The logo consists of the letters 'HTG' in a bold, white, sans-serif font. The letter 'G' is stylized with a thick, orange-red L-shaped element at its bottom right corner.

HTG

SECURE CLOUD EXPERTS



G-CLOUD 15 – LOT 2B - SAAS PRICING DOCUMENT

JANUARY 2026

PRICING APPROACH

This document provides a pricing reference for lot 2b - Software-as-a-Service (SaaS) solutions supplied by Howell Technology Group (HTG) under the G-Cloud 15 framework.

HTG supplies these solutions either as a reseller or as a managed service provider (MSP), acting as the single accountable supplier to the contracting authority.



COMMERCIAL MODEL & SUPPLIER ACCOUNTABILITY

HTG supplies the SaaS solutions listed in this document either as a reseller or managed service provider under the G-Cloud 15 framework.

While software license pricing is set by the respective vendors, HTG acts as the single commercial supplier to the contracting authority. HTG is responsible for providing all quotations, issuing all invoices, managing vendor relationships, and acting as the primary point of commercial and service accountability.

This model provides buyers with single supplier accountability, simplifying procurement, contract management, and financial governance while reducing administrative overhead and supplier risk.

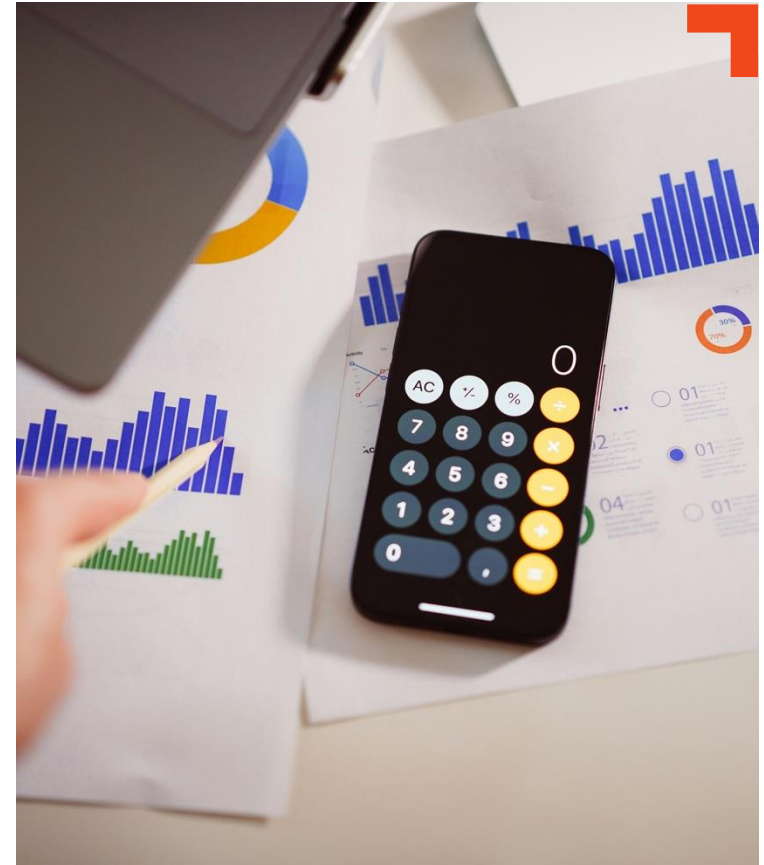


VENDOR PRICING, TRANSPARENCY & COST ASSURANCE

License pricing for third-party SaaS solutions is determined by the software vendors and may vary based on user volumes, contract term, and service configuration.

HTG is contractually bound to vendor pricing structures and does not independently set license prices. To support transparency and informed decision-making, official vendor pricing pages are referenced where publicly available, final pricing is confirmed by HTG prior to order placement, and all pricing is agreed in advance and documented in writing.

This approach ensures cost clarity, auditability, and budget assurance for public sector buyers.



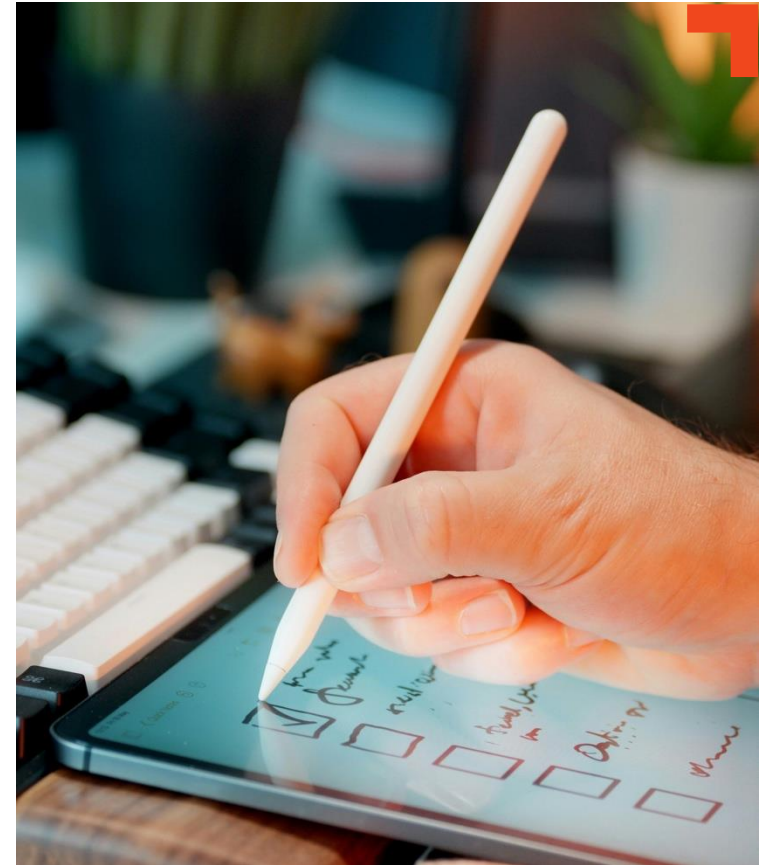
SAAS SOLUTIONS OFFERED

Solution	Service Model	Vendor Pricing Reference
Patch My PC	Reseller / Managed Service	https://patchmypc.com/pricing/
Robopack	Reseller / Managed Service	https://robopack.com/pricing/
Nerdio (Enterprise)	Reseller / Managed Service	https://getnerdio.com/pricing/enterprise/
Exclaimer	Reseller / Managed Service	https://exclaimer.com/pricing/
Huntress EDR	Reseller / Managed Service	https://www.huntress.com/pricing/edr
NinjaOne	Reseller / Managed Service	https://www.ninjaone.com/pricing/
Microsoft	Reseller / Managed Service	https://www.microsoft.com/en-gb/microsoft-365/enterprise/microsoft-365-plans-and-pricing#plans
Verkada	Reseller / Managed Service	https://www.verkada.com/pricing/
Printix	Reseller / Managed Service	https://printix.net/pricing

MANAGED SERVICE DELIVERY AND RISK MANAGEMENT

Where SaaS solutions are provided on a managed service basis, HTG assumes responsibility for ongoing service coordination and delivery. This may include secure onboarding and configuration, license management and optimisation, monitoring and service administration, and first-line support and escalation management.

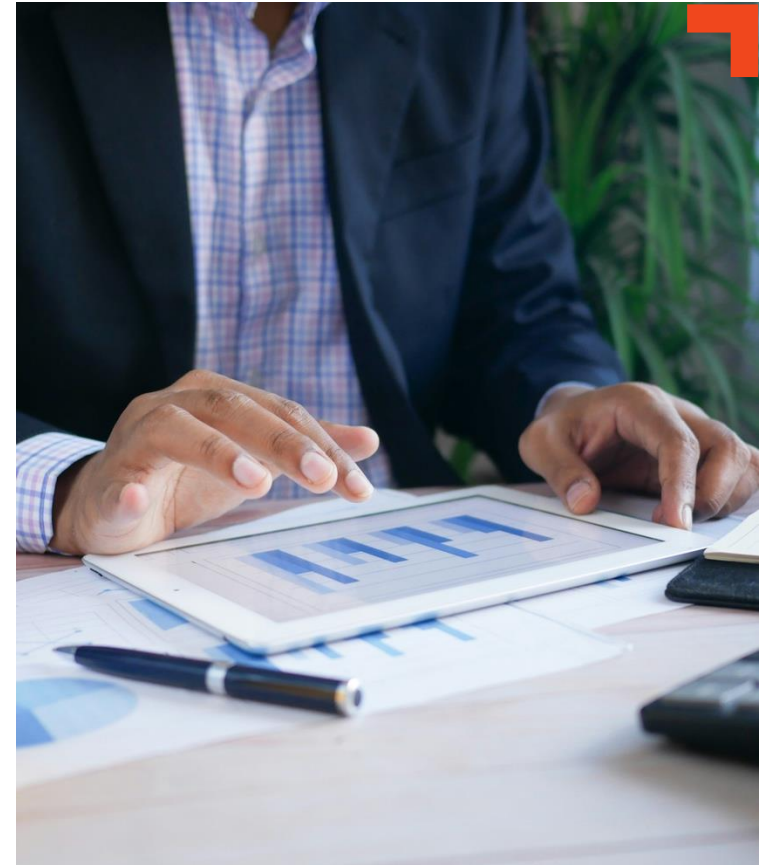
Managed service charges, where applicable, are clearly itemised and separated from vendor license costs, enabling buyers to distinguish between software costs and service value in support of value-for-money assessments.



RISK REDUCTION AND GOVERNANCE

By operating as the single supplier, HTG reduces delivery and operational risk by minimising supplier fragmentation, ensuring clear ownership of service outcomes, supporting consistent governance and escalation routes, and reducing the likelihood of contractual or commercial disputes.

This model supports public sector organisations in maintaining service continuity, compliance, and effective supplier management throughout the contract lifecycle.



SUMMARY

HTG's SaaS commercial model is designed to support public sector procurement principles, including transparency, accountability, value for money, and risk reduction.

This pricing reference enables contracting authorities to understand the commercial structure of SaaS solutions supplied under G-Cloud 15 with confidence and assurance.

