



ServiceNow Implementation

G-Cloud 15 Pricing Document

January 2026

Services pricing guide

Pricing Guide

Fixed Price

- Pricing for fixed-priced projects depends on the team required, delivery timescales, organisational complexity, and scope certainty
- We work with the customer to achieve the right balance of risk and price
- Fixed-price amounts are calculated using the rates shown in the Pricing section & further in this document

Time & Materials

- Pricing can be provided on a time & material basis for services related to agreed scope and/or deliverables
- The rate provided reflects the FTE, scope and experience required, we work together with the customer to find the right model that works for their business
- Rates are shown in the Pricing section & further in this document

Generic

- Our rates are provided excluding VAT
- Expenses can be capped based on contract value

Rate Cards

We follow the SFIA framework to define the level of skills, responsibility and charge rate. The following rate cards exclude VAT and expenses.

We include offshore and nearshore resources.

Please note that the rates may differ based on specific role and level of knowledge. Refer to the Pricing section for role specific rates.

Level	Onshore day rate	Offshore day rate	Nearshore day rate
SFIA 7	£1,300	£500	£950
SFIA 6	£1,100	£400	£850
SFIA 5	£950	£300	£750
SFIA 4	£850	£225	£500
SFIA 3	£750	£180	£300

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