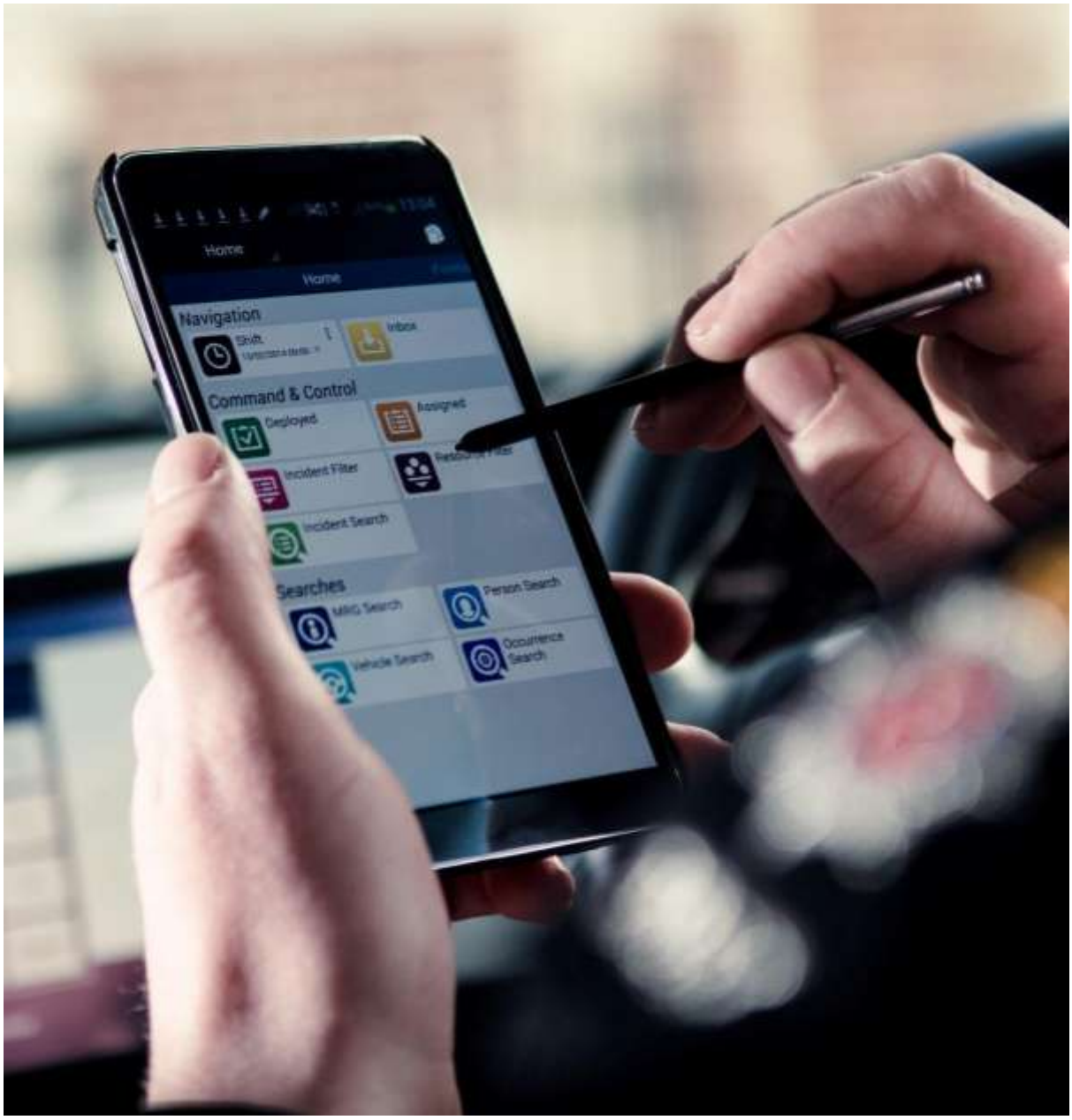
MOTOROLA SOLUTIONS

PRONTO

PRICING



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DOCUMENT VERSION

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1. PRICING APPROACH

Pronto is a modular proposition so that Customers can tailor features, functionality and delivery to suit their specific needs.

All Customers must purchase a minimum of 'Pronto Core'.

Customers may then select required Pronto Business Process modules. Pronto Business Process modules are charged on a Per User/Month basis. Incremental Pronto Business Process modules may be purchased at any time, as your organisation's priorities and needs evolve. Additional charges are detailed below for professional services and hosting options.

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2. 'Pronto Core' Pricing

2.1 'Pronto Core' Subscription Pricing

Users	Price Per User Per Month
0-750	£28.50
751-1000	£23.50
1001-1500	£22.50
1501-2000	£21.50
2001-3000	£20.50
3001-4000	£19.00
4000+	£17.50

2.2 'Pronto Core' Subscription Pricing Example

Number of Users Required	36 Month Price
560 (minimum 750)	750 x 36 x £28.50 = £769,500.00
1650	1,650 x 36 x £20.50 = £1,277,100.00

2.3 Conditions

- Minimum number of users is 750
- Purchase of Pronto Core is required before any Pronto Business Process module may be purchased
- Minimum term is three (3) years
- Billed annually in advance - priced per user/month
- Excludes any Scoping Specification and Design, Pronto System Integration and Additional Pronto Professional Services which are charged at applicable day rates

2.4 Enterprise Licence

A Pronto Enterprise Licence enables a police force to deploy to as many users as required (including, but not exclusive to, PCSOs, professional standards, back office staff and support staff).

To qualify for an enterprise licence, a police force is required to purchase Pronto Core and Pronto Module licences for all employed PCs, Sergeants and Inspectors (based on HMIC figures).

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The Buyer will provide an annual report to The Supplier on their latest number of PCs, Sergeants and Inspectors. If that number grows by 10% or more beyond the current number provided, more licenses are required to be purchased.

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3. Business Process Module Pricing

3.1 Business Process Module Pricing

The pricing for Pronto business process modules is as follows:

Module Name	Per User Per Month
Crime and Intelligence	£3.75
Vulnerable Persons	£2.75
Public Protection Module	£2.75
Road Policing	£2.75

Further business processes not explicitly listed above can also be agreed with the Supplier.

3.2 Business Process Module Pricing Examples

Number of Users Required	Pronto Process Modules Required	36 Month Price
1650	Crime & Intelligence Vulnerable Persons Public Protection Road Policing	1,650 x (£3.50 + £2.50 + £2.50 + £2.50) x 36 = £712,800.00
1650	Crime & Intelligence Vulnerable Persons	1,650 x (£3.50 + £2.50) x 36 = £326,700.00

3.3 Conditions

- Each module is priced per number of users licensed for Pronto Core
- Minimum term is one year
- Billed annually in advance – priced per user/month
- Excludes any Scoping Specification and Design, Pronto System Integration and Additional Pronto Professional Services which are charged at applicable day rates.

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4. Pronto Hosting and Connectivity

A hosting package must be selected with Pronto.

4.1 Conditions

- Billed annually in advance
- Includes full active/active cross-site resilience
- Storage – 3TB per customer (6TB for 6000+ users single customer)
- Standard hosting package includes VPN over Internet connectivity
- Support includes 24/7 customer support service
- Excludes any Scoping Specification and Design, Pronto System Integration and Additional Pronto Professional Services which are charged at applicable day rates.
- Excludes device management

4.2 Pronto Hosting Pricing (Single Customer)

Users	Annual Fees
0 - 5999	£150,000
6000+	Pricing upon request

4.3 Pronto Hosting Pricing (Multiple Customers sharing an instance of Pronto)

Customers	Annual Fees
Each additional customer	£70,000

4.4 Private Circuit Connectivity (Optional)

Should a customer wish to use private circuits for connectivity to the Motorola Data Centre, rather than VPN over Internet connectivity, the following fees apply. A minimum of 2 circuits is recommended to ensure resiliency.

Item	Annual Fees
Private Circuit	£21,000 per circuit

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- Private connection fee subject to survey. Based on a private connection from Supplier to Customer site. Price of links are subject to survey.

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5. SIFA RATES

SIFA RATES FOR G CLOUD 15

G Cloud 15 Baseline rate card	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
1. Follow	£ 803.33	£ 803.33	£ 803.33	£ 803.33	£ 803.33	£ 803.33
2. Assist	£ 949.38	£ 949.38	£ 949.38	£ 876.36	£ 876.36	£ 876.36
3. Apply	£ 1,095.44	£ 1,095.44	£ 1,095.44	£ 1,022.41	£ 1,022.41	£ 1,022.41
4. Enable	£ 1,314.53	£ 1,314.53	£ 1,314.53	£ 1,241.50	£ 1,241.50	£ 1,241.50
5. Ensure / Advise	£ 1,533.62	£ 1,496.22	£ 1,496.22	£ 1,424.97	£ 1,424.97	£ 1,424.97
6. Initiate / Influence	£ 1,825.74	£ 1,825.74	£ 1,825.74	£ 1,825.74	£ 1,825.74	£ 1,825.74
7. Set Strategy / Inspire	£ 2,263.92	£ 2,263.92	£ 2,263.92	£ 2,263.92	£ 2,263.92	£ 2,263.92

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