



black  
marble

# G-Cloud 14 Framework

Cloud Integration Services - Service Definition  
2024



## Contents

|                                     |   |
|-------------------------------------|---|
| About Black Marble.....             | 2 |
| G-Cloud 15 Service Description..... | 3 |
| Cloud Integration Services .....    | 3 |
| This service provides: .....        | 3 |
| Outcomes include: .....             | 4 |
| Features.....                       | 4 |
| Benefits.....                       | 4 |
| Black Marble Services .....         | 5 |
| Black Marble Consultancy.....       | 6 |



## About Black Marble

Black Marble is a UK based, medium-sized company **with a security cleared workforce**. We have a reputation for a clear and direct approach to solving complex business problems and specialise in new user experiences on innovative technologies across a variety of form-factors and screen types.

We are a Microsoft Partner and internationally recognised experts, delivering solutions across the Microsoft platform from Azure and integration tools like Logic Apps and BizTalk, to Windows Development and MAUI. For over four years, Black Marble have received three Worldwide Microsoft Partner of the Year Awards and have been finalists in five additional categories.

We have a track record in delivering solutions using the key Microsoft building blocks, ensuring our customers benefit from solutions which address business challenges that are efficient and effective. Plus, with 3 Microsoft Most Valuable Professionals (MVPs), a team of Microsoft Certified Professionals, and 1 Microsoft Regional Director, we ensure you have the best people to deliver your solutions.

Black Marble has been on the G-Cloud framework for several years and has a wealth of experience delivering solutions for the Public Sector. Our customers range from the emergency services and health authorities to Government organisations.

View a selection of our customer stories at [www.blackmarble.com/case-studies/](http://www.blackmarble.com/case-studies/).

# G-Cloud 15 Service Description

## Cloud Integration Services

Black Marble specialises in enterprise-grade integration, with deep expertise built over decades of delivering connected solutions across Microsoft's integration stack. Using Azure Integration Services (AIS), our consultants design, architect, and implement robust, scalable integration patterns that unify applications, data, and processes.

Integration is one of our core disciplines: our teams have long supported customers transitioning from legacy on-premises platforms, including BizTalk and MuleSoft, to modern, cloud-native integration architectures. We help organisations unlock automation, interoperability, consolidated data pipelines, and enterprise-wide insights, enabling business agility and operational efficiency.

Disconnected systems create fractured processes and stalled innovation. Our Cloud Integration Services provide a clear path forward, removing silos, modernising legacy workloads, and enabling secure, future-ready integration across the enterprise.

### This service provides:

- Integration assessment and architecture using Azure Integration Services (AIS).
- Migration from BizTalk, MuleSoft, and other on-premises platforms.
- Design and development of Logic Apps, APIs, and event-driven workflows.
- Data and process connectivity across cloud, hybrid, and on-premises systems.
- Integration governance, mapping, standards, and best-practice implementation.
- Health checks, troubleshooting, optimisation, and performance tuning.
- Implementation of monitoring, instrumentation, and operational visibility.
- Support for business-to-business (B2B) integration scenarios.
- Consolidated data flows to support reporting and enterprise AI.
- Secure design aligned with organisational and regulatory requirements.

## Outcomes include:

- Modernised integration estate with reduced technical debt.
- Improved business agility through scalable cloud-native services.
- Significant cost savings versus legacy middleware.
- Automated, reliable cross-system data and process flows.
- Enhanced governance, compliance, and operational control.
- Better visibility via proactive monitoring and instrumentation.
- Stronger foundations for analytics, reporting, and enterprise AI.
- Faster delivery cycles enabled by integration best practices.
- Improved interoperability across internal and external systems.
- A future-ready integration platform aligned to organisational strategy.

## Features

- Highly skilled and experienced consultants
- 3 x Microsoft Most Valuable Professionals

## Benefits

- Requirements Gathering
- Cost Effectiveness
- Innovative solutions
- Flexible approach
- Governance & compliance

## Black Marble Services

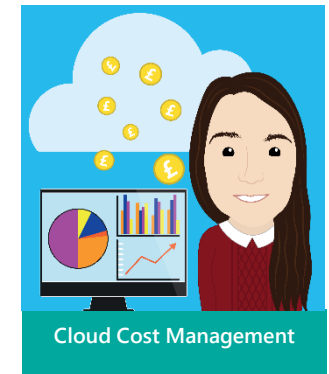
At Black Marble we provide a whole range of services across the Microsoft platform, from integrated solutions to DevOps and Azure. At our core we provide custom application development, utilising our skills and experience to produce innovative solutions for our customers.

We have taken advantage of the breadth of the Windows Platform, and our host of talented developers, to create solutions that make a real difference to our enterprise-level customers. Our award-winning frontline policing application, tuServ, is a prime example: a solution that increased patrol-time for officers, saving 1 hour 30+ minutes a day per officer, as well as greatly improving the quality of the data available to officers. Our pioneering team can bring your projects to life, making digital transformation a reality: for you, your business, and your customers.

- Cloud Optimisation – Cloud Planning, Cloud Hackathons, Application Architecture and Modernisation, and Cloud Application Implementation.
- Systems Integration – Integration Planning, Integration Health Check, Integration Performance Review, Integration Migration and Integration Implementation.
- Application Development – Application Design, Adopting and Enhancing Application services, Application Implementation and Application Code Review, including AI, App Modernisation, and Rescue Projects.
- Development Operations – DevOps Planning, DevOps Hackathon, DevOps Implementation, Azure DevOps/Services Migration, DevOps Tools Consolidation and ARM Templates, Bicep, and GitHub Migration, Planning and Implementation.

## Black Marble Consultancy

We have a highly skilled and experienced team of consultants that can provide specialist expertise and advice to our customers across the Microsoft platform (Azure, AI, Integration, Logic Apps, BizTalk, DevOps, GitHub, SharePoint, Office 365, Maui and the Windows Platform).



We can target your primary software development requirements, whether you need in-house staff augmentation or are looking for an outside partner to take complete responsibility for designing and developing the software you need to run your business or assist with a project or process implementation.

The application of Black Marble's accumulated knowledge to a client's situation often provides innovative, and unexpected solutions. Bring the best to your organisation through taking advantage of our Consultants' skills and knowledge acquired over years working with customers - solving their problems and providing elegant solutions.

*"Black Marble has extensive knowledge across the Microsoft stack, so I know when I recommend they speak to a customer they will be able to provide a holistic approach to meet their needs. Plus, they have a strong, ethical philosophy which means I know they won't push a solution that's not needed. When customers approach Microsoft for advice we need to know we're pointing them towards a partner they can trust – & Black Marble has proven our faith in them again & again." - Architect Evangelist, Microsoft Ireland.*

# Get in touch!

Find out how we can help transform your business!



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