

Backup and recovery services and solutions

MTI Protect Cloud Storage (Powered by Wasabi) S3 Cloud Storage

Wasabi S3 Cloud Storage		
Unit	Unit Cost Price	Billing Frequency
Per TB Reserved per month	£7.00*	Up front (Annual)
*Discounts available based on capacity and term - No ingress/Egress fees, subject to fair usage policy		

Dell APEX Backup Services

Dell Apex Backup Services		
Description	Unit Cost Price	Billing Frequency
M365/SaaS Protection	£ 8.45 per user per month*	Up front (Annual)
Hybrid Infra Protection	£ 234.00 per FETB per month*	Up front (Annual)
Endpoint Protection	£ 13.88 per endpoint per month*	Up front (Annual)
*includes premium Ransomware recovery features, may be subject to minimum commit in terms of Users, FETB or EndPoint devices. M365/SaaS Includes fair usage storage capacity aggregated across all subscribed users. Discounts may be applicable based upon number of users subscribing, FETB to be protected, or number of Endpoints (or a combination of all 3) dependent upon subscription and term.		

Rubrik SaaS protection

Rubrik SaaS Protection		
Description	Unit Cost Price	Billing Frequency
M365/SaaS Protection	£ 8.45 per user per month*	Up front (Annual)
*includes premium Ransomware recovery features, may be subject to minimum commit in terms of Users. M365/SaaS Includes fair usage storage capacity aggregated across all subscribed users. Discounts may be applicable based upon number of users subscribing and term.		

MTI Secure Backup Review

Secure Backup Review		
Description	Unit Cost Price	Billing Frequency
MTI Secure Backup Review	£ 8,000.00 per review	Up front (per review)
MTI Secure Backup review is a consultancy engagement where MTI Backup Experts will conduct a review of the Backup Platform/Environment and assess its resiliency in line with current NCSC guidelines with a detailed report calling out areas of risk and possible mitigations and steps/recommendations for remediation. Delivered remotely. Limited in scope to a single backup platform per environment.		

On Premises or Hybrid Cloud Backup Platform (customer owned and managed or MTI Managed).

Price subject to scoping and design based on the software Licensing (backup platform software), Infrastructure requirements (Compute, backup targets and locations etc.) and Managed Service requirements – will be variable per solution – subject to formal design process, Statement/Scope of work and Bill of Materials.

Prices start at ~£50k indicative for a small virtualised environment.

MTI Managed Backup Services

MTI Managed Backup Services – Example – Price per Backup Platform supported.		
Description	Unit Cost Price	Billing Frequency
One Off setup costs/Transition	£ 5,000.00	Up front (One off)
Operational Management of the backup platform (Incident Analysis and Remediation, Service Requests, Change requests and upgrades)	£ 75,000.00	Up front (Annual)
Service Delivery Mgt – Dedicated SDM, Service Reviews, Report Generation etc.	£ 7500.00	Up front (Annual)