

Netcompany



Virtual Desktops & Applications

Changing Europe with responsible digitalisation

Empowering digital societies through responsible digitalisation

- Founded in 2000 in Copenhagen, Denmark, Netcompany delivers critical IT and Digital solutions across public and private sectors
- Supporting digital transformation for efficient, sustainable futures, we are a trusted partner in Supply Chain, Transportation, Utilities, and Government
- With our ‘Reuse, not Reinvent’ approach, we offer cross-sector and international best practices to support legacy modernization
- We accelerate and enable digital foundations with cloud, automating operations, and running mission-critical services with confidence

By the numbers

■ **8,260**

Employees
year-end 2024

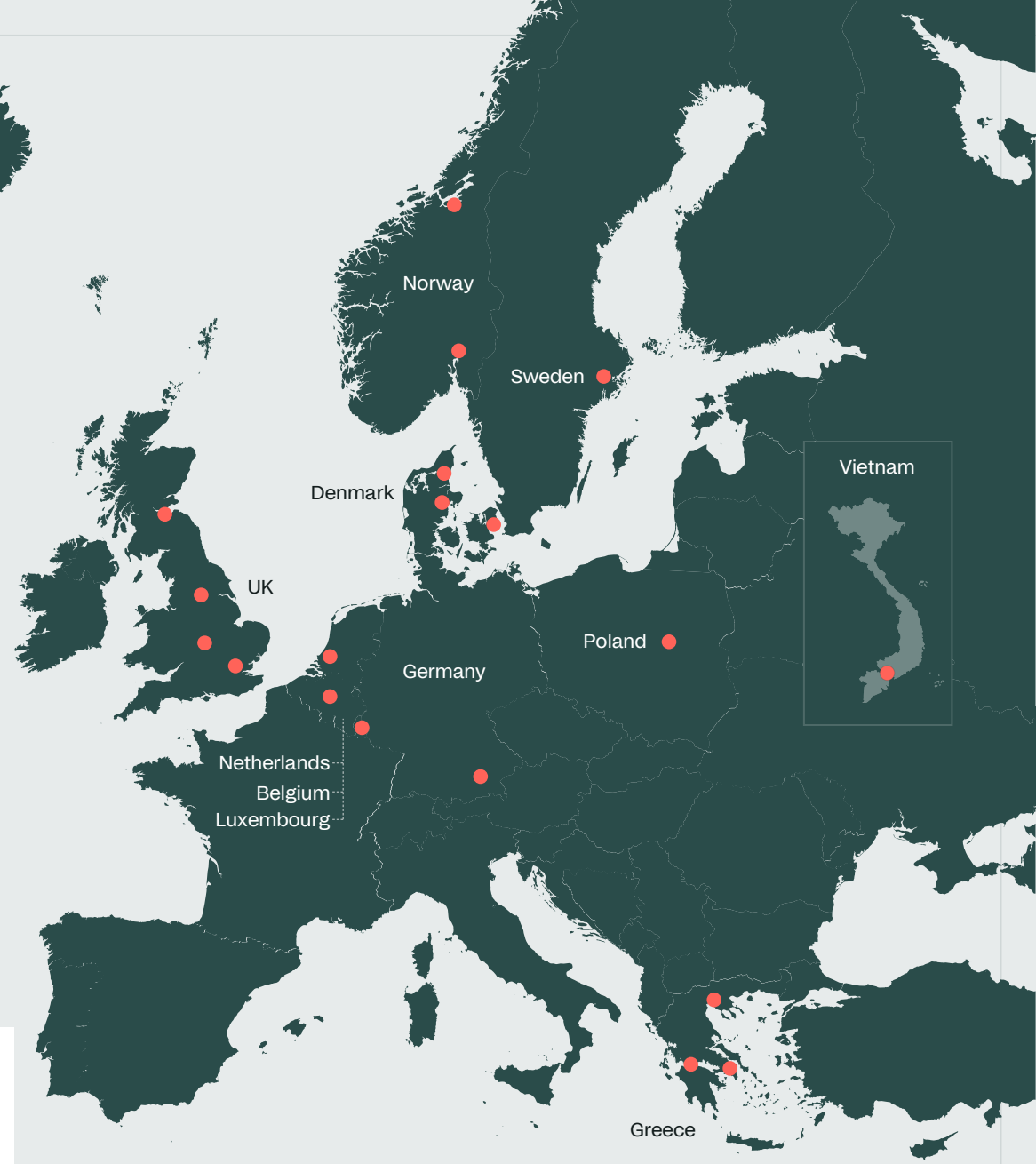
■ **£738m**

Group Revenue in
2024

■ **50+**

Nationalities represented
in workforce

Customers



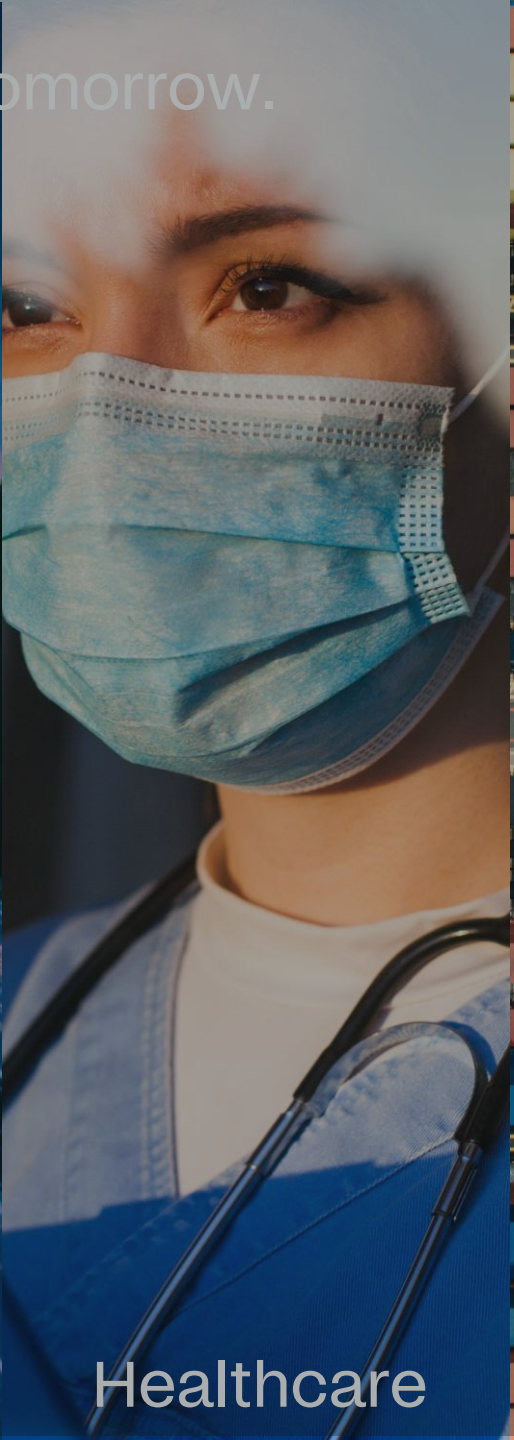
Running Today. Transforming Tomorrow.



Defence



Transport



Healthcare



Trade



Public Safety

Assuring the Resilience of the UK's National Infrastructure

Supporting the Strategic Road Network



The National Highways digital estate is a highly complex ecosystem, comprising 130 suppliers and 40 services.

Working as a trusted partner with National Highways since 2019, we have supported its Digital Services team to manage suppliers, reduce downtime, and deliver significant improvements to processes.



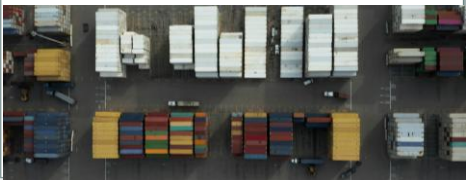
Streamlining UK-EU Trade with NCTS5



HM Revenue
& Customs

Netcompany's ERMIS solution replaced HMRC's 20-year-old legacy system with the **New Computerised Transit System Phase (NCTS)**.

The modernised, automated customs procedures for UK and EU traders improve efficiency and reduce waste.



Saving 600K+ hours in GP Surgery Administrative Work



Over 95% of **UK GP surgeries** are now processing 2.4+ million patient registrations through the NHS App.

Our work with NHS England has enabled the full digitalisation of the patient registration process, reducing what used to take weeks down to minutes.



Assuring National Security through Safe Modernisation



Home Office

We work with the **Home Office** to modernise critical national infrastructure, enhancing public safety.

Our expertise supports initiatives that bolster national security and Policing efforts, such as the NIAM (National Identity and Authentication Management) technology platform.



Migrating 47 Mission-Critical Applications to the Cloud



Ministry
of Defence

We worked with the **UK Ministry of Defence** to migrate 47 mission-critical applications to MODCloud, supporting over 330,000 military and civilian users.

This transformation strengthens security, reduces downtime, and enables future innovation.





Virtual Desktops & Applications

Modern workplace solutions provide a Desktop Virtualisation strategy by deploying custom built solutions such as Citrix Cloud, Azure Virtual Desktop, AWS Workspaces, and Windows 365 to deliver secure and compliant applications and desktops.

Service Features

1. Requirements, scope, discovery, assessment, analysis, and definition
2. Deliver Windows desktops and applications virtually anywhere
3. Keep Applications and Desktops secure and compliant with Intune Management
4. Simplify Deployment and Management by automatic scale to business demand
5. Deploy workloads from multiple public and/or private clouds as required
6. Empower employees to choose devices right for them
7. Centralised, image management and network-based image streaming
8. A consistent, high-performance solution to proactively power manage your machines
9. Virtual layers for operating systems, applications, and user personalisation
10. Multi-session Windows 10/11 desktops

Service Benefits

1. Access your desktops and applications regardless of your location or device
2. Significant cost savings through scaling
3. Improved security as data is not stored on device
4. Increase productivity through employee flexibility
5. Increase or decrease desktops when workforce changes
6. Simple to deploy and configure through single pane of glass
7. Provide support for desktop and application migrations
8. Simplified management, security, and business continuity
9. Secure access from unmanaged devices
10. Rapid onboarding for new starters or contractors



Virtual Desktops & Applications

The Service

Netcompany provides Desktop Virtualisation services to organisations that are looking to either expand existing infrastructures or extend desktop workloads to the cloud. These include solutions such as Citrix Cloud, Azure Virtual Desktop, AWS Workspaces, and Windows 365.

We work with our customers to understand their specific requirements, carry out thorough detailed assessment of the current situation which helps us Design, Implement the right solution to our clients.

The following services, are offered regardless of your preferred existing cloud or desktop vendor:

- Upgrade existing on-premise virtual desktop infrastructure
- Extend on-premise virtual desktop and application workloads to the cloud
- Migration of workloads and applications to cloud only virtualised infrastructures
- Extend management of virtual desktops workspaces to use existing endpoint managers

What does it do?

Desktop and application virtualisation provides efficiency in onboarding of staff with quicker provisioning and access to corporate applications.

Extending life of legacy applications where current operating system does not support it can be shared using application virtualisation.

Easily provide secure access to applications to staff without the need for costly virtual private networks.

These services offer great benefits such as extending the life expectancy of your end user devices due to the workloads being run from the cloud, helping with reducing carbon footprint.

Associated Services

- Capacity planning and deployment
- Design and deployment of virtualised platforms
- Planning and project delivery
- Modern workspaces
- Desktop and application virtualisation
- Remote desktop
- Desktop-as-a-service



Cloud Virtual Workspaces (On- premises & Cloud)

How we do it

Netcompany use a tried a tested methodology for the design and implementation of virtual desktop and application solutions, refined over hundreds of successful installation and upgrade deliveries.

We help define the strategy, understand your problem statement and work with you to design a solution which is focused on meeting your specific needs using the appropriate technology across multiple vendor options.

Assessment

Regular meetings and workshops with key stakeholders to determine client problem, application use, and spread of staff across locations.

The objectives are then assessed to determine which solution to use and to address the technical requirements, or any specific regulatory/network/security requirements.

Design & Implementation

During the design process, we collaborate with existing support teams and key personnel to share information gathered from the assessment phase, to create detailed high level and low-level design documents. During the implementation phase, we prepare the desktop management control environment and provision the resource workloads service using the agreed vendor baselines and guidelines. This is so we can run a proof-

of-concept to demonstrate the environment is suitable to deliver the applications and desktops agreed in the scope.

Pilot

Using proven and agreed baselines, the new services are provisioned either from the configured resource pool of desktops for pilot testing. The new services are created with the agreed specifications or better. Performance, capacity and latency are actively monitored.

A subset of pilot users/early adopters will test the service to ensure that the application workload performs to the agreed baseline set in the scope.

Feedback on the service is obtained to help further iron out any discrepancies. After agreement, the pilot process is signed off, the project can then commence.

Migration and Deployment

The updated migration checklist in the pilot phase is adopted and followed.

All existing application configuration is mapped to the new service providing a seamless transition from existing platforms to new environment.

Stakeholders are made aware of dates/times and communications are sent out.

All necessary changes are approved, and migration/deployment commences within the agreed window.

How we work

A photograph of a group of people in a meeting or conference. In the foreground, a man with a beard and short blonde hair, wearing a white shirt, is smiling and looking towards the left. Behind him, another man in a blue shirt is partially visible. To the right, a woman with long brown hair, wearing a grey jacket, is also looking towards the left. The background is blurred, showing other people in the room. The overall lighting is warm and professional.

We empower societies, companies and institutions to take control of their processes and data.

Dedicated to a Greener, Fairer Future

- Netcompany is more than a business; we're a community of employees, customers and partners committed to a sustainable and fair society.
- When working towards the Social Value Quality Mark, we developed a set of seven pledges. These support our alignment with the United Nations' Sustainable Development Goals and the UK Government's Social Value Model. Furthermore, they underpin the development of our social and environmental impact initiatives.
- We are proud to be the winner of awards and accolades from our work and contribution to social value creation and community well-being.



Social Value in 2024

■ Communities

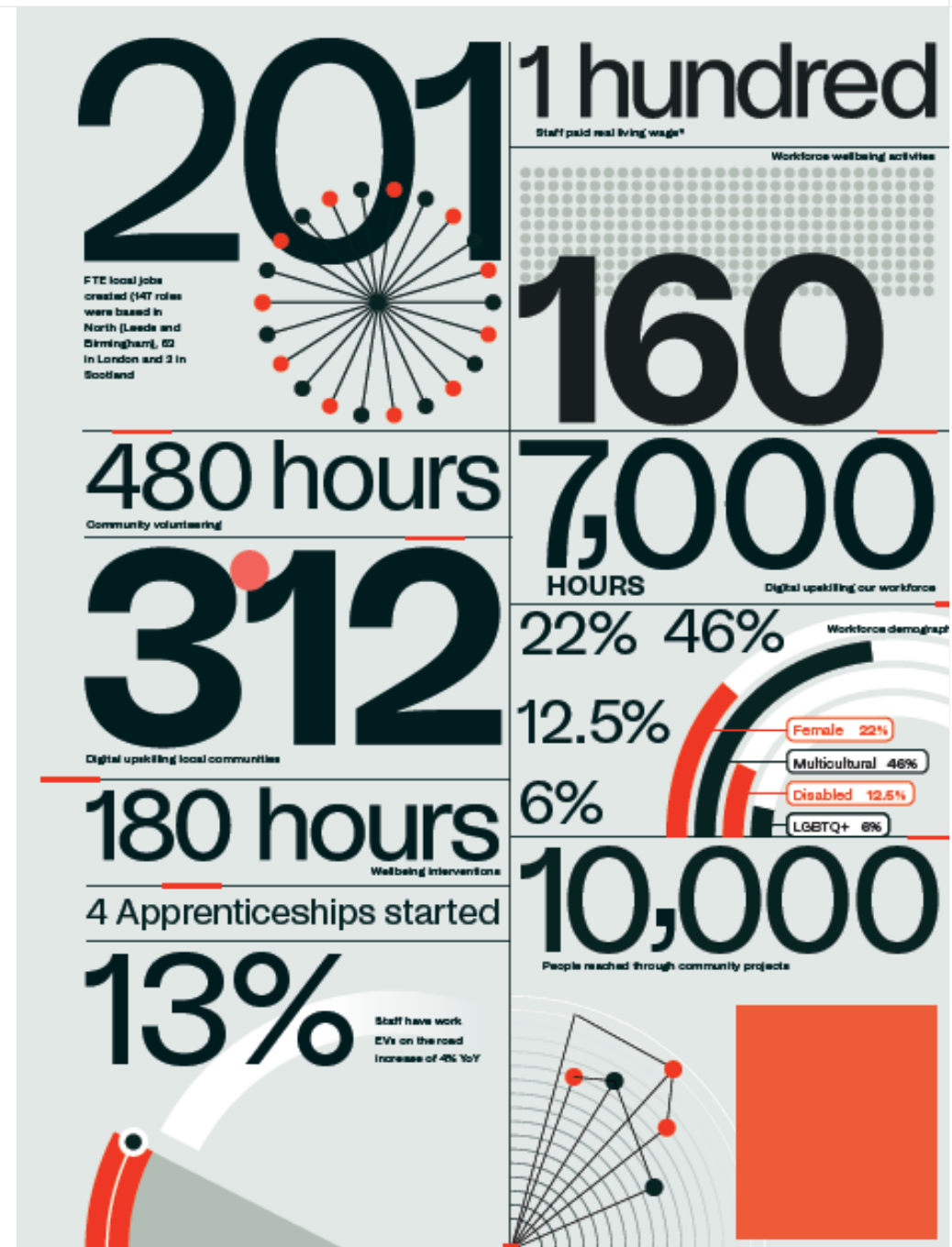
Netcompany partners with schools, charities and SMEs to build digital skills, improve access to technology and create inclusive opportunities. Through volunteering, mentoring and targeted programmes, Netcompany reached **10,000 people** across **480 hours of volunteering** in 2024, running and contributing to events with Ahead partnership, Rebel Business School and more. Netcompany helped local areas strengthen in resilience, employability and long-term economic growth with the creation of **201 FTE jobs** across London, Birmingham, Leeds and Edinburgh of which 100% are **paid real living wage**.

■ People

Netcompany invests in our people through inclusive recruitment, apprenticeships and continuous learning. We delivered **7,000 hours of digital upskilling** through our dedicated Academy in areas of digital, management and personal development. We support underrepresented groups into meaningful careers, with **4 new apprentices** who are supported by our ERGs (Women, Multicultural, Veterans, LGBTQ, Neurodiversity). Netcompany has achieved demographic representation above the industry average in areas such as ethnic minority, who make up **46% of our workforce**. We promote fair pay, wellbeing and progression, delivering **180 hours of wellbeing intervention** in 2024 through access to specialists and webinars targeting mental and physical health, and financial management.

■ Environment

Netcompany is reducing carbon emissions through an **EV scheme adopted by 13% of our staff**, promoting green IT through project Green Team Charters and tackling tech waste through our partnership with Good Things Foundation. We embed sustainable practices in delivery and supply chains, ensuring our ecosystems meet minimum requirements and support biodiversity volunteering with the NHS.



Domain expertise across many industries

- With vast technology experience and deep public sector specific knowledge, we quickly create innovative solutions tailored to your goals, delivering outcomes to address the intricate challenges currently facing governments.
- Through our innovative delivery approach, true client partnerships and exceptional people, we design and deliver solutions that have dramatically increased user engagement and provide better citizen and customer experiences for us all.



We are the customer's partner first, the software vendor's second

Netcompany is a tech-agnostic IT solutions provider, and we are entirely independent – always opting for the precise mix of technologies that is optimal to your business.

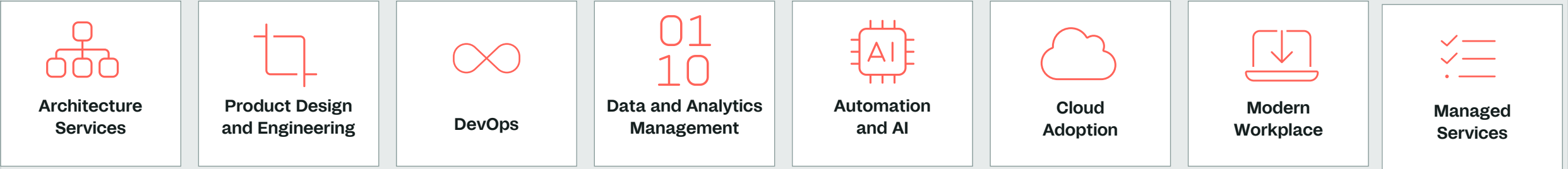
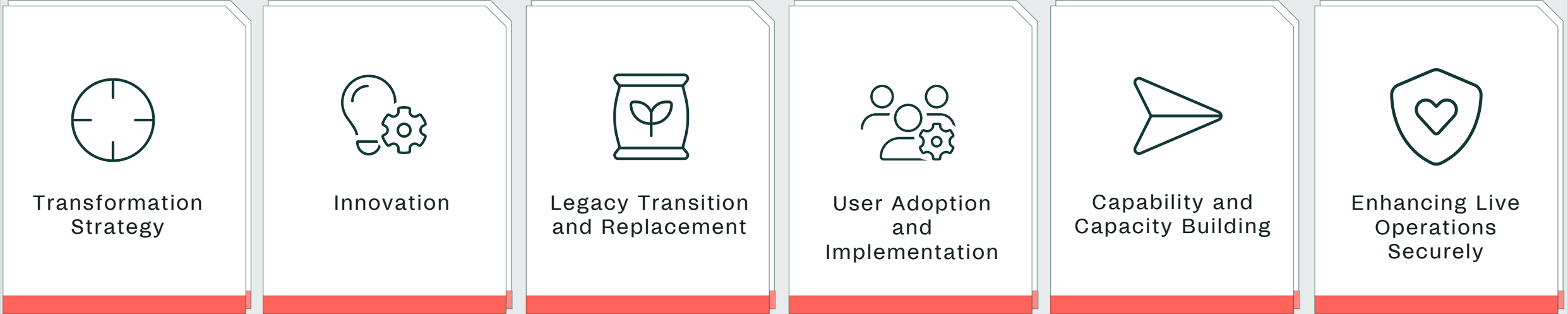
With expertise in all modern technologies and industry-targeted digital tools, we guide you through your options, combining components and software with the goal of finding the right balance between needs, agility and operating costs.



What We Do – and How

Championing Digital Sovereignty and Responsible Digitalisation, we deliver end-to-end IT services – even where others couldn't.

End-to-end transformation delivery capability



Underpinned by our delivery expertise

Methodology

Business Analysis

Change Management

Project Management

Dev & Test

A singular delivery model that sets us apart



Open platform approach

- Legacy-free solutions with full customer ownership
- Technology agnostic – customer needs is the only thing that dictates technology choices
- Reusable components and portfolio of future-proof platforms and products



Access to unique talent

- IT people leading IT people
- No knowledge gaps
- Interdisciplinary and cross-organisational teams
- Scalable project cell structure



Building digital maturity

- Highly collaborative, on-site development approach
- We share our expertise and educate your organisation
- We nurture your digital maturity and independence



Controlled agile delivery

- A perfect mix of waterfall and agile virtues
- Control and predictability in harmony with lean, continuous improvements and adaptation

Next-generation digital transformation

Platforms for the future

A platform is something to build on. It's a solid foundation. It's safe. It's re-usable. In short, it's a responsible way of doing IT.

Why Netcompany platforms?



■ Reliability from re-use

Our platform approach prioritises successful re-use, ensuring consistency and reliability for clients, and reducing development redundancy with cutting-edge technical platforms.



■ Reduced risk

Our meticulous documentation and use of proven platforms provide a high level of transparency and agility, ensuring timely delivery with reduced risks.



Netcompany Platforms

Easily customisable, rapidly deployable,
and AI-ready - for the futureproof business.

CONTROL TOWER



PULSE™ is a control tower for a real-time data ecosystem that allows businesses to share and act on a single source of truth.

It facilitates adaptable planning and forecasting in changing circumstances, breaking down silos and providing a single view of plan, execution and results.



PROCESS AND ADMINISTRATION



AMPLIO™ is our platform for regulated case management and process automation in highly compliant environments. It's a powerful tool for digitising and controlling complex processes, providing a single source of truth for all business executions.



DIGITAL POST & ARCHIVE



AMI™ is a secure platform that connects businesses and people. As a Digital Wallet, it offers a range of compliant 'my site' features like archive, profile, sign, and pay-as-a-service.

Additionally, AMI allows fast data and document exchange with other businesses.



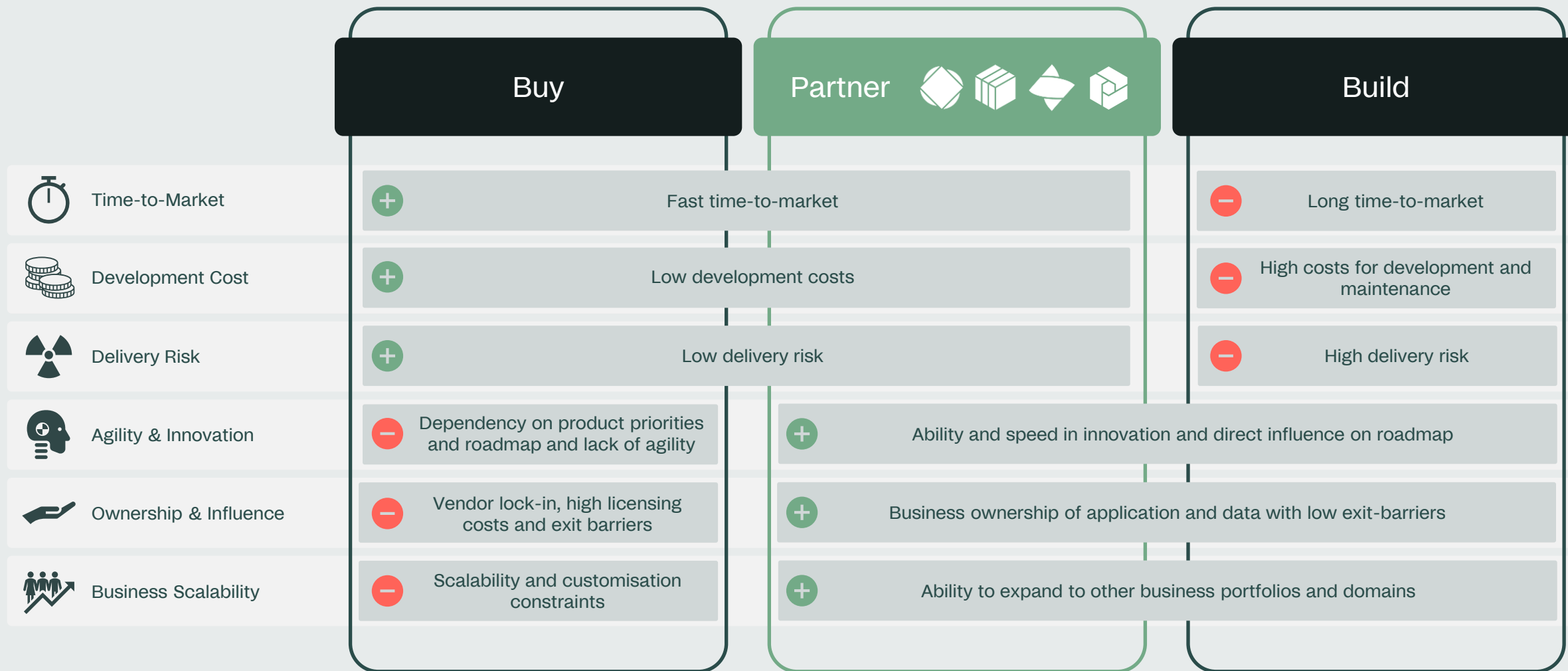
GENERATIVE AI PLATFORM



EASLEY AI™ orchestrates and leverages existing AI models, quickly connecting them to your unique business data, tools, and processes, centralising and storing data securely within EASLEY – not with the model provider – to ensure full transparency and governance of AI.



The strategic benefits of our platforms



Industry shaping products

Our purpose-built products solve complex challenges in targeted business domains. They are the result of years of refinement, delivering the perfect balance of reliability, flexibility, and transparency.

Why Netcompany products?

■ You could settle for a standard product

Off-the-shelf IT products promise speed and low cost with minimal custom work. Yet they often fall short of meeting your unique needs – leading to integration issues and hidden expenses.

■ Or choose the better way

Our range of products is designed to match your specific requirements. They offer modular integration, one transparent price to eliminate surprises, and an open-source foundation.

■ In short –

A generic IT product might seem appealing at first, but its long-term drawbacks – limited flexibility, rising costs, and integration headaches—can add up. Our products deliver the reliability, adaptability, and transparency your business needs – the result of years of refinement.



Netcompany Products

TAXATION

SOLON TAX™ is our built for purpose commercial-off-the-shelf (COTS) product for taxpayer and revenue management operations and process automation in complex revenue authority environments.



CUSTOMS

ERMIS™ is a dedicated, self-contained, reusable, and integrated family of customs solutions, with continuously evolving capabilities designed to be the customs operations management system of choice for customs administrations.



SOCIAL SECURITY

PERSEUS™ is our purpose-built commercial off-the-shelf (COTS) product for employers, insured persons, social security revenues, pensions, and benefits management operations. It facilitates process automation in complex social security environments.



DIGITAL BANKING

DX4B™ is our leading-edge digital banking solution, offering mobile banking, web banking, open banking, and digital wallets with a focus on interoperability and scalability.



RISK ANALYSIS

LUMENUS™ is a next-gen risk analysis solution designed for the public sector, offering increased usability, seamless interoperability, and a modern technology stack.



■ Our products are to our platforms what specialised tools are to a general-purpose toolkit.

While the latter reuse components across industries, our products target specific industries or business processes.

Together, they maximise our ability to reuse software at scale.

Our customers are the ones to reap the benefits.



Greater reliability



Lower costs



Fast deployment



**Simple, transparent
pricing scheme**

Netcompany

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