

Your IT partner in a changing world

Service Definition: Droplet Service for Secure Cyber Infrastructure and Legacy Systems

G-Cloud | Service Definition and Pricing Document



Contents

Service Overview.....	2
Service Coverage.....	3
Pricing.....	4
Exit Costs.....	4
Invoicing.....	5
About APPtechnology.....	5
Contact Details.....	5

Service Overview

APPtechnology provides a legacy application containerisation and secure modernisation service using Droplet container technology. The service enables public sector organisations to deliver legacy applications to end users via secure, cloud-hosted containers while maintaining the existing user experience. This ensures continuity of service during migration to cloud-provisioned software.

The service uses secure containerisation within private or UK sovereign cloud environments to enable organisations to overcome legacy application constraints that would otherwise prevent migration to modern operating systems or adoption of Evergreen endpoint management. Each solution is designed based on the individual technical requirements of the application, including support for specialist hardware integrations, security dongles, database dependencies, and other legacy constraints.

In response to increasing regulatory obligations introduced through the UK Cyber Security and Resilience Bill, the service ensures that ageing systems do not introduce unacceptable cyber risk. Droplet supports the secure operation of x86 applications on modern 64-bit platforms, significantly reducing both operational and security exposure associated with unsupported software.

The platform applies a zero-trust aligned security model and provides the following core security capabilities:

- Micro-isolation of each application within its own secure container
- Encrypted data paths between endpoint devices and the Droplet platform
- Removal of default administrative privileges to reduce attack surface
- Centralised logging and monitoring to support audit and assurance

These controls limit the impact of cyber incidents, support regulatory reporting, and strengthen resilience across mission-critical environments, including healthcare, utilities, and central government.

The service supports alignment with recognised UK and EU regulatory and security frameworks, including Cyber Essentials Plus, NIS2, DORA, and the NCSC Cyber Assessment Framework (CAF). This enables organisations to demonstrate governance, security control effectiveness, and regulatory readiness.



Through this service, organisations can:

- Extend the operational life of business-critical legacy applications
- Remove the escalating cost of extended legacy operating system support
- Enable modern device and endpoint management without disrupting services
- Reduce cyber risk without immediate application redevelopment

In summary, APPtechnology enables a secure, compliant, and resilient operating environment for both modern and legacy applications across cloud and physical infrastructures, ensuring that critical systems remain operational without introducing unmanaged cyber risk.

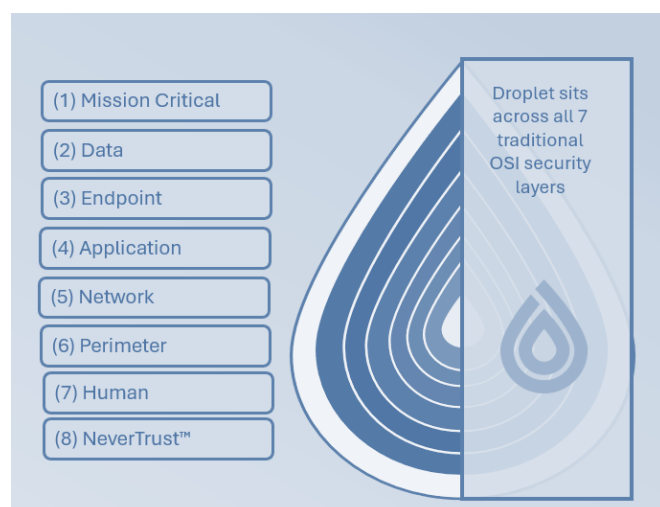
Service Benefits

Using secure containerisation technology, you remove the need to remediate your existing problem applications. They can be ported “as is” to the containerisation technology and will behave in the same manner that your users are used to using.

- Enables legacy applications to operate without remediation or refactoring
- Preserves existing user experience following migration to cloud environments
- Supports access via Microsoft Azure and Amazon Web Services virtual machines
- Provides optional local deployment to support offline or disconnected working
- Reduces cyber risk associated with unsupported and ageing applications
- Supports alignment with Cyber Essentials Plus and NIS2 security requirements
- Extends the operational life of business-critical legacy systems
- Reduces costs associated with extended legacy operating system support

Droplet provides application hosting benefits against all 7 OSI security layers.

Access is typically via an Azure or AWS virtual machine instance, although local provisioning of the containerisation technology is an option where offline working is a requirement.



Pricing

Pricing depends upon the technical solution required that matches your application portfolio needs. Licensing can also be per machine or per user, depending upon the application usage profile.

	Cost	Unit
User Licensing	£162	Per Named User annually
Server Licensing	£2,500	Per Server annually
Specialist Application Engineering	£1,000	Per Day

Pricing Examples:

- Legacy Desktop Application for 100 users - **£16,200** annually.
- Legacy Client Server Application (single server) with 100 users - **£18,700** annually.
- Complex Multi-Server Application (three servers) **£7,500** annually + **£5,000** specialist application engineering.

The pricing difference is based on the best match of solution required and optimal licensing pattern.

Standard Consultancy Pricing:

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	£450	£450	£450	£400	£450	£450
2. Assist	£600	£600	£600	£550	£600	£600
3. Apply	£725	£725	£725	£675	£725	£725
4. Enable	£800	£800	£800	£725	£800	£800
5. Ensure/Advise	£950	£950	£950	£800	£950	£1150
6. Initiate/Influence	£1100	£1100	£1100	£900	£1100	£1100
7. Set Strategy and Inspire	£1250	£1250	£1250	£1000	£1250	£1250

Onboarding

The onboarding process is initiated following contract award and commercial agreement. A standard onboarding typically includes:

- Discovery and application assessment
- Security and architectural design
- Environment provisioning

- Application containerisation and testing
- User access configuration
- Go-live transition

Onboarding timescales vary depending on the number, complexity, and dependencies of applications but are typically delivered within an agreed project plan. Customers are required to provide timely access to application installers, licensing, and technical documentation to support onboarding.

Offboarding

On termination of the service, APPtechnology will support an offboarding and transition-out process if required. This can include:

- Secure decommissioning of application containers
- Handover documentation where applicable

However, provided that the services terminate at the end of the agreed service period, in line with the terms and conditions, there are no specific exit costs unless a transition / handover process is requested.

Invoicing

Invoiced in advance for the minimum licensing term agreed.

About APPtechnology

APPtechnology provide application lifecycle solutions into Enterprises across Government, Financial, Retail and Banking sectors. Our combination of software and professional services lowering the costs and time to make applications available to end users. We're based in London so we're close to our clients and offer a sensible balance of on-site and off-site capabilities.

Contact Details

Question related to minimum order values, design and implementation costs and other technical questions related to the Service should be addressed to:

operations@apptechology.co.uk

Or alternatively contact Martin Sweeney at:

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About APPtechnology

APPtechnology is a leader in digital transformation services, covering project and BAU delivery for large organisations Globally.

We supply flexible teams specialising in Modern Workspace delivery, covering Endpoint Management, Security, Data protection, End User Experience management and Technology migrations.

Entirely managed from the UK, we bring experienced governance to all statement of work based delivery, incorporating measurable performance metrics and results analysis in our regular reporting. Where qualified resource supply only is requested we provide models for inside and outside of IR35 payroll, as appropriate to the role and delivery method.

We supply G-Cloud services to the largest (96,000 users) and the smallest local and central Government departments and NHS accounts.

