



G-Cloud 15 | Lot 2b SaaS

Pricing: Osprey (UTMC service)

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1 Pricing

1.1 Pricing

The Osprey service is based on a set of initial up-front charges, followed by annual support and hosting. A choice of two training packages is also available.

The prices below exclude VAT. Such VAT shall be paid by the Buyer to the Supplier in addition.

Table 1.1: Osprey Control – module price list

Item	Description	Price
OC1	Core system including user interface	£95,700
OC2	Asset management	(Included in core system)
OC3	Fault management	(Included in core system)
OC4	Event management	(Included in core system)
OC5	Strategy management	(Included in core system)
OC6	Journey time monitoring (excludes adapter)	(Included in core system)
OC7	Traffic Detector management (excludes adapter)	(Included in core system)
OC8	Car Park management, UTMC CP Adapter & CPGVMS (excludes adapter)	(Included in core system)
OC9	Strategic VMS management	(Included in core system)
OC10	CCTV management (excludes adapter)	(Included in core system)
OC11	Environmental management (excludes adapter)	(Included in core system)
OC12	Area / junction dashboard	(Included in core system)
OC13	Online reporting (excluding PowerBi Pro licenses)	(Included in core system for Large and Medium sized hosting options only)
OC14	Strategy Control Interface (excludes integrations)	(Included in core system)
OC15	Bus data and priority management (excludes adapter)	(Included in core system)
OC16	Journey Time Management - Data Adapter	£42,200
OC17	Traffic Detector Management - Data Adapter	£41,300
OC18	Car Park Management - Data Adapter	£41,100
OC19	CCTV Management - Analogue Image Adapter	£50,700
OC20	CCTV Management - Digital Image Adapter	£33,200
OC21	Environmental Management - Data Adapter	£41,700
OC22	NTIS – Data adapter	£44,000
OC23	Streetworks / Roadworks – Data adapter	£36,600
OC24	Bus data (SIRI) – Data adapter	£41,600
OC25	UTC integration (excludes adapter, to be provided by UTC supplier)	£23,100
OC26	RMS Integration (excludes adapter, to be provided by RMS supplier)	£22,300
OC27	SCI integration (requires external UTMC integration)	£18,400
OC28	Journey Time Management - Data Adapter Existing	£15,800
OC29	Traffic Detector Management - Data Adapter Existing	£15,800
OC30	Car Park Management - Data Adapter Existing	£16,300
OC31	CCTV Management - Digital Image Adapter Existing	£13,300
OC32	Environmental Management - Data Adapter Existing	£13,300
OC33	Streetworks / Roadworks - Data Adapter - Existing	£12,700
OC34	Bus Data (SIRI) - Data Adapter - Existing	£14,300

Table 1.2: Osprey Inform – module price list

Item	Description	Price
OI1	Open data platform	£40,400
OI2	DATEX II publisher	£16,000

Table 1.3: Mandatory services

License model	Price
Implementation Consultancy, Hosting and Support set-up - Large System	£15,600
Implementation Consultancy, Hosting and Support set-up - Medium System	£15,600
Implementation consultancy, hosting and support set-up - Small service	£15,600

Table 1.4: Monthly hosting and support

License model	Unit	Price
Monthly Hosting, Support & Maintenance - Large System	Monthly	£10,300
Monthly Hosting, Support & Maintenance - Medium System	Monthly	£6,800
Monthly Hosting, Support & Maintenance - Small System	Monthly	£5,800

Table 1.5: Training

License model	Unit	Price
Train the trainer training	Per 5 attendees	£4,700
User training	Per 5 attendees	£4,400

1.2 Education pricing

We do not offer any separate pricing which applies to educational customers.

1.3 Sector pricing

We do not price differently for specific sectors.

1.4 Contract value discount

Discounts are available based on annual call-off contract values as described in our Lot 2b Pricing.

1.5 Resource-based services

This document defines our pricing for Osprey under Lot 2b. If you require additional complementary resource-based services, the pricing for this is set in our Lot 3 Pricing and applies to the following services:

- Lot 3 Cloud Support: **Planning cloud services**
- Lot 3 Cloud Support: **Deploying cloud services**
- Lot 3 Cloud Support: **Supporting cloud services**
- Lot 3 Cloud Support: **Securing cloud services**

