



black
marble

G-Cloud 15 Framework

Azure Consultancy - Service Definition 2026



Contents

About Black Marble.....	2
G-Cloud 15 Service Description.....	3
Azure Consultancy	3
Our Service provides:	3
Outcomes	4
Black Marble Services	5
Black Marble Consultancy.....	6



About Black Marble

Black Marble is a UK based, medium-sized company **with a security cleared workforce**. We have a reputation for a clear and direct approach to solving complex business problems and specialise in new user experiences on innovative technologies across a variety of form-factors and screen types.

We are a Microsoft Partner and internationally recognised experts, delivering solutions across the Microsoft platform from Azure and integration tools like Logic Apps and BizTalk, to Windows Development and MAUI. For over four years, Black Marble have received three Worldwide Microsoft Partner of the Year Awards and have been finalists in five additional categories.

We have a track record in delivering solutions using the key Microsoft building blocks, ensuring our customers benefit from solutions which address business challenges that are efficient and effective. Plus, with 3 Microsoft Most Valuable Professionals (MVPs), a team of Microsoft Certified Professionals, and 1 Microsoft Regional Director, we ensure you have the best people to deliver your solutions.

Black Marble has been on the G-Cloud framework for several years and has a wealth of experience delivering solutions for the Public Sector. Our customers range from the emergency services and health authorities to Government organisations.

View a selection of our customer stories at www.blackmarble.com/case-studies/.

G-Cloud 15 Service Description

Azure Consultancy

Our Azure Consultancy service spans the full breadth of the Microsoft Azure platform, providing expert guidance, hands-on delivery, and strategic insight across cloud adoption, architecture, development, migration, optimisation, and governance.

Drawing on deep experience across PaaS, IaaS, analytics, integration, DevOps, and application hosting, our consultants support organisations at every stage of their Azure journey—whether designing new cloud-native solutions, modernising existing systems, or reviewing and improving in-flight or completed cloud migrations.

Our team includes highly skilled and experienced consultants and multiple Microsoft Most Valuable Professionals, ensuring access to specialist expertise across Azure services, including Logic Apps, Integration, DevOps, GitHub, cost management, and cross-platform development (Android, Windows). We can augment in-house teams or take full responsibility for delivering cloud solutions end-to-end.

This wide-ranging consultancy enables organisations to architect innovative, secure, scalable environments, enhance operational efficiency, and apply best practices rooted in years of real-world delivery across public- and private-sector customers. Our accumulated knowledge helps uncover opportunities, avoid pitfalls, and deliver elegant, effective solutions tailored to organisational needs.

Our Service provides:

- Comprehensive Azure platform expertise covering PaaS, IaaS, analytics, application hosting, integration services, DevOps, GitHub, Logic Apps, and cost management.
- Support for cloud-native development, including designing and implementing modern architectures, microservices, serverless components, and resilient application patterns.
- Migration planning and execution for moving on-premises or legacy applications and data workloads into Azure, including re-hosting, re-platforming, refactoring and cloud-readiness assessments.
- Review and optimisation of existing Azure deployments, covering security, governance, performance, cost efficiency and alignment with best practice frameworks.

- Specialist consultancy across the wider Microsoft ecosystem, including integration tooling, DevOps enablement, CI/CD pipelines, GitHub workflows, and cross-platform development (Android, Windows).
- Flexible engagement models offering staff augmentation, advisory consultancy, or delivery of complete end-to-end Azure-based solutions.

Outcomes

By engaging with our Azure Consultancy service, organisations benefit from:

- Accelerated and de-risked cloud adoption, with clear guidance from Azure specialists and Microsoft MVPs.
- Improved architectural quality, through best-practice design aligned with Azure Well-Architected principles, ensuring secure, scalable and maintainable solutions.
- Optimised operational performance and cost efficiency, including effective use of monitoring, automation, and cloud cost management techniques.
- Greater innovation capability, enabling teams to develop cloud-native applications, adopt modern development practices, and exploit Azure's advanced services for analytics, integration and automation.
- Enhanced governance and compliance, ensuring cloud environments follow organisational, sector and Azure-specific governance guidelines.
- Stronger internal capability, through knowledge transfer, best-practice coaching and uplift of development, operations and architecture teams.
- Successful migrations, with modernised solutions that are more resilient, scalable and aligned to long-term digital strategy.

Black Marble Services

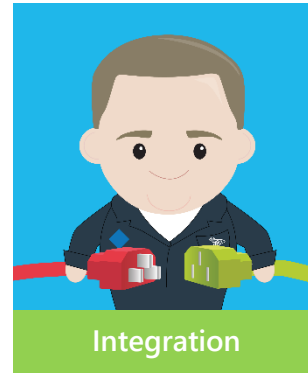
At Black Marble we provide a whole range of services across the Microsoft platform, from integrated solutions to DevOps and Azure. At our core we provide custom application development, utilising our skills and experience to produce innovative solutions for our customers.

We have taken advantage of the breadth of the Windows Platform, and our host of talented developers, to create solutions that make a real difference to our enterprise-level customers. Our award-winning frontline policing application, tuServ, is a prime example: a solution that increased patrol-time for officers, saving 1 hour 30+ minutes a day per officer, as well as greatly improving the quality of the data available to officers. Our pioneering team can bring your projects to life, making digital transformation a reality: for you, your business, and your customers.

- Cloud Optimisation – Cloud Planning, Cloud Hackathons, Application Architecture and Modernisation, and Cloud Application Implementation.
- Systems Integration – Integration Planning, Integration Health Check, Integration Performance Review, Integration Migration and Integration Implementation.
- Application Development – Application Design, Adopting and Enhancing Application services, Application Implementation and Application Code Review, including AI, App Modernisation, and Rescue Projects.
- Development Operations – DevOps Planning, DevOps Hackathon, DevOps Implementation, Azure DevOps/Services Migration, DevOps Tools Consolidation and ARM Templates, Bicep, and GitHub Migration, Planning and Implementation.

Black Marble Consultancy

We have a highly skilled and experienced team of consultants that can provide specialist expertise and advice to our customers across the Microsoft platform (Azure, AI, Integration, Logic Apps, BizTalk, DevOps, GitHub, SharePoint, Office 365, Maui and the Windows Platform).



We can target your primary software development requirements, whether you need in-house staff augmentation or are looking for an outside partner to take complete responsibility for designing and developing the software you need to run your business or assist with a project or process implementation.

The application of Black Marble's accumulated knowledge to a client's situation often provides innovative, and unexpected solutions. Bring the best to your organisation through taking advantage of our Consultants' skills and knowledge acquired over years working with customers - solving their problems and providing elegant solutions.

"Black Marble has extensive knowledge across the Microsoft stack, so I know when I recommend they speak to a customer they will be able to provide a holistic approach to meet their needs. Plus, they have a strong, ethical philosophy which means I know they won't push a solution that's not needed. When customers approach Microsoft for advice we need to know we're pointing them towards a partner they can trust – & Black Marble has proven our faith in them again & again." - Architect Evangelist, Microsoft Ireland.

Get in touch!

Find out how we can help transform your business!



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