

Arribatec.

G-Cloud 15 Lot 2 & Lot 3

Pricing and Service Definition



Contact details

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About Arribatec

Arribatec is a global consulting and technology partner that helps organisations get real business value from their ERP and digital business systems. We specialise in Unit4 ERP implementations, optimisation, and lifecycle services, combined with business consulting, cloud, integration expertise, training services and ongoing support.

Arribatec UK Ltd is part of Arribatec Group, one of the Nordic region's fastest-growing IT suppliers listed on the Oslo Stock Exchange

We provide a range of other software, including applications developed by ourselves and selected partners, many of which are complementary to the Unit4 ERP system.

By blending deep platform expertise with a practical understanding of how organisations operate, we simplify complexity, reduce risk, and deliver solutions that are adopted, sustainable, and aligned to long-term business goals.

Serving a broad client base across more than 25 countries, our global team includes 370+ of the best consultants in the market. As problem solvers, we streamline complex companies, processes and systems, making them as efficient as possible, with lasting results.

Key to Arribatec's success are our people. With a wide range of backgrounds and expertise, we offer a unique mix of services and products for business that you won't find elsewhere. Our expertise and proven track record in developing, deploying and supporting our own and many partner solutions on a global basis, has given us an unenviable position as a leading provider to the markets we serve.

We work with clients across a wide range of industry sectors including professional services, higher education, financial services, housing, local government, central government and not for profit organisations.

Arribatec's focus on long-term strategic partnerships, and a customer-centric engagement model has helped it build trust, retaining clients across industries and geographies, driving repeat business and deeper engagements.

Arribatec provides strategic and operational services including:

- business process analysis and re-engineering;
- product selection and implementation;
- upgrade and improvement projects;
- programme and project management;
- system integration;
- software design and development;
- installation and technical services;
- data cleansing and migration;
- training programme management and execution;
- outsourced and hosted services.

Our way of combining people, processes and systems is unique in the market. Our competitive advantage is direct access to expertise and solutions that provide real and long-lasting business value.

Arribatec UK Ltd is Cyber Essentials and BS7858 accredited, and ISO9001 quality standard accredited. Our SaaS solutions we provide are all hosted on secure ISO27001 accredited cloud platforms.

Cloud Software – Definitions & Prices

In respect of all Cloud Software prices, the following applies:

- All prices exclude VAT which will be charged as incurred at the prevailing rate;
- Expenses will be charged in addition where services are to be delivered on-site
- The increase in Maintenance Charges and Annual SaaS Subscription in any one year will be:
 - **Either** 3%;
 - **Or** the annual rate of increase in CPI plus 1% (Consumer Prices Index) as published three months prior to the annual renewal date
 - **Whichever** is the higher
- Contractual terms apply

Address Look Up

Arribatec's Address Lookup tool returns consistent address data from multiple 3rd party address providers via APIs, directly into Unit4 ERP Screens that contain address details

Features

- Search Address by Post Code
- Search Address by Supplier/Customer Name
- Ability to map data from API provider to Address field
- Supported for Address data world wide
- Mapping logic can be varied by each country
- Ability to use different Address Providers by country code

Benefits

- No local installation just configuration
- No extensive system customisation required
- Utilises standard Unit4 APIs and Webservices
- Ensures correct Address is recorded in ERP
- Ensures consistent data in various address fields in ERP
- Complete with a maintenance and support package.
- Support provided by the Arribatec Service Desk

	Cost	Cost Basis
Application Licence	£2,000 to £2,600	Annual SaaS subscription

Arribatec API Explorer

Arribatec API Explorer is an interactive development and testing tool for UNIT4 ERP REST APIs. It provides a visual interface for building OData queries, exploring REST endpoints, and understanding the complete API surface of your ERP environment. Designed for developers, consultants, and power users, API Explorer accelerates integration development by eliminating guesswork and providing immediate feedback on API behaviour.

Features

- Visual OData Query Builder - Point-and-click interface to construct complex OData queries with select, filter, order-by, skip, and top parameters
- REST Endpoint Browser - Complete catalogic of 530+ UNIT4 ERP endpoints across v1, v2, and v3 APIs with OpenAPI schema documentation
- Entity Property Explorer - Browse all available properties for each entity with data types, descriptions, and nullability information
- Live Query Execution - Execute queries directly against your ERP environment and view formatted JSON responses
- Query History - Save and recall previous queries for quick access to frequently used API calls
- Multi-Connection Support - Configure and switch between multiple ERP environments (development, test, production)
- Authentication Management - Built-in OAuth2 client credentials flow with token management and clipboard copy
- Swagger Integration - Direct access to OpenAPI specifications for detailed endpoint documentation
- Favourites System - Bookmark frequently used entities and endpoints for quick navigation

Benefits

- Accelerate Development Cycles - Prototype and test API integrations in minutes instead of hours
- Reduce Learning Curve - Visual interface makes complex ERP APIs accessible to developers new to the platform
- Eliminate Documentation Hunting - All endpoint details, parameters, and schemas in one searchable interface
- Debug Integrations Faster - Quickly isolate issues by testing individual API calls with real data
- Improve API Understanding - Explore entity relationships and data structures interactively
- Support Multiple Projects - Easily switch between environments for different customers or implementation phases
- Enable Self-Service - Empower consultants and power users to explore APIs without developer support
- Validate Before Coding - Confirm API behaviour and response formats before writing integration code
- Leverage secure, enterprise-grade connectivity to UNIT4 ERP with full support for multi-tenant deployments and Docker/Kubernetes containerization

	Cost	Cost Basis
Application Licence	£4,500 to £12,000	Annual SaaS subscription

Arribatec API Transfer

Arribatec API Transfer is a powerful data import solution that enables seamless batch uploads to UNIT4 ERP using familiar Excel spreadsheets.

The service transforms complex API integrations into simple file uploads, allowing finance teams and business users to efficiently manage master data and transactions without technical expertise. With built-in validation, error handling, and real-time feedback, API Transfer bridges the gap between spreadsheet-based workflows and modern ERP systems.

Features

- Excel/CSV Template Downloads - Pre-configured templates with correct field mappings and sample data for each supported entity type
- Intelligent Data Validation - Client-side validation with field-level error highlighting before submission, including data type checking and length constraints
- Batch Upload Processing - Submit hundreds of records in a single operation with parallel processing for maximum efficiency
- Real-time Error Feedback - Detailed error messages extracted directly from UNIT4 API responses, showing exactly which fields need correction
- Visual Status Tracking - Color-coded rows and cells showing success/failure status with hover tooltips for error details
- Multiple Entity Support - Import Accounts, Attribute Values, Attribute Relations, and Financial Batches with entity-specific validation rules
- Secure Authentication - OAuth2/Keycloak integration with role-based access control and encrypted API communication
- Request/Response Viewer - Debug mode to inspect actual API payloads for troubleshooting and verification

Benefits

- Reduce Manual Entry Time by 90% - Transform hours of manual data entry into minutes with bulk spreadsheet uploads
- Eliminate Data Entry Errors - Pre-submission validation catches mistakes before they reach your ERP system
- Empower Business Users - No coding or API knowledge required - work with familiar Excel formats
- Accelerate Implementations - Speed up data migration and master data setup during ERP implementations
- Lower Integration Costs - Avoid expensive custom integration development for common data import scenarios
- Improve Data Quality - Consistent validation rules ensure data integrity across all imports
- Maintain Audit Trail - Full visibility into what was submitted and the API response for each record

	Cost	Cost Basis
Application Licence	£4,500 to £12,000	Annual SaaS subscription

Arribatec Copy Tools

Arribatec Copy Tools copies setup and configuration from one Unit4 ERP client to others, including roles, workspaces, and optional flexi-fields. A JSON file controls what to include or exclude, enabling fast, accurate client replication.

Features

- Copies all setup from source to multiple target clients
- Granular control via JSON: include/exclude tables, attributes, flexi-fields
- Replicates user roles and workflow setups automatically
- Resets counters; handles currency, headquarter, linked attributes
- Copies browser templates, workflows, and workspace configuration

Benefits

- Saves time by eliminating manual client setup tasks
- Ensures configuration consistency across environments and clients
- Reduces errors through automated, repeatable processes
- Scales easily for multi-client deployments and refreshes
- Accelerates implementations, testing, and migrations

	Cost	Cost Basis
Application Licence	£3,500 to £7,250	Annual SaaS subscription

Bank Hub

Arribatec Bank Hub automates part of the banking processes and file Integration towards your bank connection. It also enables increased security in your payment process.

Features

- Integrates with multiple banks across Europe, more added based on customer requirements and banks supporting electronic exchange of payment and statement files
- Automatic transport (Send/Receive) of payment files (outbound and inbound) and bank statement files
- Encryption of payment files
- Automatic import of return files from bank and automatic posting and update of accounts payable ledger and general ledger

Benefit

- Increased security by removing manual access to payment files and adding encryption
- Less manual work in uploading/downloading files to your banking connection
- Automated part of the bank reconciliation process

	Cost	Cost Basis
Application Licence	£4,000 to £14,500	Annual SaaS subscription

Arribatec Data Platform

Arribatec Data Platform automatically consolidates financial and operational data from Unit4 ERP (UBW), Rambase, and other business systems into a unified analytics foundation on Microsoft Fabric. Pre-built connectors and transformation logic eliminate months of custom development, delivering ready-to-use reports and insights within weeks.

Features:

- Connects directly to Unit4 ERP, Rambase, and custom business systems
- Pre-built data models for General Ledger, Budgets, Timesheets, Resource Capacity, and Projects
- Multi-company support for group-level consolidation and reporting
- Automated daily/weekly data refreshes with minimal manual intervention
- Historical tracking for dimensions (customers, projects, cost centers) to support point-in-time analysis
- Extensible design allows new data sources and custom reports without rebuilding the platform

Benefits

- Faster time-to-insight — pre-built integrations reduce implementation from months to weeks
- Single source of truth — consolidates siloed data into one trusted analytics layer
- Reduced manual work — eliminates spreadsheet-based data gathering and reconciliation
- Better decision-making — enables utilization analysis, capacity planning, and financial performance tracking
- Lower risk — proven patterns with built-in data quality checks and error handling
- Future-proof — easily add new data sources or business units as the organization grows

	Cost	Cost Basis
Application Licence	£5,500 to £12,750	Annual SaaS subscription

Document Export

Arribatec document export solution is designed to support efficient export of specific documents from the Unit4 ERP document archive.

The solution will be dynamic/configurable for the end user/super user of Unit4 ERP.

Features

- Mass export of documents from Unit4 ERP document archive
- Documents exported and directly available for local download – no temporary saving or access to servers / data files needed
- Specific browser templates created as basis for download of different document types
- Access to browser templates restricts who can download what documents

Business benefit

- No need for labours processing for download of large volumes of documents
- Download functionality can be distributed to end users – less workload of key system/finance users

	Cost	Cost Basis
Application Licence	£3,500 to £11,000	Annual SaaS subscription

e-Signing with DocuSign

Electronically sign with DocuSign:

- Electronically signed contracts stored through Unit4.
Have all your signed documents in one place within your Unit4 solution
- Customized visible fields in your solution
Show exactly what you want to show on the signature process within your solution
- Secured signed contracts
Documents signed within minutes and securely with a phone code via DocuSign
- Get full control of the entire signature process
Documents get sent directly to the person who needs to sign them saving time and allowing you more control.

	Cost	Cost Basis
Application Licence S - Up to 500 Signs	£2,359 to £3,250	Annual SaaS subscription (subscription with DocuSign needed)
Application Licence M - Up to 1,000 Signs	£4,500 to £ 6,750	
Application Licence L - Up to 2,500 Signs	£10,750 to \$14,500	
Application Licence XL - Up to 5,000 Signs	£19,500 to £22,500	
Application Licence XXL - Up to 10,000 Signs	£35,750 to £48,000	

e-Signing with YouSign

Electronically sign with YouSign:

- Electronically signed contracts stored through Unit4.
Have all your signed documents in one place within your Unit4 solution
- Customized visible fields in your solution
Show exactly what you want to show on the signature process within your solution
- Secured signed contracts
Documents signed within minutes and securely with a phone code via DocuSign
- Get full control of the entire signature process
Documents get sent directly to the person who needs to sing them saving time and allowing you more control.

	Cost	Cost Basis
Application Licence S - Up to 500 Signs	£2,359 to £3,250	Annual SaaS subscription (subscription with DocuSign needed)
Application Licence M - Up to 1,000 Signs	£4,500 to £ 6,750	
Application Licence L - Up to 2,500 Signs	£10,750 to \$14,500	
Application Licence XL - Up to 5,000 Signs	£19,500 to £22,500	
Application Licence XXL - Up to 10,000 Signs	£35,750 to £48,000	

ExLibris Alma Integration Kit

ExLibris and their product Alma is the world leading Library software used by the University sector, all Library goods and services are bought and managed via this software solution.

We have developed an integration kit, using the Unit4ERP API's and standard Alma file formats that enables you to:

- Push the Purchase Order raised in Alma to a requisition in Unit4 so they can be workflowed for approval. Or Alma PO can be pushed straight to Unit4 PO if no workflow is required.
- Create the output file back to Alma with the failure / success of the requisition along with the Unit4 ERP PO number if applicable
- Import invoices from Alma either directly to AP (GL07) or via the Invoice Matching Server (EI02)
- Create the output file back to Alma when invoices are paid or rejected

In addition, there are mapping tables with our solution to handle the key looks up on Suppliers, Account Code, Project codes

Features

- Uses standard Alma file formats out of the box
- Fully Integrated with Unit ERP
- Complete with annual maintenance package

Benefits

- Save valuable internal time
- Enables full visibility of Library supplier spending in Unit4 ERP without the need for manually entering data in both systems
- On-going support and updates
- Available at a standard price
- Quick installation and configuration to get set up

	Cost	Cost Basis
Application Licence	£4,995 to £7,995	Annual SaaS subscription

Exchange Rate solution

Our Exchange Rate solution has been specifically designed for Unit4 ERP and enables you to automatically update your system with the latest exchange rates from a range of sources.

Features

- Import exchange rates from various 3rd party FX sites
- Fully Integrated with Unit ERP
- Retrieve the latest or historical rates
- Comes complete with annual maintenance package
- Choose from seven providers – some free and others require a subscription
- Can be adapted to work with other providers at an extra cost

Benefits

- Reduce manual input errors
- Can be run manually or automatically on a pre-defined basis
- Ensure the correct conversion rate is used
- Save valuable internal time
- Available at a standard price
- On-going support and updates
- Choose your preferred source

	Cost	Cost Basis
Application Licence	£1,250 to £1,800	Annual SaaS subscription
Integration with new FX rate provider	£650 to £875	One Off

IFRS16 solution

The Arribatec IFRS16 solution is an extension to Unit4 ERP's Fixed Assets register. The "right-of-use" asset is handled with standard Fixed Assets functionality. The liability side is addressed by our solution that calculates the interest, amortisation and Net Present Value (NPV) of the lease agreement.

Features

- Interest/index rates are handled on a monthly basis
- Interest/index rates be set per asset or asset group
- NPV, Interest and Liability Amortisation calculated by Arribatec's IFRS16 solution
- Solution generates transactions for posting to the GL

Benefits

- IFRS16 calculations made available directly from the ERP system
- Automated calculations and bookings
- Support provided by the Arribatec Service Desk
- Comes complete with an annual maintenance and support package

	Cost	Cost Basis
Application Licence	£4,500 to £12,500	Annual SaaS subscription

Arribatec Integration Engine

Arribatec Integration Engine (AIE) is a fully Unit4 cloud approved Integration tool, acting as a mediator between two end points, it can push and pull data from the Unit4 ERP. AIE is developed to give consultants and employees working with Integration an efficient tool for moving data, transforming data, synchronise data and perform any kind of task that can be programmed in C#, with well-defined entry and exit points, has no user interaction, and is scheduled or as response to an event.

Features

- The tasks that are performed (tasks) are purpose-adapted components programmed in C #
- AIE handles all configuration, execution and monitoring of activity
- AIE can be used to integrate any systems, independent of Unit4 ERP
- AIE gives full control over the level and details that you want to log
- Error logging from AIE can be linked to 3rd party support systems such as Splunk, Mojo, Jira, Zendesk ++
- AIE can be connected directly to databases and / or through REST APIs
- System agnostic can be used with other applications
- Can also be used to handle Database replication requirements

Business benefit

- Low-cost Integration engine
- Very efficient development and deployment of Integrations
- Generic competence required to develop (C#), no application special competence required as with other Integration platforms
- Hosted from Arribatec Cloud (or delivered on-prem / other Cloud providers if required)
- Can give you database access to your own data – if your Cloud application provider does not allow this (synchronisation / replication through APIs and storage in AIE database)

	Cost	Cost Basis
Application Licence	£12,000 to £45,000	Annual SaaS subscription

Making Tax Digital solution

Our Making Tax Digital solution has been specifically designed for Unit4 ERP and helps you ensure compliancy with the HMRC's full regulations, including those that came into effect in 2020/21. Our solution is HMRC-approved and works with a number of complex VAT set-ups. The Service comprises of Software and Services; the level and type of services are dependent on customer preference.

Features

- Send VAT returns via the HMRC's dedicated API
- Specifically designed for Unit4 ERP
- Works on desktop and web
- Works on various milestone versions of Unit4 ERP
- Compatible with multi-client, multi legal entities in a single client and multiple VAT groups
- Ability to make manual adjustments should it be required

Benefits

- Comes complete with an annual maintenance and support package
- Help ensure compliancy with Making Tax Digital
- Fully compliant with HMRC's current regulations
- Available at a standard price

Our MTD solution comes complete with an annual maintenance and support package, which gives you access to our Unit4 ERP Support Desk

	Cost	Cost Basis
Application Licence	£3,300 to £4,700	Annual SaaS subscription

Partial Credit Note Tool

As of today, the standard Unit4 ERP product does not allow you to request partial credit notes on a comfortable manner. To do so, you must completely credit your invoice (running a TS25 process) and then re-invoice the lines that you wanted to remain invoiced.

This method also has other problems: taxes are not calculated correctly, and you cannot select the exact amount to credit from each invoice line.

To address this issue, this product includes a new screen that properly lets the user request partial credit notes, not only allowing the user selecting which invoice lines to credit, but also specifying the exact amount/percentage/units to credit from each line

Features

- Provides functionality not available in standard Unit4 ERP
- New entry screen seamlessly integrates with standard product
- Uses the original invoice details to generate a credit note
- Line-by-line credit amount determined by value, units or percentage
- Related taxes calculated correctly
- Uses standard functionality for generation and distribution of credit note

Benefits

- Saves time and effort
- Supports accurate calculation of related taxes
- No need to cancel original invoice and regenerate
- Quick and easy to implementation.
- Requires no training for experienced users
- Comes complete with an annual maintenance and support package
- Support provided by the Arribatec Service Desk

	Cost	Cost Basis
Application Licence	£4,000 to £5,250	Annual SaaS subscription

Power BI Connector

Arribatec's Unit4 Power BI Connector enable users, typically controllers and business analysts, to load data directly from Unit4 ERP to Power BI Desktop. It is a tool that helps the user capitalize on the capabilities Power BI offers, on Unit4 data. The tool is designed to be easy to use and requires no previous coding or SQL knowledge. We have two different Power BI data connectors available:

- Unit4 ERP Desktop Browser by Arribatec
- Unit4 ERP information browser by Arribatec

Respectively, the connectors open accessibility to data queried through the Unit4 Desktop and Information browsers. The desktop browser connector utilises the Query Engine Web Service where both accessibility and maintenance are governed by Unit4. The information browser connector uses Unit4's standard information browser Rest API. Customer needs access to Query Engine Web Service and/or Information Browser API through their Unit4 ERP license.

Features

- Accessibility to Unit4 Information Browser data from Power BI UI.
- Accessibility to Unit4 Desktop Browser data from Power BI UI.
- Reuse your existing information and desktop browser structures.
- Enables automated load of Information and Desktop Browser data into Power BI.
- Use Power BI capabilities and create reports with your Unit4 data.

Benefits

- Save time by automating reporting in Power BI.
- Enrich your Unit4 data by combining with other sources in Power BI.
- Quick implementation.
- Ease of use.
- No previous SQL or coding experience required.

	Cost	Cost Basis
Application licence (3 report creators, 10 consumers)	£450 to £1,250	Monthly subscription
Additional superusers (report creators)	175 to £300	Per 1
Additional users (report consumers)	£100 to £200	Per 10
For Installation, Consultancy, Training and other support services please refer to the Cloud Support - Pricing section below.		

Procurement handler

Arribatec Procurement handler is an add-on package to incoming invoice and procurement process and functionality within Unit4 ERP. It improves and adds valuable features to the standard functionality.

Features

- Changes and additions in standard Requisition screen – making the screen more user friendly and efficient to work within
- Improving the invoice matching (3-way matching)
- Adding functionality for user defined delivery address in Requisition Experience Pack

Business benefit

- Improved user experience
- Extended address functionality
- Improved matching and hence less manual work and more automation of the incoming invoice and 3-way matching process

	Cost	Cost Basis
Application Licence	£3,500 to ££7,250	Annual SaaS subscription

Recurring Journal Solution

Arribatec Recurring journal add-on gives the possibility to have different prepayment accounts based on the original GL account. In standard Unit4 ERP it's only possible to have two accounts (cost/revenue). It's also possible to alter the standard text on the bookings.

Features

- Customer can define which prepayment account to use based on original GL account used when posting
- Setup can be common or client specific or combinations
- Setup can be done from one client
- Text on recurring postings can be replaced by two alternatives (in both cases the reference to original voucher no and sequence no is also kept)
 - Specified text in setup per account
 - Keep the original GL text

Benefit

- Supporting Financial departments requirement to distinguish balance prepayment accounts based on original GL account used

	Cost	Cost Basis
Application Licence	£2,250 to £5,000	Annual SaaS subscription

Resource Synchronisation

Resource sync is helpful when using multiple Unit4 ERP clients, where employees are entered with employments in one payroll client. The payroll client is the master copy for the employee data, but the employee data needs to be maintained in one or more other clients so they can be used as accounting dimensions and anything else that requires employee information. Which employees should be copied and to which clients is configured in flexi fields connected to the client. The synchronization itself is done by an ACT server job that only copies employees that have changes.

Features

- Master data governance enables the payroll client to function as the single source of truth, with other clients receiving synchronized employee updates automatically.
- Selective synchronization via flexi fields allows each client to define exactly which employee types should be copied and where they should be propagated.
- Incremental, change-only synchronization ensures that the ACT server job transfers only employees with updates, improving efficiency and reducing system load.
- Multi-client employee propagation supports maintaining employee information across multiple ERP clients for use in accounting dimensions and other relevant processes.
- Automated ACT-based execution runs the synchronization on a scheduled job, removing manual effort and ensuring consistent refresh of employee data.

Benefits

- Data consistency across clients is achieved by ensuring that employee information is always aligned between the payroll master and all other ERP clients.
- Reduced administrative overhead occurs because employee data only needs to be maintained once, in the payroll client, rather than being manually updated everywhere.
- Lower error rates and audit risk result from centralized data maintenance and automated synchronization, reducing mismatches and improving compliance.
- Performance-efficient operations are supported by change-only updates, which minimize processing time and reduce load on both the ACT server and ERP clients.
- Controlled and configurable data distribution is possible thanks to flexi-field rules, making it easy to tailor which employee types sync to which clients without custom development.

	Cost	Cost Basis
Application Licence	£3,500 to £7,250	Annual SaaS subscription

Supplier Proforma Invoice

The Arribatec Supplier Proforma Invoice solution

Features

- Simplifies the processing of Purchase Ledger Proforma Invoices =
- Identifies Proforma Invoices
- Enables payment of Proforma Invoice
- Enables matching of related VAT invoice to Proforma Invoice

Benefits

- Prevents payment of VAT Invoice linked to a Proforma
- All Logic incorporated into the core U4 ERP Invoice Screens
- All associated AP and GL Transactions automatically created
- Comes complete with an annual maintenance and support package
- Support provided by the Arribatec Service Desk

	Cost	Cost Basis
Application Licence	£2,500 to £3,550	Annual SaaS subscription

TestSwarm Automated Testing

Our automated testing solution TestSwarm is specifically designed to optimize the reliability and performance of your Unit4 ERP7/CR/X systems. Using advanced test automation, we reduce the need for manual testing, which can be both costly and time-consuming. Our solutions provide complete insight into the impact of the latest updates on your business processes, without requiring in-depth prior knowledge.

Core features of our automated testing:

- **Dedicated Test Automation:** Designed for Unit4 ERP7/CR/X, ensuring every release runs smoothly.
- **SAAS and Ease of Use:** A fully SAAS-based, functionally simple interface makes it easy for users to get started.
- **Automated Testing:** Regular and automated testing helps ensure your systems perform consistently.
- **Extensive Test Scripts:** Benefit from approximately 300 pre-defined test scripts that cover all major business processes such as Record-to-Report (R2R), Source-to-Contract (S2C), Procure-to-Pay (P2P), and more.
- **Robotic Process Automation (RPA) Capabilities:** Our tool can also be used to automate routine processes, further increasing efficiency.

This comprehensive automated testing solution not only ensures the reliable operation of your ERP systems but also helps maintain operational continuity and gives you the confidence that your ERP systems are always up-to-date and functional. Discover how our automated testing can support your organization in maintaining a high level of system integrity and performance.

The Product is sold on a SaaS basis with a minimum 3 year contract/ Tied to UoR Unit4 SaaS contract length. The basic licence price is based on a single client within the U4 environment, there are additional charges for multi-client organisations.

The scope of modules and processes you wish to include within the automated testing, will determine the initial consultancy effort needed to implement the solution. Typically, this is in the region of 15 days to set up for the first client.

Once the test cases are built and set up, then we would offer a managed service to run the test cases where appropriate. For a CR Customer, we would assume that it would be run twice a year following each new release. The cost for the managed service is fixed per run and could be extended to include project-based testing, such as UAT for a cloud migration.

	Cost	Cost Basis
Application Licence	£4,000 to £5,675	Annual SaaS subscription

Web Screen Configurator

Arribatec Web Screen configurator facilitates automation and adaptations in Unit4 ERP standard Web screens. The Configurator enables and simplifies the adjustment and adaptation of standard screens and thus reduces future needs for developing independent screen customisations.

The Web Screen Configurator enables a comprehensive level of data and screen manipulation on all enabled screens in Unit4 ERP. Arribatec Web Screen configurator enables a customer to apply additional functionality and enhanced “user experience” to any screen in the Web.

The Web Screen Configurator is Unit4 ERP cloud approved.

Features

- **Visibility** function allows you to set properties to fields and sections in the screen
- **Titles** function allows you to override the title of a field or section. It is also possible to provide a “tool-tip” (mouse over) text.
- **Type-ahead** setup allows you to create a type-ahead or dropdown list for a field.
- **Autofill** setup enables the automatic population of fields or table sections in the screen.
- **Validation** setup allows you to create field validation for any given criteria, giving an error message when the validation fails.
- **Links** setup allows you to create clickable, URL links, based on other data in the screen.

Benefit

- Enhanced user experience
- In screen automation and validation
- Reduced need for standalone customisations
- Configuration done in setup screen within the application
- Multi-company configuration

Web Screen Configurator	Cost	Cost Basis
Application Licence	£8,000 to £21,250	Annual SaaS subscription

Cloud Support - Services

The following describes our full range of professional services which can be procured under the G-Cloud framework.

Project Management

The keystone to a successful project is effective project management. The role of the project manager is primarily to ensure a project delivers the objectives set out within the business case, in the required timescales and to the agreed cost. Arribatec has considerable experience of managing both new implementations and upgrades of Unit4 ERP, including migration to the latest versions.

Arribatec's project managers can work either in an advisory capacity or by adopting the full role and responsibilities of project manager for the project. In either case our project manager will work closely with the customer's Project Board and Project Sponsor to ensure that the project control framework, communications, and risk and issue management are in place to support successful project delivery. Arribatec offers two levels of Project Management service:

- Client-side full life-cycle project management, whereby the Arribatec project manager assumes full responsibility for the customer's and Arribatec's resources and for the overall day-to-day management of the project on behalf of the customer
- Project management consultancy, whereby the customer provides the main project manager and the Arribatec project manager takes responsibility for the management of Arribatec resource, and provides support to the customer project manager.

Where the customer does not have the necessary capacity or skills to provide their own Project Manager, Arribatec can provide a full time (or as otherwise required) Project Manager to take responsibility for the day-to-day management of the project.

Reporting to the Project Sponsor, Project Board or other nominated member of the customers' management team (according to the project governance structure adopted), our skilled and experienced Project Manager will lead your project to a successful conclusion delivering the required solution on time and to budget.

Working to recognised standards and methodologies our project managers are skilled in all aspects of project delivery and are supported by a wealth of Arribatec resource including a library of template documents:

- | | |
|----------------------|--|
| • Project Governance | Project Initiation Document, Risk Register; project reporting; |
| • Communication | Communication Strategy, Communication Plan |
| • Planning / Control | Project Plan; Issues Register, RAID reporting |
| • Design and Build | Solution Design Document; Customisation Specification |
| • User Acceptance | UAT Strategy; UAT Approach; Test monitoring |
| • User Training | Training Needs Analysis; Training Strategy; training materials |
| • Implementation | Cut over Go Live plan; Project Close |

Some of the benefits and skills that will be delivered through the deployment of an Arribatec Project Manager will include:

- The ability to plan and manage the entire project throughout its various phases
- Excellent leadership: decisive, influential and motivational
- The ability to manage change throughout the organisation
- knowledge and experience of working with Unit4 and the Unit4 ERP software & technical environment helping to pre-empt many issues and problems, avoiding common pitfalls and ensuring best practice
- Getting things right first time saving on costs
- An honest, straight forward and transparent approach to communications

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Project Management Consultancy

Where the customer is likely to appoint its own project manager to take overall responsibility for the project, Arribatec can provide Project Management Consultancy services, which will encompass:

- Management and scheduling of Arribatec resources
- Responsibility for delivery of Arribatec's contractual commitment
- Primary point of contact for the Customer project manager
- Supporting the production of project initiation documentation: PID, project plan, risk register and other project governance documentation
- Support monitoring and maintenance of the project plan
- Support review and mitigation of project risks
- Support management of issues
- Support management of stakeholders and suppliers (Unit4)
- Attend project team, board or review meetings, as appropriate
- Support to the customer project manager throughout the project
- Provide injection of Unit4 ERP knowledge and experience

Our library of template documents is also available to our customers who use our Project Management Consultancy service

Solution Architect

Operating at SFIA level 6 and above, an Arribatec Solution Architect will take overall responsibility within a project for ensuring that Unit4 ERP, or other product, implementations adhere to the customer's requirements and strategic direction, as set out by key stakeholders and top-level decision-makers, resulting in effective, tailored solutions that empower an organisation's growth and efficiency.

The key skills and services delivered by our Solution Architects include but are not limited to:

- Understanding Strategic and Tactical Needs:
 - our Solution Architects evaluate existing systems, environments and processes to gain a comprehensive understanding of your organisation's issues, requirements and objectives;
 - Working closely with stakeholders, management and senior decision makers, they identify pain points and scrutinise critical business processes, to understand your short-term tactical objectives and your longer-term strategic goals;
- Support Strategic Decision Making:
 - Leveraging their extensive knowledge of available technologies, our Solution Architect will identify and recommend the most suitable software and hardware components for building the proposed solutions;
 - Recommendations will strike a considered balance between implementation cost and tangible business value;
- Designing Solutions:
 - Our Solution Architect will propose a comprehensive Solution Design that can significantly enhance the business. This Design may involve migrating existing applications to cloud technologies, implementing new functionality, or addressing complex challenges;
 - The proposed solution will be targeted to align harmoniously with the overarching Enterprise Architecture (EA);
 - Our Solution Architects collaborate closely with Application Consultants to establish the detailed design of the proposed solution, considering software components, ease of use, efficiency of process and integration with other systems;
 - Their role necessitates a deep understanding of both the customers detailed requirements and overarching business needs;
 - They ensure that the designed solution aligns seamlessly with the organisation's strategic vision;
- Key Responsibilities:
 - Detailed Solutions:
 - Our Solution Architects create comprehensive and detailed solutions that address the customer's defined project objectives.
 - Alignment with Business Strategy:
 - They ensure that individual software solutions align with the overall business strategy and adhere to established technology standards.
 - Collaboration with Consultancy Teams:
 - Solution Architects actively guide the proof of concept, full build and implementation of designed solutions by working closely with the Arribatec Application and Technical Consultancy teams.
 - Risk Mitigation and Process Re-engineering:
 - Working with and supporting the customer and Arribatec's project managers to analyse project constraints, explore alternative approaches, and proactively mitigate risks.
 - If necessary, they adeptly engage in process re-engineering to achieve project goals.
 - Bridging the Gap:
 - Solution architects adeptly act as bridges between technical and non-technical stakeholders, ensuring effective communication and alignment.

Application Consultant

Our Application Consultants and Senior Application Consultants operate and deliver services at SFIA level 4 and above. The key skills and services delivered by our consultancy team include but are not limited to:

- Review and analysis of current process and procedures
- Recommendations for improvement to process and procedure
- Identifying and supporting the definition of requirements
- Business case development
- Providing advice and guidance in respect of the implementation of Unit4 ERP
- Delivering workshops to support design and configuration decisions
- identifying operational change required to enable new solutions to be implemented
- configuration and implementation of new systems and functionality
- support project team testing;
- provide support to User Acceptance Testing;
- resolve application queries or issues that arise out of testing;
- provide support at the time of go live;
- provide post go live support;
- provide Unit4 ERP implementation and upgrade experience;

Junior Consultant

- Our Junior Consultants operate and deliver services at SFIA levels 1 to 4.
- Primarily deployed to support our Application Consultants, key responsibilities can include:
 - Acting as scribe at workshops or other meetings and support the development of project documentation
 - System set up and configuration
 - Data cleansing and data load
 - Report building
 - Undertake testing on behalf of the customer

Technical Consultant

The technical services delivered in support of your Hosted or Managed implementation of Unit4 ERP are set out in detail within the Service Definition documents for these two Cloud Services – please refer to our related G-Cloud services. In addition to these services, our Technical Consultancy team can also provide:

- guidance and advice in respect of the servers and environments that will be required to support Unit4 ERP;
- provide technical advice in respect of Unit4 ERP to your project team;
- undertake customisation using Unit4's ARC and ACT toolset (see below)
- support for the interfacing/Integration of Unit4 ERP with external systems
- support the migration and loading of data extracted from legacy systems using the above tools
- provide technical support where required during testing;
- provide go live and post go live support
- provide Unit4 ERP implementation and upgrade technical experience

Unit4 ERP Customisation

Extension Kit

Extension Kit unfolds as a repository of ready-to-use Integrations and extensions destined to expand the horizons of Unit47/CR Cloud and ERPx. This collection can be leveraged to:

- Integrate Unit4 Cloud with external systems, bolstering interoperability.
- Embed specialised reporting and analytics capabilities.
- Fortify the security framework enveloping Unit4 Cloud.

App Studio

App Studio emerges as a low-code development platform, facilitating the creation of tailor-made applications and extensions within the Unit4 ERPx ecosystem. The applications can be harnessed to:

- Customise Unit4 Cloud to match distinct business requisites.
- Introduce novel functionality to enrich Unit4 Cloud capabilities.
- Elevate the user experience within the Unit4 Cloud environment.
- Automate diverse tasks and workflows for efficiency gains.

ACT

ACT offers a powerful toolset which can be used to create bespoke customisations for the Unit4 ERP7/CR software.

Customisation Services

Very few organisations have the skillset to develop and support customisation development. Arribatec is in the unique position of having a track record of delivering successful customisations in the various available tools for over ten years. Our development team has been fully trained by Unit4 in the development of customisations.

Training Needs Analysis / Training Strategy

Based on the functionality to be implemented, our experienced consultants will undertake a review of current and required skill levels within the end user community from which a Training Needs Analysis, defining all required training needs, will be established.

Based on the Needs Analysis, our training team will define and agree with you the recommended Training Strategy to be adopted setting out the required courses, presentations and materials to be created and delivered and the timescale and methods for delivery of training.

Arribatec is able to offer a full range of training services to our clients, including:

- Training Strategy and Planning
- Creating a full suite of bespoke training documentation
- Delivery of classroom style hands-on and hands-off training
- Report Writer Training – Excelerator, Browser, ARC, ARW
- Web based on-line video-based Training
- Train the Trainer Courses
- Floor walking
- Coaching and one-to-one mentoring
- Technical Training on SQL Server/Oracle
- Training Environment preparation – build training system.

Preparation of training materials

Typical estimates for the preparation of training materials are:

Activity	Estimate
Development of materials for a presentation	2 days per presentation
Development of materials for classroom training (by subject)	3 days per course
Development of quick cards (by subject)	½ day per card
Development of e-learning videos (by subject)	2 days per video

All training courses are tailored to the client's configuration and bespoke training materials become the property of the customer on full payment.

Delivery of training materials

Typical estimates for the delivery of formal training are:

Activity	Estimate
Delivery of lecture theatre style presentation	1 to 2 hours per delivery
Delivery of classroom training course (up to 6 attendees)	½ to 1 day per delivery

Services such as one-to-one training, floor-walking, and so on, are charged on a 'per day' basis.

Delivery of standard courses

With over 24 years' experience of working with Unit4 ERP, Arribatec has amassed a wealth of knowledge about the various Unit4 ERP reporting and customisation tools.

Information Browser and Excelerator – reporting tools

All of our Application Consultants have good knowledge of Unit4 ERP Browser and Excelerator and we have developed training courses (standard and advanced) for each of these tools.

Each course is one day long and can be delivered on site to a maximum of 6 users, assuming suitable training facilities can be provided.

Power BI consulting, development and training

Arribatec has a dedicated Power BI team offering Power BI consulting and development. The team is placed under Arribatec's bi & analytics branch and works closely with the rest of the company to be able to provide solutions from start to end. Our consultants have in-depth Power BI experience and can help with diverse needs. Our Power BI specialists can step in as system administrators or provide you with valuable advice on your data management. Arribatec offer customized Power BI beginner courses and training sessions. Get in contact with your needs and we can help find a solution tailored for you.

Features

- Architecture & best practice.
- Mapping of reporting needs.
- Data modeling.
- Data connectivity.
- Coordination of separate data sources.
- Automation and streamlining of processes.
- Customized visualization of data.
- Guidance on consumption platform.
- Reporting of large data amounts in close to real time.
- Accessibility and setup of separate usage groups.
- Row level security.
- Source control.
- PBI introduction course.
- Customized training sessions.

Benefits

- Accessibility to expert knowledge.
- Higher quality reporting.
- Sparring partner for your reporting needs.
- Effective introduction to PBI.
- Saves time, focusing on the key aspects of Power BI.
- Sessions that fit your needs.

Cloud Support - Pricing

The following prices cover any professional services required to assist with the implementation of Cloud Software, delivery of Cloud Support or for any other purpose.

Standard Arribatec Rate Card

Service Description	Fee Rate per Day	Fee Rate per Hour
Project Management	£1165 to £1,650	£155 to £220
Consultancy		
Solution Architect	£1165 to £1,650	£155 to £220
Application Consultant	£900 to £1,275	£120 to £170
Junior Consultant	£600 to £1,050	£70 to £140
Technical Consultant	£1165 to £1,650	£155 to £220
Skills Development		
Needs Analysis / Training Strategy	£1165 to £1,650	£155 to £220
Preparation of Training Materials	£1165 to £1,650	£155 to £220
Delivery of Training Materials	£1165 to £1,650	£155 to £220

- Our services are costed on a **Time and Materials** basis.
- **All Rates exclude VAT** which will be charged as incurred at the prevailing rate
- **All Rates exclude Expenses** will be charged in addition where services are to be delivered on-site;
- All visits to site are charged as a full day;
- Arribatec reserves the option to increase any agreed or contracted fee rates annually in January each year by:
 - **Either** 3%;
 - **Or** the annual rate of increase in CPI plus 1%;
 - (CPI = the official Consumer Price Index as issued the preceding October)
 - **Whichever** is the higher;
- **Discounts can be applicable** for large programmes of work
- We will consider engaging in **Fixed Price contracts** on a case by case basis.