

G-Cloud 15: Lot 3 (Cloud Support) Pricing

Well Architected Review		
Azure Spend per Month	Service Fee	Product Description
£0 - £10,000	£ 750.00	All three Pillars of the Bechtle Cloud Optimisation framework presented alongside the Cloud Providers Well Architected Governance review. This will incorporate all 5 pillars of the Well Architected Framework (Reliability, Cost Optimisation, Operational Excellence, Performance Efficiency and Security). This will ensure an Organisations Compliance and Governance is Aligned with best principles and the Companies Standards.
£10,000 - £20,000	£ 1,500.00	
£20,000 - £30,000	£ 1,750.00	
£30,000 - £50,000	£ 2,250.00	
£50,000 - £100,000	£ 3,000.00	
£100k +	£ 5,000.00	

Secure By Design Consultancy		
Azure Spend per Month	Service Fee	Product Description
£0 - £10,000	£ 750.00	A hands on engineer delivered audit of an Organisation's Cloud Estate ensuring the platform is deployed as per Cloud Best Practise "Secure by Design, Landing Zone and Zero Trust Principle". Any remediation and recommendations would be presented to the Organisation.
£10,000 - £20,000	£ 1,500.00	
£20,000 - £30,000	£ 1,750.00	
£30,000 - £50,000	£ 2,250.00	
£50,000 - £100,000	£ 3,000.00	
£100k +	£ 5,000.00	

MANAGED SERVICE/Yearly FinOps/SecOps/CloudOps Review (Min 3 month commitment)			
Azure Spend per Month	Single-Service Fee	Multi-Services Fee	Product Description
£0 - £10,000	5% of ACR	7% of ACR	We offer a flexible monthly subscription for FinOps, SecOps, and CloudOps, available as a Single or Multi-Service package. where you can gain platform access and a monthly consultation with a Bechtle-qualified Cloud Consultant to review insights, track optimizations, and address remediation needs ensuring cost efficiency, security, and operational performance. ACR = Azure Consumed Revenue.
£10,000 - £20,000	4.5% ACR	6.5% ACR	
£20,000 - £30,000	4% ACR	6% ACR	
£30,000 - £50,000	3% ACR	5% ACR	
£50,000 - £100,000	2.5% ACR	4.5% ACR	
£100k +	2% ACR	4% ACR	

ONE OFF FinOps/SecOps/CloudOps Review			
Azure Spend per Month	Single-Service Fee	Multi-Services Fee	Product Description
£0 - £10,000	£ 750.00	£ 1,000.00	An option of a once off fully detailed FinOps, SecOps, CloudOps or ALL of the above services presented in an interactive meeting as well as a PDF copy detailing all remediation points raised.
£10,000 - £20,000	£ 1,500.00	£ 1,750.00	
£20,000 - £30,000	£ 1,750.00	£ 2,000.00	
£30,000 - £50,000	£ 2,250.00	£ 2,500.00	
£50,000 - £100,000	£ 2,750.00	£ 3,500.00	
£100k +	£ 3,750.00	£ 6,000.00	

This document contains confidential information intended solely for the recipients of the Framework. This pricing has been prepared for the G-Cloud 15 framework and is subject to change and/or discounts. For any questions or clarifications, please reach out to our team.