

Managed Frontline Cloud for Sage X3

G-Cloud 15 Pricing Document



Frontline
IT Consultancy

Managed Frontline Cloud for Sage X3 - implementation Scopes and Sizes



Implementation effort for Managed Frontline Cloud for Sage X3, by its very nature, is a complex process and unique to the clients' specific needs. Frontline will work with the buying authority to define the requirements for implementation, and costs are based on the Frontline SFIA rate card.

Managed Frontline Cloud for Sage X3

Base Virtual Server Component Price List – From Frontline Lot1a Frontline Cloud for Sage X3 listing

The table outlines the component parts of a Private Cloud infrastructure. These elements can be combined and configured to build a tailored solution, and together they provide the basis for calculating an accurate and transparent price for the required service

IaaS Component	per Month	Unit
Base Virtual Machine	£ 61.59	per VM
vCPU	£ 20.71	per vCPU
RAM	£ 8.25	per GB
Disk (SDD)	£ 0.02	per GB
AV	£ 2.72	per Server
RMM	£ 1.40	per Server
Windows Server Licence	£ 14.75	per Server
Back Up Licence	£ 14.26	per Server
Back up to disk (SSD)	£ 0.02	per GB
Backup Tape (Physical)	£ 4.64	per Tape
Backup Tape Storage	£ 0.01	per GB
Disaster Recovery Licence	£ 32.55	per Server
Disaster Recovery Storage (SSD)	£ 0.02	per GB
Delinea Secret Server license [a]	£ 52.42	per Server
Cisco DUO MFA license	£ 2.70	per user
Annual DR Test	£ 343.20	per month (12 months commitment)

Additional items from the Additional Component Price List on the next page of this pricing document along with our additional Frontline Lot 2a and Lot 3 listings should be added to compliment the overall solution

Lot 2a

- Disaster Recovery and Back Up Services
- Managed IT and Service Desk Support

Lot 3

- Cyber Security operations and threat response
- Infrastructure Management Suite

[a] Requires base VM and required compute

Managed Frontline Cloud for Sage X3

Additional Component Price List – From Frontline Lot1a Frontline Cloud for Sage X3 listing

The table outlines the additional component parts of a Private Cloud infrastructure. These elements can be combined with the base server infrastructure and configured to build a tailored solution, and together they provide the basis for calculating an accurate and transparent price for the required service

Virtual Firewalls and Web Application Firewall Licences [a] [b] [c]	One off charge
FortiGate 1vCPU Firewall with UTP security bundle 3yr	£ 2,905.89
FortiGate 2vCPU Firewall with UTP security bundle 3yr	£ 5,840.69
FortiGate 4vCPU Firewall with UTP security bundle 3yr	£ 11,797.03
FortiWeb 1vCPU with standard security bundle 3yr	£ 10,043.76
FortiWeb 2vCPU with standard security bundle 3yr	£ 20,097.90
FortiWeb 4vCPU with standard security bundle 3yr	£ 46,702.19

Annual Licences or Charges [a]	One off charge
SUSE Linux license 1yr	£ 365.53

Additional items from the Frontline Lot 2a and Lot 3 listings should be added to compliment the overall solution

Lot 2a

- Disaster Recovery and Back Up Services
- Managed IT and Service Desk Support

Lot 3

- Cyber Security operations and threat response
- Infrastructure Management Suite

[a] One off charges may be amortised into a monthly fee but may incur a premium to the base price – to be agreed during contract negotiation

[b] Requires base VM and compute

[c] can be deal registered with the vendor to deliver additional savings during procurement negotiations

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Virtual Desktop Instance (VDI) Component Price List - From Frontline Lot1a Frontline Cloud for Sage X3 listing

VDI Component	per Month	Unit
VDI - Gold Image	£ 22.90	Per VDI build
VDI - Windows license	£ 98.11	Per VDI
vCPU	£ 6.68	per vCPU
Per VDI - GB RAM	£ 1.82	per GB
Per VDI - 1GB Storage (SSD)	£ 0.02	per GB

For reference, a basic VDI configuration for a standard user is provided below

Example Basic VDI Build	Qty	Per Month
VDI Instance	1	£ 98.11
vCPU	2	£ 13.36
Per VDI - GB RAM	6	£ 10.91
Per VDI - 1GB Storage (SSD)	80	£ 1.83
Total cost per basic VDI instance		£ 124.22

Additional items from the Frontline Lot 2a, Lot 2b and Lot 3 listings should be added to compliment the overall solution

Lot 2a

- Managed IT and Service Desk Support

Lot 2b

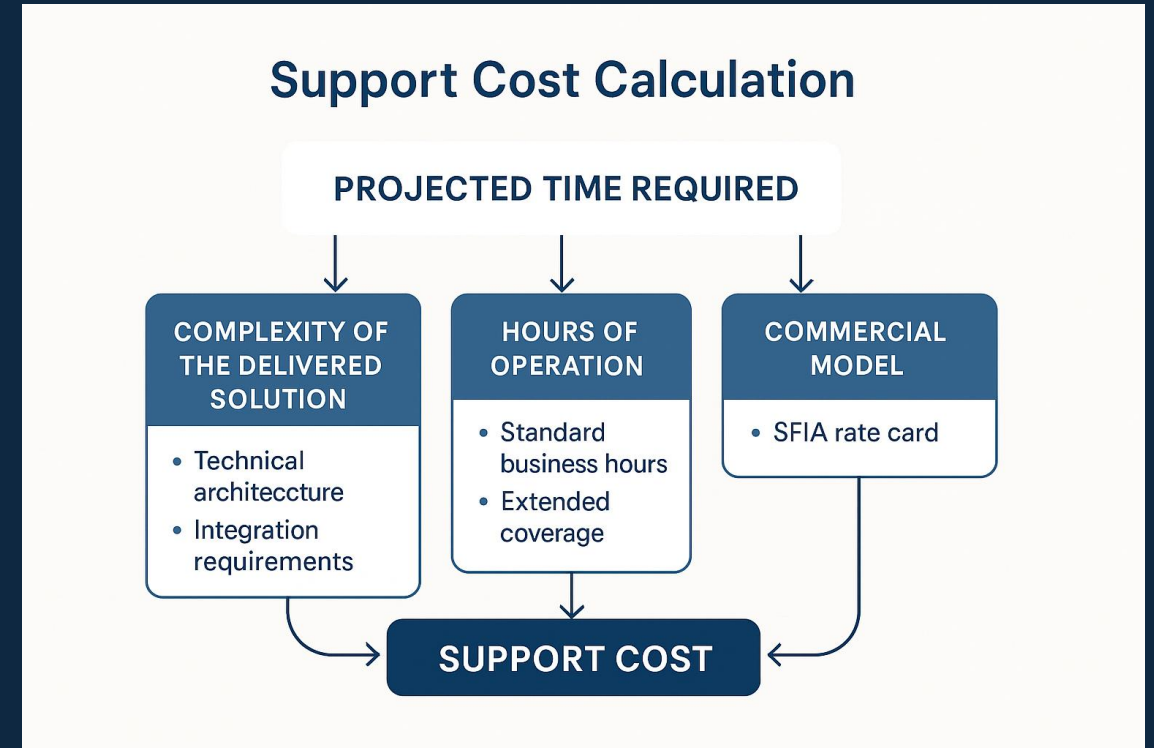
- M365 and Co-Pilot Productivity

Lot 3

- Cyber Security operations and threat response
- Infrastructure Management Suite

Managed Frontline Cloud for Sage X3 Support Services

Final Support costs will be calculated based on projected time requirements, considering solution complexity and agreed hours of operation. All charges will be derived from the submitted SFIA rate card, ensuring transparency and compliance with G-Cloud pricing standards.



Volume Discounts

- SFIA rate Discounts *

Pro Service Days	% discount
0-75	0%
76-150	5%
151 – 300	10%
300 +	15%

*Discounts apply to bulk day bookings because they allow efficient resourcing. Ad-hoc or small day call-offs typically don't qualify. For example, 90 days booked as three planned 30-day blocks would be eligible for a discount