

NODE4

CSP Advantage

Smarter Microsoft Licensing starts here

Microsoft

Cloud



Node4 CSP Advantage is a next-generation Microsoft Cloud Solution Provider (CSP) service, built to help mid-market organisations control cloud costs and unlock new value from Microsoft Azure and Microsoft 365.

Powered by an AI-driven FinOps platform, CSP Advantage brings together all your cloud spend into a single view, automates cost optimisation, and delivers actionable insights - so you save money and free up budget for innovation and security.

Who is it for?

Node4 CSP Advantage is designed for organisations that:

- Are facing rising cloud costs and need greater transparency and control.
- Want proactive optimisation, not just license resale or basic support.
- Are frustrated by unpredictable spend and lack of visibility into unused or duplicate licenses.
- Need to reinvest savings into strategic priorities like security, Copilot readiness, or digital transformation.
- Value expert guidance, ongoing support, and a partnership approach that puts business goals first.

Why choose Node4 CSP Advantage?

Switching to Node4 CSP Advantage is straightforward and hassle-free, with our team managing the entire migration process from start to finish to ensure minimal disruption to your business. Our advanced optimisation tools consistently uncover hidden inefficiencies and waste, delivering real savings that often surpass traditional point-discounts. You can start with the essential services and add managed FinOps or advanced support as your needs evolve, giving you complete flexibility. Plus, as a direct CSP provider, Node4 offers unified support with the ability to escalate issues directly to Microsoft, ensuring you receive fast and effective assistance whenever you need it.

Typical Results?

Most customers save 10–20% on their monthly spend by reclaiming unused licenses and optimising usage.

Key Features

Unified Cost Dashboard

See all of your Azure and M365 costs in one place – no more blind spots.

AI-Powered FinOps Platform

Automated cost optimisation, monthly savings reports, and forecasting.

Tiered Discounts

Save more as you grow, with discounts on Azure consumption and M365 licenses.

Self-Service License Portal

Manage subscriptions, licenses, and billing with ease.

Expert Support

UK-based helpdesk, direct escalation to Microsoft, and migration support.

Tenant Config Backup

Automated nightly backup of policy configuration and settings across Intune, Entra, SharePoint, OneDrive, Teams, Defender, and more.

Immediate ROI

Optimisation savings often exceed any point-discount from competitors.

Want to learn more?

Get in touch



NODE4

CSP Advantage

What is included?

FinOps Foundation Services

- Access to our AI-Powered FinOps platform.
- Tiered discounts on Azure Consumption and M365 licensing.
- FinOps Onboarding concierge service.

Foundation Support (8*5)

- Support for Break/Fix issues.
- Escalation to Microsoft*.
- Refund and SLA Management.
- Automated tenant configuration backup.

Self-Service Portal

- Manage your CSP Licenses and subscriptions.
- Apply reservations and Savings Plans.
- Assign and remove user licenses without going to M365 Admin Centre.
- Detailed billing reports.

License Migration

- Seamless migration of CSP > CSP subscriptions / licenses.
- Azure Expert MSP tools for EA > CSP migration.
- Aligned migration expertise with advisory for complex migrations.

Upgrade options to full FinOps Managed Service and 24x7 support available.

How to get started?

Getting started with Node4's CSP Program begins with our Cost Optimisation Review, which uses a simple one-click onboarding process. All we need is read-only access to your Microsoft tenant, and within 14 days, our COP platform will deliver a tailored report highlighting findings and optimisation opportunities. To begin, just contact your account manager.

Why Choose Node4?

Node4 is a trusted Microsoft partner with deep expertise across the whole Microsoft portfolio including Azure and Modern Workplace. Our dedicated consultants deliver hands-on guidance and actionable insights, helping organisations unlock the full value of Azure and Microsoft 365. With a proven track record in AI, Copilot, and security engagements, Node4 combines advanced technology with real-world experience to drive measurable outcomes. CSP customers benefit from our commitment to continuous improvement, transparent reporting, and a partnership approach that puts your business goals first.

Discover how Node4 CSP Advantage can transform your Microsoft 365 environment. Contact us today to request your complimentary health check or speak to a Modern Work specialist.

Get in touch