STRATEGIC I.T. PARTNERS

SHAW CONSULTING LTD – G-CLOUD 15 PRICING AND RATE CARD

Introduction

This Rate Card applies to G-Cloud 15. Prices are offered exclusive of VAT and are deemed to be the maximum that Shaw Consulting Ltd could charge for the grade of consultant offered (against established SFIA definitions). Minimum charge period is half a day. All rates are exclusive of travel and subsistence expenses.

Managed Service, Fixed Price or T&M

Shaw Consulting Ltd can offer a Managed Outcomes driven Service, Fixed Price or Time and Materials (T&M) basis. The basis of the offer shall be agreed with the client when a contract is agreed. Offering a fixed price carries risk for both the client and the supplier, Shaw Consulting Ltd may add a risk contingency if risks are significant and cannot be mitigated with the client prior to starting work. Within Fixed Price work Shaw Consulting Ltd are happy to offer a Limit of Liability (Lo) for expenses for work away from a stated site, which is agreed with the client.

Discounts

The rates above are the maximum for the grade; for longer or larger programmes, projects or projects involving teams of consultants Shaw Consulting Ltd may discount the rates.

SFIA Rate Card

	Strategy & Architecture	Change & Transformation	Relationships & Engagement	People & Skills	Development & Implementation	Delivery & Operation	Security & Privacy
5. Ensure / Advise	£900	£900	£900	£900	£900	£900	£900
6. Initiate / Influence	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000
7. Set Strategy & Inspire	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200