



LinguaSkin® SaaS

Pricing

Interceptor Solutions Ltd.



LinguaSkin® is available in Standard, Premium and Enterprise options, see Service Definition document for the features available in each option.

Pricing is on an annual basis per WebSkin® Module (WSM), i.e. per application for which LinguaSkin® is configured. For Enterprise licenses, multiple WSM licenses may be required for an application depending on the scope and scale of use.

All prices are excluding VAT and local sales taxes.

Core license pricing p.a. (per WSM):

Matches	Standard	Premium	Enterprise
Up to 1,500	£5,000	£7,000	£21,000
1,501 - 3,000	£6,500	£9,000	£27,000
3,001 – 5,000	£8,000	£11,000	£33,000
Each additional 5,000	+£2,000	+£4,000	+£6,000

Cloud vs On-Premise

- Cloud Deployment – the core license includes hosting on our Azure Public Cloud (UK South) and up to 10 GB/month data transfer. Each additional 25 GB/month increases cost by £750 p.a.

Larger scale implementations, higher use levels, dedicated servers and other performance, security and resilience requirements can be supported with a bespoke cloud configuration. Costs will be our Cloud costs + 25%, configuration and maintenance services are additional and charged at day rates.

- On-Premise Deployment – the core license includes deployment to a single live and test server/instance, additional services charged at day rates.

Matches

- Pricing is based on the Match count for the target application(s).
- A Match is an element of the target site/application – region of text, image or just a single word depending on the structure of the content and content type.
- A pre-sales assessment will provide an assessment of the number of Matches for a specific site/application.

Languages

The core WSM license allows for one additional language. The next 5 languages add 5% of the annual core license for each language and 2.5% per language thereafter.

Translations will be required; these can be either provided by us or the customer:

- Managed Language Packs (MLPs).

We can provide translations and maintain them as MLPs, see Service Definition for further information.



The cost will depend on the word count (and so can vary year to year):

- Our Standard MLP service costs 12p per word p.a.
- Our Premium MLP service costs 20p per word p.a.
- Customer provided translations.

Customers can provide their own translations with two options to build these into language packs and maintain them:

- Customer-maintained.

If you want to maintain your own translations, you will need the LS-MC license (see below) which includes a license for use and maintenance of 3 additional languages (instead of the 1 provided in the core license).

- Our configuration and support services.

We can build and maintain translations. The cost of the initial language pack build will be included in our configuration services with our support services (see below) to update the language pack with any changes.

Management Centre

The LinguaSkin® Management Centre (LS-MC) is an optional online tool for the configuration, management and maintenance of LinguaSkin®. This includes scraping of content, translation support and publication.

It is needed if you intend to provide and maintain your own translations and configuration, it adds an additional 20% to the core annual license of each application to be managed. Up to 4 hours of informal training and support is included.

Configuration

The core license includes standard implementation services:

- Platform access, validation and deploy WSM (up to 2 deployments) or Cloud Hosting setup & deployment.
- UAT support and resolution of resulting issues (up to 3 test iterations).
- Live deployment/go live support.
- Project management (weekly status reports and email correspondence) for an implementation lasting up to 3 months.

For further implementation and configuration services (see Service Definition), we will scope and agree the number of days which will be charged at our standard day rate.

Service Pricing

Services are charged on a Time & Materials basis (T&M) at our day rate of £900.

Support

We offer three support plans (see Service Definition for details):



- Basic. This is included in the core annual license.
- Standard. £900 p.a.
- Premium. £2,500 p.a.

Additional time or ad hoc activities (up to 90 mins) are charged at a rate of £30 per 15 mins. Activities over 90 mins are charged at our day rate in 0.25 day increments.

Other

Prices are for annual payment in advance. For customers who want to pay on a monthly basis the monthly license charge is 10% of the annual charge.

All prices are excluding VAT and local sales taxes.