

G-Cloud 15 Framework

Pricing Document

Website development services & cloud application development services.

Lot 3 Cloud Support

Creative thinking, positive results



bluefrontier

Role-Based Pricing

Blue Frontier provides cloud support, application configuration, enhancement, quality assurance, accessibility support, security consultancy and training services under this G-Cloud 15 Lot 3 listing.

Pricing is based on time and materials, using the role-based rates below.

All day rates are calculated on the basis of a 7.5-hour working day, in line with Crown Commercial Service (CCS) requirements.

Blue Frontier Role	CCS / GDD Profession Role (Equivalent)	Rate per hour	Rate per day
Senior Developer	Senior Software Developer	£180	£1402
Senior Frontend Developer	Senior Frontend Developer	£180	£1402
Digital Solutions Architect	Solution Architect	£180	£1402
Senior Database Analyst	Senior Data Engineer	£180	£1402
Penetration Test Specialist	Cyber Security Testing Specialist	£180	£1402
Project Director	Programme Delivery Manager	£160	£1238
Infrastructure Manager	Infrastructure Engineer (Senior)	£160	£1238
Cyber Security Analyst	Cyber Security Analyst	£160	£1238
UI Designer		£143	£1109
Lead Developer		£143	£1109
CMS Integration Specialist		£143	£1109
Senior Project Manager		£143	£1109
UX Specialist	User Experience Designer	£134	£1045
Lead Designer		£134	£1045
Frontend Developer		£134	£1045
QA Analyst	Quality Assurance Analyst	£134	£1045
Training Consultant	Digital Trainer	£122	£948
Junior Web Developer	Junior Software Developer	£99	£743
Junior QA Analyst		£99	£743

The role titles used by Blue Frontier reflect equivalent roles within the Government Digital and Data Profession Capability Framework. The mapped roles are provided for clarity during procurement and pricing evaluation. Actual delivery roles may combine multiple capability areas depending on buyer requirements.

Application Support Pricing

Blue Frontier provides application-level cloud support for buyer-managed environments, including:

- Incident logging, triage and resolution
- Configuration changes and optimisation
- CMS and application maintenance
- Functional enhancements and advisory support

Standard Application Support

- £126 per hour (excluding VAT)
- Delivered Monday to Friday, 09:00–17:30 (UK time)
- Charged on a time-and-materials basis using the rates above

Enhanced and Extended-Hours Support (Additional Cost)

Enhanced support options are not included in standard pricing and are charged separately.

These may include:

- Extended or out-of-hours support coverage
- Agreed faster response targets
- Priority incident handling
- Retained blocks of support hours

Enhanced support arrangements are:

- Defined and agreed at call-off stage
- Priced transparently and published in advance
- Reflected in the total contract value

Training Services (Additional Cost)

Training is not included within standard support or delivery rates unless explicitly stated.

Training services are charged using the Training Consultant rate and may include:

- Administrator and super-user training
- CMS and application management training
- Accessibility and content authoring guidance
- Knowledge transfer and handover sessions

Training delivery (remote or on-site) is scoped and priced prior to commencement.

Specialist and Optional Services (Additional Cost)

The following services are available at additional cost and are priced using the relevant role rates:

- Penetration testing and vulnerability assessment
- Accessibility audits and remediation support
- Security advisory and assurance activities
- Large-scale migration or transition support

Any third-party services or tools required (for example, hosting, licences or cloud subscriptions) are procured directly by the buyer and are not included in this pricing.

Discounts and Price Reviews

- Published prices represent the **maximum payable rates** under this framework
- Prices may be reduced at call-off stage and must be available to all buyers
- Enterprise-scale engagements or time-limited discounts may be agreed where appropriate
- Prices may be reviewed during the contract term where permitted by CCS guidelines and agreed in advance at call-off stage

Pricing Notes

- All prices are exclusive of VAT
- Expenses are charged at cost only where explicitly agreed
- No offshore delivery rates are offered under this service
- All work is delivered by UK-based personnel