

FinOps Report

A Bechtle Packaged Solution



Azure consumption continues to grow and with it, the cost which is stretching budgets. To ease the tension, we can provide your business with a comprehensive 'FinOps' review on your Microsoft Azure estate which details both your current and previous spend (up to 12 months). Once completed, our team will present a detailed report that highlights all the areas where cost savings can be made, as well as a physical copy of the assessment that has been carried out.

What criteria is covered in a FinOps review?



Cost summary



Breakdown of hybrid benefits



Breakdown of idle and over-sized resources



Optimisation summary



Breakdown of zombie resources



Breakdown of any UAT, dev and test savings



Breakdown of RI's



Breakdown of virtual machine

This service is fully compatible with other leading cloud platforms including:

- **Amazon Web Services (AWS)**
- **Google Cloud Platform (GCP)**
- **Oracle Cloud Infrastructure (OCI)**



Google Cloud Platform



Is your cloud spend reaching, or gone beyond budgets? Turn to page 2 to understand the areas Bechtle target to address cost reductions...

WHY CHOOSE THIS PACKAGE?

- Potential to reduce your Azure spend
- Reduced costs can open the door to other projects
- Identify unknown areas
- Supplier agnostic

WHY BECHTLE?

- Europe's largest IT provider
- Experienced Microsoft consultant
- Certified Azure experts, experienced in optimising Azure Services
- One of Microsoft's largest European partners
- Azure Expert MSP Status

WHAT'S THE COST?

Prices start from **£750** excl. VAT*

*Please note that the total cost will be determined by the size and complexity of the environment.



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Azure reserved instances:

Azure reservations help you save money by committing to one-year or three-year plans for multiple products. Committing allows you to get a discount on the resources you use. Reservations can significantly reduce your resource costs by up to 72% from pay-as-you-go prices. Reservations provide a billing discount and don't affect the runtime state of your resources. After you purchase a reservation, the discount automatically applies to matching resources. You can pay for a reservation upfront or monthly.



Hybrid benefit:

Azure hybrid benefit enables commercial customers to use their qualifying on-premises licenses to get Windows virtual machines (VMs) on Azure at a reduced cost. This article focuses on the benefits of using qualifying Windows Server licenses to get cost savings for Windows Server VMs in Azure, Azure Stack HCI, and Azure Kubernetes Service (AKS) hybrid deployments.



Zombie resources:

Azure zombie resources are cloud resources that are no longer in use but remain active and consuming resources, resulting in unnecessary charges. Zombie resources can occur when cloud resources are not adequately decommissioned or deleted or when resources are left running but are no longer needed.



Virtual machine optimisation:

This pertains to VM Right-Sizing where we would ensure the VM SKU currently being utilised to peak efficiency or if an alternate VM SKU would be better suited.



IDLE and over-sized:

IDLE resources would look into your storage account and see if the storage layer selected meets the iOPS currently being utilized. Should you for instance have premium SSD disks selected but running extremely low iOPS would a normal HDD disk be better suited for the use case.



UAT and DEV:

We would look at the UAT and Dev currently being used and see if Azure DevOps accounts and discounts can be applied.



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