

Netcompany



# Cloud Adoption Factory - Google Cloud Platform

Changing Europe with responsible digitalisation

# Empowering digital societies through responsible digitalisation

- Founded in 2000 in Copenhagen, Denmark, Netcompany delivers critical IT and Digital solutions across public and private sectors
- Supporting digital transformation for efficient, sustainable futures, we are a trusted partner in Supply Chain, Transportation, Utilities, and Government
- With our ‘Reuse, not Reinvent’ approach, we offer cross-sector and international best practices to support legacy modernization
- We accelerate and enable digital foundations with cloud, automating operations, and running mission-critical services with confidence

## By the numbers

■ **8,260**

Employees  
year-end 2024

■ **£738m**

Group Revenue in  
2024

■ **50+**

Nationalities represented  
in workforce

## Customers



Running Today. Transforming Tomorrow.



Defence



Transport



Healthcare



Trade



Public Safety

# Assuring the Resilience of the UK's National Infrastructure

## Supporting the Strategic Road Network



**The National Highways digital estate** is a highly complex ecosystem, comprising 130 suppliers and 40 services.

Working as a trusted partner with National Highways since 2019, we have supported its Digital Services team to manage suppliers, reduce downtime, and deliver significant improvements to processes.



## Streamlining UK-EU Trade with NCTS5



HM Revenue  
& Customs

Netcompany's ERMIS solution replaced HMRC's 20-year-old legacy system with the **New Computerised Transit System Phase (NCTS)**.

The modernised, automated customs procedures for UK and EU traders improve efficiency and reduce waste.



## Saving 600K+ hours in GP Surgery Administrative Work



Over 95% of **UK GP surgeries** are now processing 2.4+ million patient registrations through the NHS App.

Our work with NHS England has enabled the full digitalisation of the patient registration process, reducing what used to take weeks down to minutes.



## Assuring National Security through Safe Modernisation



Home Office

We work with the **Home Office** to modernise critical national infrastructure, enhancing public safety.

Our expertise supports initiatives that bolster national security and Policing efforts, such as the NIAM (National Identity and Authentication Management) technology platform.



## Migrating 47 Mission-Critical Applications to the Cloud



Ministry  
of Defence

We worked with the **UK Ministry of Defence** to migrate 47 mission-critical applications to MODCloud, supporting over 330,000 military and civilian users.

This transformation strengthens security, reduces downtime, and enables future innovation.





## Cloud Adoption Factory - Google Cloud Platform

Accelerate your Google cloud adoption with Netcompany's proven cloud migration service.

Supporting enterprise application migration to Google Cloud Platform (GCP), ideal for supporting application & business transformation, data centre exits or strategic technology choices

Provided by specialist Google delivery teams.

### Service Features

1. Application focused approach, considering current and future state
2. Migrations consider technical, business, compliance, service and operational requirements
3. 7R treatment: refactor, replatform, rehost, relocate, repurchase, retire, retain
4. Delivery models: single app, agreed price book, migration factory
5. Integrates to your key internal governance - change, architecture, project reporting
6. Delivery by specialist Google Cloud Platform teams
7. Meet external/industry accreditation requirements for Official/Official-Sensitive/Secret classifications
8. Includes stakeholder engagement, comms planning and evangelism
9. Multi-dimension customized test program, including SIT, UAT, load, PEN testing
10. Post delivery hypercare smoothing the introduction of the migrated applications

### Service Benefits

1. All applications are fully documented and have dependencies mapped
2. Flexible models to support minor, major and ad hoc migrations
3. Address risk, technical debt, security, legacy licensing and commercial issues
4. Specialists in Google Cloud Platform, ensuring quality delivery.
5. Keep all assets (designs, Inf as code) to enable future development
6. Delivery as standalone or rainbow teams aligned to your governance and reporting
7. Improved service acceptance as migrations integrate with your business processes
8. Support for communicating and evangelising cloud adoption benefits internally
9. Post migration support ensuring smooth handover into operations or DevOps teams
10. Efficient process based on experience of migrating 1000 applications



# Cloud Adoption Factory - Google Cloud Platform

## The Methodology

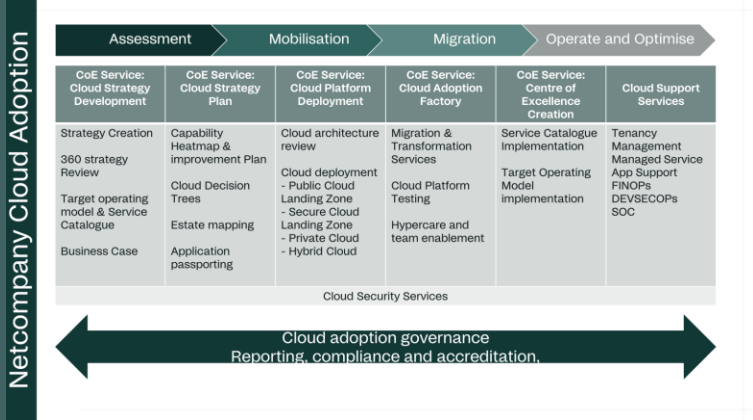
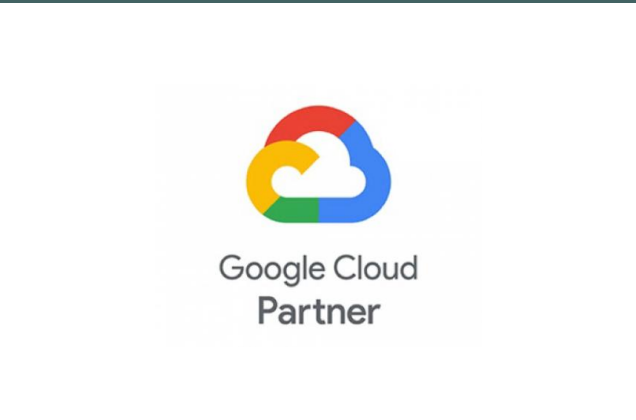
Netcompany's fully modular end to end cloud adoption methodology can support you at all phases of your cloud adoption. Whether you are at the beginning of your journey or looking to improve the current utilisation of cloud services, we can help.

Our methodology is based on the Google Cloud well architected framework, the Google Cloud adoption framework, industry standards such as the open alliance for cloud adoption (OACA framework) and a combination of our own experiences in supporting public and private organisations with their cloud adoption.

Our preference is to work on an outcome-based engagement – ensuring that we have a shared goal to complete an activity or task.

The services can be delivered in combination with your teams in a rainbow team delivery model (in person, remote, or hybrid), or as a discrete deliverable driven entirely by the Netcompany team. Our flexible and proven delivery methodology allows us to align to your governance processes, ensuring we deliver in a way your business can understand, monitor and engage with.

Netcompany appreciate that cloud adoption is often just a part of a broader business initiative, Netcompany are well equipped to support more complex engagements and have a breadth and depth of capability in other areas including data, AI/ML, user centered design, application development and ongoing managed services.



# Successful Delivery of Cloud and Managed Services



## Strategy Development

Ensures strategic alignment and stakeholder consensus

Builds confidence to invest and move forward

- Strategy creation
- 360° strategy review
- Target operating model & service catalogue
- Business case



## Design & Deployment

Ensures best-practice, proportionate, and cost-effective design

Builds confidence to migrate securely and efficiently

- Architecture review
- Cloud deployment
- Landing zone (public, private, hybrid)



## Transformation Factory

Ensures assured migration and business-aligned transformation

Embeds change and enables success criteria

- Migration & transformation services
- Cloud platform testing
- Hypercare & team enablement



## Creation of Centre of Excellence

Uplifts internal capability and accelerates value from cloud investments

Embeds service-oriented practices for long-term success

- Service catalogue implementation
- Target operating model implementation



## Capability & Remediation Plan

Establishes a baseline for successful change

Enables evidence-based prioritisation and planning

- Capability heatmap & improvement plan
- Decision trees
- Estate mapping
- Application passporting



## Cloud Support Service

Guarantees assured delivery with ongoing optimisation

Balances cost efficiency with security and future capability

- Tenancy management & managed service
- Application support
- FinOps, DevSecOps, SOC





## Cloud Adoption Factory - Google Cloud Platform

### What benefits do you receive?

Our tailored adoption and migration services support your teams to migrate applications to the cloud, deliver against plans to exit existing hosting environments to avoid datacentre costs, or moving to the cloud to support innovation and efficiency initiatives.

Our cloud adoption factory is tailored to meet your specific needs around technology, commercial, security, compliance and existing contractual commitments.

### What is the service?

The cloud migration and transformation essentially moves applications from their current platform to GCP. This can be from on-premises infrastructure, between cloud platforms and can work up to SECRET classifications.

Cloud migrations can be delivered in three models:

- Single/group of application
- Ad hoc price; book-based approach
- Cloud migration factory team working through a backlog of migrations

The service captures the current state and intended future state of an application including application strategy/future relevance, technical architecture, run costs, service, security and compliance requirements along with dependencies and any known risks.

We work with your organisation to define a 7R (refactor, replatform, rehost, relocate, repurchase, retire, retain) treatment. All migrations will have agreed reporting mechanisms and milestones/KPI's. The Netcompany team will ensure that visibility of migrations and any issues arising are reported.

### Testing

We work with you to identify and obtain any relevant accreditation from industry partners (e.g., MOD, HO, NCSC) and create an appropriate test plan covering all necessary testing activity.

### Hypercare and team enablement

We provide extra support post migration to ensure rapid response to any issues. The process identifies any operational change required and we support the enabling of any operations team to incorporate new tasks via documentation/training/run books.

### How do we do it?

A combination of in person workshops, interviews, technical discovery tooling (native and third party), collaborative reviews and explainer sessions.

This service can be delivered as a self-contained delivery, or in combination with internal teams as part of a rainbow team. We engage with all relevant and internal governance boards (e.g., technical architecture review boards, change boards) and if required external accreditation bodies.

Migrations will depend on the specific technical architecture; however, all deployments utilise our accelerator templates from our cloud centre of excellence. Where possible we will use automated tooling to perform tasks – this will be agreed as part of the engagement.

Additionally, we utilise our deep partnership with Microsoft to complete well architected reviews (that can be tri-party) to provide further assurance.

All delivered by our GCP experts who have both deep experience of cloud adoption and vendor certification from Microsoft.

# How we work

A photograph of a group of people in a meeting or conference. In the foreground, a man with a beard and short blonde hair, wearing a white shirt, is smiling and looking towards the right. Behind him, another man in a blue shirt is partially visible. To the right, a woman with long brown hair, wearing a grey jacket, is also looking towards the right. The background is blurred, showing other people in the room. The overall lighting is warm and professional.

We empower societies, companies and institutions to take control of their processes and data.

# Dedicated to a Greener, Fairer Future

- Netcompany is more than a business; we're a community of employees, customers and partners committed to a sustainable and fair society.
- When working towards the Social Value Quality Mark, we developed a set of seven pledges. These support our alignment with the United Nations' Sustainable Development Goals and the UK Government's Social Value Model. Furthermore, they underpin the development of our social and environmental impact initiatives.
- We are proud to be the winner of awards and accolades from our work and contribution to social value creation and community well-being.



# Social Value in 2024

## ■ Communities

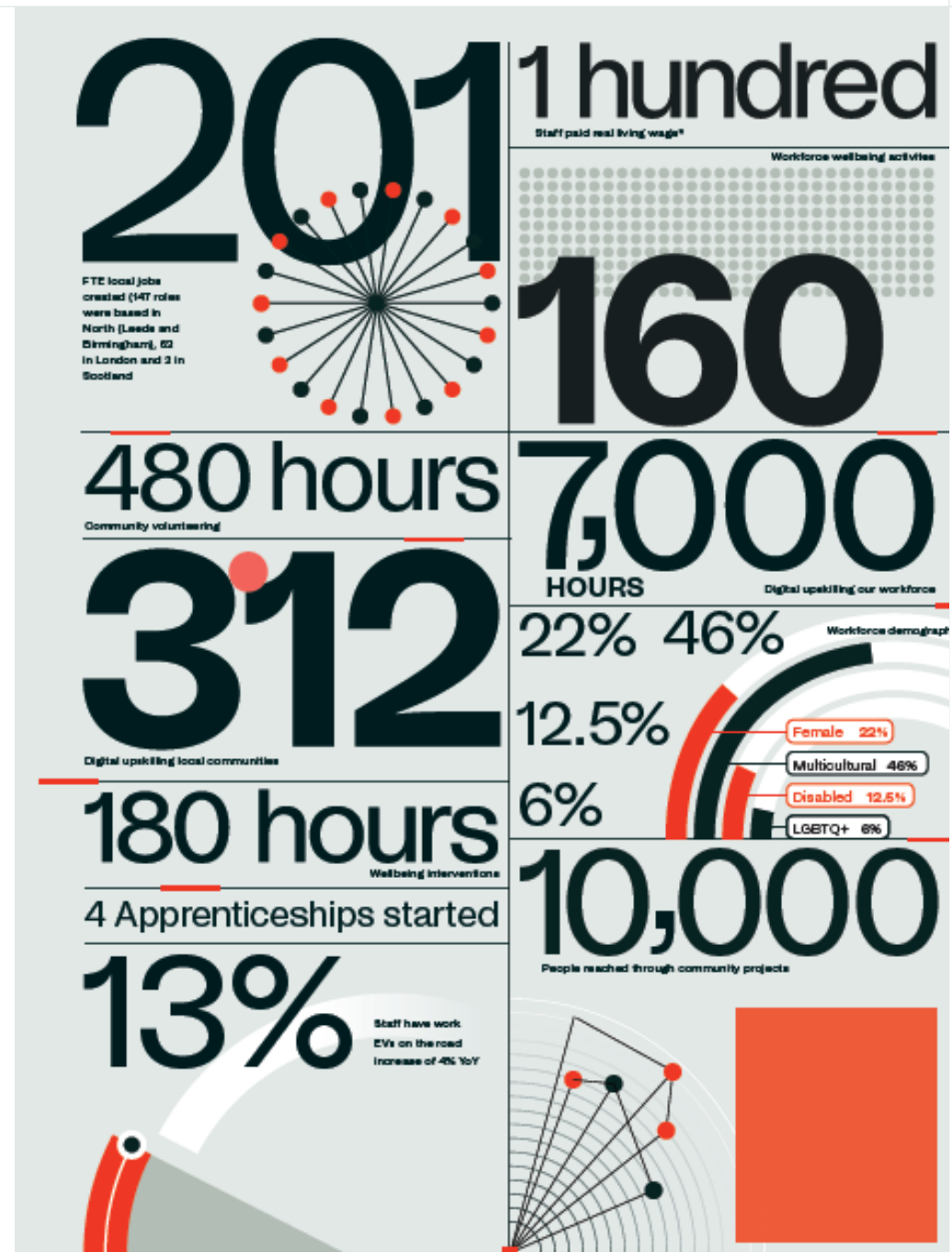
Netcompany partners with schools, charities and SMEs to build digital skills, improve access to technology and create inclusive opportunities. Through volunteering, mentoring and targeted programmes, Netcompany reached **10,000 people** across **480 hours of volunteering** in 2024, running and contributing to events with Ahead partnership, Rebel Business School and more. Netcompany helped local areas strengthen in resilience, employability and long-term economic growth with the creation of **201 FTE jobs** across London, Birmingham, Leeds and Edinburgh of which 100% are **paid real living wage**.

## ■ People

Netcompany invests in our people through inclusive recruitment, apprenticeships and continuous learning. We delivered **7,000 hours of digital upskilling** through our dedicated Academy in areas of digital, management and personal development. We support underrepresented groups into meaningful careers, with **4 new apprentices** who are supported by our ERGs (Women, Multicultural, Veterans, LGBTQ, Neurodiversity). Netcompany has achieved demographic representation above the industry average in areas such as ethnic minority, who make up **46% of our workforce**. We promote fair pay, wellbeing and progression, delivering **180 hours of wellbeing intervention** in 2024 through access to specialists and webinars targeting mental and physical health, and financial management.

## ■ Environment

Netcompany is reducing carbon emissions through an **EV scheme adopted by 13% of our staff**, promoting green IT through project Green Team Charters and tackling tech waste through our partnership with Good Things Foundation. We embed sustainable practices in delivery and supply chains, ensuring our ecosystems meet minimum requirements and support biodiversity volunteering with the NHS.



# Domain expertise across many industries

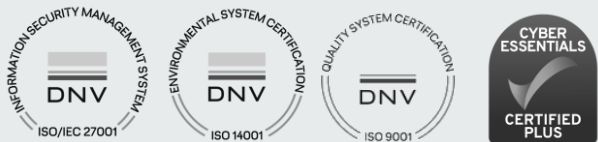
- With vast technology experience and deep public sector specific knowledge, we quickly create innovative solutions tailored to your goals, delivering outcomes to address the intricate challenges currently facing governments.
- Through our innovative delivery approach, true client partnerships and exceptional people, we design and deliver solutions that have dramatically increased user engagement and provide better citizen and customer experiences for us all.



# We are the customer's partner first, the software vendor's second

Netcompany is a tech-agnostic IT solutions provider, and we are entirely independent – always opting for the precise mix of technologies that is optimal to your business.

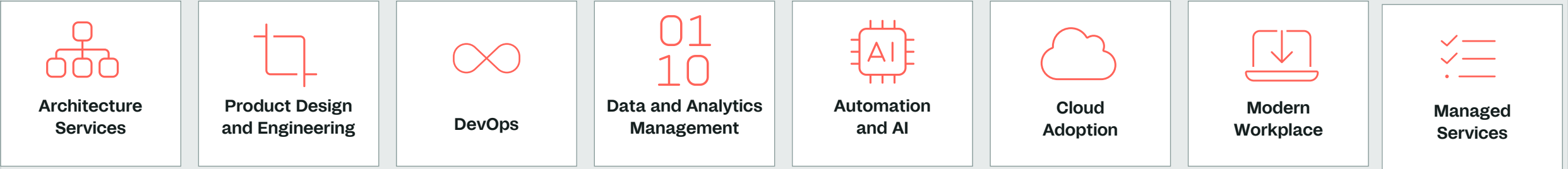
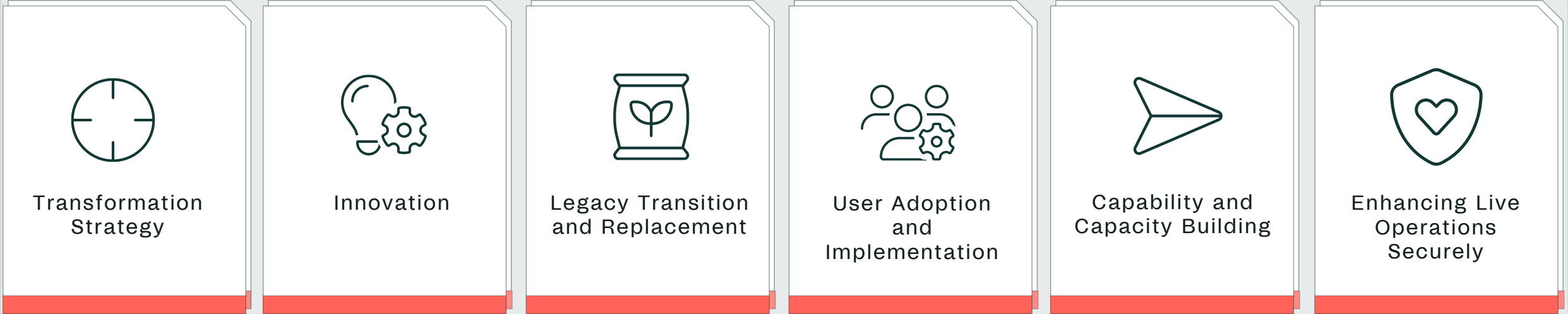
With expertise in all modern technologies and industry-targeted digital tools, we guide you through your options, combining components and software with the goal of finding the right balance between needs, agility and operating costs.



# What We Do – and How

Championing Digital Sovereignty and Responsible Digitalisation, we deliver end-to-end IT services – even where others couldn't.

# End-to-end transformation delivery capability



Underpinned by our delivery expertise

Methodology

Business Analysis

Change Management

Project Management

Dev & Test

# A singular delivery model that sets us apart



## Open platform approach

- Legacy-free solutions with full customer ownership
- Technology agnostic – customer needs is the only thing that dictates technology choices
- Reusable components and portfolio of future-proof platforms and products



## Access to unique talent

- IT people leading IT people
- No knowledge gaps
- Interdisciplinary and cross-organisational teams
- Scalable project cell structure



## Building digital maturity

- Highly collaborative, on-site development approach
- We share our expertise and educate your organisation
- We nurture your digital maturity and independence



## Controlled agile delivery

- A perfect mix of waterfall and agile virtues
- Control and predictability in harmony with lean, continuous improvements and adaptation

## Next-generation digital transformation

# Platforms for the future

A platform is something to build on. It's a solid foundation. It's safe. It's re-usable. In short, it's a responsible way of doing IT.

# Why Netcompany platforms?



## ■ Reliability from re-use

Our platform approach prioritises successful re-use, ensuring consistency and reliability for clients, and reducing development redundancy with cutting-edge technical platforms.



## ■ Reduced risk

Our meticulous documentation and use of proven platforms provide a high level of transparency and agility, ensuring timely delivery with reduced risks.



# Netcompany Platforms

Easily customisable, rapidly deployable,  
and AI-ready - for the futureproof business.

## CONTROL TOWER



**PULSE™** is a control tower for a real-time data ecosystem that allows businesses to share and act on a single source of truth.

It facilitates adaptable planning and forecasting in changing circumstances, breaking down silos and providing a single view of plan, execution and results.



## PROCESS AND ADMINISTRATION



**AMPLIO™** is our platform for regulated case management and process automation in highly compliant environments. It's a powerful tool for digitising and controlling complex processes, providing a single source of truth for all business executions.



## DIGITAL POST & ARCHIVE



**AMI™** is a secure platform that connects businesses and people. As a Digital Wallet, it offers a range of compliant 'my site' features like archive, profile, sign, and pay-as-a-service.

Additionally, AMI allows fast data and document exchange with other businesses.



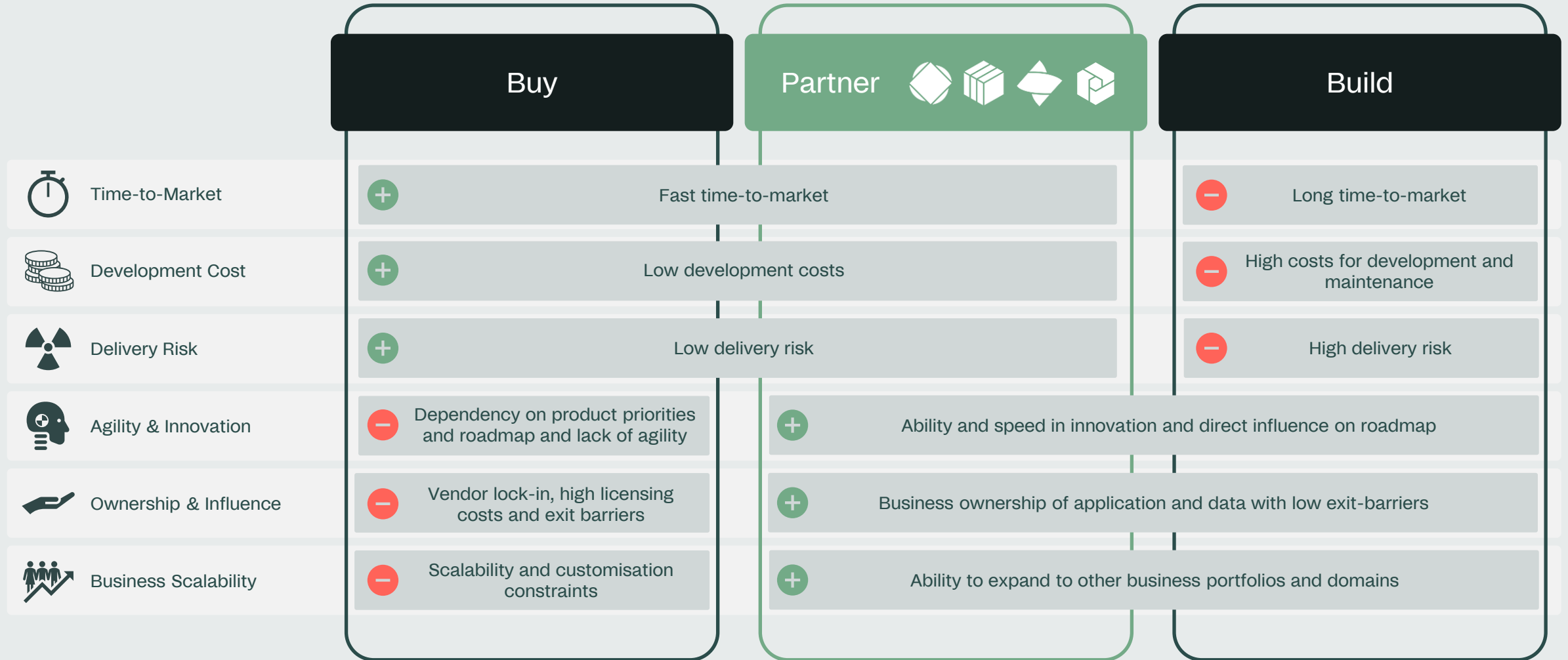
## GENERATIVE AI PLATFORM

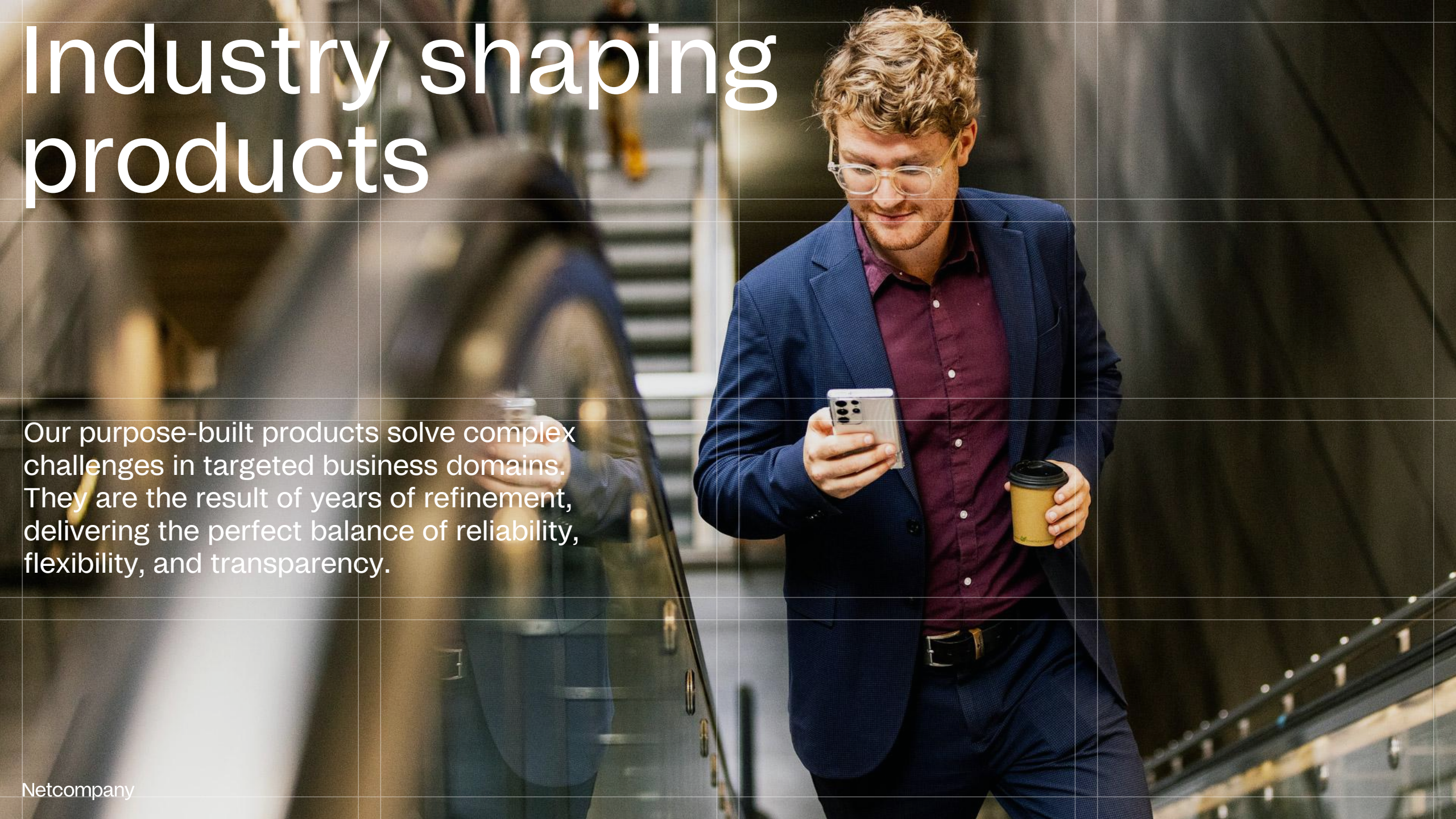


**EASLEY AI™** orchestrates and leverages existing AI models, quickly connecting them to your unique business data, tools, and processes, centralising and storing data securely within EASLEY – not with the model provider – to ensure full transparency and governance of AI.



# The strategic benefits of our platforms





# Industry shaping products

Our purpose-built products solve complex challenges in targeted business domains. They are the result of years of refinement, delivering the perfect balance of reliability, flexibility, and transparency.

# Why Netcompany products?

## ■ You could settle for a standard product

Off-the-shelf IT products promise speed and low cost with minimal custom work. Yet they often fall short of meeting your unique needs – leading to integration issues and hidden expenses.

## ■ Or choose the better way

Our range of products is designed to match your specific requirements. They offer modular integration, one transparent price to eliminate surprises, and an open-source foundation.

## ■ In short –

A generic IT product might seem appealing at first, but its long-term drawbacks – limited flexibility, rising costs, and integration headaches—can add up. Our products deliver the reliability, adaptability, and transparency your business needs – the result of years of refinement.



# Netcompany Products

## TAXATION

**SOLON TAX™** is our built for purpose commercial-off-the-shelf (COTS) product for taxpayer and revenue management operations and process automation in complex revenue authority environments.



## CUSTOMS

**ERMIS™** is a dedicated, self-contained, reusable, and integrated family of customs solutions, with continuously evolving capabilities designed to be the customs operations management system of choice for customs administrations.



## SOCIAL SECURITY

**PERSEUS™** is our purpose-built commercial off-the-shelf (COTS) product for employers, insured persons, social security revenues, pensions, and benefits management operations. It facilitates process automation in complex social security environments.



## DIGITAL BANKING

**DX4B™** is our leading-edge digital banking solution, offering mobile banking, web banking, open banking, and digital wallets with a focus on interoperability and scalability.



## RISK ANALYSIS

**LUMENUS™** is a next-gen risk analysis solution designed for the public sector, offering increased usability, seamless interoperability, and a modern technology stack.



# ■ Our products are to our platforms what specialised tools are to a general-purpose toolkit.

While the latter reuse components across industries, our products target specific industries or business processes.

Together, they maximise our ability to reuse software at scale.

Our customers are the ones to reap the benefits.



**Greater reliability**



**Lower costs**



**Fast deployment**



**Simple, transparent pricing scheme**

# Netcompany

## Want to know more?

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