

Your IT Partner in a changing World

ManagementStudio - Project optimisation software

Pricing and Service Definition Document

G-Cloud



Crown
Commercial
Service
Supplier

Microsoft
Partner
 Microsoft

Gold Windows and Devices
Gold Cloud Platform
Silver Application Development



Software Description

ManagementStudio is Software that helps organisations to orchestrate transformation programmes so that you can focus on delivering a great service to your users.

Leveraging the data that exposit within disparate systems in your environment, and augmenting that data with business information, ManagementStudio gives you the single pane of glass to manage all user and infrastructure related IT change projects.

CAPTURE INFORMATION IMPORTANT TO YOUR BUSINESS

Seamlessly connect with existing data sources to create a comprehensive picture of your business as you've never seen it before. Baseline your business by tracking entities as they move through your project and operations, always knowing who is using what and where.

CONTROL DATA-DRIVEN RESPONSES TO CHANGE

Add context to business decisions with in-depth reporting and auditing. Use real-time data to trigger automated workflows, improving user experience and service responsiveness.

COMMUNICATE WITH END-USERS AND STAKEHOLDERS

Leverage inbuilt communication tools to simplify communicating with end-users, stakeholders, and teams. Build strong, productive relationships within your business that drive action and participation within your audience.

COLLABORATE. BRINGING TEAMS TOGETHER.

Connect with colleagues, partners, and suppliers regardless of location and time zone. Contribute to multiple workstreams and share updates from a single source of truth.

MIGRATIONS

Migrations are often large and complex programmes of work, with many moving parts to track, and vast amounts of data to collect and analyse support the change. ManagementStudio enables organisations to accelerate their migration projects by aggregating data from multiple sources and providing a "single pane of glass" view of the estate to:

- Fully understand the source and how it fits with the target system,
- Prioritise workloads to migrate first,
- Monitor progress and identify bottlenecks before becoming a problem,
- Communicate and collaborate with end-users and all teams involved,
- Standardise processes through tooling and automation.

This unique approach to migration management significantly reduces the costs and time taken to deliver migration projects and provides the project team with workflow, governance and audit.

PROJECT MANAGEMENT OFFICE

Every year organisations spend a significant amount of money delivering change into the business through the Project Management Office – PMO. Internal projects consume resources and time, constantly updating and changing the existing estate and infrastructure.

Nearly always these projects are delivered within a framework specified by the PMO with the only common toolset being Excel and a few templates on SharePoint. Projects are often required to deliver significant change to users, devices, buildings, data centres, etc.. and often spend significant time developing workflow, change processes and comms to deliver that change. ManagementStudio brings structure allowing top-down command and control of projects but freeing project managers, project staff and engineering to do what they do best.

- Emails
- Surveys
- Functional & User Acceptance Tests
- Workflow
- Automation
- Build sheets
- Defects
- Tasks
- Satisfaction Surveys

All the above functions and many, many more can be delivered within the system, rather than having to generate all of the collateral above, often with just the Microsoft Office suite. This will give PMO access to the status of the project at the click of a mouse and releasing people to deliver great value to their business rather than spending time reporting on previous activities. With the new Multi-Project capability, all of your major change and transformation projects can be managed on one unified platform.

MERGERS & ACQUISITIONS

One of the key challenges with a merger or company acquisition is understanding how the companies fit together. We're not just talking high level business processes. There has to be an understanding of all assets: Services, Applications, Devices, Servers, Data Centres, Offices, Teams, Business Areas, People and the inter-relationships between all of these.

So many Mergers, Acquisitions or Divestments either fail or end up costing far more than expected because no one had a real grasp of all the data available during the due diligence phases.

With ManagementStudio you are able to:

- Capture disparate business data and create clear "knowledge with context" that can be used to model the new Operating Environment
- Understand the inter relationships between services, applications, people, devices and the business processes
- Define what-if strategies to understand cost implications of change
- Use this knowledge as part of a coherent negotiation strategy
- Understand how to integrate or divest companies to maximise savings and streamline assets

Optional Services Description

APPtechnology are the UK Premier Partner of ManagementStudio, offering resale, implementation and ongoing services to maximise the benefits from your SaaS subscription. Streamline your Windows Migrations or technology transformation projects, deploying to more users in less time with less effort and ongoing update cadence using this innovative technology.

Service features

- Scalable services to optimise your migration activity
- Don't re-invent the wheel, we bring multi project delivery experience
- Combination of onsite workshops and offsite service delivery
- Use rationalisation consultancy to break the back of your analysis
- Gain experienced glidepath predictions based on real world throughputs
- Process documentation for SAB, Rationalisation, Discovery and Packaging
- Ongoing administration, migration updates, all ad hoc reporting requests covered
- On call consultancy to address your bespoke migration needs

Service benefits

- No learning curve for you team, hit the ground running
- Leverage advanced consultancy and bespoke configuration options
- SLA based managed administration
- Service based, no FTE or resource management overheads
- Migrate users sooner, at lower project costs
- Run 'What If' scenarios with data to show instant impact
- Single version of the truth shared with all teams
- Live Governance reporting dashboards
- Manage your application readiness using the inbuilt Application Workflow

Pricing

Based on a universal ticket allocation. A universal license is consumed from a pool for each user, device, application, mailbox or bespoke tracked item that is created.

Universal Ticket	Price per month
3,000	£2,000
5,000	£2,350
10,000	£3,960
15,000	£5,210
20,000	£6,210
25,000	£7,110
20,000	£8,010
40,000	£9,610
Data Connectors	Two included in subscription
Consultancy	£1,150 per day

Exit Costs

Provided that the services terminate at the end of an agreed term, in line with the terms and conditions, there are no specific exit costs.

Contact Details

Question related to minimum order values, design and implementation costs and other technical questions related to the Service should be addressed to:

software@apptechology.co.uk

Or alternatively contact Martin Sweeney at:

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About APPtechnology

APPtechnology is a leader in digital transformation services, covering project and BAU delivery for large organisations Globally.

We supply flexible teams specialising in Modern Workspace delivery, covering Endpoint Management, Security, Data protection, End User Experience management and Technology migrations.

Entirely managed from the UK, we bring experienced governance to all statement of work-based delivery, incorporating measurable performance metrics and results analysis in our regular reporting. Where qualified resource supply only is requested, we provide models for inside and outside of IR35 payroll, as appropriate to the role and delivery method.

We supply G-Cloud services to the largest (96,000 users) and the smallest local and central Government departments and NHS accounts.

