



NODE4

G-Cloud 15 Pricing Document

Microsoft Azure CSP

NODE4 LIMITED

Public

Introduction

Node4's CSP offerings are tailored to support your business growth, leveraging the best of Microsoft technologies including Microsoft 365, Dynamics 365, and Azure.

Our licensing model offers the flexibility to scale your services according to your evolving business needs. Add or remove licenses easily with our straightforward management tools, ensuring you only pay for what you use.

Microsoft 365

Empower your team with the latest in productivity, collaboration, and security. Your license includes access to core applications such as Outlook, Word, Excel, and PowerPoint, along with powerful cloud services like OneDrive and Microsoft Teams. Additionally, you benefit from advanced security measures and compliance protocols to ensure your data is protected and managed according to industry standards.

Microsoft 365 offers a variety of licenses to cater to different needs, ranging from small businesses to large enterprises. Key options include:

- Microsoft 365 Business Basic: Best for businesses that need easy remote solutions, with Microsoft Teams, secure cloud storage, and Office Online (web version).
- Microsoft 365 Business Standard: Includes everything in Basic, plus full Office desktop applications and additional business services including business email.
- Microsoft 365 Business Premium: Adds advanced security and device management capabilities to everything included in the Standard plan.
- Microsoft 365 E3 & E5: These enterprise licenses expand capabilities further, offering advanced compliance tools, information protection, and cybersecurity services. E5 includes advanced analytics and voice capabilities.
- Microsoft Teams Calling: Priced on a straightforward, per-user monthly subscription basis, designed to seamlessly integrate with your Microsoft 365 environment. Each plan includes essential PBX capabilities like call transfer, voicemail, and call queues, along with Direct Routing to leverage your existing service provider. Additional features such as domestic calling plans with a set number of minutes and optional add-ons like international calls are available to enhance your communication needs.

Dynamics 365

Transform your business operations with a suite of intelligent business applications. This license provides access to Dynamics 365 apps that you choose, supporting a range of functions from Sales, Customer Service, and Field Service to Finance, Operations, and Commerce. Each application is designed to improve efficiency and enhance decision-making through real-time insights and analytics.

Dynamics 365 encompasses a range of applications, each available through different licensing options designed to meet specific business functions and requirements:

- Dynamics 365 Sales: Available in Professional and Enterprise editions, enabling businesses to tailor the solution from streamlined sales force automation to advanced solutions that incorporate predictive analytics.

- Dynamics 365 Customer Service: Offers Professional and Enterprise editions, focusing on end-to-end customer service functionalities.
- Dynamics 365 Field Service: Provides comprehensive field service management tools to optimise scheduling and dispatching.
- Dynamics 365 Finance: Available in two levels that support financial management and operations for businesses of different sizes, complexities, and global scale.

Microsoft Azure

Build, manage, and deploy applications across a global network using your preferred tools and frameworks. Your Azure license includes scalable compute capacity, data storage solutions, and a host of other features that enable innovation and agility in building and managing applications and services.

Azure licensing is predominantly usage-based, offering great flexibility and control over your computing environment. Key aspects include:

- Pay-As-You-Go: Ideal for businesses that prefer a non-committal approach, paying only for the resources they use.
- Reserved Instances: Suitable for applications with predictable usage where capacity can be reserved in advance for one or three years, offering significant cost savings.
- Azure Hybrid Benefit: Leverage your existing on-premises Windows Server and SQL Server licenses with active Software Assurance to significantly reduce the costs of running workloads on Azure. This benefit applies to both Azure Virtual Machines and Azure SQL Database instances, offering a cost-effective pathway for migration to the cloud while allowing for the simultaneous use of on-premises and cloud environments during the transition period.
- Spot Instances: Best for flexible, fault-tolerant applications, allowing you to purchase unused Azure capacity at a discounted rate.

Get your Customised Microsoft CSP Licensing Quote

To ensure you receive the best quote and pricing for our Microsoft CSP licensing models, which include Microsoft 365, Dynamics 365, and Azure, we encourage you to engage with us directly. Our approach is to fully understand your organisational needs and challenges, enabling us to tailor licensing options to your specific requirements. Each client's needs are unique, and our pricing reflects this principle.

Volume Discounts

We recognise the value of our partnerships and are committed to fostering mutually beneficial relationships. In line with this commitment, we may offer volume discounts for our Framework services on G-Cloud 15, evaluated on a case-by-case basis. These discounts are designed to reflect the scale and scope of engagement, aiming to provide additional value where possible.

Please note, however, that volume discounts are not guaranteed for every call-off contract. We encourage discussions with our team to explore how we can best support your objectives within the Framework.