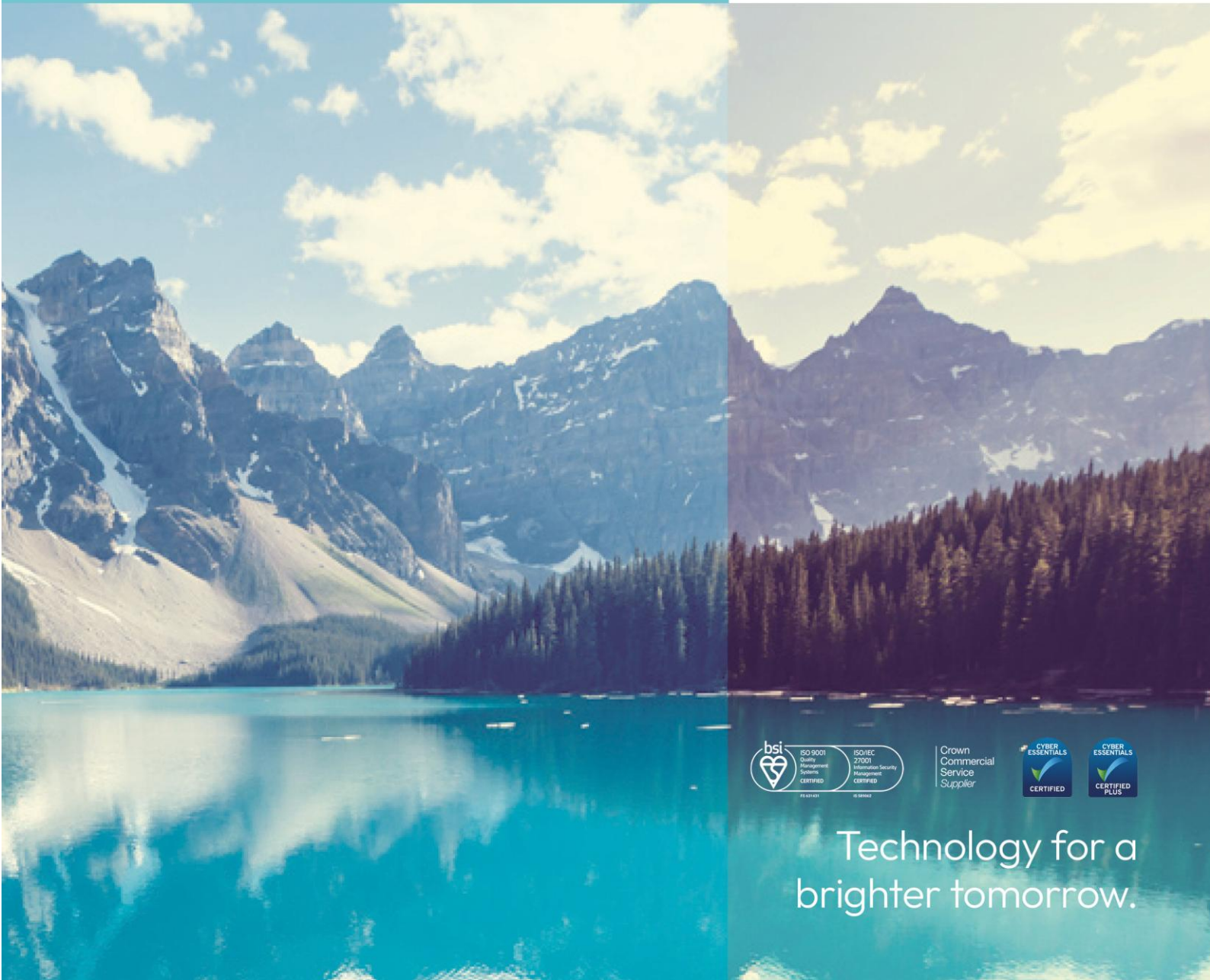


# Hybrid Cloud Readiness Assessment & Migration Planning – Pricing



Technology for a  
brighter tomorrow.

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## 1. Phase 1: Quick Start Assessment

Phase 1 is billed on a tiered basis as the amount of work required will be affected by the size of a customer's current environment.

| PACKAGE | INSTANCE/SERVER RANGE | PRICE      |
|---------|-----------------------|------------|
| Small   | 1 to 100              | £ 2 000,00 |
| Medium  | 101 to 250            | £ 3 000,00 |
| Large   | 251 to 500            | £ 5 000,00 |
| X-Large | 501~                  | TBC        |

## 2. Phase 2: Full Migration Planning

The planning phase will be determined once the quick assessment has been completed and will be based on the time and materials needed to deliver a full migration plan for the customer.

As part of our quoting process, we will estimate a cost for delivering this service based on the first infrastructure size, but we reserve the right to amend this cost based on the outcome of the quick scan.

## Consultancy Rates

Rates are non-recurring cost charged Excl. VAT.

|                                | Strategy and architecture | Change and Transformation | Development and implementation | Delivery and Operation | People and skills | Relationships & Engagement |
|--------------------------------|---------------------------|---------------------------|--------------------------------|------------------------|-------------------|----------------------------|
| <b>Follow</b>                  | £795                      | £795                      | £795                           | £795                   | £795              | £795                       |
| <b>Assist</b>                  | £895                      | £895                      | £895                           | £795                   | £795              | £795                       |
| <b>Apply</b>                   | £995                      | £995                      | £995                           | £795                   | £795              | £795                       |
| <b>Enable</b>                  | £1,195                    | £1,195                    | £1,195                         | £995                   | £995              | £995                       |
| <b>Ensure or advise</b>        | £1,395                    | £1,395                    | £1,395                         | £995                   | £995              | £995                       |
| <b>Initiate or influence</b>   | £1,395                    | £1,395                    | £1,395                         | £995                   | £995              | £995                       |
| <b>Set strategy or inspire</b> | £1,395                    | £1,395                    | £1,395                         | £995                   | £995              | £995                       |

## Standards for Consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Office hours: 9:00am to 5:00pm Monday to Friday

- Out of Hours: Charged at 1.5x normal Rate / Weekend Work charged at Double time
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Professional indemnity insurance: included in day rate
- Working week: Monday to Friday excluding national holidays
- Mileage: As for travel, mileage subsistence