

Your IT partner in a changing world

Microsoft Power Platforms Centre of Excellence (CoE)

G-Cloud | Service Definition and Pricing Document



Crown
Commercial
Service
Supplier

Microsoft
Partner


Gold Windows and Devices
Gold Cloud Platform
Silver Application Development



Service Overview

Our 5 phase programme will assess, design, pilot, build, educate and handover your Centre of Excellence (CoE) to latest standards. This contained solution is the **fastest way to adopt**, govern and scale the Microsoft Power Platform whilst saving time **avoiding common pitfalls** of self-implementation.

We empower your business users (citizen developers) to innovate rapidly while **ensuring IT maintains control**, security and compliance.

Why a Power Platform CoE is Essential

As Power Platform adoption grows organically, a CoE bridges the gap between speed of innovation and corporate governance.

Our service ensures:

- **Accelerated Value:** Maximise your return on investment (ROI) by promoting best practices and reusable components.
- **Mitigated Risk:** Implement robust governance, security, and compliance measures to prevent data loss and control sprawl.
- **Empowered Users:** Nurture a vibrant community of makers through training and support, increasing digital literacy and solving business challenges closer to the source.
- **Strategic Alignment:** Ensure all low-code solutions align with your organisation's overarching business objectives and IT strategy

Features

Your Power Platforms Centre of Excellence implementation will deliver the following features:

- **Governance & Compliance**
 - ✓ Environment strategy (Dev/Test/Prod, Sandbox, Innovation/Training)
 - ✓ Data Loss Prevention (DLP) policies
 - ✓ Security roles, access control, and identity governance
 - ✓ Lifecycle management and solution review processes
 - ✓ Risk detection (e.g., abandoned apps, orphaned flows, risky connectors)
- **CoE Starter Kit (Toolkit)** Microsoft's CoE Starter Kit provides:
 - ✓ Inventory of apps, flows, connectors, makers, and environments
 - ✓ Monitoring dashboards (usage, performance, health)
 - ✓ Maker activity insights
 - ✓ Governance automation (alerts, compliance checks)
 - ✓ Nurture components such as training apps, surveys, and learning pathways
- **Operational Management**
 - ✓ Platform analytics and telemetry
 - ✓ Automated notifications (unused apps, capacity issues, policy violations)
 - ✓ Service catalogue and intake workflows
 - ✓ Integration with service desk / ITSM systems
 - ✓ ALM processes with Azure DevOps or GitHub Actions
- **Adoption & Maker Enablement**
 - ✓ Learning materials, training, and workshops
 - ✓ Templates, components, and reusable connectors
 - ✓ Community of Practice (CoP)
 - ✓ Hackathons, office hours, and coaching programs
 - ✓ Maker onboarding and maturity pathways
- **Platform Architecture & Standards**
 - ✓ Solution architecture guidelines
 - ✓ Naming conventions and data architecture standards
 - ✓ ALM pipelines and solution packaging guidelines
 - ✓ Reusable patterns and accelerators
- **Innovation & Delivery Acceleration**
 - ✓ Pre-built frameworks for common organisational use cases
 - ✓ Enterprise connectors and APIs
 - ✓ Shared components and design libraries
 - ✓ Scalable patterns for automation and apps

Benefits

Subject to the Discovery and Assessment phase results, a Power Platforms Centre of Excellence implementation can deliver the following benefits:

- **Enhanced Governance and Security**
 - Reduces risk from shadow IT
 - Ensures compliance with internal and external standards
 - Improves visibility into who is building what and where
 - Establishes guardrails without restricting innovation
- **Improved Solution Quality**
 - Standardised architecture and ALM practices
 - Faster, safer deployments
 - Reduction in duplicated or poorly built apps and flows
- **Increased Productivity and Adoption**
 - Empowers users to solve their own business problems
 - Reduces reliance on IT for low-level automation
 - Increases speed of delivery across the organisation
- **Sustainable, Scalable Growth**
 - Centralised resources and templates accelerate delivery
 - Reusable assets reduce time and cost
 - Ensures platform capacity is managed effectively
- **Culture of Innovation**
 - Encourages experimentation through safe, governed environments
 - Builds internal community and collaboration
 - Drives digital transformation by enabling rapid innovation
- **Better Business Insights**
 - Usage metrics help guide investment and strategy
 - Performance and adoption reporting demonstrates business value
 - Operational dashboards ensure continuous improvement

Service Delivery

A typical Power Platforms Centre of Excellence implementation contains the following stages

Phase	Outcomes
1. Discovery and Assessment	✓ <i>Review Business requirements / drivers</i> ✓ <i>Timescales and Limiting factors (change freeze, business events)</i> ✓ <i>Technical requirements / drivers</i>
2. Strategy and Design	✓ <i>Define vision and operating model for CoE.</i> ✓ <i>Design environment strategy</i> ✓ <i>Define governance controls including DLP policies and security roles.</i> ✓ <i>Implementation plan</i>
3. Implementation	✓ <i>Deploy and configure the CoE Toolkit.</i> ✓ <i>Implement environment strategy and DLP policies.</i> ✓ <i>Create governance dashboards and monitoring processes.</i> ✓ <i>Agreed service documentation</i>
4. Pilot	✓ <i>Pilot / test period for the use of the CoE controls implemented</i> ✓ <i>Review of Pilot feedback</i>
5. Transition to Operations	✓ <i>Define ongoing support model and processes.</i> ✓ <i>Establish intake processes for solution reviews and requests.</i> ✓ <i>Communicate CoE services and operating procedures.</i> ✓ <i>Conduct training and handover workshops.</i> ✓ <i>Knowledge transfer pack</i> ✓ <i>Technical skills transfer</i> ✓ <i>Project Review</i>

Pricing

Whilst every environment is unique, we approach your project with a discovery and design phase. This will enable us to produce a statement of work with honed pricing and durations unique to your environment. By undertaking phases 1 and 2, it is your choice to proceed with us or undertake the delivery guided by our plan.

Phase	Duration and Cost
1. Discovery and Assessment	<i>Audit and research</i> <i>3 workshops</i> £4,750
2. Strategy and Design	<i>Design and documentation</i> <i>3 workshops</i> <i>Statement of work preparation</i> <i>Project plan</i> £6,650
3. Implementation	£28,800
4. Pilot	<i>Usually 15 business days</i> <i>5 days assistance</i> £4,750
5. Transition to Operations	£4,750

Pricing Notes:

This pricing table is indicative of implementation to an environment of 10,000 users, factors that will influence price include;

- The size of your environment
- The extent of existing Power Platforms technology usage
- The maturity of existing Data and Security Models
- Smaller environments may decrease timelines and cost
- Larger environments will increase timelines and cost
- Pricing excludes licences

Exit Costs

Provided that the services terminate at the end of an agreed term, in line with the terms and conditions, there are no specific exit costs.

Companion Services

You can also procure via G-Cloud the following Power Platform related services.

Power Platform – Professional Services

This service provides you access to our skilled and experienced team. You **manage their workloads and they bring the experience** to work alongside your team and provide valuable knowledge handover.

This enables rapid deployment, improved user experience, consistent standards. The service is 'on demand' so whether you need a single consultant or a team to clear a backlog of requests you use as required.

Power Platform Application Build Services

This service **provides end to end application build** (power apps, power automate, Power BI) from concept to deployment Ready. We undertake all interviews with sponsors to capture functionality and expectations, manage the build and test process and keep you involved with the project whilst we do the heavy lifting.

This enables rapid deployment, improved user experience, consistent standards. The service is 'on demand' so whether you need a single solution or a team to clear a backlog of requests you use as required

About APPtechnology

APPtechnology is a leader in digital transformation services, covering project and BAU delivery for large organisations in the UK, Europe and Globally.

We supply flexible teams specialising in Modern Workspace delivery, covering Endpoint Management, Security, Data protection, End User Experience management and technology migrations. We also provide and support delivery of technology solutions covering Legacy application management, and Compliance automation for NIS, ISO, CIMA, DORA and HIPPA Frameworks.



Entirely managed from the UK, we bring experienced governance to all statement of work based delivery, incorporating measurable performance metrics and results analysis in our regular reporting. Where qualified resource supply only is requested we provide models for inside and outside of IR35 payroll, as appropriate to the role and delivery method.

We supply G-Cloud services to the largest (96,000 users) and the smallest local and central government departments and NHS accounts.

