

Frontline
Dynamics 365 Business Central 

*G-Cloud 15
Pricing Document*



Frontline
IT Consultancy

Dynamics 365 Business Central Licencing



Essentials License

Cost: £61.50 per user/month *

Core Features:

- Financial Management: General ledger, budgeting, accounts payable/receivable, fixed assets, cash flow forecasting.
- Sales & Marketing: Quotes, orders, invoicing, contact management.
- Purchasing: Vendor management, purchase orders, invoicing.
- Inventory & Warehouse Management: Multi-location tracking, item attributes, cycle counting.
- Project Management: Job costing, resource planning, timesheets.
- Basic Assembly Management: Light manufacturing (assembly BOMs).

Best for: Businesses that need strong ERP capabilities without advanced manufacturing or service management. Ideal for retail, distribution, professional services, and non-profits

Premium License

Cost: £84.60 per user/month *

- Includes Everything in Essentials PLUS:
- Manufacturing Module: Production orders, advanced BOMs, routings, capacity planning, MRP.
- Service Management Module: Service orders, contracts, dispatching, service item tracking, warranty management.

Best for: Businesses that manufacture goods or provide field services/maintenance. Suitable for industries like engineering, equipment rental, and complex production environments.

* Prices correct as at 19/01/2026

Frontline Business Central implementation Scopes and Sizes



By its very nature, Business Central can be moulded to meet your requirements, the following pages detail four typical scopes and provides an indication of the cost of implementation based on the Frontline SFIA rate card

Scope level 1 (low complexity)

Finance	Accounts Payable	Accounts Receivable	Items (no warehousing)	System	Data migration
• Chart of Accounts • Dimensions • Journals • General • Recurring • Payments/receipts • VAT configuration and MTD • Banks • Standard BC Reports • Base currency only	• Vendors • Purchase Orders > Posted Purchase Invoice • Purchase Credit Memos • Direct Receipting and Invoicing • Standard BC Layouts for Supplier facing Documents	• Customers • Sales Orders > Posted Sales Invoices • Sales Credit Memo • Direct Shipping and Invoicing • Standard BC Layouts for Customer facing Documents	• Inventory Items • Costing • Replenishment details • Cross references • Non-inventory items	• 1 SaaS tenant • Essential licence experience • GB localisation • 1 company • Use standard permissions • Standard role centres • Change log	• Templates supplied for • Opening G/L balances • Unpaid Sales / Purchase Invoice / Credit Records • Open Purchase and Sales Orders • Open bank transactions • Open inventory

To be discussed separately:
Functionality/areas in L2 onwards, Integrations, ISVs

Scope level 2 including Level 1 (Medium Complexity)

Finance	Accounts Payable	Accounts Receivable	Items/Warehousing	System	Data migration
• Chart of Accounts • Dimensions • Journals • General • Recurring • Payments/receipts • VAT configuration and MTD • Banks • Standard BC Reports • Currencies • G/L Budgets • Deferrals • Bank statement import format • Bank statement export format	• Vendors • Purchase Orders > Posted Purchase Invoice • Purchase Credit Memos • 1 custom report template for Purchase Order • Contacts • Purchase pricing and discounts • Purchase Order Approval process for direct approver	• Customers • Sales Orders > Posted Sales Invoices • Sales Credit Memo • 1 custom report template for Posted Sales Invoice • 1 custom report template for Posted Sales Credit Memo • Contacts • Sales pricing and discounts • Sales Order Approval process for direct approver	• Inventory Items • Costing • Replenishment details • Cross references • Non-inventory items • 1 warehouse location • Require receipt • Require shipment • Bins • Warehouse employees • 1 custom report template for Shipments	• 1 SaaS tenant • Essential licence experience • GB localisation • 1 company • Standard role centres • Change log • Group permissions by user group • Link to Entra security groups	• Multi-currency Templates supplied for • Opening G/L balances • Unpaid Sales/Purchase records • Open POs and SOs • Open bank transactions • Open inventory • 2 years' G/L history, compressed per month/ GL ledger/ dimension

To be discussed separately:
Functionality/areas in L3 onwards, Integrations, ISVs, Sustainability

Scope level 3 including L1&2 (High Complexity)

Finance	Accounts Payable	Accounts Receivable	Items/Warehousing	System	Data migration
• Chart of Accounts • Dimensions • Journals • General • Recurring • Payments/receipts • VAT configuration and MTD • Banks • Standard BC Reports • Currencies • G/L Budgets • Deferrals • Bank statement import format • Bank statement export format • Fixed Asset Register • Journal Approvals • Intrastat To be discussed separately: Integrations, ISVs, Sustainability	• Vendors • Purchase Orders > Posted Purchase Invoice • Purchase Credit Memos • 1 custom report template for Purchase Order • Contacts • Purchase pricing and discounts • Purchasers • Vendor templates • Purchase Quote > Order > Invoice • Approval process to direct approver/ user groups/purchasers	• Customers • Sales Orders > Posted Sales Invoices • Sales Credit Memo • 1 custom report template for Posted Sales Invoice • 1 custom report template for Posted Sales Credit Memo • Contacts • Sales pricing and discounts • Salespeople • Customer templates • Sales Quote > Order > Invoice • Approval process to direct approver/ user groups/purchasers • Recurring Sales Invoices • Reminders • Subscription Billing	• Inventory Items • Costing • Replenishment details • Cross references • Non-inventory items • Multiple warehouse location • Require receipt, put-away • Require shipment, pick • Bins • Warehouse employees • 1 custom report template for Shipments • 1 custom template for pick documents	• 1 SaaS tenant • Essential licence experience • GB localisation • 1 company • Standard role centres • Group bespoke permissions by user group • Link to Entra security groups • A data company for sharing static data • Data sync configured • Bespoke change log	• Multi-currency Templates supplied for • Opening G/L balances • Unpaid Sales/Purchase records • Open POs and SOs • Open bank transactions • Open inventory • Open warehouse entries • 2 years' G/L history, compressed per month/ GL ledger/ dimension • Sales ledger history • Purchase ledger history

Level 3 PLUS (Very High Complexity)

Company	Projects	Assembly	Resources	Service	Manufacturing	System	Data migration
• More than one company, in any currency • Intercompany • Consolidation • Eliminations	• 1 custom report for project quotes • Phase and tasks • Multi-projects to one sales invoice • Multiple customers on one project	• Item BOMs • Assembly Orders	• Resources for purchase/sales documents • Time sheets • Human resources	• Service contracts • Service items • Recurring billing (v25)	• Assembly and production	• Multiple productions • Other localisations with partner assistance	• Last x years

Estimate of effort (in days)

MVP Level	1	2	3	PLUS
Low	30	80	100	200+
High	90	120	150	<i>TBC</i>
Approx Cost	£40k - £120k	£110k – £160K	£135k – £200k	<i>TBC</i>



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Volume Discounts

- SFIA rate Discounts *

Pro Service Days	% discount
0-75	0%
76-150	5%
151 – 300	10%
300 +	15%

*Discounts apply to bulk day bookings because they allow efficient resourcing. Ad-hoc or small day call-offs typically don't qualify. For example, 90 days booked as three planned 30-day blocks would be eligible for a discount

Frontline Business Central Support Services

Support costs will be calculated based on projected time requirements, considering solution complexity and agreed hours of operation. All charges will be derived from the submitted SFIA rate card, ensuring transparency and compliance with G-Cloud pricing standards.

