



Cyber PMO Services

G-Cloud 15 Service Definition



Table of Contents

Introduction.....2

Service Operations3

 Service Overview3

 Features.....3

 Benefits.....3

Service Outline.....4

 Project Management as a Service4

 PMO as a Service4

Project Implementation.....6

Why Ekco.....7



Introduction

Ekco Cloud & Security is an ideal partner for public sector organisations seeking a **secure, compliant, and scalable provider** via G Cloud 15.

We make it easier for IT teams to innovate, scale, manage, troubleshoot and secure. Across cloud, business continuity, security and workspace solutions, we enable the growth our customers want with the team they already have.

Through our security first approach, large specialist workforce, AI enhanced operations, and proven delivery capability, we help organisations:

- Modernise securely
- Strengthen cyber resilience
- Reduce operational risk
- Improve service continuity
- Deliver safer, more reliable digital services for our customers and their stakeholders.

Ekco's end-to-end cloud and cyber services are well matched to **G Cloud purchasing needs and public sector transformation goals**.

Service Operations

Service Overview

In today's dynamic business environment, it's essential for organizations to execute cloud based programs and projects effectively to thrive. At Ekco, we embed and deliver optimal program and project management success for our customers through focusing on critical elements that drive optimal results.

We have an established team of project and program managers with leading insights and experience delivering some of the largest transformation and cutting-edge projects in the IT and Cyber landscape. We tailor the solution to suit your needs such as Project Management as a Service model, Program Management, or establishing a tailored PMO function for your organisation.

Our team is ready to support your organisation leveraging our deep insights and experience across hundreds of projects in the security field across various client verticals.

Contact us today to explore how our experience and tailored solutions can enable your organization to excel in program and project execution.

Features

The key features of the Cyber PMO Services are:

- Project Management as a Service (PMaaS)
- Project Management Office (PMO) as a Service

Benefits

The key benefits of the Cyber PMO Services are:

- Expert project management support throughout the entire project lifecycle
- Access project managers as needed for efficient project management services
- Customised project delivery designed to meet your unique needs
- Enable clients to deliver programs with great certainty and control
- Program and project accountability, continuity and simplified oversight
- Ensures effective and continuous reporting to improve control

Service Outline

Project Management as a Service

Ekco's Project Management as a Service (PMaaS) is a comprehensive solution that provides expert project management support throughout the entire project lifecycle. Whether you're launching a new initiative, implementing process improvements, or handling complex tasks, EKCO PMaaS ensures success.

Our unique product offering also draws on interventional project management, which aims to enhance processes, outcomes, and efficiency across various domains – especially where the change impact to the organisation is substantial. PMaaS offers flexibility, cost savings, and access to specialized talent, making it a valuable choice for effective project delivery.

Service Offering:

- **Adaptable consulting:** allowing clients to hire project managers as needed for efficient project management services
- **Tailored Solutions:** Customized project delivery designed to meet your unique needs
- **Scalable:** Easily switch between a Project and Program management giving you an advantage over a traditional team
- **On Demand:** We evaluate your project requirements, goals, and constraints – when you need us
- **Delivery Focus:** Our team handles project coordination, communication, and risk management

PMO as a Service

Ekco's Project Management Office as a Service (PMOaaS) offers our Ekco clients the ability to ensure consistent utilization in their Project and Program Managers, provides better value for money, and enhances the visibility of project performance.

The difference between PMaaS (Project Management as a Service) and PMOaaS is slight, reflecting the move from procurement of a service against an agreed scope to the procurement of a service to completed deliverables. PMOaaS is a longer-term contracting agreement where pricing is dependent upon the specific services provided, and the volume and complexity of projects within the service.

Service Offering:

- **Adaptable consulting:** allowing clients to deliver programs of work with great certainty and control
- **Rapid Transformation:** Ekco's PMOaaS can lead to a rapid transformation of PMO capabilities to increase experience and become more innovative
- **Strategic Alignment:** enables your business to focus on innovation, organizational change management, stakeholder engagement, and the things that matter to you most

- **Increased Delivery Certainty:** PMOaaS can help increase delivery certainty, meet agreed costs, margins, and timescales for projects, and improve commercial focus
- **Cost Efficiency:** Costs will vary and be in line with demand, as you only pay for what you consume
- **Accountability and Continuity:** The cornerstone of our PMOaaS - incorporates accountability, continuity, simplified oversight, and the ability to measure project success more effectively
- **Improved Control and Reporting:** Effective and continuous reporting ensures improved control, compliance, timely realisation of milestones, benefits and scope control
- **Consistency:** Ekco PMOaaS creates a blueprint to successful and consistent project delivery – a safe pair of hands
- **Seamless:** Not only a standalone service, but also integrates seamlessly to the Ekco PMaaS

Project Implementation

Onboarding a client into their new contracted services requires a structured process to ensure a smooth transition and clear expectations. The following process provides a high-level overview of our bespoke implementation plan.

1. Pre-Implementation Preparation

Initiate internal communications with internal stakeholders, confirming contracted deliverables, and bespoke scope of works. Confirm dedicated resource across the business depending on function.

2. Client Engagement

Initiate communication with the customer's key stakeholders to discuss the onboarding process, timescales (including support go live date), expectations, and roles.

3. Business Intelligence Discovery

Conduct a thorough assessment of the client's internal processes, gather key information regarding end users, business requirements, 3rd party data, user account management and operational workflows.

4. Technical Deliverables

Complete a detailed assessment of the customer's existing IT infrastructure, cloud, network, applications, and systems. Identify different user roles and access requirements. Deploy and document toolsets. Develop a comprehensive knowledge base containing FAQs, troubleshooting guides, and best practices based on their current environment.

5. NOC and SOC Deliverables

Configure and deploy and contracted NOC and SOC toolsets, complete basic security checks such as MFA and password policies.

6. Points of Attention

Based on technical audits and client concerns, create a Points of Attention document with the assigned account manager to review with the client

7. Acceptance into Service

Schedule and complete the acceptance into service with the required internal departments.

8. "Go Live"

Handover to our required internal stakeholders and departments to take on the clients contracted deliverables. Implementation team to provide 2 weeks of enhanced support to our internal teams and the client, ensuring support, access and processes are running smoothly.

Why Ekco

Why UK Public Sector Organisations benefit when they Partner with Ekco Cloud & Security

Security-First Cloud Services Aligned to Government Standards

Ekco Cloud & Security is a leading UK and European **security-first managed cloud provider**, delivering deep expertise across cyber security, identity, and cloud. Our services align with **NCSC guidance, the Cyber Assessment Framework (CAF), NHS DSPT**, and wider public sector assurance requirements.

Our proven **Assess → Protect → Detect → Respond** model supports secure-by-design digital transformation across hybrid and distributed environments—directly addressing public sector risk and resilience priorities.

End-to-End Capabilities Mapped to G Cloud 15

Public sector buyers need suppliers that can deliver migration, protection, management, and optimisation through a single, accountable partner. We provide a **fully integrated cloud and security portfolio**, including:

- Cloud migration and managed cloud operations
- Security and infrastructure management
- Identity security and privileged access management
- Secure modern architecture design
- Real-time threat detection and incident response

These services align directly with **G Cloud 15 lots and purchasing criteria**, enabling organisations to modernise securely while managing complex legacy estates.

Scalable Expertise and Sovereign Delivery

With **1,000+ cloud and security specialists across the UK and Europe**, we offer the scale, depth, and resilience required to support mission-critical public services. A dedicated **identity security practice** provides mature capability for access control and Zero Trust adoption—an increasingly critical requirement across government organisations.

Tailored Solutions for Resource-Constrained Organisations

Recognising the challenges faced by councils, NHS trusts, education, and blue-light services, we offer **cost-effective, scalable cloud and cyber security solutions** designed for organisations with limited internal capacity.

These services protect against phishing, ransomware, and social engineering while meeting G Cloud's expectations for solutions that are secure by default, rapidly deployable, and low overhead.

AI-Enhanced Security Operations

We embed **AI into daily security operations**, improving analyst productivity and response effectiveness.

AI-assisted services accelerate:

- Incident triage and prioritisation
- Threat analysis and vulnerability summarisation
- Reporting accuracy and audit readiness

This enables faster outcomes and stronger protection for public bodies operating with limited staffing.

Public Sector-Focused Engagement Model

Our partnership-led approach aligns with government procurement expectations, offering:

- Dedicated, accountable delivery teams
- Transparent SLAs and service reporting
- 24/7 support with local expertise
- Predictable commercial and contract models

This ensures we act as a **strategic long-term partner**, not a transactional supplier.

Global Recognition and Strategic partnerships

These global accreditations partnerships show our commitment to customer satisfaction, data safety, security and overall quality. We're independently audited every year to give our customers confidence in our approach.



From agile managed cloud platforms to next-gen security services that supercharge defences, our local team of specialists provide proactive, round-the-clock management. With one Ekco Cloud & Security team delivering a combination of services, our customers quickly gain control and visibility over their technology.