



CATALYST BI Ltd

PRICING DOCUMENT

Prepared for G-Cloud 15 Framework

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About Catalyst BI

Catalyst BI, is a market leading provider of Data Management, Data Analytics, and Data Science products, solutions and services.

We're passionate about helping our customers to deliver business value by improving their business outcomes because they can make better decisions due to improved insights from their data. We strive to ensure our customers are successful with their deployments and get the maximum benefit when using these transformational technologies. We aim to ensure our customers maximise their return on investment in the shortest possible time and we pride ourselves on delivering real business and service-based solutions.

We believe whole heartedly in our ability to ensure our customers are getting world-class results from the technology and our added value expertise.

This Pricing Document covers Catalyst BI services as listed on the G-Cloud 15 Framework. We work with each client to define the exact mix of software and/or services to meet their specific requirements. The mix of software and services therefore is provided on a case-by-case basis, and therefore the tables below serves only as a guide.

Catalyst BI Consultancy and Training Services

Professional Services

All Consultancy and Education Services are provided at a daily rate of between £840 to £2,000 per day as set out in the rate card. This excludes any travel and subsistence which would be charged at cost.

Our consultants are recognised as "world class" Qlik, DataRobot, Talend, Snowflake, Fivetran, DataOps.live data practitioners and we've been awarded Qlik Partner of the year and Snowflake Public Sector Partner of the Year in 2025.

Having a Catalyst BI consultant involved early in your planning can ensure that you avoid costly re-work as your project progresses, ensuring you get the foundations right from day one.

Our services cover many areas including:

Development Services

- Development services to scope, design, develop, document and test developments, using our unique Universal Data Architecture i.e. a standard methodology to ensure a quality implementation.
- 2nd line development support to your own developers
- Development QA Reviews and performance tuning

Upgrades

- Guidance and advice of new features and enhancements
- Planned upgrade delivery
- Management of upgrade (technical and/or functional)
- Performance and functional testing
- Provision of test servers/environment

Technical Services

- Architecture sizing/scalability & resilience and performance tuning
- Installs and general technical services
- 2nd line technical support
- Regular system administration/maintenance
- Authentication, change management and governance

Managed Service(s)

- Managed Services (application development) can be used to provide additional skills and expertise on an on-going basis as demand arises. Managed Service clients can take advantage of flexible delivery at preferential rates.
 - Managed Total Cost of Ownership
 - Always up to date applications
 - Improved service delivery, reliability, and availability

Qlik Health Check

Our Qlik Health Check provides an expansive and thorough assessment of your Qlik deployment. Our experienced consultants will review and document your current environment and processes, identify any issues or areas to address and provide clear prioritised recommendations on how to improve.

The Health Check covers twenty key areas which span five core themes, including everything from hardware and security to how successful your implementation has been at informing and engaging users. A simple 5-point scale is applied to each of the 25 points we assess.

- **Vision, Roadmap and Integration**

We review how well the Qlik deployment aligns to the organisation's overarching data and analytics strategy, as well as the level of innovation. We also look at how well the analytics platform is embedded into the wider business from both a technical and operational perspective, and how successful the internal communication is (branding and messaging) at engaging users.

- **Systems & Performance**

We review system performance including CPU, RAM, and disk and check for optimal configuration of the Qlik environment. We also look at your testing environment and approach, disaster recovery, and upgrade management.

- **Application Deployment**

We examine your deployment structure, how applications are organised and presented, scheduling and performance of data reloads, security and governance, testing and release. We also review licence allocation to ensure efficient usage and identify any shortcomings.

- **Application Development**

We review your development processes and assess applications against best practice development. We consider the data structure, application design, performance optimisation and documentation of deployed applications.

- **Adoption & Integration**

We evaluate additional factors which influence the overall performance of your Qlik deployment and user experience. These include data and analytics maturity, capability and skills, data literacy, and user engagement.

Qlik Health Check £5,110 package

Training Services

In addition, Catalyst BI also supports and trains organisations in maximising the use of the technology effectively. Our training incorporates our unique implementation strategy that is designed to make any solution be:

- Scalable,
- Extendable,
- Provide 'one version of the truth' to your whole organisation.

Our modular approach caters to someone of any skill level and is always delivered by hands-on consultants. We tailor every training course to you, your pace, and your specific areas of interest. This tailored approach is possible because all our training is delivered by real Consultants. Our trainers spend as much time 'on site' delivering solutions as they do in the classroom. Do not settle for inflexible, talk and chalk learning, when a customised, dynamic solution is available.

Training	£1,839 per day (up to 6 delegates)
Public Training	£516 per delegate per day
Bespoke Workshops	£1,600 per day
Consultancy	£840 - £2,000 per day, dependant on engagement, as per SFIA rate card

Discounts available on block purchases of over 60 days.

Onsite services and training will incur reasonable expenses charged at cost.

End users (Analysers) of the solution can usually be trained within 1-2 hours, whereas developers (Professional users) of the solution can be 3-4 days of training, subject to existing skills and capability. We offer a range of courses to support the enablement of your users and organisation including:

- Qlik Sense End User – Professional (4 hours)
- Qlik Foundation (1 day)
- Qlik Sense Advanced Application Development (2 days)
- Bring Your Own Data Workshop (1 day)
- Qlik Predict (1 day)
- Qlik Answers (1 day)
- Administer and Maintain Qlik Sense (1 day)
- Security (1 day)
- Security and Governance Framework (3 days+)
- NPrinting (Static Report Building) (1 day)
- Qlik API's and Mashup (1 day)
- Integrating R into Qlik Sense (1 day)
- Qlik Sense GeoAnalytics (1 day)
- Qlik Sense for QlikView Developers (1 day)

- QlikView Developer (3 days)
- QlikView Administrator (1 day)

All Catalyst BI training services are provided at a daily rate starting from £1,839 per day.

Each course (typically 1 day each) is available for up to 6 delegates.

All delegates will receive full training materials and the course can either be delivered on client premises, remotely or from Catalyst BI's training centres near Leeds. The same daily rate applies to each location; however, any travel and subsistence costs will apply to on-site training.

Catalyst BI Qlik Products

Catalyst BI offer a range of template frameworks, template apps and standalone products built using Qlik. These are designed to reduce the time to value by being quick to implement and customised to your data and Qlik ecosystem.

Templates are available for but not limited to areas such as:

- Non-Elective Patient Flow (NHS)
- Theatres (NHS)
- Property Management (Housing and Local Authority)
- Facilities Management (All Public Sector)
- Income Activity (All Public Sector)
- Workforce (All Public Sector)
- General Ledger (All Public Sector)

Fusion – Data Insights Portal

The Fusion Data Insights Portal provides organisations the ability to share Qlik curated dashboards and objects via a web portal, with no code required and a simple configuration and management console.

Organisations utilise Fusion to share information with suppliers and consumers through governed and secure web portal access where required or open access if utilising the solution for Freedom of Information requests or data open to public consumption.

Prices start from £10,000 per annum.

Qlik Software

The Qlik and Talend software prices contained in this document are list prices as defined by Qlik. Additional discounts may be applied by Catalyst BI based upon user volumes and purchase timeframes. There are new pricing models for Qlik Cloud and Qlik Talend Cloud which use a Capacity Pricing Model as well as the standard Qlik Sense and QlikView pricing set out below.

As a Qlik Elite Partner with an extensive customer base within the Public Sector, we are able to secure preferential pricing from Qlik. Additionally, multi-year subscriptions are available with improved commercial terms.

Qlik Cloud & Qlik Talend Cloud Pricing

Capacity Model pricing will make it easier for our customers to take full advantage of the broad capabilities available in Qlik Cloud. Additionally, by offering customers the ability to exceed entitlements, coupled with the telemetry to understand their usage patterns, the model encourages adoption and growth.

Qlik Cloud Capacity Types

Pricing will be calculated by Data Analyzed. Data Analyzed is the primary measure of Analytics value in this model. It also includes a user component for small and mid-size organizations, making this hybrid approach accessible for customers that are progressing in their analytics journeys.

There are four types of Capacity pricing as set out below:

Capacity Types				Included & Purchasable Capabilities
	Anonymous Access 0.5GB Apps / 25 Concurrent Sessions	Anonymous Access 2GB Apps / 100 CS		
	Machine Learning 5 Deployed Models / 10M Data Set Size	Machine Learning 10 Deployed Models / 100M Data Set Size		
	Generative AI - Assistants 200 Questions / 500 Pages Indexed	Generative AI - Assistants 1,000 Questions / 6,000 Pages Indexed	Generative AI - Assistants 5,000 Questions / 20,000 Pages Indexed	
	Reporting 1,000 Automation 3 rd Party 100	Reporting 5,000 Automation 3 rd Party 1,000	Reporting 25,000 Automation 3 rd Party 5,000 40GB Large Apps	
QTC Relational & SaaS Sources to Cloud	Personal Space 1GB QTC Relational & SaaS Sources to Cloud	Personal Space 1GB QTC All Sources to Cloud	Personal Space 3GB QTC All Sources to Cloud	Fixed Limits & Capabilities
Business Intelligence 25GB max 5GB Apps, 1 Tenant Local Region 0 Managed Spaces, 5 Shared Spaces Standard Connectors Standard Automations 50,000	Business Intelligence 5GB Apps, 1 Tenant Local Region 10,000 Managed & Shared Spaces Standard Connectors Standard Automations 100,000	Business Intelligence 10GB Apps, 5 Tenants (Local Region) 10,000 Managed & Shared Spaces Standard Connectors + SAP / Lineage Standard Automations 200,000	Business Intelligence 15GB Apps, 25 Tenants (Multi-Region) 10,000 Managed & Shared Spaces Standard Connectors + SAP / Lineage Standard Automations 400,000	
Starter	Standard	Premium	Enterprise	
10 User Pack (1) + Individual User Purchases	25 GB Data Packs	25GB / 250GB Data Packs (min. 50GB purchase)	250 GB Data Packs	
				Purchase Packs

How is Data Analyzed Measured?

- Simple definition: The total of all data loaded and saved into Qlik Cloud minus all the data deleted from Qlik Cloud that was previously loaded. Data is counted when it is ingested from a database, uploaded as a file, or saved as data file output from a Qlik app.

- **Technical Definition:** The Analytic metric is metering the sum of all raw data (not compressed) moved into Qlik Cloud. Measured in Gigabytes (GBs), this includes all data being analyzed, profiled by the catalog, landed, or saved in Qlik Cloud.
 - **Data Connections:** Data loaded from an external data source, typically via a connection in a Qlik Sense app, is measure based on the slide as it passes into Qlik Cloud.
 - **Uploads:** Files uploaded consume Data Analyzed equal to the file size. Except for uploaded QVF files which consume Data Analyzed based on their designated metadata file size* (*This exception is required because QVF files are broken apart on upload and only the metadata file size is readable. Typically, this case only applies to existing client-managed customers)
 - **Created in Qlik Cloud:** Data files (qvd, txt, csv, etc.) created in Qlik Cloud consume Data Analyzed equal to the file size. All other items created in Qlik Cloud (Qlik Sense Apps, Automations, AutoML experiments, etc.) do not consume Data Analyzed.
 - To encourage experimentation, 1 GB of data in each personal space is not counted.

Note that data counts are per tenant. Additionally, data brought into Qlik Cloud twice or copied in Qlik Cloud counts twice so customers are incentivised to practice good data governance.

How do Customer Subscribe to Data Analyzed? - Data Analyzed will be subscribed via data packs that come in two sizes—25 GB and 250 GB. This is to accommodate customers of varied sizes. For example, large enterprise customers with terabytes of data to analyze will subscribe to the 250GB data packs; mid-sized customers with less than 250GB will subscribe to packs of 25GB. We will not mix and match.

Software Licence	Annual Fee (Subscription)
Qlik Cloud Analytics	
Qlik Cloud Analytics Starter (10 Full Users)	£2,100
Qlik Cloud Analytics Standard (25GB Data Pack)	£8,700
Qlik Cloud Analytics Premium (25GB Data Pack) – £14,520 minimum order 2	£29,040
Qlik Cloud Analytics Premium (250GB Data Pack)	£105,600
Qlik Cloud Analytics Enterprise (250GB Data Pack)	£137,400
Qlik Cloud Full User	£210
Qlik Cloud Analytics Large Apps (20GB)	£34,200
Qlik Cloud Analytics Large Apps (100GB)	£158,400
Qlik Reporting Service (10,000 Reports)	£6,600
Qlik Reporting Service (50,000 Reports)	£29,100
Qlik Automate (1,000 3rd Party Runs)	£3,960
Qlik Automate (10,000 3rd Party Runs)	£21,120
Qlik Automate (50,000 3rd Party Runs)	£76,500

Software Licence	Annual Fee (Subscription)
Qlik Predict Start Up (5 Deployed Models)	£26,400
Qlik Predict Scale Up (10 Deployed Models)	£52,800
Qlik Predict Premier (20 Deployed Models)	£84,600
Qlik Predict Premier Expansion (Add'l 20 Deployed Models)	£42,300
Qlik Cloud Analytics - Qlik Answers (Base Pack)	£66,000
Qlik Cloud Analytics - Qlik Answers (10,000 Questions Pack)	£13,200
Qlik Cloud Analytics - Qlik Answers (25,000 Questions Pack)	£26,400
Qlik Cloud Analytics - Qlik Answers (50,000 Pages Indexed Pack)	£21,120
Qlik Geocoding 1M Records	£7,140
Qlik Anonymous Access (Base Pack)	£63,300
Qlik Anonymous Access (SMB Base Pack)	£18,450
Qlik Anonymous Access Capacity (0.5GB)	£12,150
Qlik Anonymous Access Capacity (2GB)	£40,950
Qlik Anonymous Access Concurrent Sessions (25)	£4,350
Qlik Anonymous Access Concurrent Sessions (100)	£14,550

Software Licence	Annual Fee (Subscription)
Qlik Sense Enterprise SaaS / Hybrid Cloud	
The minimum order is one Professional User. You will need to determine the configuration of Professional and Analyzer users to be able to calculate the price. Tiered pricing defines a price per unit within a range. With tiered pricing once a tier is exceeded, you move to the next tier and charge a lower price per unit. The net price is the blended price of the applicable tiers. All prices reflect annual subscription fees.	
Professional Users SaaS	
Number of users range 1 --> 50	£930
Number of users range 51 --> 100	£880
Number of users range 101 --> 250	£830
Number of users range 251 --> 500	£740

Software Licence	Annual Fee (Subscription)
Number of users range 501 --> 1000	£610
Number of users range 1001 --> 2500	£470
Number of users range 2501 -->	£330
Analyser Users SaaS	
Number of users range 1 --> 50	£530
Number of users range 51 --> 100	£510
Number of users range 101 --> 250	£480
Number of users range 251 --> 500	£430
Number of users range 501 --> 1000	£350
Number of users range 1001 --> 2500	£270
Number of users range 2501 -->	£190
Upgrade Analyser Users to Professional	
Customers can upgrade from Analyzer to Professional. Upgrade price is calculated on the quantity changes, tiering, and the remaining term.	
Qlik Sense Analyser Capacity SaaS	
<i>Analyser Capacity provides the same functionality as the Analyser Named User but usage is metered based on time.</i>	
Packs of 1 000 minutes range 1 --> 50	£1,320
Packs of 1 000 minutes range 51 --> 100	£1,250
Packs of 1 000 minutes range 101 --> 250	£1,180
Packs of 1 000 minutes range 251 --> 500	£1,050
Packs of 1 000 minutes range 501 --> 1000	£860
Packs of 1 000 minutes range 1001 --> 2500	£660
Packs of 1 000 minutes range 2501 -->	£460

Software Licence	Annual Fee (Subscription)
Large Apps	
Large Apps 20GB	£34,200
Large Apps 100GB	£158,400
Qlik Reporting Service	
Provides multi-page report distribution for Qlik Sense Enterprise SaaS to support enterprise reporting use cases.	
Qlik Reporting Service (10,000 Reports)	£6,600
Qlik Reporting Service (50,000 Reports)	£29,100
Qlik App Automation	
Qlik Automate (1,000 3rd Party Runs)	£3,960
Qlik Automate (10,000 3rd Party Runs)	£21,120
Qlik Automate (50,000 3rd Party Runs)	£76,500
Qlik Predict	
Qlik Predict Start Up (5 Deployed Models)	£26,400
Qlik Predict Scale Up (10 Deployed Models)	£52,800
Qlik Predict Premier (20 Deployed Models)	£84,600
Qlik Predict Premier Expansion (Additional 20 Deployed Models)	£42,300
Qlik Answers	
Qlik Sense Enterprise SaaS - Qlik Answers (Base Pack)	£66,000
Qlik Sense Enterprise SaaS - Qlik Answers (10,000 Questions Pack)	£13,200
Qlik Sense Enterprise SaaS - Qlik Answers (25,000 Questions Pack)	£26,400
Qlik Sense Enterprise SaaS - Qlik Answers (50,000 Pages Indexed Pack)	£21,120
Qlik SAP Connector	

Software Licence	Annual Fee (Subscription)
Qlik Connector powered by SAP NetWeaver	£12,900
Qlik Geocoding	
Qlik Geocoding for Qlik Sense Enterprise SaaS, an annual contract with 1M address lookups	
Qlik Geocoding 1M Records	£7,500
QlikView Infrastructure Add-On	
Adds QlikView Enterprise Edition Server and QlikView Publisher to give all users access to Qlik Sense Enterprise SaaS and QlikView. User model is based on Professional and Analyzer (not CALs)	
QlikView Infrastructure Add-On to QSE SaaS	£24,850
Qlik Lineage Connectors	
Provides customers with a full understanding of the data flowing through their analytics data pipelines – from source through transformation to use.	
Qlik Lineage Connectors	£17,610
Qlik Sense Enterprise Client-Managed	
Qlik Sense Enterprise Client-Managed includes Qlik GeoAnalytics Base, all Qlik Web (Standard & Premium) Connectors plus a Development and a Test Site. The minimum order is one Professional User. Tiered pricing.	
Professional Users	
Number of users range 1 --> 50	£960
Number of users range 51 --> 100	£910
Number of users range 101 --> 250	£870
Number of users range 251 -->	£770
Analysers Users	
Number of users range 1 --> 50	£550

Software Licence	Annual Fee (Subscription)
Number of users range 51 --> 100	£520
Number of users range 101 --> 250	£500
Number of users range 251 --> 500	£440
Number of users range 501 -->	£360
Upgrade Analyser Users to Professional	
Customers can upgrade from Analyzer to Professional. Upgrade price is calculated on the quantity changes, tiering, and the remaining term.	
Qlik Sense Analyser Capacity	
<i>Analyser Capacity provides the same functionality as the Analyser Named User but usage is metered based on time.</i>	
Packs of 1 000 minutes range 1 --> 50	£1,350
Packs of 1 000 minutes range 51 --> 100	£1,290
Packs of 1 000 minutes range 101 --> 250	£1,220
Packs of 1 000 minutes range 251 --> 500	£1,090
Packs of 1 000 minutes range 501 --> 1000	£880
Packs of 1 000 minutes range 1001 --> 2500	£680
Packs of 1 000 minutes range 2501 -->	£480
Qlik Sense Enterprise SaaS Add-On to Client-Managed	
<i>SaaS Add-On to Client Managed adds Qlik Cloud Services and full multi-cloud capabilities providing the customer with all deployment options. It is per user and per Analyzer Capacity pack pricing for all users and Analyzer Capacity packs</i>	
Number of Users / Capacity Packs range 1 --> 50	£216
Number of Users / Capacity Packs range 51 --> 100	£206
Number of Users / Capacity Packs range 101 --> 250	£195
Number of Users / Capacity Packs range 251 --> 500	£172
Number of Users / Capacity Packs range 501 --> 1000	£140
Number of Users / Capacity Packs range 1001 --> 2500	£108

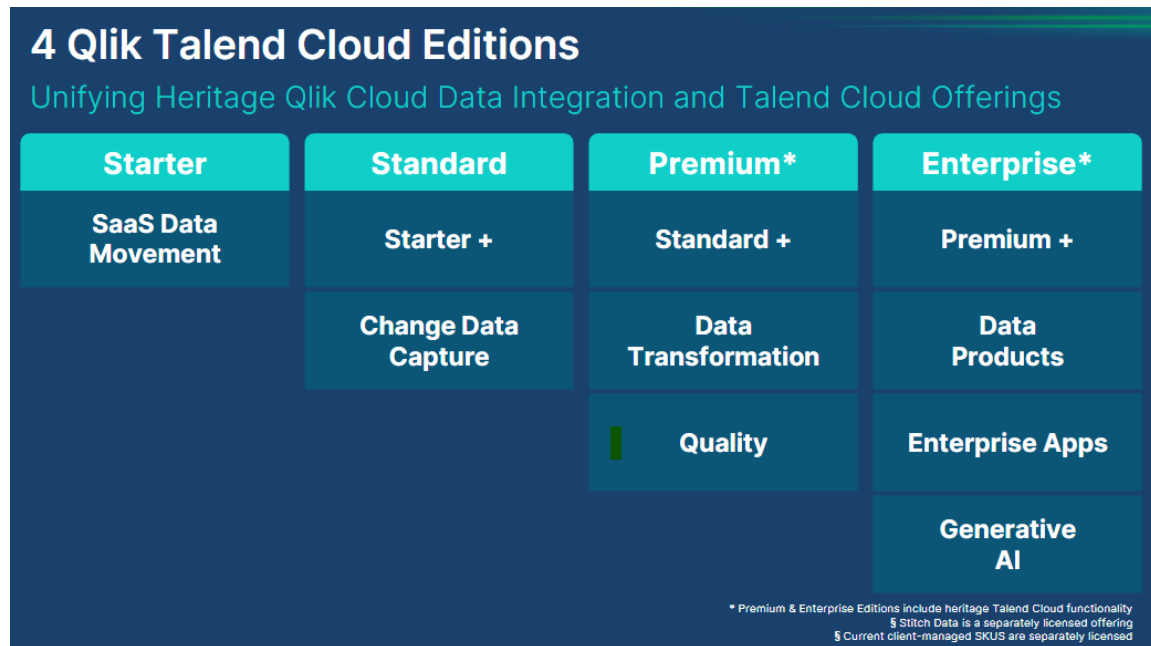
Software Licence	Annual Fee (Subscription)
Number of Users / Capacity Packs range 2501 -->	£759
Value-Add Products requiring Qlik Sense Enterprise	
Qlik Insight Advisor (per site)	£37,500
Qlik Insight Advisor for CPU Cores (4 CPU Cores)	£37,500
Qlik Insight Advisor additional CPU Core (per CPU Core)	£7,500
<i>* Note: All Products include 1x Test and 1x Development environments.</i> <i>Qlik Insight Advisor is licensed per Qlik Sense Enterprise (QSE) site licensed with Professional and Analyzer, or Tokens.</i>	
Qlik Alerting	
<i>All Qlik Sense Enterprise models are supported but Professional and Analyzer model is preferred.</i> <i>Qlik Alerting Includes 1x Test and 1x Dev environments.</i>	
Qlik Alerting	£37,500
Qlik Alerting SMB	£17,400
Qlik Alerting for CPU Cores	£37,500
Qlik Alerting Additional CPU Core	£7,500
<i>Qlik Alerting is licensed per Qlik Sense Enterprise (QSE) site licensed with Professional and Analyzer, or Tokens. Customers can upgrade from Qlik Alerting SMB to Qlik Alerting.</i>	
Additional Test and Dev Environments	
<i>If you need to extend the number of Test and Dev environments over and above the included (1 Test and 1 Dev with Subscription), please add one of the following. Note, this will be individually licensed.</i>	
Qlik Sense Enterprise Client-Managed Additional Dev or Test Site	£12,110
Qlik Insight Advisor Additional Dev or Test Site	£18,600
Qlik Alerting Additional Dev or Test Server	£18,600
Qlik Alerting SMB Additional Dev or Test Server	£8,550
QlikView Infrastructure Add-On	

Software Licence	Annual Fee (Subscription)
Adds QlikView Enterprise Edition Server and QlikView Publisher to give all users access to Qlik Sense Enterprise Client-Managed and QlikView. User model is based on Professional and Analyzer (not CALs)	
QlikView Infrastructure Add-On to QSE SaaS	£24,850
Qlik Analytics Platform External Edition CPU Cores	
Qlik Analytics Platform External Edition (4 CPU Cores)	£74,960
Additional No of CPU Cores External Edition (per CPU core)	£37,480
Additional Test & Dev Environments	
<i>Test and Dev environments are not included with QAP. If Test and Dev environments are required, please order one of the following</i>	
QAP External Edition Additional Dev or Test Site	£10,500
<i>*Note: Number of CPU Cores to be set at the point of order to match the Production Site.</i>	
Qlik Sense Enterprise CPU Core Based Site	
Qlik Sense Enterprise CPU Core based Site (4 CPU Cores)	£209,090
Additional No of Cores for QSE CPU Core based Site (per CPU Core)	£52,280
Additional Test & Dev Environments for CPU Core Based Site	
<i>Test and Dev environments are not included with QSE CPU Core Based Sites. If Test and Dev environments are required, please order one of the following</i>	
Qlik Sense Enterprise CPU Core based Additional Dev or Test Site	£12,680
<i>*Note: Number of CPU Cores to be set at the point of order to match the Production Site.</i>	
Qlik NPrinting	
Qlik NPrinting Server	
Qlik NPrinting Server	£24,400
Qlik NPrinting Server Additional Engines	£18,060
Qlik NPrinting SMB Server	£9,070

Software Licence	Annual Fee (Subscription)
Additional Test & Dev Environments for NPrinting	
Qlik NPrinting Dev or Test Server	£12,550
Qlik NPrinting SMB Dev or Test Server	£4,540
Qlik GeoAnalytics	
GeoAnalytics Server	
Qlik GeoAnalytics Base	£8,400
Qlik GeoAnalytics Enterprise Server	£22,500
<i>Customers can upgrade to GeoAnalytics Enterprise following the upgrade process.</i>	
Qlik Geocoding	
<i>Qlik Geocoding is a subscription only offering, sold on an annual contract. The subscription agreement is renewed when either a) the annual term has ended or b) when the licensed capacity has been used; whichever occurs first.</i>	
Qlik Geocoding 1M Records	£7,500
Additional Test & Dev Environments for Qlik GeoAnalytics	
Qlik GeoAnalytics Enterprise Dev or Test	£11,250
Qlik Connectors	
Qlik SAP Connector	
Qlik Connector powered by SAP NetWeaver	£12,900
Additional Test & Dev Environments for Qlik SAP Connector	
Qlik Dev or Test Connector powered by SAP NetWeaver	£6,450

Qlik Talend Cloud Capacity Types

Pricing operates on a capacity-based, annual subscription model focusing on data movement volume (GB), job executions, and job duration (hours). Four main tiers exist—Starter, Standard, Premium, and Enterprise—ranging from small team needs to large enterprise solutions. Pricing is tailored to specific usage, with additional costs for exceeding limits.



Qlik Talend Cloud	
Qlik Talend Cloud	
Qlik Talend Cloud Starter (50GB Data Pack)	£5,280
Qlik Talend Cloud Standard (250GB Data Pack)	£21,120
Qlik Talend Cloud Premium Bundle	£63,360
Qlik Talend Cloud Premium (750 GB Data Pack)	£52,800
Qlik Talend Cloud Premium (6000 Executions/250 Job Hours)	£52,800
Qlik Talend Cloud Premium 3rd Party Data Transformation (750 GB Data Pack)	£10,560
Qlik Talend Cloud Enterprise Bundle	£95,040
Qlik Talend Cloud Enterprise (750 GB Data Pack)	£63,360
Qlik Talend Cloud Enterprise (6000 Executions/250 Job Hours)	£63,360
Qlik Talend Cloud Enterprise 3rd Party Data Transformation (750 GB Data Pack)	£10,560
Qlik Talend Cloud Premium Light Bundle	£36,960
Talend Cloud Data Preparation (Talend Academy)	£1,162

Talend Cloud Data Stewardship (Talend Academy)	£3,485
Talend Data Preparation On-Premise (Talend Academy)	£1,162
Talend Data Stewardship On-Premise (Talend Academy)	£3,485
Talend Engine Tokens (9,000) (Talend Academy)	£1,141
Pricing for Talend On premise	On request

Qlik Capacity Limits & Overage

Ideally, a customer should never reach or exceed its capacity limits because telemetry will notify customer success, partners and the customer as capacity limits are approached (e.g., 90%, 95%, 100%). However, there must be consequences, enforcement, or overage charges when capacity limits are reached, or they will simply be ignored. Enforcement stops consumption of additional capacity until customers bring capacity back within their allotted amount or they purchase additional capacity. Overage enables customers to pay for continued consumption of capacity without interruption. Below is a table detailing what choice customers have for each capacity:

Capacity	Enforcement or Overage
Data Moved	Overage Only
Data Analyzed	Overage Only
Report Generations	Overage Only
Application Automation Runs	Overage Only
Deployed AutoML Models	Enforcement Only

As a Qlik Elite Partner with an extensive customer base within the Public Sector, we are able to secure preferential pricing from Qlik. Additionally, multi-year subscriptions are available with improved commercial terms.

DataRobot & Catalyst AI Cloud/Chat-A-Lyst

We offer a range of Data Science and Consultancy services focused on the DataRobot Platform including Generative, Predictive and Agentic capabilities and the Catalyst AI Cloud as set out below:

DataRobot Platform <i>Required</i> <i>Pricing per Annum</i>					
	£50-£95K	£95-£180K	£180-£290K	£290-£450K	£450k+
	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist	Named CSM Dedicated Data Scientist
	Service Pack £18,000	Service Pack £28,000	Service Pack £48,000	Service Pack £80,000	Custom
	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 6hr/month	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 10hr/month	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 15hr/month	AI/ML Ideation Gen AI Ideation <u>MLOps</u> AI Success AI Engineering 20hr/month	

Catalyst AI Cloud - Managed Service Offering <i>Pricing per Annum</i>			
	£20-£45K	£40-£90K	£60-£135K
	1 Model per annum	2 Models per annum	3 Models per annum
	Dedicated Data Scientist	Dedicated Data Scientist	Dedicated Data Scientist
	Initial POV Hosting <u>MLOps</u> 4 - 12hr/month Consultancy	Initial POV Hosting <u>MLOps</u> 6 - 18hr/month Consultancy	Initial POV Hosting <u>MLOps</u> 8- 24hr/month Consultancy

What's included	Additional Consultancy/AI Engineering on request Generative AI Use Cases on request	Additional Consultancy/AI Engineering on request Generative AI Use Cases on request	Additional Consultancy/AI Engineering on request Generative AI Use Cases on request
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Athena NHS Command Centre

A highly effective, live, patient flow management system. The Command Centre uses advanced analytic predictions for the full day and week ahead to enable the planning of:

- Patient pathways
- Staffing and service capacity
- Predicted potential pressure points in the system

The solution works across multi-disciplinary- teams with clinical, operational and managerial staff from across Acute and Health and Social Care Partnerships with a primary focus on sharing the benefits of using real time data to inform decision making, alongside gathering learning and feedback from users to enhance the benefits the Command Centre provides.

The Command Centre enables a 360-degree overview of patient flow into the Emergency Department (ED), through ED and admission to discharge patients. This information is available in real time. Outcome: This empowers the team at your NHS to have a real-time overview of the task at hand and make key timely decisions with confidence that make a difference to patient care and the management of the service.

Patient Flow Benefits:

- Visibility of patient flow from ambulance arrival to leaving hospital, with predictions for the day ahead to allow planning within
- Improved patient management, care and experience
- Prevention and proactive intervention in respect of unnecessary patient hospital stays
- Creation of a flexible and responsive Covid pathway building a Covid hospital in a hospital
- Clinical and managerial engagement through the provision of decision ready data
- Consistent vehicle to deliver information across the organisation
- Clinical and managerial engagement through the provision of decision ready data
- A new process for approaching winter planning, developing and incorporating escalation triggers across the patient pathway

Athena NHS Command Centre <i>Pricing per Annum</i> What's included				
	£35k	£5k	£99k	£128k
	1 x Acute or Health Board	Acute, Health Board, Community, Mental Health or ICB/ICS,	3 Trust ICB	4 Trust ICB
	Athena A&E 4 Screen Module	4 Screen Expansion Pack (Software Licences)	Fully Integrated Regional Command Centre linking Trusts to each other and the ICS	Fully Integrated Regional Command Centre linking Trusts to each other and the ICS
	One off installation £16k	One off setup £4k	One off installation £48k	One off installation £64k
	Additional Consultancy / AI Engineering on request	Additional Consultancy / AI Engineering on request	Additional Consultancy / AI Engineering on request	Additional Consultancy / AI Engineering on request

Snowflake

Snowflake is a data platform built for the cloud. Snowflake delivers the performance, concurrency and simplicity needed to store and analyze an organization's data in one location. Snowflake is your solution for data warehousing, data lakes, data engineering, data science, data application development, and securely sharing and consuming shared data.

A specific package has been created for the Public Sector as set out below:

Quickstart Program For Public Sector

Snowflake offers Quick Start Packages for the Public Sector. Three offers, Quickstart, Quickstart+, and Accelerator, are available with fixed pricing.

- The Quickstart package serves as the basic entry-level starter offer, and includes:
 - Access to +30 on-demand Snowflake Training Modules
 - 1 seat in Snowflake Fundamentals Course
- The Quickstart+ package is a more enhanced, mid-tier offering for customers, and includes:
 - Access to +30 on-demand Snowflake Training Modules
 - 2 seats in Snowflake Fundamentals Course ○ QuickStart Accelerator
- The Accelerator is the most comprehensive and top-tier package available.
 - Access to +30 on-demand Snowflake Training Modules
 - 3 seats in Snowflake Fundamentals Course
 - QuickStart Accelerator

QuickStart Accelerator is a 2 week series of interactive workshops led by a Snowflake Professional Services Solutions Architect, designed to begin implementing a customer's primary use-case on Snowflake and build customer confidence.

This discount structure is applicable to the list price per Snowflake credit, and is over separate to any partner discount applicable within the Snowflake Partner Network at the time of transaction.

This discount breakdown is as follows:

Less than £250,000 - 0%
Between £250,000 - £500,000 - 5%
Between £500,001 - £1,000,000 - 7%
Between £1,000,001 and £2,500,000 - 7%
Between £2,500,501 and £5,000,000 - 7%
Over £5,000,001 - 7%

The cost of the Snowflake service is determined by actual usage which varies based on the individual customer application. Most Snowflake customers gain experience using Snowflake On Demand. That allows the application workload to be developed and tested and provides real-world experience to estimate the monthly cost. When the application workload is understood, an appropriately sized Capacity purchase can be made.

Full pricing is available here - <https://www.snowflake.com/pricing/pricing-guide/>

Snowflake offers four different Editions, each providing progressively more features:

- Standard
- Enterprise
- Business Critical

- Virtual Private Snowflake

Snowflake supports a wide range of virtual warehouse sizes: X-Small, Small, Medium, Large, X-Large, 2X-Large, 3X-Large, and 4X-Large. The size of the virtual warehouse determines how fast queries will run. When a virtual warehouse is not running (that is, when it is set to sleep mode), it does not consume any Snowflake credits. The different sizes of virtual warehouses consume Snowflake credits at the following rates, billed by the second with a one-minute minimum.

VIRTUAL WAREHOUSES CREDITS PER HOUR

	XS	S	M	L	XL	2XL	3XL	4XL	5XL*	6XL*
Standard	1	2	4	8	16	32	64	128	256	512
Snowpark-Optimized	N/A	N/A	6	12	24	48	96	192	384	768

Snowflake credits are used to pay for the consumption of resources on Snowflake. A Snowflake credit is a unit of measure, and it is consumed only when a customer is using resources, such as when a virtual warehouse is running, the cloud services layer is performing work, or serverless features are used.

The cost of a credit depends on the edition of snowflake, the hosting cloud service provider and the hosting region, but range between around £2 and £5 per credit. Credits are consumed only where compute is used such as during data loading hours and User interactions.

Data Storage charges range from £15 to £45 per TB per month depending on cloud service provider and location. There are several other factors to consider as the example shows below:

Customer has purchased the Snowflake Capacity Standard Service with Premier Support in the United States. They load data every night and have 8 users using the database during business hours. This customer:

- Stores an average of 4 TB's of compressed data (compare with 20 TB without compression).
- Runs a batch loading task every night for 2.5 hours, using a Small Standard Virtual Warehouse.
- Enables eight users to work 5 days a week from 8am until 6pm using a Medium Standard Virtual Warehouse.

Data Loading Requirements

Parameter	Customer Requirements	Proposed Setup
Data Load Frequency	Daily	Small Standard Virtual Warehouse (2 Credits per hour)
Loading Window	2.5 hours	

Credits Required per month	155	(2 Credits x 2.5 hours per day x 31 days per month)
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User Requirements

Parameter	Customer Requirements	Proposed Setup
No. of Users	8 Users	Medium Virtual Warehouse (4 Credits per hour)
Time Slot	8AM-6PM (10 hours)	
Credits Required per month	800	(4 Credits x 10 hours per day x 20 days per month)
Credits Required per month	955	(800 Credits for Users + 155 for Data Loading)

Storage Requirements

Data Set size (per month)	4TB (After Compression)	
Data storage price (per year)	\$1,104	4TB x \$23 (per TB per month, based on Storage table) x 12 months
Virtual Warehouse (per year)	\$21,774	955 (Credits per month) x \$2 (per credit) x 0.95 (5% sample discount) x 12 months
Total Price (per year)	\$22,878	Data Set (per year) + Virtual Warehouse (per year)

DataOps.live

DataOps.live Frictionless Pricing Model

The DataOps.live(DOL) Capacity Pricing Model (CPM) is based on the use of DataOps.live Credits (DOLC) which is the total time all jobs take to run, inclusive of time in “DataOps.live Develop” (Integrated Development Environment). There is no restriction on the number of Developers associated with a Capacity Pricing Subscription the customer may have as many users as they require. The customer only pays when job are running, or development is in progress and there no cost when jobs are not running.

DataOps.live offers both a pay as you consume option, which has no minimum commitment and a Capacity Pricing Model (CPM) with discounted pricing tiers based upon the amount of DataOps.live Credits (DOLC) purchased. The pay as you go fees associated with our consumption model are calculated at .40 cents USD Per DataOps.live Credit (DOLC) for all workloads running under DOL. There is no minimum required commitment for consumption. However, capacity pricing tiers are available and would provide a discount per credit based on the amount of capacity purchased. There is no restriction on the number of Developers associated with a Capacity Pricing Subscription.

Note: There is no minimum required commitment for consumption. However, capacity pricing is available and would provide a discount per credit based on the amount of capacity purchased. DataOps.live Develop is our Integrated Developer Experience. However, capacity pricing tiers are available and would provide a discount per credit based on the amount of capacity purchased.

Enterprise Pricing Table Tiers

The following are Capacity commitment levels (Tiers) which provide a lower DOC cost based upon volume

Tier 1 - .30 Up to 10,000 min per month \$3,000 per/month - \$36,000 Annual

Tier 2 - .24 Up to 35,000 min per month \$8,400 per/month - \$100,800 Annual

Tier 3 - .18 Up to 105,000 min per month \$18,900 per/month - \$226,800 Annual

Tier 4 - .12 Up to 350,000 min per month \$42,000 per/month - \$504,000 Annual

Example: Under the Frictionless Partnership with Snowflake, you would have 500 Free DOLC Minutes each month if you committed to Tier 1 at some point in the future you would continue to have the 500 free plus 10,000 additional minutes for a total of 10,500 DOLC Minutes each month. The Tier 1 commitment is \$9,000 for the entire year at that Capacity commitment.

These must be approved by CRO to be presented

- Special Frictionless Enterprise 1-Year License \$100,000 for Global 2000
- Special Frictionless Enterprise 1-Year License \$200,000 for Fortune 500

Under the Frictionless Model available in Snowflake Marketplace customers receive 500 Jet Credits Per Month for free and only incur cost of they exceed 500 DOLC credits in each month. Such additional DOLC credits can be processed via Snowflake Marketplace billing reconciliation. Customers may also purchase a “capacity tier” which is a minimum committed group of pre-paid DOLC Minutes. Pre-paid minutes are discounted based upon the volume procured.

Fivetran

Fivetran uses a consumption-based pricing model primarily driven by Monthly Active Rows (MAR)—the count of unique rows added, updated, or deleted in your destination each month. As of March 2025, pricing is calculated per connection rather than across the whole account, with costs decreasing as volume increases.

Monthly Active Row Threshold (M)	Starter		Standard		Enterprise		Business Critical	
	Incremental Spend per Million MAR*†	Base Spend per Month	Incremental Spend per Million MAR*†	Base Spend per Month	Incremental Spend per Million MAR*†	Base Spend per Month	Incremental Spend per Million MAR*†	Base Spend per Month
0	\$600.00	\$0.00	\$900.00	\$0.00	\$1,200.00	\$0.00	\$1,920.00	\$0.00
0.25	\$500.00	\$150.00	\$752.00	\$225.00	\$1,000.00	\$300.00	\$1,600.00	\$480.00
0.5	\$450.00	\$275.00	\$674.00	\$413.00	\$900.00	\$550.00	\$1,440.00	\$880.00
1	\$166.67	\$500.00	\$250.00	\$750.00	\$333.33	\$1,000.00	\$933.33	\$1,600.00
10	\$47.22	\$2,000.00	\$70.83	\$3,000.00	\$94.44	\$4,000.00	\$55.56	\$10,000.00
100	\$17.50	\$6,250.00	\$14.03	\$9,375.00	\$13.89	\$12,500.00	\$16.67	\$15,000.00
1000	\$3.11	\$22,000.00	\$3.11	\$22,000.00	\$2.78	\$25,000.00	\$3.33	\$30,000.00
10000	\$2.78	\$50,000.00	\$2.78	\$50,000.00	\$2.78	\$50,000.00	\$3.33	\$60,000.00

* or portions of a million MAR. Fivetran will prorate incremental portions of a million MAR. To calculate Monthly Spend we use the following formula:

Base Spend per Month + (actual MAR - Monthly Active Row Threshold) * Incremental Spend per Million MAR

Coalesce

Minimum number of developers would be 3. 1 or 2 would be exceptions so let's not put it on the page.

- 3 developers - 30k GBP/ year
- 5 developers - 40k GBP/ year
- 10 developers - 75K GBP/ year

Includes

- Set of initial developer seats
- Unlimited read-only users
- Unlimited usage (no consumption pricing)
- Unlimited environments (dev, QA, etc.)
- Technical support

InsightSoftware – VizLib & Fiplana

Catalyst is a certified VizLib partner and delivers the full library of VizLib extensions/Add-ins to the Qlik portfolio as follows:

- VizLib Library - Build better dashboards in Qlik
- VizLib Self Services - Empower users with next-level independent data exploration
- VizLib Finance - A single source of truth for modern financial reporting
- VizLib Gantt - Add more flow to your planning in Qlik
- VizLib Collaboration - Writeback directly in Qlik

Vizlib - Price per User per Month by Module						
Number of Users	Library	Self Service	Finance	Gantt	Collaboration (Professional)*	Server**
10-24	£9.93	£6.95	£19.85	£19.85	N/A	N/A
25	£9.13	£6.46	£11.34	£11.91	£5.96	£2,835.00
50	£8.73	£5.96	£8.93	£8.93	£5.46	£3,277.80
100	£7.44	£4.96	£5.96	£5.96	£4.96	£5,950.80
200	£5.45	£3.47	£4.40	£4.40	£6.45	£0.00
300	£4.70	£2.98	£3.31	£3.31	£5.29	£0.00
500	£3.18	£2.19	£2.39	£2.39	£3.87	£0.00
1000	£2.58	£1.69	£1.40	£1.40	£2.83	£0.00
2000	£2.29	£1.44	£0.89	£0.89	£2.30	£0.00

* ≥ 200 users, Server is included for free

** Server costs are annual

Billing charged annually

Modules can be purchased individually or collectively in any combination

Fiplana is a financial planning and analysis (FP&A) tool designed to integrate directly with Qlik, providing real-time budgeting, forecasting, and data analysis. It eliminates manual, spreadsheet-based processes by allowing users to create, edit, and write back data directly within Qlik dashboards. Key features include improved collaboration, automated reporting, and enhanced financial modelling.

Fiplana	
No. of Users	Price Per User
10-25	£531.00
26-50	£477.00
51-100	£360.00
101-150	£238.50
151+	£180.00

Conditions	
Minimum Quantity	10 Users
Contract Duration	36 Months

50 Users Example Price	
$(25 \times £531) + (25 \times £477) = £25,200$	

Catalyst BI Cloud Hosting

Fully hosted, secured and serviced hosting environment in Microsoft Azure Cloud as a simple hosted environment, clustered or multi-product solution encompassing the entire Qlik range. Fully serviced DataRobot Automated Machine Learning environment in the Microsoft Azure Cloud with data management in Snowflake and Microsoft Azure Synapse cloud data warehouse.

Hosted within a Microsoft Azure environment, the service is a fully serviced, patch and upgraded environment for Qlik deployments. Due to this being a flexible platform the offerings that this fully managed service can bring are to prove a custom solution with the likes of VPN tunnels, port securing, jump boxes, network load balancers and high availability provided over multiple datacentres.

- Archiving, backup and disaster recovery
- Compute and application hosting
- Container service
- Data warehousing
- Relational database
- Other database services
- Firewall
- Infrastructure and platform security
- Platform as a service (PaaS)
- Other storage services

We also offer Azure Cloud Services focusing on Data, Analytics and Machine Learning. Our machine learning offering or Catalyst AI Cloud is described above.

Additional 3rd Party Software

We are also Partners of and work with the following vendors:

Inform!

Inphinity

K4 Analytics

Komment

Microsoft

DataOps.live