



G-Cloud 15 | Lot 2b SaaS

Pricing: Merlin (strategic issue management service)

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1 Pricing

1.1 Pricing

The Merlin service is based on a set of initial up-front charges, followed by quarterly support and hosting. A choice of two training packages is also available.

The prices exclude VAT. VAT will apply at the rate applicable at the time of order.

Table 1.1: Mandatory services – new customer

Licence model	Price
Onboarding	£36,200
Project Management	£6,600
Implementation Consultancy	£9,700
Hosting and support setup – Gold service	£600
Hosting and support setup – Silver service	£600
Hosting and support setup – Bronze service	£600

Table 1.2: Quarterly hosting and support

Licence model	Unit	Price
Gold level hosting and support	Quarterly	£21,900
Silver level hosting and support	Quarterly	£18,400
Bronze level hosting and support	Quarterly	£15,800

Table 1.3: Training

Licence model	Unit	Price
Train the trainer training	Per 5 attendees	£2,700
User training	Per 5 attendees	£2,200

1.2 Education pricing

We do not offer any separate pricing which applies to educational customers.

1.3 Sector pricing

We do not price differently for specific sectors.

1.4 Contract value discount

Discounts are available based on annual call-off contract values as described in our Lot 2b Pricing.

1.5 Resource-based services

This document defines our pricing for Merlin under Lot 2b. If you require additional complementary resource-based services, the pricing for this is set in our Lot 3 Pricing and applies to the following services:

- Lot 3 Cloud Support: **Planning cloud services**
- Lot 3 Cloud Support: **Deploying cloud services**
- Lot 3 Cloud Support: **Supporting cloud services**
- Lot 3 Cloud Support: **Securing cloud services**

