

MTI Technology

Managed Microsoft Sentinel SIEM/SOAR/SOC Service Pricing

MTI's Managed Microsoft Sentinel SIEM/SOAR/SOC is based on the volume of data and logs ingested into the customer's Microsoft Sentinel and Log Analytics workspaces each month. For our Full Managed Service, MTI's UK SOC performs 24x7x365 Monitoring, Analysis, and Detection of events, logs and alerts, threat hunting and conducts manual and automated response actions using the SIEM tooling and available SOAR integrations. We also offer options for out-of-hours only support and a Hybrid / Co-Managed Service.

Full Managed SIEM Service – 24x7x365 Monitoring & Response

Service Item	Monthly Log Data Ingestion Tier					
	0.5 - 1TB	1TB - 2.5TB	2.5TB - 4TB	4TB - 8TB	8TB - 16TB	16TB - 32TB
Once-Off Design, Architecture, Deployment and Onboarding	£37,425	£38,352	£39,278	£40,204	£46,982	£54,223
Annual Fully Managed SIEM Service price	£44,282	£49,840	£55,398	£60,955	£68,366	£75,776

Out-of-hours Only - Managed SIEM Support Service

Service Item	Monthly Log Data Ingestion Tier					
	0.5 - 1TB	1TB - 2.5TB	2.5TB - 4TB	4TB - 8TB	8TB - 16TB	16TB - 32TB
Once-Off Design, Architecture, Deployment and Onboarding	£37,425	£38,352	£39,278	£40,204	£46,982	£54,223
Annual Out of hours only SIEM Service price	£35,945	£38,724	£41,503	£44,282	£47,987	£51,692

Hybrid / Co-Managed SIEM Service

Service Item	Monthly Log Data Ingestion Tier					
	0.5 - 1TB	1TB - 2.5TB	2.5TB - 4TB	4TB - 8TB	8TB - 16TB	16TB - 32TB
Once-Off Design, Architecture, Deployment and Onboarding	£37,425	£38,352	£39,278	£40,204	£46,982	£54,223
Annual Co-Managed SIEM Service price	£38,261	£41,503	£44,282	£47,987	£52,619	£56,787



A RICOH Company

Notes:

1. Annual Prices are based on a 3-year contract.
2. Payment is provided annually in advance, with invoices payable within 30 days.
3. Pricing excludes VAT, which will be invoiced at the prevailing rate.
4. The Customer is responsible for all their Microsoft Azure, Sentinel, Log Analytics workspace, and storage costs. The pricing above is for MTI-delivered SOC services only.
5. Additional Forensic Incident Response Service is available as an option with a 24x7x365 response time of within 1 hour.
6. Installation / Onboarding cost for ingestion tiers up to the band "4TB to 8TB" allows for onboarding of up to 15 Log Sources that use either existing out-of-the-box Microsoft Sentinel Data Connectors, or ingestion of logs via Syslog. The Tier "8TB to 16TB" includes for 25 out-of-the-box Log Sources and the Tier "16TB to 32TB", 30 Log sources. Ingestion of custom log parsers / data connectors is quoted for on a case-by-case basis.

MTI Managed Microsoft Defender for Endpoint (MDE) / (XDR) Service Pricing

Managed Microsoft Defender for Endpoint Service

No. of Managed Endpoints	Once-Off Onboarding	Annual Service Fee
1-50	£9,850	£22,141
50-100	£9,850	£23,993
100-250	£9,850	£25,846
250-500	£9,850	£27,699
500-1000	£9,850	£30,478
1000-2500	£11,703	£34,183
2500-5000	POA	POA
5000-7500	POA	POA
7500-10000	POA	POA

Managed Microsoft Defender for Servers Service

No. of Managed Servers	Once-Off Onboarding	Annual Services Fee
1-50	£9,850	£22,141
50-100	£9,850	£26,772
100-250	£9,850	£30,478
250-500	£9,850	£36,035
500-1000	£9,850	£39,741
1000-2500	£11,703	£43,446
2500-5000	POA	POA
5000-7500	POA	POA
7500-10000	POA	POA

Managed Microsoft Defender XDR Service

No. of Managed Devices	Number of Users	Once-Off Onboarding	Annual Services Fee
1-50	1-50	£12,407	£42,022
50-100	50-100	£12,407	£52,127
100-250	100-250	£12,407	£64,759
250-500	250-500	£12,407	£81,601
500-1000	500-1000	£12,407	£100,127
1000-2500	1000-2500	£14,080	£118,653
>2500	>2500	POA	POA



A RICOH Company

Notes:

1. Annual Service Fees are based on a 3-year contract.
2. Managed Microsoft Defender XDR services above 2,500 users/devices are Priced on Application (POA).
3. Payment is provided annually in advance, with invoices payable within 30 days.
4. Pricing excludes VAT, which will be invoiced at the prevailing rate.
5. The Customer is responsible for all their Microsoft Defender platform licensing, maintenance, storage and subscription costs. Pricing above is for MTI-delivered Managed Microsoft Defender for Endpoint/Server or Managed Microsoft XDR services only.
6. The above costs are based on MTI managing an existing fully deployed and configured MDE / MXDR solution, including the conduct of a health check of the existing deployment. Any remediation work required to bring an existing deployment up to a standard for onboarding to the managed service will be quoted on a Time and Materials basis, based on the output of an MTI health check report. For greenfield deployments, MTI will scope and price the provision of professional services to design, document, deploy, and transition to production use on a time-and-materials basis. Once the MDE / MXDR deployment is in production use, the above managed services costs apply.

Tenable One MTI Vulnerability Management Service Pricing

Vulnerability Management Service

No. of Assets	Once-Off Onboarding	Annual Services Fee
65-100	£14,469.00	£29,904.00
101-250	£14,469.00	£34,314.00
251-500	£14,469.00	£38,724.00
501-750	£14,469.00	£43,134.00
751-1000	£14,469.00	£51,072.00
1001-5000	£16,233.00	£58,128.00
5001-10000	POA	POA
10001-25000	POA	POA
>25001	POA	POA

Notes:

1. Annual Service Fees are based on a 3-year contract.
2. Payment is provided annually in advance, with invoices payable within 30 days.
3. Pricing excludes VAT, which will be invoiced at the prevailing rate.
4. The Customer is responsible for all their TenableOne platform licensing, maintenance, and subscription costs. Pricing above is for MTI-delivered Managed TenableOne services only.
5. MTI can quote for and manage all TenableOne Licenses if required separately.
6. The above costs are based on MTI managing an existing fully deployed and configured TenableOne solution, including the conduct of a health check of the existing deployment. Any remediation work required to bring an existing deployment up to a standard for onboarding to the managed service will be quoted on a Time and Materials basis, based on the output of an MTI health check report. For greenfield deployments, MTI will scope and price the provision of professional services to design, document, deploy, and transition to production use on a time-and-materials basis. Once the TenableOne deployment is in production use, the above managed services costs apply.
7. POA (Price on Application)

G- Cloud 15 – SFIA Rates

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface
1. Follow		£550	£550	£550	£550	£550
2. Assist		£650	£650	£650	£650	£650
3. Apply	£925	£925	£925	£925	£925	£925
4. Enable	£1100	£1100	£1100	£1100	£1100	£1100
5. Ensure or advise	£1250	£1250	£1250	£1250	£1250	£1250
6. Initiate or influence	£1500	£1500	£1500	£1500	£1500	£1500
7. Set Strategy or inspire	£2000	£2000	£2000	£2000	£2000	£2000

Standards for Consultancy Day Rate Cards

- Consultant's Working Day – 8 hours exclusive of travel and lunch
- Working Week – Monday to Friday, excluding national holidays
- Office Hours - 9 am to 5 pm Monday to Friday
- Travel, Mileage, Subsistence – excluded, charged at MTI's prevailing rate
- Professional Indemnity Insurance – included in day rate
- All prices exclude VAT