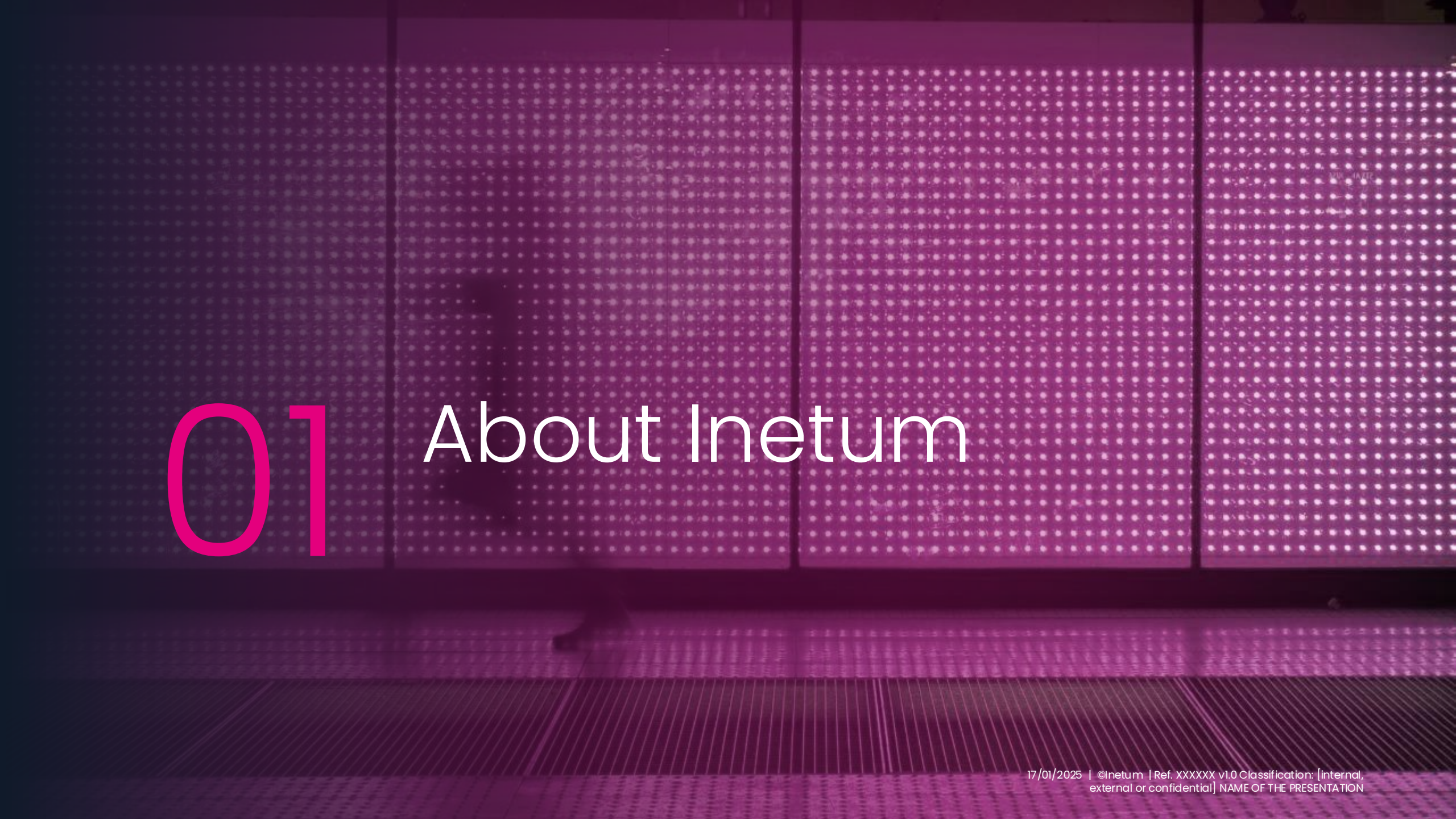




Turning Data into Impact

The background of the slide is a photograph of a modern interior space. A wall is composed of large panels with a glowing purple grid pattern. A person is walking across the floor in the center of the frame. The floor has a dark, textured pattern.

01

About Inetum

About Inetum

inetum.™

28,000



TEAM MEMBERS



€2.4



BILLION IN REVENUES 2024

+0.3%

FY24 reported growth including acquisitions after IFRS

19 COUNTRIES

FRANCE, SPAIN, PORTUGAL, BELGIUM, MEXICO, LUXEMBOURG, POLAND, MOROCCO, ROMANIA, BULGARIA, SWITZERLAND, BRAZIL, TUNISIA, COLOMBIA, PERU, UK, USA, INDIA, IRELAND

22 SERVICE CENTERS

Brazil, Colombia, France, India, Morocco, Poland, Portugal, Romania, Spain, Tunisia

140 OFFICES

Global Headquarters in Paris, France
Mainly in Europe, Iberia LatAm, Africa

3 GLOBAL BUSINESS LINES

Inetum Consulting
Inetum Technologies
Inetum Solutions

4
YEARS

Average long-term contract length

98%

Contract renewal rate in 2023

TOP **10** CLIENTS

Have been with Inetum for **10 years**

7 FABLABS

Paris, Nantes, Lyon, Ghent, Lisbon, Madrid, Casablanca

4 STRATEGIC PARTNERS



ALLIANCES NETWORK



inetum.™



Since 2022, Bain Capital Private Equity is a majority shareholder of Inetum

02 Data and AI Offering

Data & AI Offering – Where Inetum Is Providing Value

Data Platforms and Management



Data Lakehouse/
Platform
Modernization



ETL loading
with tools



Automation of
data loading
into the data
warehouse



Unified Data
Platform for AI
& BI workloads



Data loading
for data lakes



Data Platform
Migration



Real-time/
Streaming
Architecture
Enablement



Sensor data
processing
(IoT/SCADA)

Data Visualisation / Analytics



Executive
Dashboards/BI
Reporting



Tool installation
and
configuration



Tool
benchmarking



Embedded
Analytics (in
Portals/CRM/
ERP)



Self-Service
Visualization
for Business
Users



Online
analytics
processing
(OLAP)

AI Innovation



Chatbots



Virtual
Assistants



AI Agents



Anomaly
detection for
sensor data



Predictive
Maintenance



AI Innovation



AI Strategy

Delivering Data & AI at Scale Across Europe

Our team of 1250+ experts operates across multiple geographies, offering strong delivery capabilities and mature skillsets across all key topics

Focus on 4 core geographies

1 France & UK

~600 FTEs, with core focus on Data platforms and AI/GenAI

2 Spain & Portugal

~340 FTEs, our main Data & AI hub, core focus for Data platforms and engineering and Data Visualization and AI/GenAI



3 Belgium

~60 FTEs, growing location with focus on Microsoft Data & AI capabilities



4 Growing Markets

~230 FTEs, our main nearshore delivery center focus on Data platforms and engineering



+ Nearshoring locations incl. Morocco, Latam

Technology partners



Multi-system interfacing



servicenow

04

Use Cases & Impact Examples

Predictive Intelligence for Aviation: The Engine Health Monitoring Revolution

Real-time aircraft engine health monitoring and predictive maintenance platform using Azure cloud services



2014 – ongoing cooperation



120+ FTE



Development & Maintenance



Azure Cloud Services, Azure SQL Database, Azure SQL Data Warehouse, Azure Service Fabric, Azure Data Lake Storage, Azure Data Factory, Azure Databricks, Azure Event Hub, Azure IoT Hubs, Azure Service Bus, Azure Cosmos DB, Azure Cache for Redis, Talend Data Integration, Power BI, Tableau

Challenge

Aerospace Company needed to modernize how it monitors and maintains aircraft engines in real time.

Existing systems couldn't efficiently process massive telemetry data (over 12 million records per flight) or deliver timely insights for maintenance decisions.

At the same time, the company had to ensure data security, scalability, and coordination across a large global engineering network.

Solution

Inetum partnered with Aerospace Company to design and continuously enhance a cloud-native Engine Health Management platform on Microsoft Azure.

Key elements included:

A real-time monitoring system for performance and predictive maintenance.

A data processing pipeline capable of handling high-volume telemetry data at global scale.

Secure access and governance framework for 1,000+ users.

DevOps-driven delivery model ensuring agility and reliability across 70+ test environments.

Benefits

- Reduced unplanned downtime through early detection of engine anomalies.
- Faster data-to-decision cycles, improving maintenance scheduling and fleet reliability.
- Operational scalability, growing from a small pilot team to 125+ specialists delivering continuous innovation.
- Strong, long-term partnership driving ongoing evolution of predictive analytics capabilities across Aerospace Company's aviation programs.

Powering Better Decisions through Data Warehouse Modernization

Development and maintenance of Data Warehouse and Reporting Systems



2017 – ongoing cooperation



15 FTEs



Fixed Price projects + SLA



Oracle, Informatica PowerCenter, SAP Business Objects, Tableau, AWS, Redshift, dbt, Java, JavaScript

Challenge

Pharma Company required a unified and reliable business intelligence environment to consolidate data across multiple global and regional systems. The goal was to improve visibility into commercial and financial performance while ensuring data quality, scalability, and compliance with strict industry standards.

Inetum Activities & Solutions

- Ongoing partnership since 2017 supporting regional BI platforms across Europe, Middle East, and Africa.
- Continuous enhancement and maintenance of the global data warehouse and reporting ecosystem.
- Implementation of automated ETL processes, data quality controls, and real-time monitoring.
- Development of dashboards and visual analytics to support operational and financial reporting.
- Full management of user access and governance to ensure secure data usage across regions.

Business Impact

- Single source of truth for commercial, financial, and CRM reporting.
- Improved decision-making speed through automated data flows and self-service analytics.
- Operational efficiency and compliance achieved through a scalable, well-governed BI environment.
- Long-term strategic partnership supporting Pharma Company's continuous digital transformation.

A Unified Data Foundation Connecting 50 Countries on Azure

New Data Foundation initiative fully implemented in the Azure Cloud



5 global regions (EMEA, META, APAC, China, Latin)



Pharma



Cloud Services



Microsoft Azure, Azure Synapse Analytics, Power BI

Project description

Pharma Company was facing a fragmented data landscape, with multiple disconnected data warehouses and local reporting systems across regions. Answering business questions required significant manual effort and time, slowing decision-making and limiting visibility across markets.

To address this, Pharma Company launched a global Data Foundation initiative on Azure — building a unified data and analytics environment to connect insights from all regions and functions.

Solution

Inetum designed and implemented the complete Azure-based BI architecture, integrating:

- Salesforce and SharePoint for unified data access
- Azure Data Lake and Synapse Analytics for centralized data storage and scalable processing
- Power BI Premium for enterprise-wide analytics and visualization
- Azure DevOps for agile delivery and governance

Benefits

- 50 countries connected, providing consistent KPIs and self-service reporting for over 1,000 users
- Improved decision-making speed and cross-regional collaboration through a single BI system
- One of the first global deployments of Azure Synapse Analytics workspace services in Pharma

AI Chatbot for Troubleshooting

From Searching Documents To Resolving Issues In Seconds – Directly On The Shop Floor



Belgium



Consumer Goods



AI-Powered Machine Troubleshooting



MS Azure, AI/Machine Learning

Challenge

- Frequent production stoppages across manufacturing lines
- Maintenance teams wasting time searching manuals, logs, and tickets
- Critical know-how locked in documents and individual experts
- Slow fault resolution driving downtime and operational risk

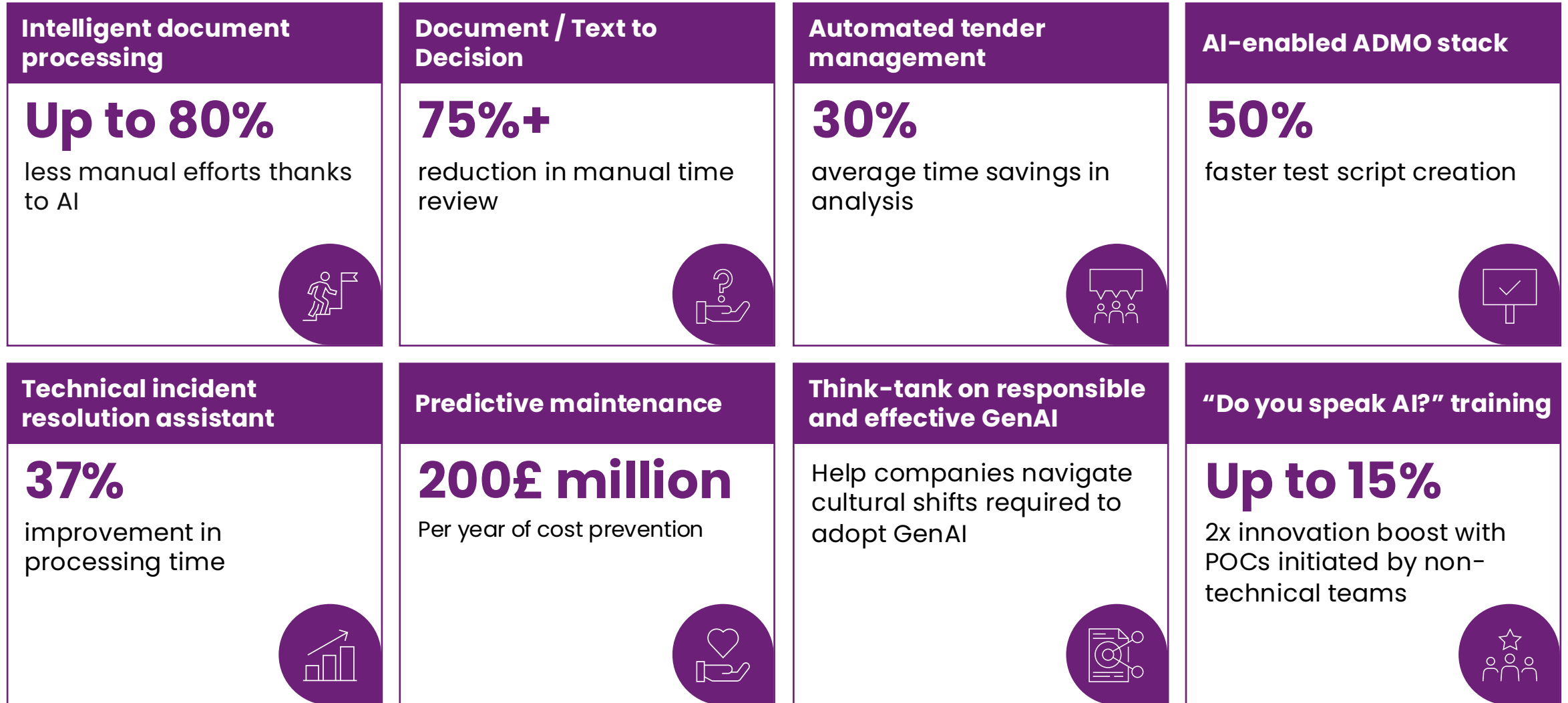
Solution

- AI-powered troubleshooting chatbot embedded in maintenance workflows
- Natural-language access to manuals, error logs, and knowledge bases
- Correlation of live machine errors with historical incidents
- Real-time, contextual answers tailored to machine and failure type

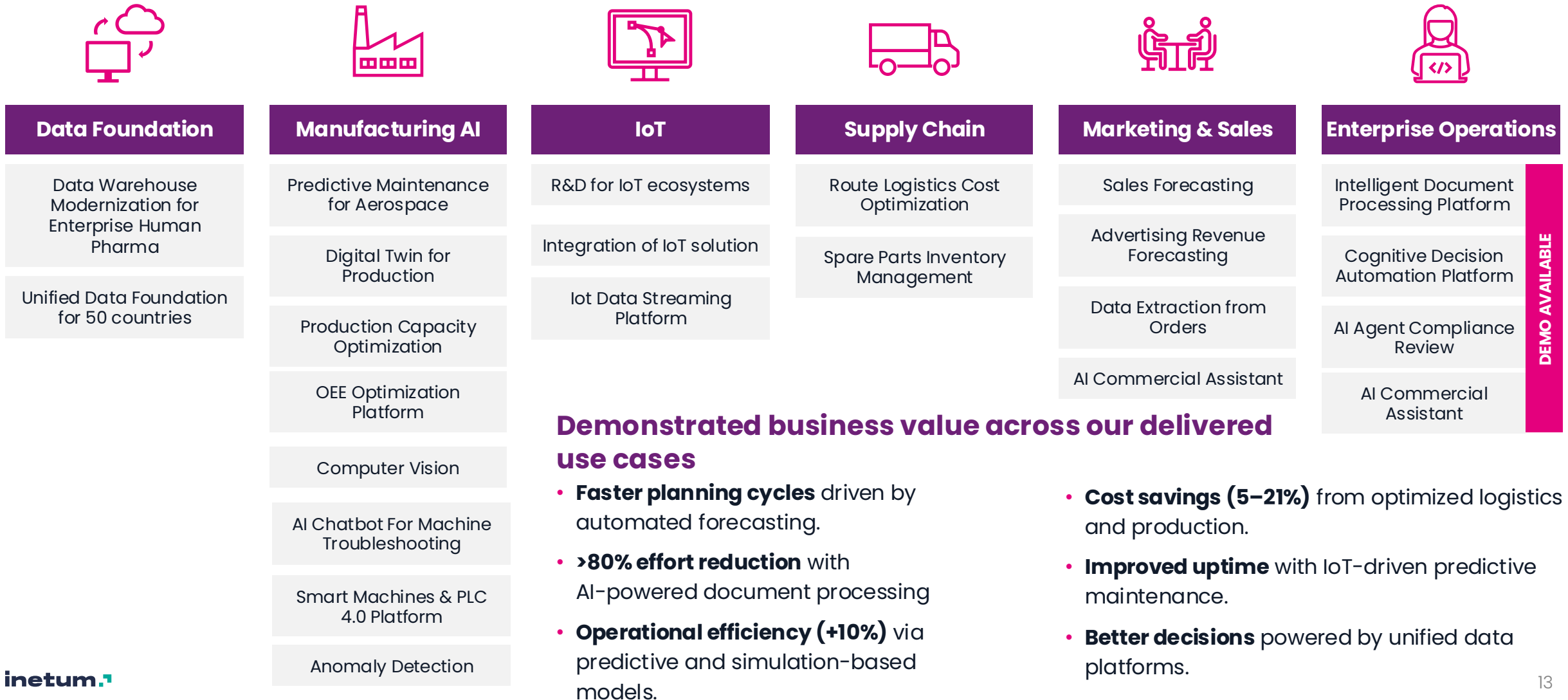
Benefits

- 20–40% faster troubleshooting and issue resolution
- 10–20% higher first-time fix rate
- Reduced dependency on senior experts and tribal knowledge
- Improved machine uptime and production continuity

AI Recent Implementations with Clear Value



End-to-End Microsoft Data & AI Portfolio delivered across the Manufacturing Value Chain



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