



G-Cloud Pricing Document

Covering All IJYI G-Cloud Services



Microsoft
Partner



Our Capabilities

Your organisation needs a technology partner with a proven track record you can trust. IJYI has more than 10 years' experience providing well-supported solutions to organisations of all sizes.

We deliver expert-led technology solutions that drive efficiency, growth and smarter decision-making. As Microsoft Partners and AWS experts, we specialise in AI, cloud, and data-driven solutions.

Software Delivery

We build software that solves problems, improves efficiency and drives growth — always with cost-effectiveness in mind. Our agile, collaborative approach ensures tailored solutions are delivered on time and on budget.

Data Intelligence

Our Data Analytics Platform Accelerator helps businesses quickly design and build secure, best-practice data platforms in Microsoft Azure. This enables organisations to overcome data challenges and gain powerful insights that drive smarter decisions.

Support

Our Managed Support Service ensures your infrastructure and applications remain productive, secure and high-performing. We support both business-critical platforms and important non-critical systems, with flexible SLAs and packages tailored to each system's importance.



Our G-Cloud Services

- Azure Artificial Intelligence (AI) and Machine Learning (ML) Support
- Cloud Application Management (Private, Hybrid & Public Azure/AWS)
- Cloud AWS/Azure Migration Planning, Infrastructure, Applications, Data & Services
- Cloud AWS/Azure Setup & Migration: Infrastructure, Applications, Data & Services
- Cloud Financial Management Services (FinOps)
- Cloud, Data or DevOps Centre of Excellence
- Continuous Technical Improvement (CTI) Assessment
- Managed Amazon Web Services AWS IaaS, PaaS & SaaS Cloud
- Managed Hybrid Cloud (Private, AWS and/or Azure)
- Managed Microsoft Azure Public IaaS, PaaS & SaaS Cloud
- Microsoft Azure Cloud Data Platform Support
- Vulnerability, Penetration & Cyber Security Testing



Examples of our Public Sector Experience



Maritime &
Coastguard
Agency

Creation of Analytically Ready Data for its Data Analysts & Scientists to drive operational efficiency.

Extending existing Microsoft Azure data ingestion platform to incorporate additional data feeds, including real-time streaming sources for automatic ship tracking data.

More details can be found on our website.



Suffolk
County Council

Our Long-Term Partnership with Suffolk County Council has covered all our capabilities and services across a range of departments, including Education, Public Health and Growth, Highways & Infrastructure.

We have delivered new cloud native applications, data analytics, visualisations and an ongoing support service. More details can be found on our website.



Essex County Council

The Prototype Electronic Homecare Monitoring Application was previously built by a 3rd party as a PoC. We have refactored the application, led the connectivity of the initial care provider platforms, and now have the solution under our support service.

Looking ahead, this service will add additional providers and help ECC ensure homecare standards are being maintained.



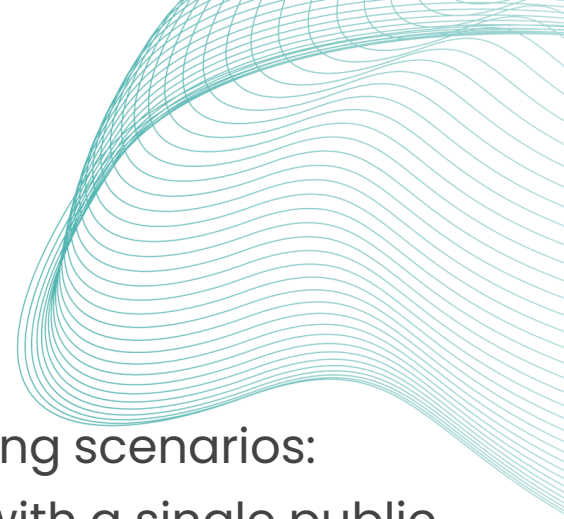
Pricing – Support

Our comprehensive support service comprises pricing from several elements, detailed here:

- Base Support Service & Tooling – £1,200/month.
- Number of hours per Quarter included as standard – £100/hr, so 30 hours per quarter would be £1,000/month:
 - Hours over the contracted rate have a 25% price premium and charged in arrears.
- Optional Cyber Security Testing and Cost Optimisation Reviews can be included, and their costs spread over the contract:
 - Costs depend on the frequency and the scale of the environment.
 - Based on an annual Security Test and Cost Optimisation Review for a single external facing environment in AWS or Azure it is £1,000/month.
- Service Take-On to establish the correct access, enable monitoring and transition knowledge to support the environment is priced on a day rate basis, see elsewhere in this document.
- Consultancy Days Call-Off. To keep an environment up to date (upgrades) and to fix bugs or other small issues, a call-off pot of consultancy/development days is offered. This is provided from the G-Cloud Day Rates and the cost spread over the contract.



Pricing – Specialist Packages



1. Vulnerability, Penetration & Cyber Security Testing

- A small environment, with a definition similar to any **one** of the following scenarios:
 - a. **Web Application Penetration Test:** testing of a web application with a single public accessible web address, **or;**
 - b. **Network Penetration Test:** testing of up to 3 public accessible IP addresses, **or;**
 - c. **Cloud Vulnerability Assessment:** testing of a single AWS or Azure environment with less than 10 services (e.g. Virtual Machines, or PaaS equivalents).
- Fixed price of £3,000. Testing includes a findings & recommendations report and playback session. Larger environments supported at increased cost.

2. Cloud Financial Management Services (FinOps)

- A small environment, with a definition similar to a single AWS or Azure environment with less than 10 services (e.g. Virtual Machines or PaaS equivalents).
- Fixed Price of £3,000. The assessment includes a findings & recommendations report and playback session. Larger environments supported at increased cost.



Pricing – Specialist Packages

3. **Inception Workshop:** Kickstarting Software or Data Projects to Improve Success

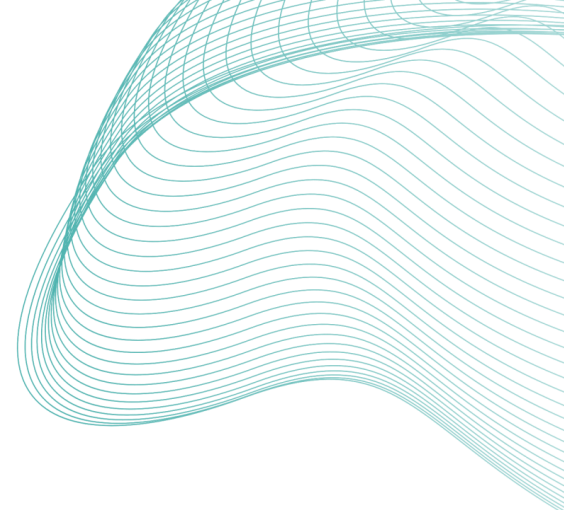
- Our Inception Workshop brings clarity to your project's vision, helping align stakeholders, eliminate assumptions, explore risks and establish a solid foundation.
- Facilitates a workshop to set clear project goals and develop a roadmap, assuring a well-defined project direction with insights into its requirements, size, scope, constraints, and risks, all backed by stakeholder consensus.
- A small-medium sized project has a fixed price of £5,000. Includes a findings & recommendations report and playback session. Larger projects supported at increased cost.

4. **User Interface / User Experience Assessment:** Improving Engagement to Accelerate Growth

- A small environment, with a definition similar to any **one** of the following scenarios:
 - a. User Interface (UI) Review: review up to 4 pages of a product/platform, **or**;
 - b. User Experience (UX) Review: mock-ups for up to 4 pages.
- Fixed price of £4,000. Larger reviews supported at increased cost.



Pricing – Day Rate Orientated



- Many of our services are priced according to effort to complete, which once requirements are understood can be a fixed price.
- The Day Rates visible within the G-Cloud Contractual Framework are maximums.
- Our fixed price, outcome-based model enables on-time and on-budget delivery, while still giving transparency of value for money.
- We will offer flexible, blended team models that enable the resourcing to adjust to demands and project progress.



General Pricing Notes

- All rates are exclusive of VAT and expenses.
- Professional Indemnity Insurance is included in day rate.
- Discounts:
 - IJYI will be pleased to provide discounts on these rates based on a committed volume of work across an agreed term.
 - IJYI is also able to provide regional and local discounts where appropriate.
- Travel & Subsistence:
 - Where possible, IJYI will provide resources that are local to the area in which work will be undertaken and where expenses will not be incurred. Where this is not possible, IJYI reserves the right to charge travel and subsistence expenses at department's standard T&S rates in addition to the above rates. This includes work being undertaken within central London. No expenses will be incurred for work undertaken in any of IJYI's office locations by staff that are local to these offices.
- Working Standards:
 - Working Day is classed as 8 hours exclusive of travel and lunch.
 - Working Week is classed as Monday to Friday excluding national holidays.
 - Office Hours is classed as 9:00am to 5:30pm.



Some of Our Customers



Rail Delivery Group



Blatchford





IP-City, Ipswich



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www.ijyi.com



Microsoft
Partner