



PRICING MATRIX

	LITE (UP TO 50 USERS)	PREMIUM (UP TO 250 USERS)	ENTERPRISE (250+ USERS)
MODULES			
CORE CLARITY	£ 3,500	£ 15,000	£ 25,000
GEO-TACKING	£ 7,500	£ 15,000	£ 22,500
ANPR	£ 5,000	£ 10,000	£ 15,000
VIDEO & AUDIO	£ 5,000	£ 10,000	£ 15,000
MOBILE TRACKING APPLICATION	FOC	FOC	FOC
USER LICENCES			
GEO-TRACKING MODULE <i>(Pack of 10 named users)</i>	£ 1,500		
ANPR MODULE <i>(Pack of 10 named users)</i>	£ 1,500		
AUDIO & VIDEO MODULE <i>(Pack of 10 named users)</i>	£ 1,500		
3 RD PARTY MODULE <i>(Pack of 10 named users)</i>	£ 1,500		
TRACKED ITEM LICENCES			
BEACON LICENCE <i>(Pack of 10 beacons)</i>	£ 150		
CONFIGURATION, INSTALLATION, TRAINING & SUPPORT			
IMPLEMENTATION, SETUP & USER CONFIGURATION <i>(Per User)</i>	£ 75		
INTERFACE CONNECTION & CONFIGURATION <i>(Per Interface)</i>	£ 1,200		
TRAINER TRAINING <i>(Per Course)</i>	£ 2,250		
DEVELOPMENT COSTS			
NEW TRACKING INTERFACE	£ 5,000		
NEW ANPR INTERFACE	£ 5,000		
NEW VIDEO INTERFACE	£ 5,000		
NEW AUDIO INTERFACE	£ 5,000		
SUPPORT COSTS			
YEAR 1	18% OF SOFTWARE COSTS		
ONGOING YEARS	3% ON PREVIOUS YEAR + 18% OF ANY ADDITIONAL SOFTWARE PURCHASED IN THE YEAR		

FOOTPRINT ILLUSTRATION

Based on Tracking/Mapping

REQUIREMENTS

- ✦ 20 GEO-TRACKING USERS
- ✦ BEACON TYPE 1 - 10 BEACONS
- ✦ BEACON TYPE 2 - 10 BEACONS
- ✦ MOTOROLA AIRWAVE - 20 BEACONS
- ✦ MOBILE APPLICATION

NOTES/ASSUMPTIONS FOR ALL EXAMPLES

- ✦ No IT hardware is included. If required Panoptech would be happy to supply these at an extra cost.
- ✦ All network connectivity and security will be in place. If required, Panoptech can assist in the required network routing at an extra cost.
- ✦ Any additional interface capability for existing Clarity integrated item would be developed at an extra charge.
- ✦ All quoted prices are provided as a guide and are subject to change at any time.
- ✦ All license are perpetual, based on named users, not concurrent seats.

	QTY	LITE (UP TO 50 USERS)	TOTAL
MODULES			
CORE CLARITY	1	£ 3,500	£ 3,500
GEO-TACKING	1	£ 7,500	£ 7,500
USER LICENCES			
GEO-TRACKING (Packs of 10)	2	£ 1,500	£ 3,000
TRACKED ITEM LICENCES			
BEACON LICENCES (Packs of 10)	2	£ 150	£ 300
CONFIGURATION, INSTALL, TRAINING			
IMPLEMENTATION, SETUP & USER CONFIGURATION	20	£ 75	£ 1,500
INTERFACE CONNECT & CONFIGURATION	2	£ 1,200	£ 2,400
TRAINER TRAINING	1	£ 1,500	£ 1,500
SUPPORT			
1 ST YEAR SUPPORT	1	£ 2,574	£ 2,574
GRAND TOTAL			£ 22,274
2 ND YEAR SUPPORT		£ 2,651	
3 RD YEAR SUPPORT		£ 2,731	