

TRAM

Training Records, Asset & Fleet Management Solution

G-CLOUD 15 PRICING



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Overview

The TRAM Solution (Training Records and Asset Management) provides an innovative modular solution using both desktop and mobile technology to comprehensively manage an organisation's assets and the training associated as a requirement to the use and access to those assets.

The Solution handles a wide range of assets with their specificities, including equipment, vehicles, aircrafts and rotorcrafts and comprises of several modules that can be used separately or together.

Solutions

Assets and Equipment Management

Range	Onboarding	Training	Annual Hosting	Advanced User Licence	Standard User Licence
Up to 50 users	£ 4,750	£ 1,900	£ 3,500	£ 100	£ 50
51 to 100 users	£ 4,750	£ 1,900	£ 3,990	£ 90	£ 45
101 to 500 users	£ 6,650	£ 2,850	£ 6,100	£ 80	£ 40
501 to 1000 users	£ 8,550	£ 3,800	£ 8,400	£ 70	£ 35
1001 to 2000 users	£ 11,400	£ 3,800	£ 12,000	£ 60	£ 30
2001 to 3000 users	£ 14,250	£ 4,750	£ 16,000	£ 50	£ 25
3001 to 8000 users	£ 16,150	£ 4,750	£ 18,000	£ 40	£ 20
Over 8000 users	£ 19,000	£ 4,750	£ 24,000	£ 35	£ 18

Fleet Management

Range	Onboarding	Training	Annual Hosting	Advanced User Licence	Standard User Licence
Up to 50 users	£ 4,750	£ 2,850	£ 3,500	£ 100	£ 50
51 to 100 users	£ 4,750	£ 2,850	£ 3,990	£ 90	£ 45
101 to 500 users	£ 6,650	£ 2,850	£ 6,100	£ 80	£ 40
501 to 1000 users	£ 8,550	£ 3,800	£ 8,400	£ 70	£ 35
1001 to 2000 users	£ 11,400	£ 3,800	£ 12,000	£ 60	£ 30
2001 to 3000 users	£ 14,250	£ 4,750	£ 16,000	£ 50	£ 25
3001 to 8000 users	£ 16,150	£ 5,700	£ 18,000	£ 40	£ 20
Over 8000 users	£ 19,000	£ 5,700	£ 24,000	£ 35	£ 18

There is an additional charge of £4.50 per vehicle and per month up to 250 vehicles in the system and then £3 per vehicle and per month above.

Continued Airworthiness Management (Aviation)

Range	Onboarding	Training	Annual Hosting	Advanced User Licence	Standard User Licence
Up to 50 users	£ 4,750	£ 1,900	£ 3,500	£ 100	£ 50
51 to 100 users	£ 4,750	£ 1,900	£ 3,990	£ 90	£ 45
101 to 500 users	£ 6,650	£ 2,850	£ 6,100	£ 80	£ 40
501 to 1000 users	£ 8,550	£ 3,800	£ 8,400	£ 70	£ 35
1001 to 2000 users	£ 11,400	£ 4,750	£ 12,000	£ 60	£ 30
2001 to 3000 users	£ 14,250	£ 4,750	£ 16,000	£ 50	£ 25
3001 to 6000 users	£ 16,150	£ 4,750	£ 18,000	£ 40	£ 20
Over 6000 users	£ 19,000	£ 4,750	£ 24,000	£ 35	£ 18

There is an additional charge per engine:

Range	Monthly charge per engine
Up to 10 engines	£ 78
11 to 25 engines	£ 69
26 to 50 engines	£ 57
51 to 75 engines	£ 45
76 to 100 engines	£ 36
101 to 125 engines	£ 33
126 to 200 engines	£ 30
Over 200 engines	£ 27

Training & Records Management

Range	Onboarding	Training	Annual Hosting	Advanced User Licence	Standard User Licence
Up to 200 users	£ 9,500	£ 2,850	£ 7,000	£ 50	£ 30
201 to 1000 users	£ 9,500	£ 3,800	£ 8,050	£ 45	£ 27
1001 to 2000 users	£ 9,500	£ 3,800	£ 9,260	£ 40	£ 24
2001 to 3500 users	£ 9,500	£ 4,750	£ 10,000	£ 37	£ 22
3501 to 5000 users	£ 14,250	£ 4,750	£ 10,650	£ 35	£ 21
5001 to 7500 users	£ 14,250	£ 5,700	£ 12,250	£ 33	£ 20
7501 to 10000 users	£ 19,000	£ 5,700	£ 14,090	£ 30	£ 18
10001 to 15000 users	£ 19,000	£ 5,700	£ 16,210	£ 28	£ 17
Over 15000 users	£ 19,000	£ 5,700	£ 18,650	£ 25	£ 15

Services

| Onboarding

The standard onboarding covers the implementation services, including the cloud hosting configuration, the project management, the contract management, the testing and the activation of the service.

Additional services can be procured using the SFIA rates for customisation, interface development and other support activities.

| Training

The standard training proposed is based on our experience but can be customised with additional consultancy days.

| Licence

Licences are priced on a per user and per annum basis with a difference made between advanced users who have access to all functionalities, whilst basic users are mostly viewers or frontline.

| Support

The licence includes standard support on office hours between 9am and 5pm, Monday to Friday excluding public holiday.

A 24/7/365 support can be costed using the SFIA rates based on specific SLA requirements.

| Hosting

Hosting is priced on a per annum basis. The Solution will be hosted on AWS located in the UK meeting with daily backups.

| Storage

Where large documents and multimedia contents are stored in S3 storage, an additional data storage charge applies priced in hot storage at £27 per TB per month with a Play/Extract fee of £101 per TB.

The data storage is priced in cold storage at £5 per TB per month with a £24 per TB retrieval to active.

Rate Card

The rate card follows the SFIA (Skills for the Information Age) structure.

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
Follow	£450	£450	£450	£450	£450	£450
Assist	£600	£600	£600	£600	£600	£600
Apply	£750	£750	£750	£750	£750	£750
Enable	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000
Ensure, advise	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
Initiate, influence	£1,300	£1,300	£1,300	£1,300	£1,300	£1,300
Set strategy, inspire, mobilise	£1,500	£1,500	£1,500	£1,500	£1,500	£1,500