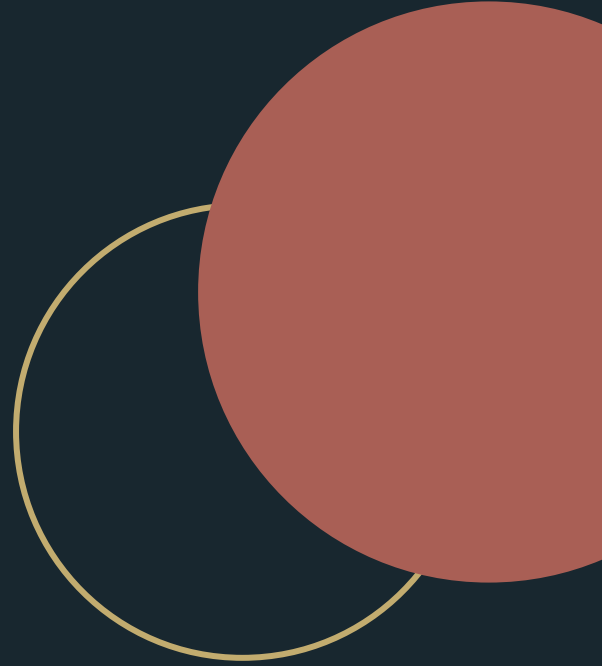


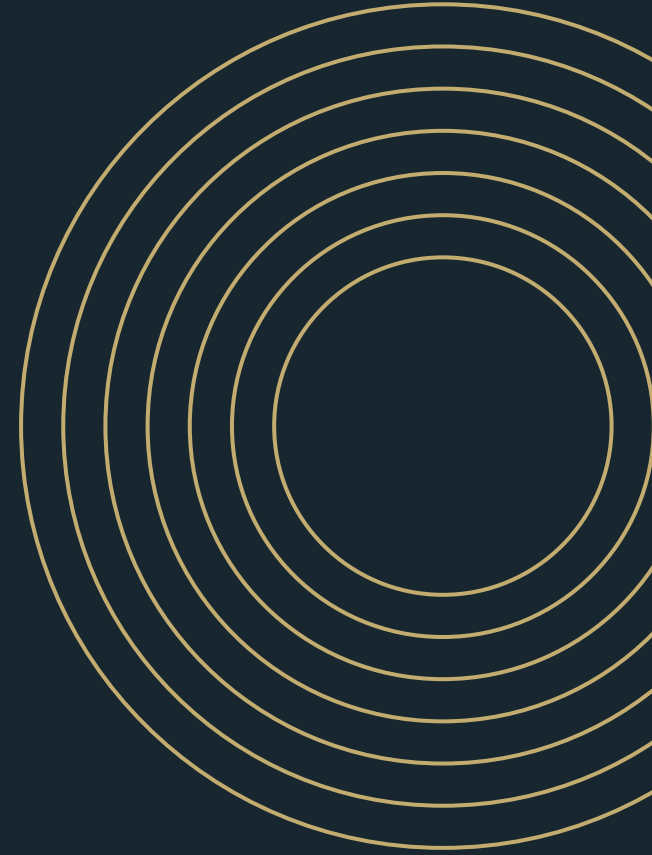
QualiWare Service Description

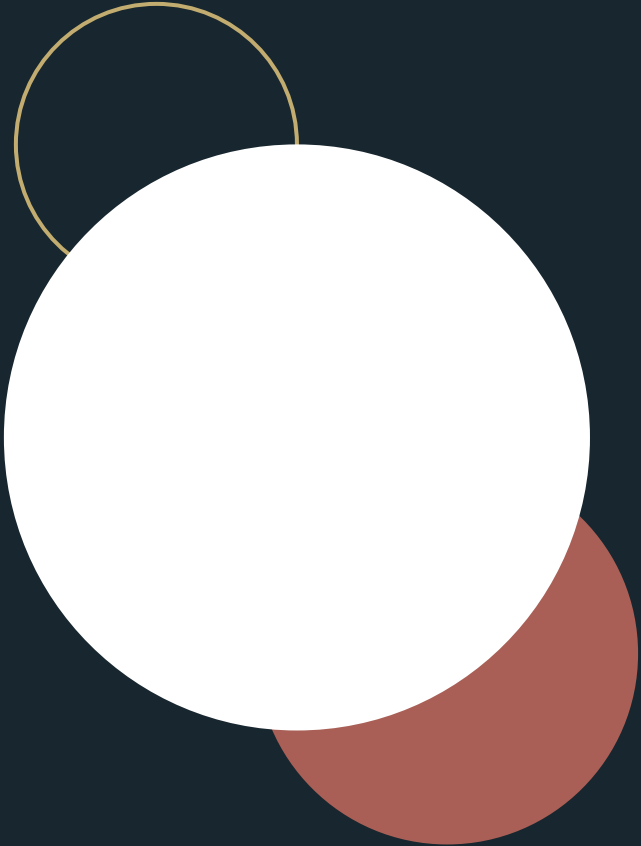
Date & Author



Contents .

1. Arribatec Delivery Model
2. QualiWare Software Overview
3. SaaS delivery model and SLA
4. Training and certification
5. Implementation support
6. Pricing



The logo graphic consists of a large white circle overlapping a smaller reddish-brown circle. A thin gold-colored arc is positioned above the white circle.

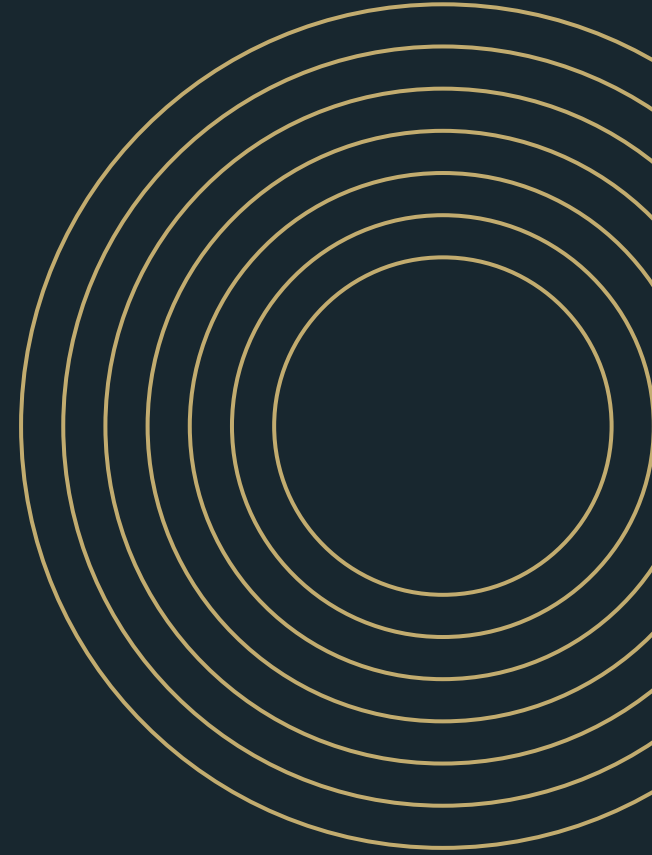
Arribatec Delivery Model

We simplify complexity .

We are problem solvers - streamlining companies, processes and systems - making them as efficient as possible.

We share RISE as our core values:

- We take responsibility,
- Act with integrity,
- Are service minded, and
- Empower those around us



We deliver the whole product .

Expertise

As trusted advisors, we bring a wealth of expertise to our clients



Services

Combining consultancy services and training



Products

With lasting results from our state-of-the-art product portfolio



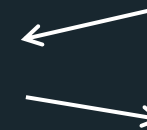
What we deliver

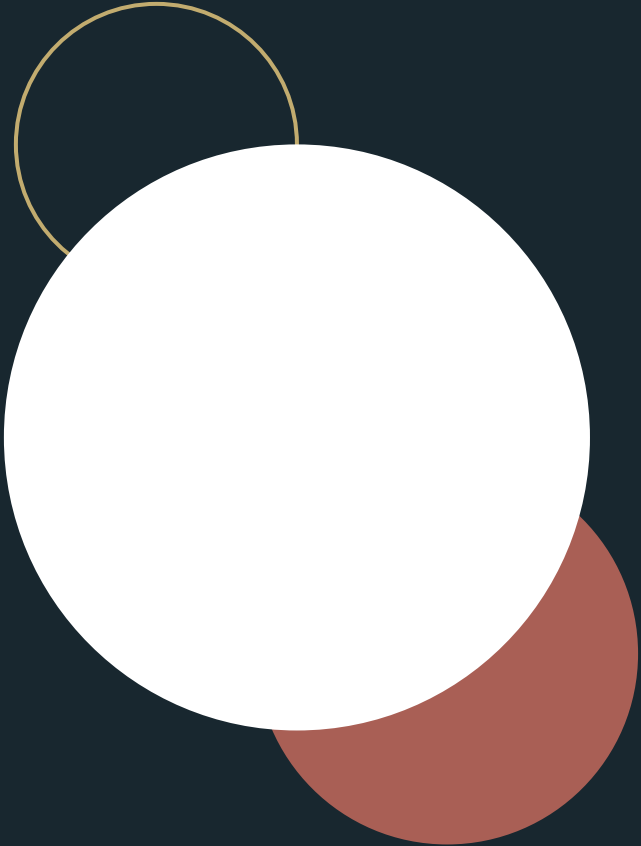


Customer need



Customer value





QualiWare Software Overview



www.qualiware.com



By joining the QualiWare X family, you get a comprehensive toolbox of everything you need for successful and visionary business transformations.

QualiWare X enables successful business transformations, and identification of cost saving opportunities by providing you with an all-inclusive and transformative Smart Architecture and Smart Management.

We help both public and private organizations bridge the gap from strategy to execution by establishing the enterprise architecture and using this to direct day-to-day activities.

QualiWare X is different from the rest because it not only enables enterprise architects and designers to develop plans for change, but also makes it easier for all employees across the organization to collaborate on business transformation projects.

About Us

Founded in 1991 in Denmark, QualiWare is a global business modelling software and consultancy provider. Our purpose is to provide products and services that help our customers succeed in a dynamic market environment with Enterprise Architecture, Quality Management, Business Process Management and Optimization initiatives.

www.qualiware.com

QualiWare X is Smart Architecture

Looking for an Enterprise Architecture tool to help you succeed with Business Ecosystems, Digital Twins, Customer Journey Mapping, Enterprise Design or Business Transformation?

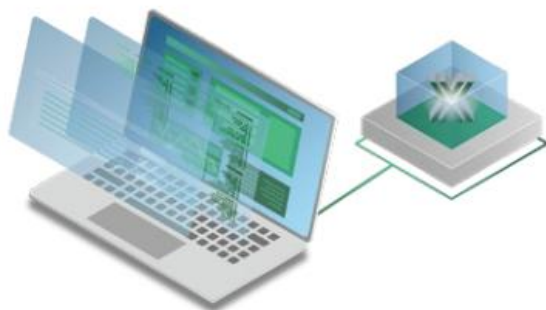
From Strategy to Execution

With QualiWare X, we got you covered all the way, as we are taking Enterprise Architecture to the neXt level with integrated smart collaboration, supporting strategic decision-making and an efficient use of operational intelligence, Customer Journey Maps, Business Operating Models, Digital Twins and the Business Ecosystem.

QualiWare's collaboration platform and mobile app enable effective knowledge-sharing targeted at specific stakeholders or the entire organization. This means that the right people have access to the right information at the right time, ensuring efficiency of cross-organizational strategy alignment and resource utilization.

Strategic Modeling

QualiWare X is every strategist's ultimate tool, as we offer a complete strategic modelling solution from ideation, to strategy to execution. Produce and implement strategic models that identify goals, new business opportunities, critical capabilities, outline strategic milestones, analyze the impact of digital disruption, and assess cost, risk and strategy alignment to increase value generation and reduce the time-to-value.



Intelligent Collaboration

With cross-platform collaboration, subscriptions, notifications, change requests and powerful visualization of complex information, QualiWare X creates a space for intelligent knowledge-sharing, work management and improved collaboration and communication, across corporate boundaries.

www.qualiware.com



Information Architecture

Structured Information Architecture is becoming more and more important. In the EU, the GDPR has made documented Information Architecture a compliance requirement in relation to personal data.

This tool is relevant for digital organizations outside the EU, when handling a EU citizen's data.

Information is much more than just compliance, though. By knowing, and deliberately architecting enterprise-wide information organizations gain the ability to rapidly adapt to changes, find new business opportunities and organizational insight not previously available to them.

Risk Management

Be better prepared in handling uncertainties related to executing your business strategy. Make risks visible for strategic plans, in processes, within applications, capabilities or other aspects fitting your specific needs. By handling risks as an integral part of your Enterprise Architecture, mitigation and reduction of risks, within structured activities, it will greatly improve your decision-making, whether it be in relation to strategy, finance, operations information or projects.



Business Process Management

Model your business processes and get an overview of how your organization executes your strategy. Make complex processes clear for the employees who perform them.

With QualiWare X you get a comprehensive toolbox of everything you need for successful and visionary business transformations.

Use the QualiWare X collaboration platform to govern and update business processes while ensuring that all employees are informed about procedures relevant to them.



Application Portfolio Management

Don't forget about your IT in your strategic planning and evaluate your organization's applications and infrastructure to decide when and where improvements should be made.

Use QualiWare X to manage application lifecycles and create an overview of where and for what they are used.

Estimate Total Cost of Ownership, Return on Investment, and Business Value of IT. Identify redundant IT and make well-informed strategic decisions on technology investments.



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5

QualiWare X is Smart Management

With QualiWare X you get a Management System with multi-layered Business Process Modeling in a ready-made package, designed to help you improve your operations from day one, through managed Governance, Risk and Compliance.



Web Modeler

With QualiWare X we are creating a space for inclusive collaboration in a web-based interface, with the purpose of organization-wide involvement. By enabling everyone to create business process networks and workflow diagrams directly from your browser, with intuitive and easy-to-use visual drag and drop design, you are guaranteed increased mobility, flexibility and stakeholder engagement across the entire organization.

Compliance Documentation and Management

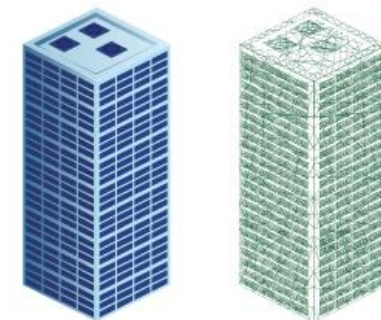
QualiWare X provides you with a comprehensive toolbox of everything you need to stay on top of any audit. This includes: compliance management, problem management, non-conformance management, corrective action management, supplier management, customer complaint management, accident management, risk management, and an overall assessment of the value, risk and cost of organizational activities.



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Digital Twins

One of the major benefits of creating digital twins, or a Digital Twin of the Organization, is that you are able to manage your business all the way down to your equipment and asset level, allowing for e.g. predictive maintenance of said assets. Creating digital twins that are linked to your business processes enables you to maintain and manage your assets in the context of their corresponding processes. When your equipment and assets are ensured through monitoring and controls, and maintained regularly in relation to their individual lifecycles, you are guaranteed optimal use, a decrease in the likelihood of downtime, a diagnosis of untapped resources, or the identification of redundant resources, cost-saving opportunities, and finally, improved efficiency and throughput.



Business Process Modeling

With QualiWare X, you can gain an adequate overview of your enterprise with Business Process Modeling (BPM) and maintain a competitive advantage through flexibility and responsiveness to your customers' changing demands. Make decisions based on data and simulations. Using QualiWare X, you can connect all related roles, goals, systems and other business-related objects to your processes, giving you the advantage of knowing how even small changes may influence your business.

Governance, Risk & Compliance

A lack of governance of organizational operations can truly be fatal. Whether it is due to limited personal data security, deficiency in handling sensitive data or simply lacking quality and performance, we have the answer. With a QualiWare X GRC solution/customization, you are well on your way to compliance, and successful governance, from day one.



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Highlighted Features

Dynamic Operational Information Monitoring

To get where you want to be you need to know where you are. QualiWare X helps you know your current position, the state of your operations and your core capabilities. Dynamic business gauges and charts allow you to monitor your operational information and create and define KPIs, link KPIs to business processes, initiatives and goals and identify critical capabilities. By connecting real-life data to the system, we enable you to create digital twins that are of immense value to your operations and production and help you navigate to the future to obtain your strategic business goals.

Smart Content Search

Do you ever experience spending a lot of time on just locating your work, only to give up the search in a sea of unorganized and unidentifiable information? With the introduction of hashtags, smart folders, indexed search and navigation, QualiWare enables you to locate vital information quickly and organize and label information more effectively.

Data the Easy Way

Do you ever lose overview of your insights in endless rows and columns of crucial, but poorly presented, data? With the introduction of one integrated database with all your organization's data, QualiWare X allows you to have one unified and consistent overview of all your data and insights across the entire organization. This furthermore enables you to keep track of usage statistics with powerful visualizations and easy navigation through a landscape of complex information, and permits you to present data in an intuitive way that makes it easier for you to understand your business and be proactive.



Customer Management

Are you confident in the fact that your customers are taken care of from beginning to end, and do you know if you have done everything in your power to keep them in the funnel, serviced and engaged at every touchpoint? With QualiWare X we help you improve customer experience with customer journey maps and documentation, and continuous management of customer engagement. In essence, we help you improve your business and increase sales, as the more knowledge you have on your targets, the more business you should make.

Smart Capture

Modeling your business is in most cases a very difficult task that is timely to manage and architect, and even more difficult to change. With QualiWare X you can take a text document, spreadsheet or picture of e.g. your whiteboard models and upload it to QualiWare. Our AI tool will help you document your ideas and create useful models as they emerge, avoiding hours of valuable work getting lost along with a thousand other pictures on your phone.

User-friendly and Configurable Interface

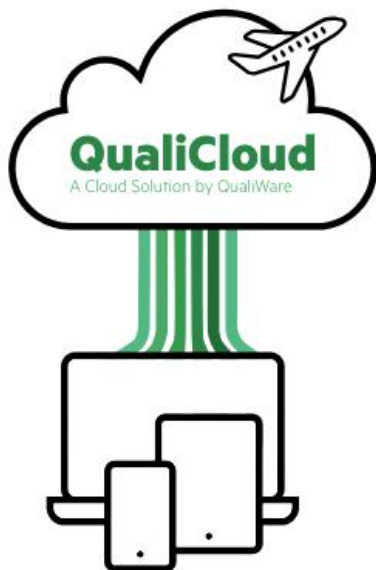
Do you struggle with an interface and IT system that is more confusing than beneficial? Do you find yourself getting lost in a maze of unnecessary information, looking for that, which is only relevant to you? With QualiWare X you can choose either a preconfigured platform or create a user-friendly front-end with an interface that is usable by non-experts, ensuring a minimum of training required for employees to use the system.

Integration, API, Cloud, and Automation

QualiWare X supports a wide range of integration with data warehouses, BI systems, databases, files and analyze data with templates, frameworks, standards, and applications

QualiApp

Use your existing QualiWare X setup on your mobile phone and strengthen collaboration and information throughout your organization. Read, Create, Update or Delete information from your management system while you're on the go. The QualiApp is fully integrated with QualiWare X and is customizable to fit your environments.



QualiCloud

Share knowledge worldwide and collaborate with your colleagues on business improvements. QualiCloud offers easy access and short time to value for your business initiatives.

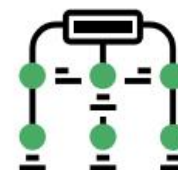
QualiCloud enables both small and large organizations to get started easily and quickly with one of the world's leading tools for quality and management systems. With QualiCloud, everyone can now achieve the same valuable results as the larger companies among QualiWare's customers.

www.qualiware.com



Templates

- Balanced Scorecards
- Performance Diagrams
- Business Charts
- Business Gauges
- Dashboards
- Query Design
- Spreadsheet
- Dynamic Reports
- Social Behavior Warehouse



Framework and standards

- EA3
- Zachman
- TOGAF
- OIO EA
- FEAF-II
- DNDFA
- ArchiMate
- EDML
- UML
- BPMN
- DMN
- ISO
- OHSAS



API

- SharePoint
- IBM BlueWorks and Business Automation
- Service Now
- SAP
- ODBC
- QualiWare data exchange
- QualiWare API for CMDB
- QualiWare API
- QualiWare for BI

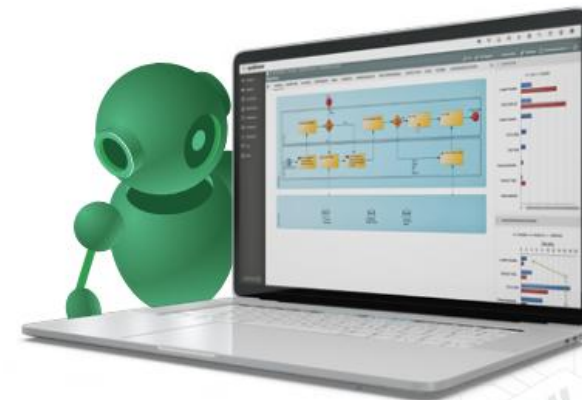


Import from Applications

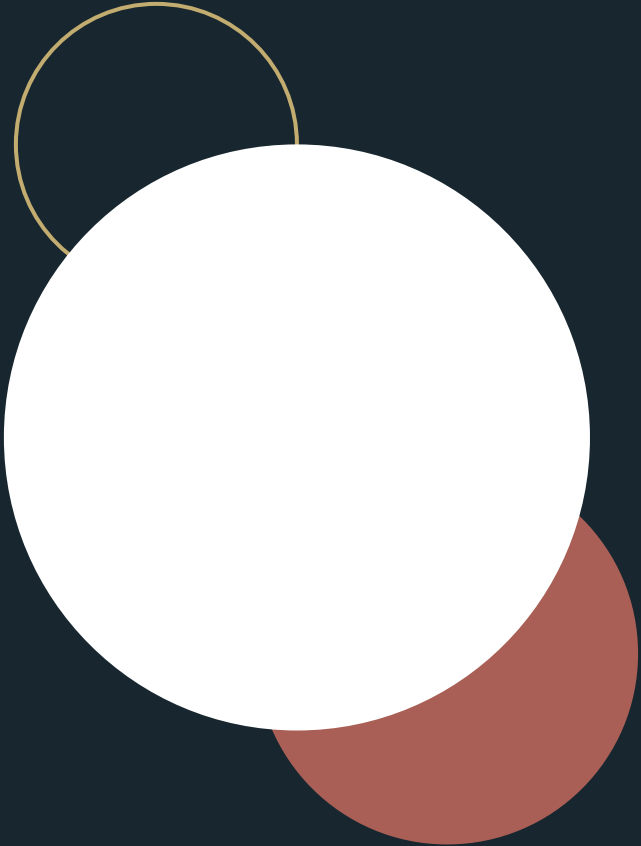
- Visio
- Excel
- Word
- PowerPoint
- Microsoft SQL via ODBC and OLEDB

IBM Business Automation

As a standard, QualiWare X is integrated with IBM Business Automation, providing the analysis, design, management and improvement platform, while IBM Business Automation provides the development, integration and implementation. Other solutions are possible.



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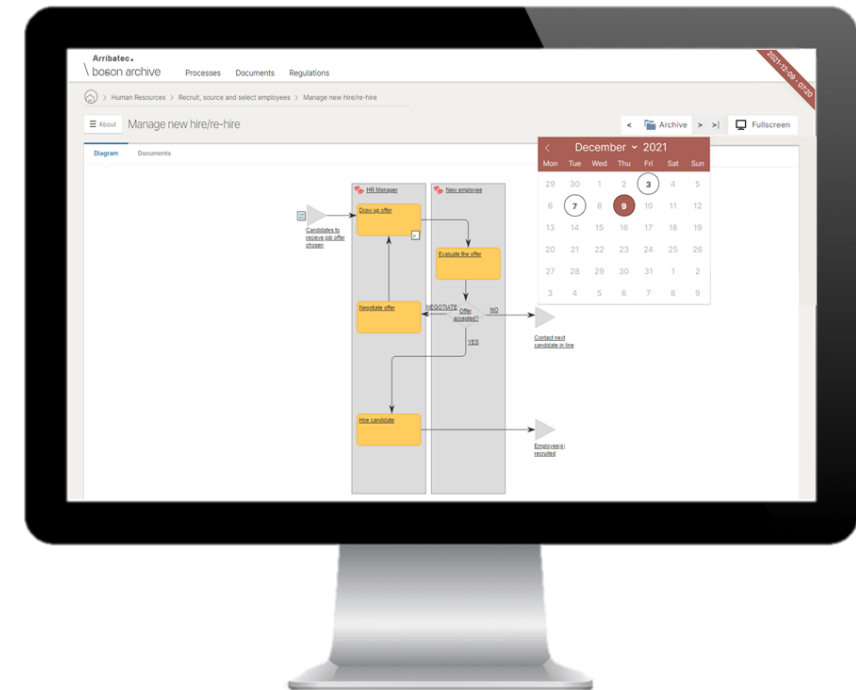
QualiWare Extensions

BMSx Archive
BMSx Regulations Integrator
BMSx GO Mobile App

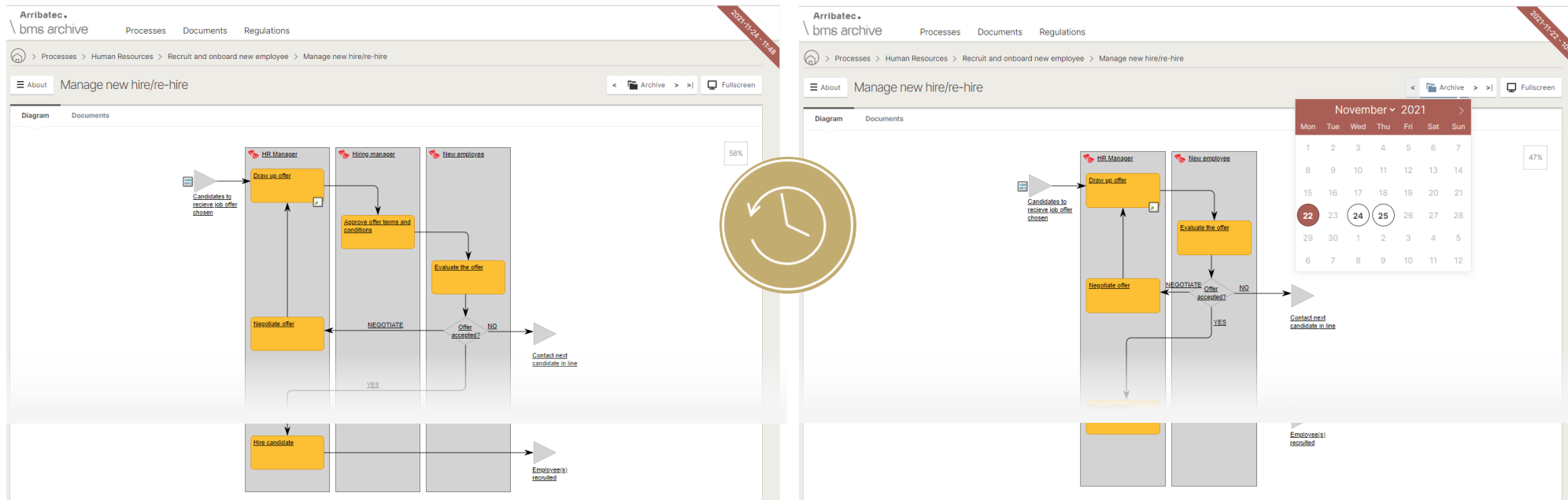
BMSx Archive in a nutshell

A web-based tool that takes historical snapshots of your QualiWare repository's content and makes them easily retrievable within seconds.

- Automatic snapshots
- Independent from live system
- Improves audit trail and system resilience
- Allows for cleaner live repository



BMSx Archive Features



Automatic repository snapshots

- Scheduled, periodic snapshots of repository content
- Content exported to flat files (JSON)
- Fully navigatable diagrams and symbols

Resilient web-based viewer

- Lean user interface
- Configurable tables and attribute sliders
- Calendar view or dropdown selector
- Availability decoupled from QualiWare live system

Configurable archiving scope

- Choose which attributes and templates to include
- Choose archiving frequency

BMSx Regulations integrator in a nutshell

An interface that automatically imports external regulations and standards relevant to you and keeps them up to date.

It helps you to keep your management system compliant and your organization aware.

- No more manual updates of regulation objects, titles and legal texts
- Notifications when something changes
- Synchronization with public law databases
- Synchronization of other laws, regulations, standards or translations upon request



BMSx Regulations Integrator Features

LOVDATA			Rev.	Type	Modified
Lov om arbeidsmiljø, arbeidstid og stillingsvern mv. (arbeidsmiljøloven)					
Lov om arbeidsmiljø, arbeidstid og stillingsvern mv. (arbeidsmiljøloven)					
Date	LOV-2005-06-17-02				
Department	Arbeids- og inkluderingsdepartementet				
Sist endret	LOV-2021-06-11-59 fra 01.01.2022, LOV-2021-06-18-127 fra 01.07.2021				
Krafttredelse	01.01.2006				
Endrer	LOV-1977-02-04-4				
Kunngitt	17.06.2005				
Rettet	06.04.2022 (inkluderer 1-14-15)				
Kontrollert	Arbeidsmiljøloven – amt				
EDS/EUS-temaer	EDS-arkivet vedlegg XVII				
Kapitelloversikt:					
Kapittel 1	Inkluderende bestemmelser (§§ 1-1 - 1-6)				
Kapittel 2	Arbeidsgivers og arbeidstakers plikter (§§ 2-1 - 2-5)				
Kapittel 2 A	Varsling (§§ 2 A-1 - 2 A-8)				
Kapittel 3	Vikemidler i arbeidsmiljøarbeidet (§§ 3-1 - 3-6)				
Kapittel 4	Krav til arbeidsmiljø (§§ 4-1 - 4-6)				
Kapittel 5	Regulerings- og metodeplott, produktivitet mv. (§§ 5-1 - 5-5)				
Kapittel 6	Verevhold (§§ 6-1 - 6-5)				
Kapittel 7	Arbeidsmiljøloven (§§ 7-1 - 7-4)				
Kapittel 8	Informasjon og drøfting (§§ 8-1 - 8-3)				
Kapittel 9	Kontrolltiltak i virksomheten (§§ 9-1 - 9-6)				
Kapittel 10	Arbeidstid (§§ 10-1 - 10-13)				

Arbejdsmiljøloven

Drage a column header and drop it here to group by that column

Name	RegulationKode
Arbejdsmiljøloven - Kapitel 1. Indledende bestemmelser	Kapitel 1. Indledende bestemmelser
Arbejdsmiljøloven - § 1-1.Lovens formål	§ 1-1.Lovens formål

Sync summary for regulation: Styringsforskriften

q1m10u01_1042@arribatec.cloud

To • Christoffer Nygaard

Dear Nils Nilsen,

This regulation(s) has been updated:

- Styringsforskriften - § 7.Mål og strategier

Best Regards,
Boson Integrator for **Lovdata**

Arbejdsmiljøloven - § 1-2.Hva loven omfatter

§ 1-2.Hva loven omfatter

§ 1-2

(1) Lovens gælder for virksomheder som systematisk arbejderstater, med mindre andet er udtrykkeligt fastsat i loven.

(2) Luftfart fra loven er:

a. søfart, fangst og fiske, herunder bearbejdning af fangsten om bord i skibe,

b. militær luftfart som omfattes af luftfartsløven. Departementet kan give forskrift om undtagelse fra loven for civil luftfart og anden statsluftfart om militær luftfart og om søfart for civil luftfart.

(3) Kongen kan give forskrift om og i hvilken udvalgte bestemmelser i kapitel 14, 15, 16 og 17 skal gælde for arbejdstakere som omfattes af lov 16. juni 2017 nr. 67 om statens ansatte mv. (statsansatte) eller som er embedsmænd.

(4) Kongen kan give forskrift om at dele af den offentlige forvaltning, helt eller delvis skal undtages fra loven når virksomheden er af så særegen art at den vanskelig kan sæg tilpasning lovens bestemmelser.

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W

Maintains regulations in the management system

- Synchronises law and regulations from public sources with full legal text from official source to regulation objects in QualiWare
- Possibility to synchronize any other law, regulation, translation or standard from Arribatec EA & BPM's catalog, without need for manual modeling or import

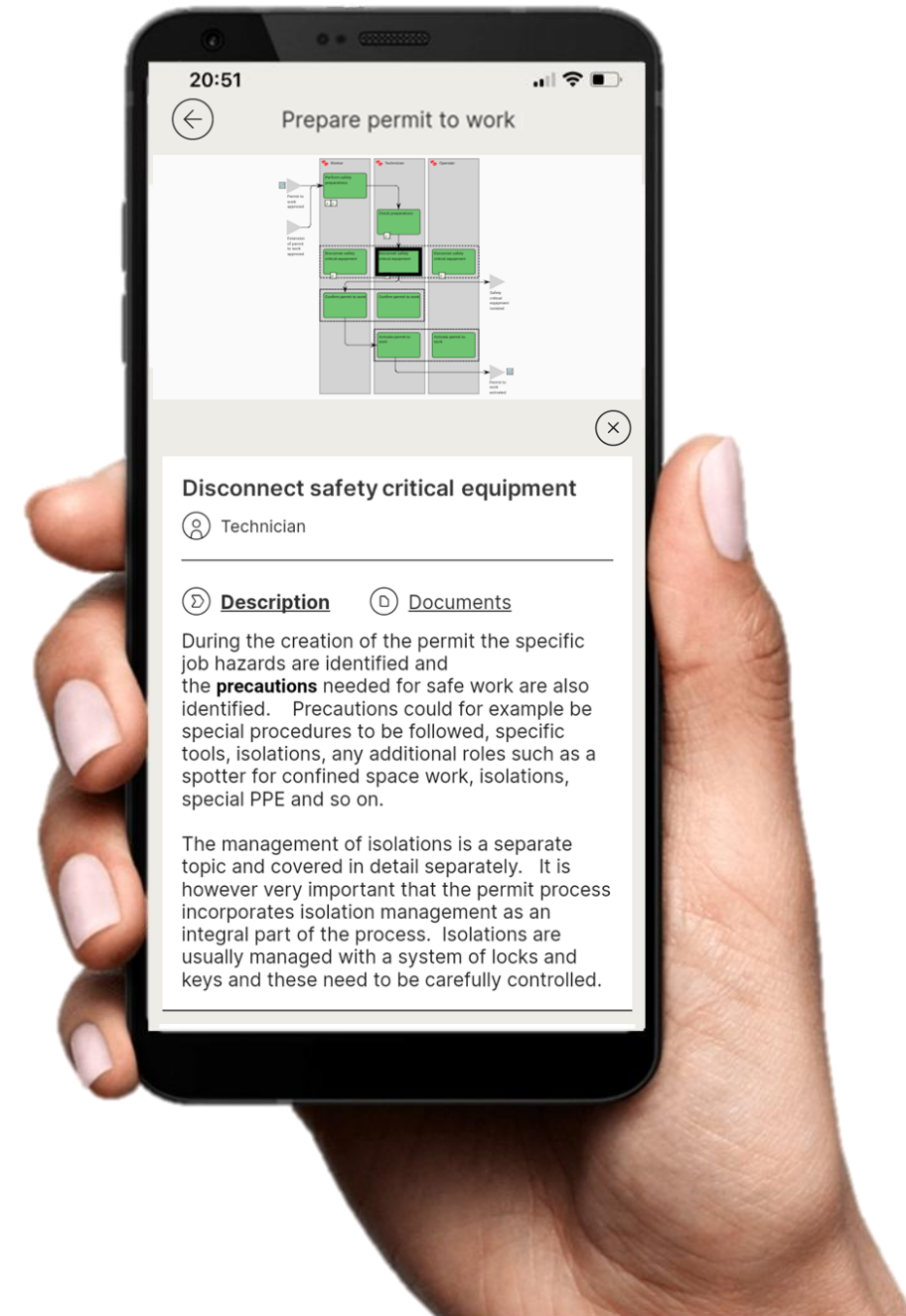
Keeps organization aware and compliant

- Allows to connect relevant laws and regulations to any other object in the management system to demonstrate compliance or manage impact of changes
- Enables your organization to stay ahead of regulatory updates through e-mail notifications

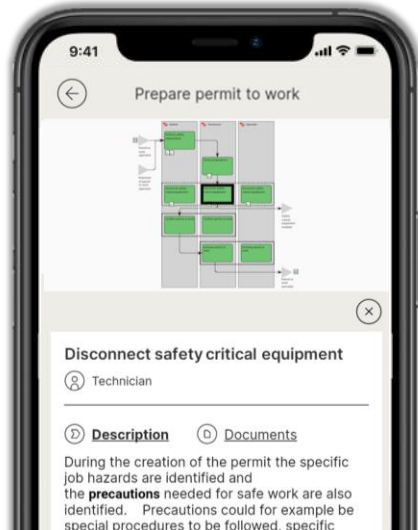
BMSx GO in a nutshell

The mobile app developed by Arribatec EA & BPM that takes your QualiWare management system to the frontline of value creation: out in the field.

- Processes and procedures on the go
- Key information from workflows
- Optimized for mobile devices
- Compliant, safer and more efficient work, anywhere

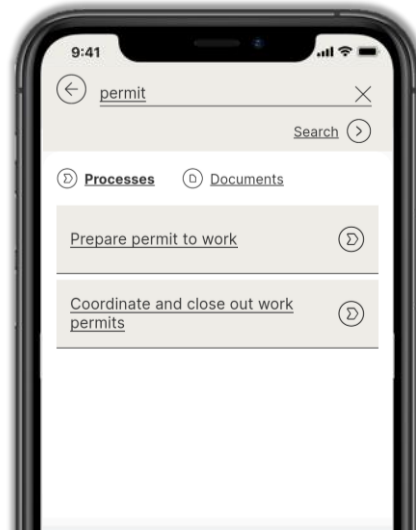


BMSx GO Features



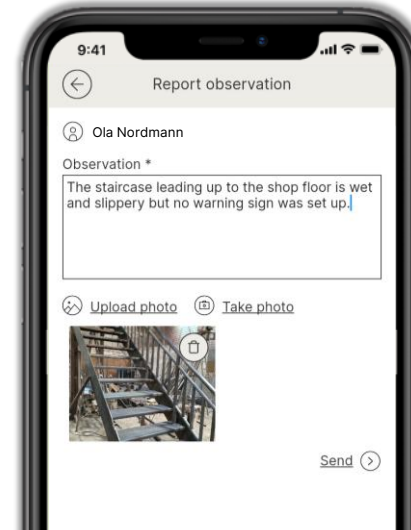
Workflow display for mobiles and tablets

- Visualizes key information from workflow models
- Roles, activity descriptions, descriptions and document links
- Supports language variants



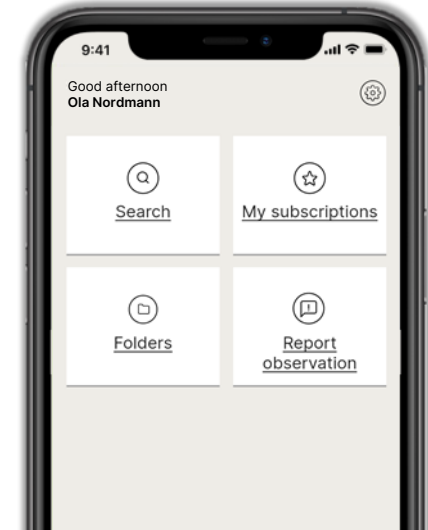
Find relevant content quickly

- Search repository for workflows and documents
- Personalized subscription list for quick access
- Configurable, hierarchical document list



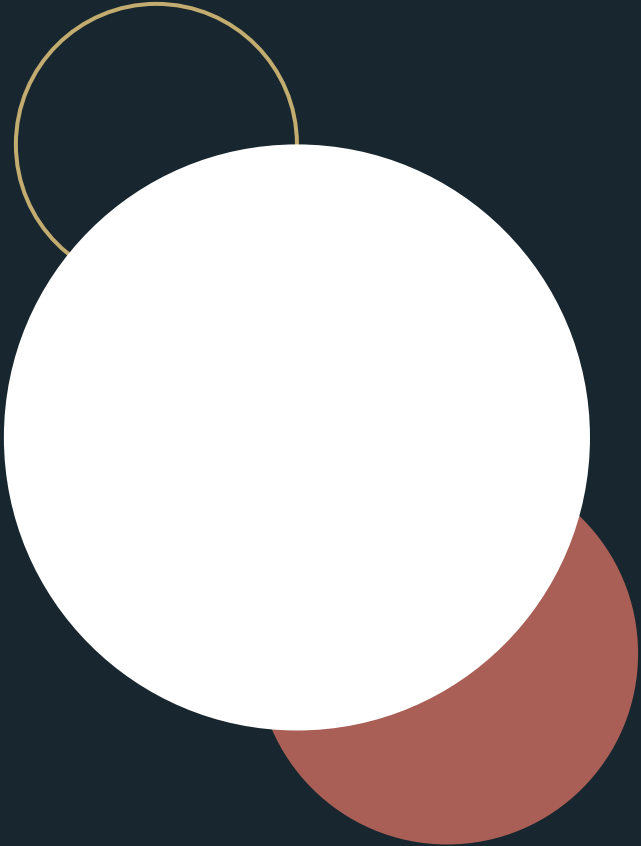
Collect observations in the field

- Report observations directly into the management system
- Take or upload photos
- Automatically submitted on reconnect if offline



Available, adaptable and secure

- Subscriptions available offline
- Azure ADFS with single sign-on
- Configurable text labels
- QualiWare access management
- Secure server communication



QualiWare SaaS

QualiWare SaaS Service Overview



Public (MS Azure) or Private Cloud



99,7 % uptime Guarantee 24/7-365



24/7 surveillance and stand by-duty



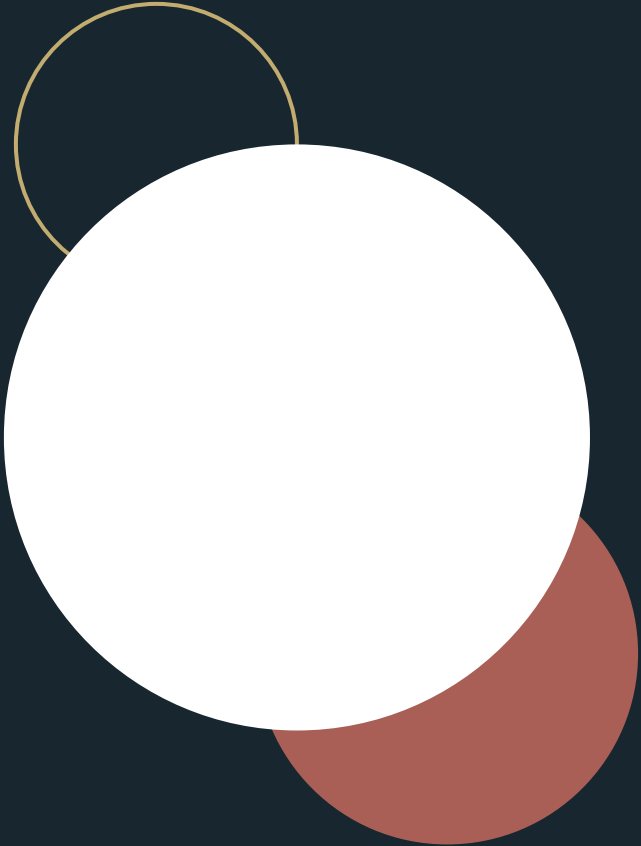
Customer support 0900-1500



Service Level Agreement with 8/4/2 hour response time for A/B/C incidents



Software upgrades included



Training and certification

Arribatec offer a wide range of relevant training

For architects

- QualiWare training for Architects
- Process Knowledge Elevation
- Process Mapping Facilitation

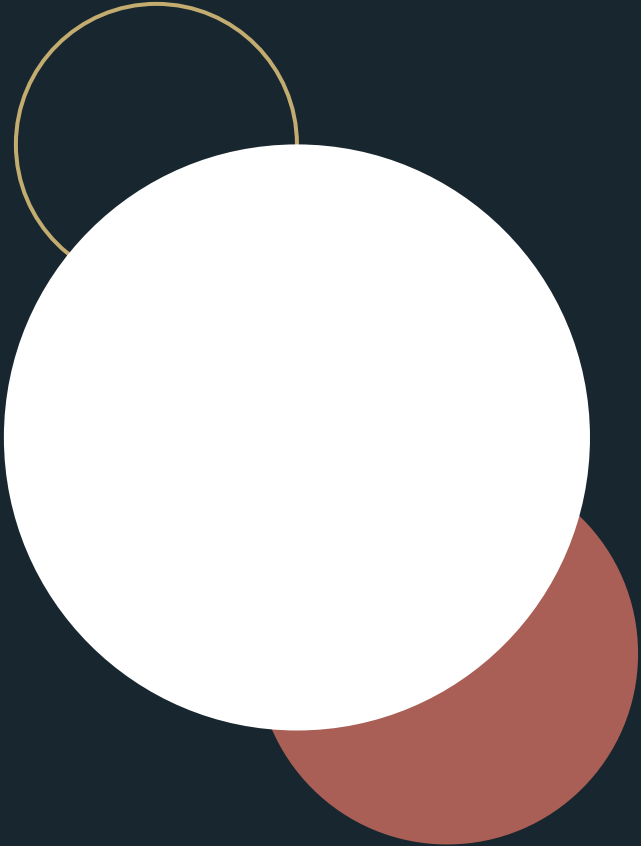
For managers

- Process bootcamps for managers
- Process Knowledge Elevation
- Train-the-trainer

For staff

- User guides
- Q&A sessions
- Bootcamps
- Webinars
- +++

Training is offered on-site, virtual, through e-learning and webinars



Implementation Support

EA & BPM Domain expertise and Service Offerings



Expertise

Business Process Management

Business Management System

Change Management

Business Architecture

Quality and Cont. Improvement

Project Management

Software Development



Service Offerings

Generally

Needs Assessment

Solution Design

GAP and Maturity Analysis

Establish and Implement

Improvement Project

Training



Product Offerings

QualiWare

BMSx GO

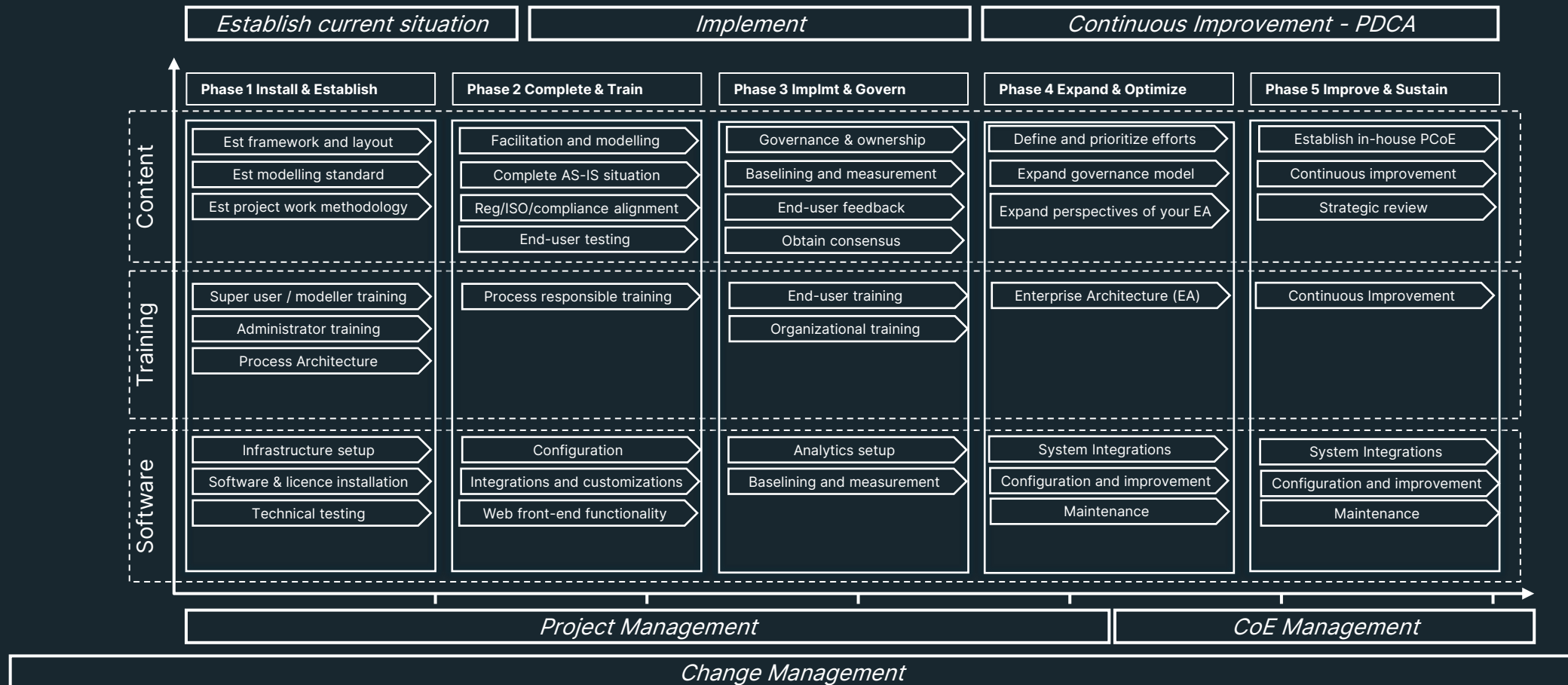
BMSx Regulations Integrator

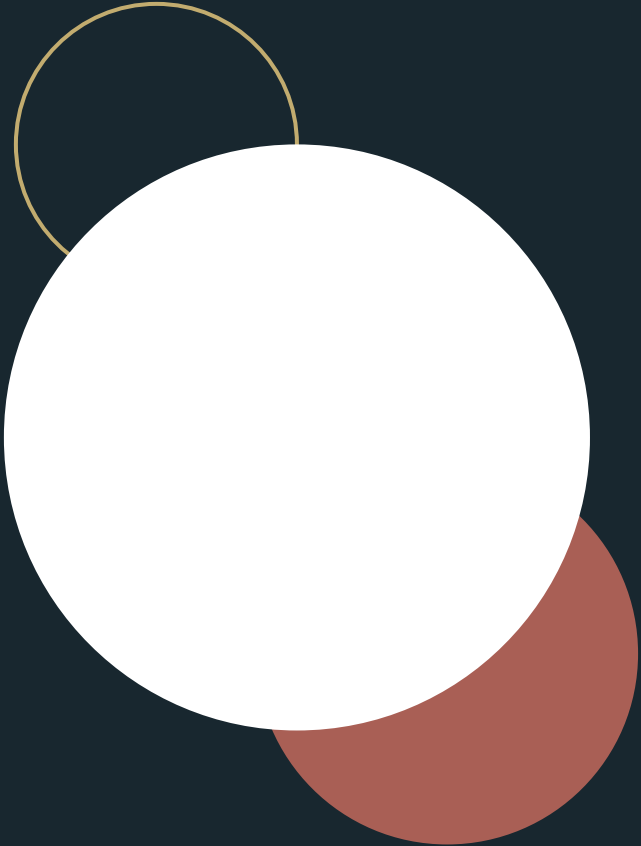
BMSx Compliance

BMSx Archive

Ayfie Locator

Implementation Framework: Our approach





Pricing

Price Sheet

Service	Fee range	Cost Basis
QualiWare Base Fee for hosting and support	By request	Per month
QualiWare Architect Licenses	£125 to £230	Per month, per user
QualiWare Plus License	£10 to £30	Per month, per user
QualiWare Collaboration License	£1 to £3.5	Per month, per user
QualiWare Server License	£150	Per month, per installation
QualiWare extension: BMSx Regulation integrator	£450 to £1,500	Monthly fee
QualiWare extension: BMSx Archive	£450 to £1,500	Monthly fee
QualiWare extension: BMSx OG Mobile App	£2 to £15	Per month, per user
Professional Services: Principal Consultant	£250	Per hour
Professional Services: Senior Consultant	£190	Per hour
Professional Services: Consultant	£155	Per hour

Pricing Provisions

- Our consultancy services, unless otherwise agreed, are costed on a **Time and Materials** basis.
- **All Rates exclude VAT** which will be charged as incurred at the prevailing rate
- **All Rates exclude Expenses** will be charged in addition where services are to be delivered on-site
- All visits to site are charged as a full day (8 hours)
- Arribatec reserves the option to increase any agreed or contracted fee rates annually in January each year by:
 - **Either** 3%;
 - **Or** the annual rate of increase in CPI plus 1% (CPI = the official Consumer Price Index as issued the preceding October)
- **Discounts can be applicable** for large programmes of work
- We will consider engaging in **Fixed Price contracts** on a case-by-case basis.

A background image showing three people (two men and one woman) sitting in a modern office setting, smiling and engaged in conversation. The image is dimmed to serve as a backdrop for the text.

Arribatec.

we simplify complexity