

Netcompany



Cloud Adoption Factory

Changing Europe with responsible digitalisation

Empowering digital societies through responsible digitalisation

- Founded in 2000 in Copenhagen, Denmark, Netcompany delivers critical IT and Digital solutions across public and private sectors
- Supporting digital transformation for efficient, sustainable futures, we are a trusted partner in Supply Chain, Transportation, Utilities, and Government
- With our ‘Reuse, not Reinvent’ approach, we offer cross-sector and international best practices to support legacy modernization
- We accelerate and enable digital foundations with cloud, automating operations, and running mission-critical services with confidence

By the numbers

■ **8,260**

Employees
year-end 2024

■ **£738m**

Group Revenue in
2024

■ **50+**

Nationalities represented
in workforce

Customers



Running Today. Transforming Tomorrow.



Defence



Transport



Healthcare



Trade



Public Safety

Assuring the Resilience of the UK's National Infrastructure

Supporting the Strategic Road Network



The National Highways digital estate is a highly complex ecosystem, comprising 130 suppliers and 40 services.

Working as a trusted partner with National Highways since 2019, we have supported its Digital Services team to manage suppliers, reduce downtime, and deliver significant improvements to processes.



Streamlining UK-EU Trade with NCTS5



HM Revenue
& Customs

Netcompany's ERMIS solution replaced HMRC's 20-year-old legacy system with the **New Computerised Transit System Phase (NCTS)**.

The modernised, automated customs procedures for UK and EU traders improve efficiency and reduce waste.



Saving 600K+ hours in GP Surgery Administrative Work



Over 95% of **UK GP surgeries** are now processing 2.4+ million patient registrations through the NHS App.

Our work with NHS England has enabled the full digitalisation of the patient registration process, reducing what used to take weeks down to minutes.



Assuring National Security through Safe Modernisation



Home Office

We work with the **Home Office** to modernise critical national infrastructure, enhancing public safety.

Our expertise supports initiatives that bolster national security and Policing efforts, such as the NIAM (National Identity and Authentication Management) technology platform.



Migrating 47 Mission-Critical Applications to the Cloud



Ministry
of Defence

We worked with the **UK Ministry of Defence** to migrate 47 mission-critical applications to MODCloud, supporting over 330,000 military and civilian users.

This transformation strengthens security, reduces downtime, and enables future innovation.





Cloud Adoption Factory

Accelerate your cloud adoption with Netcompany's proven cloud migration service.

Supporting enterprise application migration to/between cloud providers, ideal for supporting application & business transformation, data centre exits or strategic technology choices

Providing vendor agnostic advice, vendor specialist delivery teams.

Service Features

1. Application-focused approach, considering current and future state
2. Migrations consider technical, business, compliance, service, and operational requirements
3. 7R treatment: Refactor, Replatform, Rehost, Relocate, Repurchase, Retire, Retain
4. Delivery models: single app, agreed price book, migration factory
5. Integrates with your internal governance; change, architecture boards, project reporting
6. Major cloud technologies: Microsoft Azure, Oracle, AWS, GCP, VMWare
7. Meet external/industry requirements for OFFICIAL/OFFICIAL-SENSITIVE/SECRET
8. Includes stakeholder engagement, comms planning, and evangelism
9. Multi-dimension customised testing, including SIT, UAT, load, PEN testing
10. Post delivery hyper-care, smoothing the introduction of migrated applications

Service Benefits

1. All applications are fully documented and have dependencies mapped
2. Flexible models to support minor, major, and ad hoc migrations
3. Address risk, technical debt, security, licensing, and commercial issues
4. Delivery specialists in all major cloud vendor technologies
5. Keep all assets (designs, IaC) to enable future development
6. Delivery as standalone/rainbow teams aligned to your governance/reporting
7. Improved service acceptance as migrations integrate with business processes
8. Support for communicating and evangelising cloud adoption benefits internally
9. Post-migration support ensuring smooth handover into operations/DevOps teams
10. Efficient process based on the experience of migrating 1000 applications



Cloud Adoption Factory

The Methodology

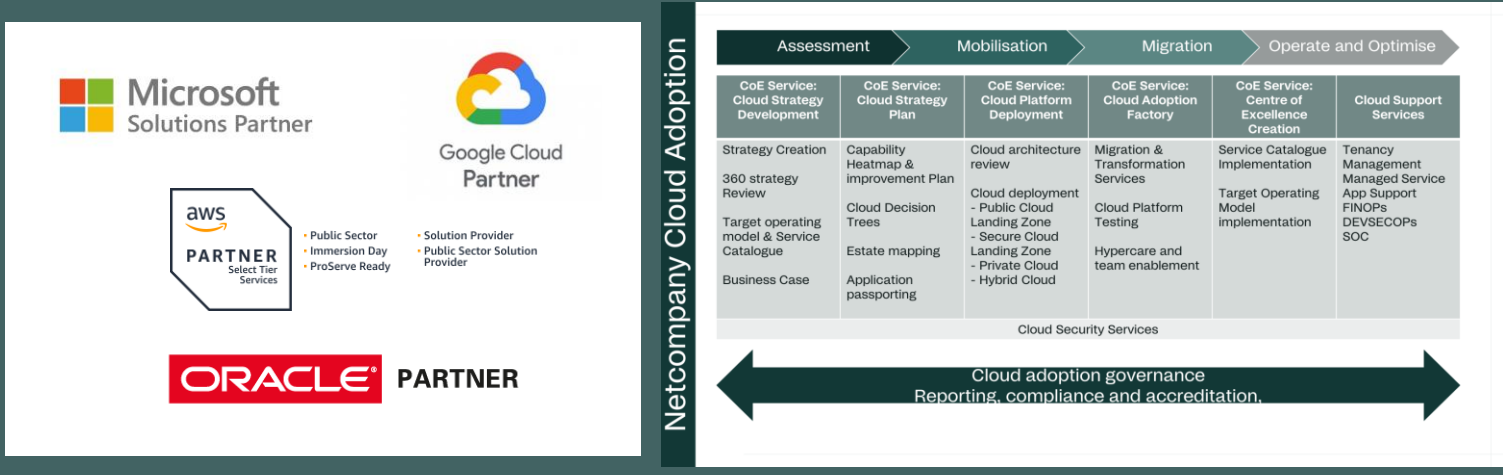
Netcompany's fully modular end-to-end cloud adoption methodology can support you at all phases of your cloud adoption. Whether you are at the beginning of your journey or looking to improve the current utilisation of cloud services, we can help.

Our methodology is based on the known cloud adoption frameworks of public cloud providers such as AWS and Microsoft Azure, industry standard bodies such as the Open Alliance for Cloud Adoption (OACA framework), and a combination of our own experiences in supporting public and private organisations with their cloud adoption.

Our preference is to work on an outcome-based engagement – ensuring that we have a shared goal to complete an activity or task.

The services can be delivered in combination with your teams in a rainbow team delivery model (in person, remote, or hybrid), or as a discrete deliverable driven entirely by the Netcompany team. Our flexible and proven delivery methodology allows us to align with your governance processes, ensuring we deliver in a way your business can understand, monitor, and engage with.

Netcompany appreciates that cloud adoption is often just a part of a broader business initiative. Netcompany is well equipped to support more complex engagements and has a breadth and depth of capability in other areas, including Data, AI/ML, User-centered design, Application development, and ongoing managed services.



Successful Delivery of Cloud and Managed Services



Strategy Development

Ensures strategic alignment and stakeholder consensus

Builds confidence to invest and move forward

- Strategy creation
- 360° strategy review
- Target operating model & service catalogue
- Business case



Design & Deployment

Ensures best-practice, proportionate, and cost-effective design

Builds confidence to migrate securely and efficiently

- Architecture review
- Cloud deployment
- Landing zone (public, private, hybrid)



Transformation Factory

Ensures assured migration and business-aligned transformation

Embeds change and enables success criteria

- Migration & transformation services
- Cloud platform testing
- Hypercare & team enablement



Creation of Centre of Excellence

Uplifts internal capability and accelerates value from cloud investments

Embeds service-oriented practices for long-term success

- Service catalogue implementation
- Target operating model implementation



Capability & Remediation Plan

Establishes a baseline for successful change

Enables evidence-based prioritisation and planning

- Capability heatmap & improvement plan
- Decision trees
- Estate mapping
- Application passporting



Cloud Support Service

Guarantees assured delivery with ongoing optimisation

Balances cost efficiency with security and future capability

- Tenancy management & managed service
- Application support
- FinOps, DevSecOps, SOC





Cloud Adoption Factory

What benefits do you receive?

Our tailored adoption and migration services support your teams in migrating applications to the cloud.

Deliver against plans to exit existing hosting environments to avoid data centre costs or hardware renewals or move to the cloud to support innovation and efficiency initiatives.

Our cloud adoption factory is tailored to meet your specific needs around technology, commercial, security, compliance, and existing contractual commitments.

Post migrations, all documentation, code, and assets are left with the customer.

What is the service?

The cloud migration and transformation essentially move applications from one platform to another. This can be to a cloud platform from on-premise infrastructure, between cloud platforms or repatriation of applications to private clouds, and can work up to SECRET classifications.

Cloud migrations can be delivered in three models:

- Single/group of applications
- Ad hoc price; book-based approach
- Cloud migration factory team working through a backlog of migrations

The service captures the current state and intended future state of an application, including application strategy/future relevance, technical architecture, run costs, service, security, and compliance requirements, along with dependencies and any known risks.

We work with your organisation to define a 7R (Refactor, Replatform, Rehost, Relocate, Repurchase, Retire, Retain) treatment.

All migrations will have agreed reporting mechanisms and milestones/KPI's. The Netcompany team will ensure that migration visibility and any issues arising are reported.

Testing

We work with you to identify and obtain any relevant accreditation from industry partners (e.g. MOD, HO, NCSC), and create an appropriate test plan that can include: System Integration Testing, User Acceptance Testing, Operational Acceptance Testing, Performance Testing, Data Migration Testing, IT Health Checks, and Penetration Testing.

Hypercare and team enablement

Post migration, we provide extra support to ensure rapid response to any post-migration issues.

The process identifies any operational changes required, and we support enabling the operations team to incorporate new tasks through documentation/training/runbooks

How do we do it?

A combination of in-person workshops, interviews, technical discovery tooling (native & 3rd party), collaborative reviews, and explainer sessions.

This service can be delivered as a self-contained delivery or in combination with internal teams as part of a rainbow team.

We engage with all relevant and internal governance boards (e.g. technical architecture review boards, change boards) and, if required, external accreditation bodies.

Migrations will depend on the specific technical architecture and target platform; however, all deployments utilise our accelerator templates from our cloud centre of excellence. Where possible, we will use automated tooling to perform tasks – this will be agreed as part of the engagement.

Additionally, we utilise our deep partnerships with cloud providers to complete well-architected reviews (that can be tri-party) to provide further assurance.

All delivered by our cloud experts, who have both deep experience in cloud adoption and vendor certifications from Microsoft, AWS, Oracle, and Google.



Cloud Adoption Factory

Case Study: DWP Hybrid Cloud Services and Migration

Migrating The Infrastructure And Hosting Of A Significant It Estate From Tier 1 Providers To Client Operated Public And Private Cloud Platforms

A UK government department, central to the financial welfare of UK citizens, had a drive to reduce reliance on Tier 1 providers for infrastructure and hosting.

The department had chosen a hybrid cloud solution utilising AWS, Azure, and Private Cloud to host this critical national infrastructure. Over an 18-month period, they needed to migrate and transform over 150 complex applications hosted on 6,500 servers used by 80,000 staff supporting millions of citizens daily.

This was a large and complex programme, and Netcompany worked as part of a multi-vendor team, initially providing technical skills to help define the target cloud services and to develop the programme planning. We then managed the migration programme whilst building the target technologies and delivering key application migrations and developments. Following the programme's completion, Netcompany has continued to support the transformed applications with specialist skills.

Results

- Significant (10's of £millions) reduction in annual hosting and support costs
- Allowed the department to take control of its e2e application roadmap and significantly reduce reliance on vendors
- Centralised security control enhanced for highly sensitive data via private cloud
- Increased efficiency and reliability for 80,000 staff, improving service for all UK citizens
- Service continuity and platform availability improved via the use of modern technologies
- Fully integrated into existing departmental identity access management as well as cost management mechanisms

How we work

A photograph of a group of people in a meeting or conference. In the foreground, a man with a beard and short blonde hair, wearing a white shirt, is smiling and looking towards the right. Behind him, another man in a blue shirt is partially visible. To the right, a woman with long brown hair, wearing a grey jacket, is also looking towards the right. The background is blurred, showing other people in the room. The overall lighting is warm and professional.

We empower societies, companies and institutions to take control of their processes and data.

Dedicated to a Greener, Fairer Future

- Netcompany is more than a business; we're a community of employees, customers and partners committed to a sustainable and fair society.
- When working towards the Social Value Quality Mark, we developed a set of seven pledges. These support our alignment with the United Nations' Sustainable Development Goals and the UK Government's Social Value Model. Furthermore, they underpin the development of our social and environmental impact initiatives.
- We are proud to be the winner of awards and accolades from our work and contribution to social value creation and community well-being.



Social Value in 2024

■ Communities

Netcompany partners with schools, charities and SMEs to build digital skills, improve access to technology and create inclusive opportunities. Through volunteering, mentoring and targeted programmes, Netcompany reached **10,000 people** across **480 hours of volunteering** in 2024, running and contributing to events with Ahead partnership, Rebel Business School and more. Netcompany helped local areas strengthen in resilience, employability and long-term economic growth with the creation of **201 FTE jobs** across London, Birmingham, Leeds and Edinburgh of which 100% are **paid real living wage**.

■ People

Netcompany invests in our people through inclusive recruitment, apprenticeships and continuous learning. We delivered **7,000 hours of digital upskilling** through our dedicated Academy in areas of digital, management and personal development. We support underrepresented groups into meaningful careers, with **4 new apprentices** who are supported by our ERGs (Women, Multicultural, Veterans, LGBTQ, Neurodiversity). Netcompany has achieved demographic representation above the industry average in areas such as ethnic minority, who make up **46% of our workforce**. We promote fair pay, wellbeing and progression, delivering **180 hours of wellbeing intervention** in 2024 through access to specialists and webinars targeting mental and physical health, and financial management.

■ Environment

Netcompany is reducing carbon emissions through an **EV scheme adopted by 13% of our staff**, promoting green IT through project Green Team Charters and tackling tech waste through our partnership with Good Things Foundation. We embed sustainable practices in delivery and supply chains, ensuring our ecosystems meet minimum requirements and support biodiversity volunteering with the NHS.

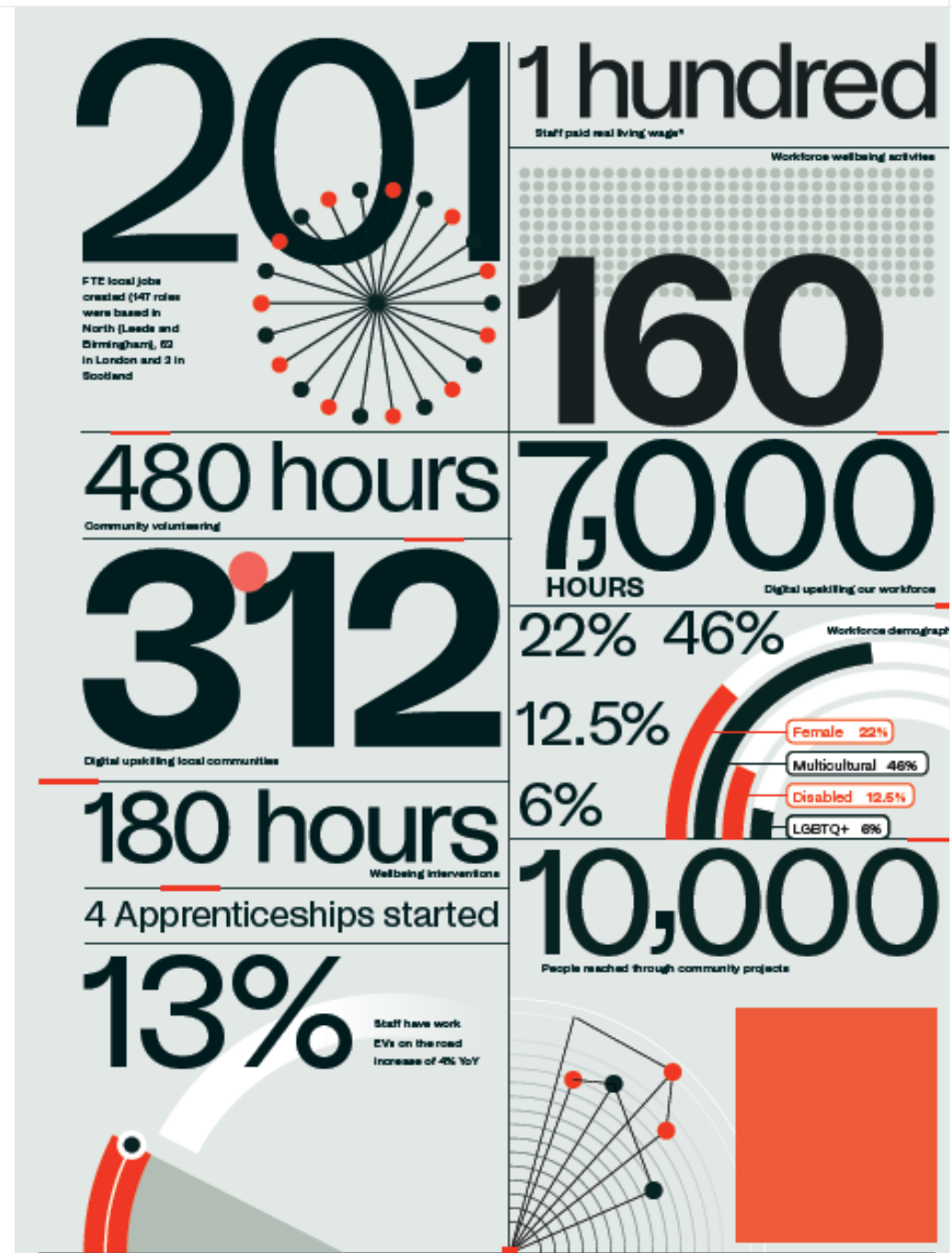


EMPLOYER
RECOGNITION SCHEME

GOLD AWARD
Proudly supporting those
who serve



disability
confident



Domain expertise across many industries

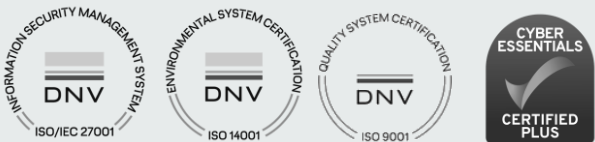
- With vast technology experience and deep public sector specific knowledge, we quickly create innovative solutions tailored to your goals, delivering outcomes to address the intricate challenges currently facing governments.
- Through our innovative delivery approach, true client partnerships and exceptional people, we design and deliver solutions that have dramatically increased user engagement and provide better citizen and customer experiences for us all.



We are the customer's partner first, the software vendor's second

Netcompany is a tech-agnostic IT solutions provider, and we are entirely independent – always opting for the precise mix of technologies that is optimal to your business.

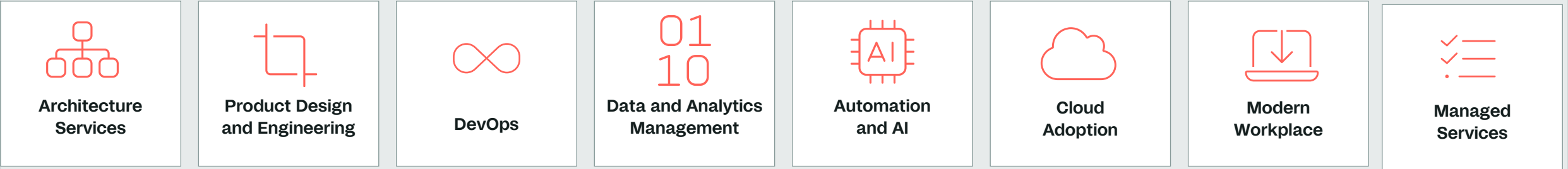
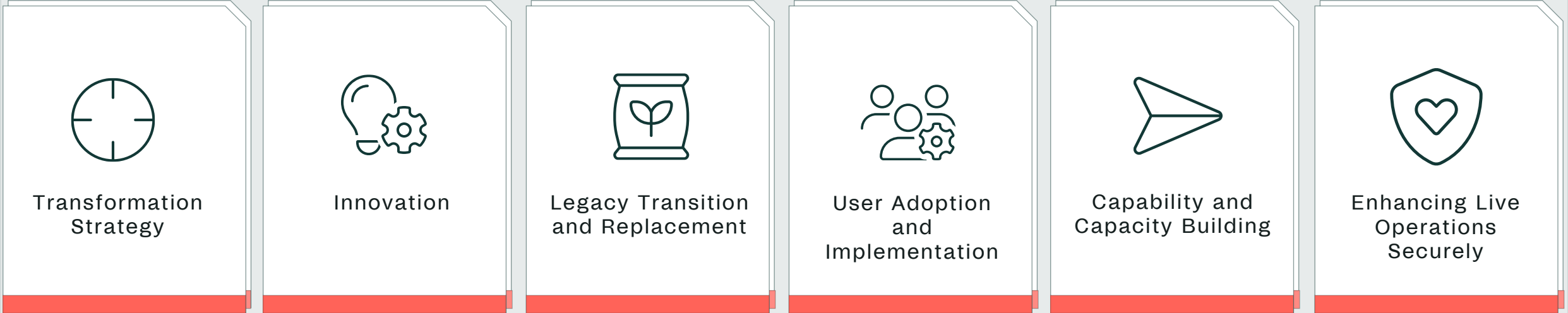
With expertise in all modern technologies and industry-targeted digital tools, we guide you through your options, combining components and software with the goal of finding the right balance between needs, agility and operating costs.



What We Do – and How

Championing Digital Sovereignty and Responsible Digitalisation, we deliver end-to-end IT services – even where others couldn't.

End-to-end transformation delivery capability



Underpinned by our delivery expertise

Methodology

Business Analysis

Change Management

Project Management

Dev & Test

A singular delivery model that sets us apart



Open platform approach

- Legacy-free solutions with full customer ownership
- Technology agnostic – customer needs is the only thing that dictates technology choices
- Reusable components and portfolio of future-proof platforms and products



Access to unique talent

- IT people leading IT people
- No knowledge gaps
- Interdisciplinary and cross-organisational teams
- Scalable project cell structure



Building digital maturity

- Highly collaborative, on-site development approach
- We share our expertise and educate your organisation
- We nurture your digital maturity and independence



Controlled agile delivery

- A perfect mix of waterfall and agile virtues
- Control and predictability in harmony with lean, continuous improvements and adaptation

Next-generation digital transformation

Platforms for the future

A platform is something to build on. It's a solid foundation. It's safe. It's re-usable. In short, it's a responsible way of doing IT.

Why Netcompany platforms?



■ Reliability from re-use

Our platform approach prioritises successful re-use, ensuring consistency and reliability for clients, and reducing development redundancy with cutting-edge technical platforms.



■ Reduced risk

Our meticulous documentation and use of proven platforms provide a high level of transparency and agility, ensuring timely delivery with reduced risks.



Netcompany Platforms

Easily customisable, rapidly deployable,
and AI-ready - for the futureproof business.

CONTROL TOWER



PULSE™ is a control tower for a real-time data ecosystem that allows businesses to share and act on a single source of truth.

It facilitates adaptable planning and forecasting in changing circumstances, breaking down silos and providing a single view of plan, execution and results.



PROCESS AND ADMINISTRATION



AMPLIO™ is our platform for regulated case management and process automation in highly compliant environments. It's a powerful tool for digitising and controlling complex processes, providing a single source of truth for all business executions.



DIGITAL POST & ARCHIVE



AMI™ is a secure platform that connects businesses and people. As a Digital Wallet, it offers a range of compliant 'my site' features like archive, profile, sign, and pay-as-a-service.

Additionally, AMI allows fast data and document exchange with other businesses.



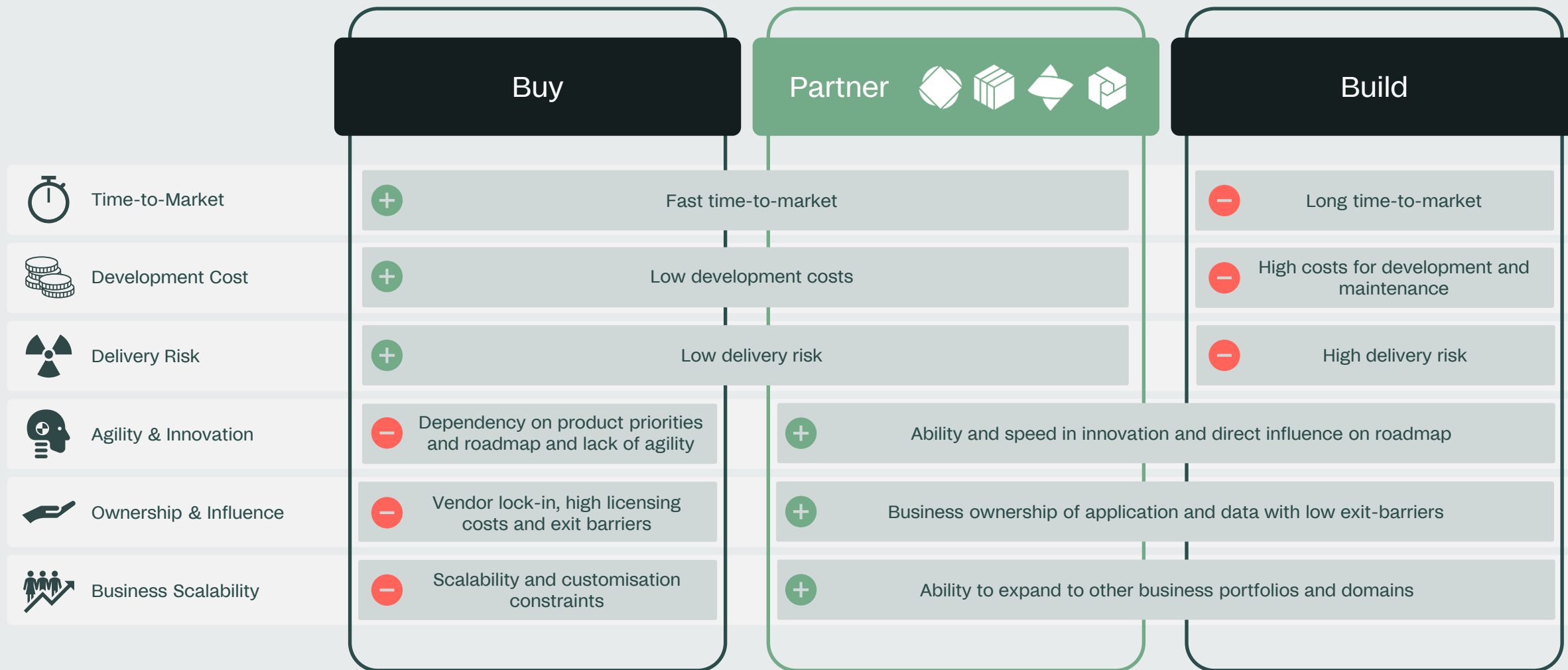
GENERATIVE AI PLATFORM

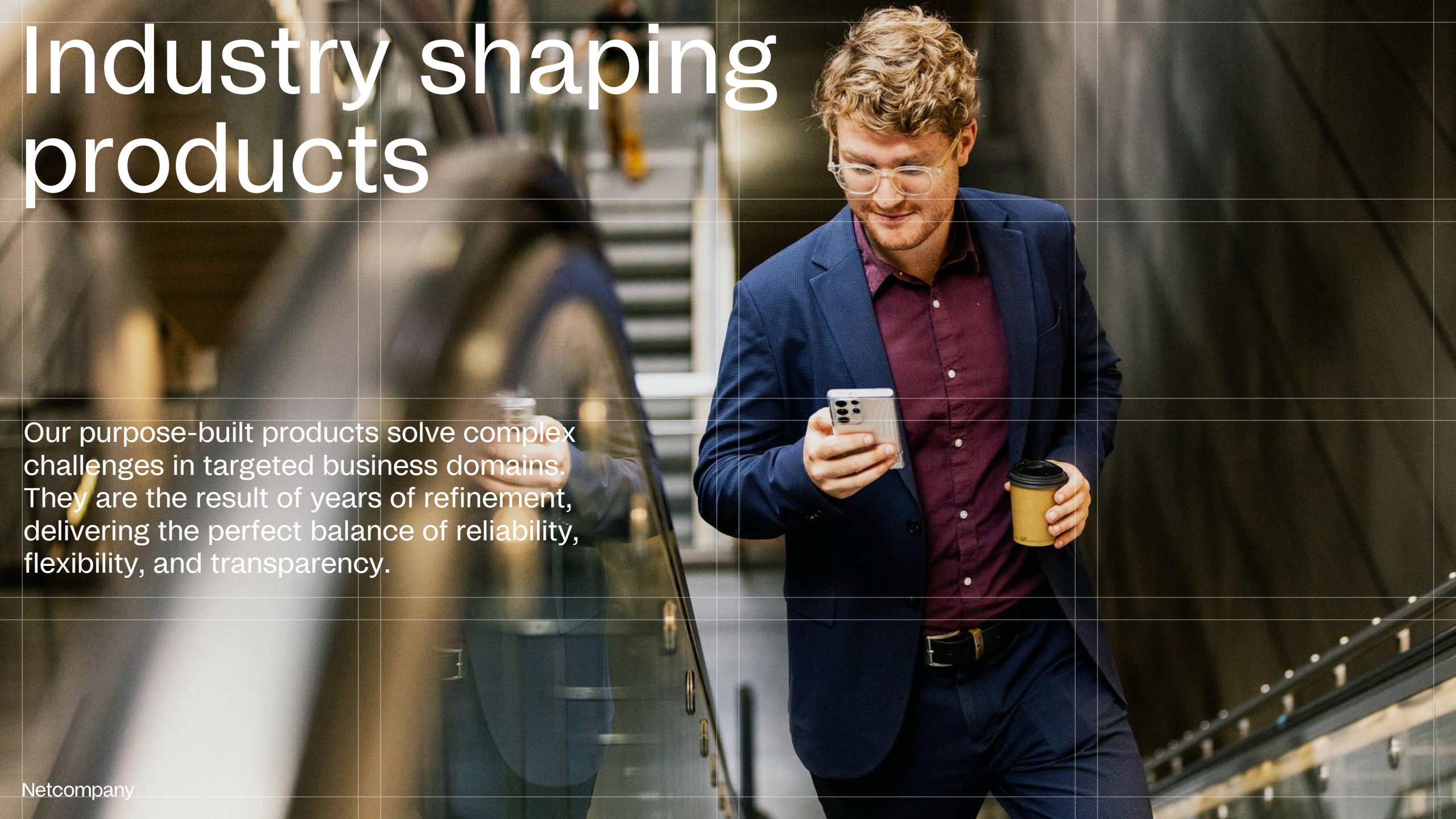


EASLEY AI™ orchestrates and leverages existing AI models, quickly connecting them to your unique business data, tools, and processes, centralising and storing data securely within EASLEY – not with the model provider – to ensure full transparency and governance of AI.



The strategic benefits of our platforms





Industry shaping products

Our purpose-built products solve complex challenges in targeted business domains. They are the result of years of refinement, delivering the perfect balance of reliability, flexibility, and transparency.

Why Netcompany products?

■ You could settle for a standard product

Off-the-shelf IT products promise speed and low cost with minimal custom work. Yet they often fall short of meeting your unique needs – leading to integration issues and hidden expenses.

■ Or choose the better way

Our range of products is designed to match your specific requirements. They offer modular integration, one transparent price to eliminate surprises, and an open-source foundation.

■ In short –

A generic IT product might seem appealing at first, but its long-term drawbacks – limited flexibility, rising costs, and integration headaches—can add up. Our products deliver the reliability, adaptability, and transparency your business needs – the result of years of refinement.



Netcompany Products

TAXATION

SOLON TAX™ is our built for purpose commercial-off-the-shelf (COTS) product for taxpayer and revenue management operations and process automation in complex revenue authority environments.



CUSTOMS

ERMIS™ is a dedicated, self-contained, reusable, and integrated family of customs solutions, with continuously evolving capabilities designed to be the customs operations management system of choice for customs administrations.



SOCIAL SECURITY

PERSEUS™ is our purpose-built commercial off-the-shelf (COTS) product for employers, insured persons, social security revenues, pensions, and benefits management operations. It facilitates process automation in complex social security environments.



DIGITAL BANKING

DX4B™ is our leading-edge digital banking solution, offering mobile banking, web banking, open banking, and digital wallets with a focus on interoperability and scalability.



RISK ANALYSIS

LUMENUS™ is a next-gen risk analysis solution designed for the public sector, offering increased usability, seamless interoperability, and a modern technology stack.



■ Our products are to our platforms what specialised tools are to a general-purpose toolkit.

While the latter reuse components across industries, our products target specific industries or business processes.

Together, they maximise our ability to reuse software at scale.

Our customers are the ones to reap the benefits.



Greater reliability



Lower costs



Fast deployment



**Simple, transparent
pricing scheme**

Netcompany

Want to know more?

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[Netcompany.com](https://netcompany.com)

