

Netcompany



Microsoft Tenant to Tenant Design & Migration Service

Changing Europe with responsible digitalisation

Empowering digital societies through responsible digitalisation

- Founded in 2000 in Copenhagen, Denmark, Netcompany delivers critical IT and Digital solutions across public and private sectors
- Supporting digital transformation for efficient, sustainable futures, we are a trusted partner in Supply Chain, Transportation, Utilities, and Government
- With our ‘Reuse, not Reinvent’ approach, we offer cross-sector and international best practices to support legacy modernization
- We accelerate and enable digital foundations with cloud, automating operations, and running mission-critical services with confidence

By the numbers

8,260

Employees
year-end 2024

£738m

Group Revenue in
2024

50+

Nationalities represented
in workforce

Customers





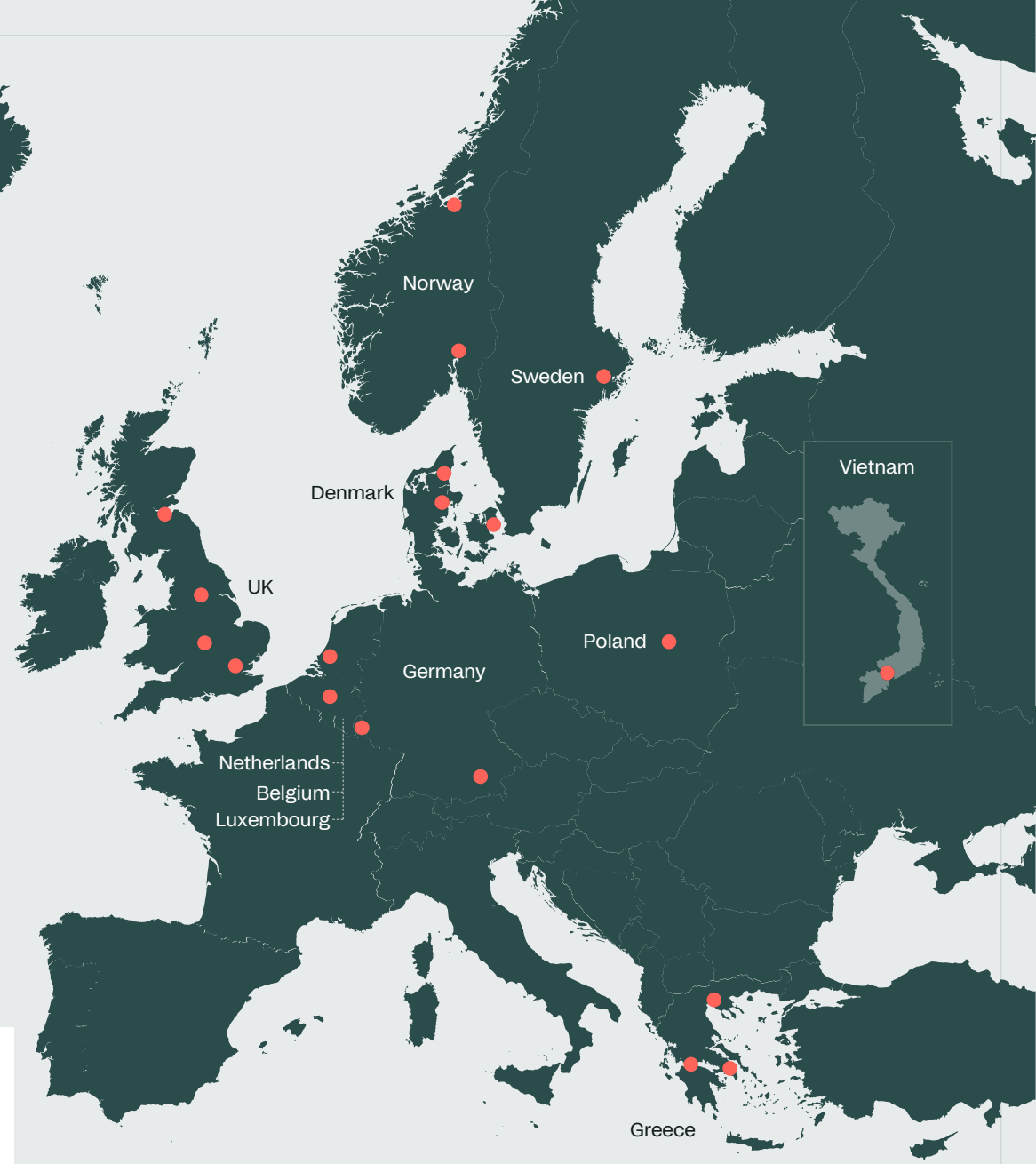












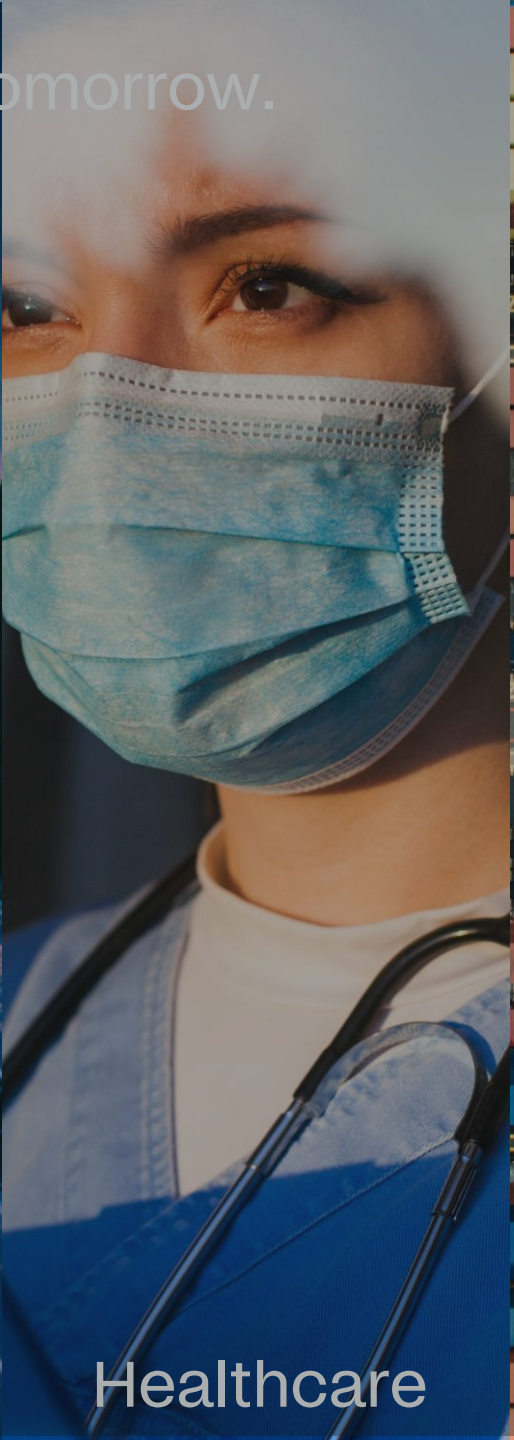
Running Today. Transforming Tomorrow.



Defence



Transport



Healthcare



Trade



Public Safety

Assuring the Resilience of the UK's National Infrastructure

Supporting the Strategic Road Network



The National Highways digital estate is a highly complex ecosystem, comprising 130 suppliers and 40 services.

Working as a trusted partner with National Highways since 2019, we have supported its Digital Services team to manage suppliers, reduce downtime, and deliver significant improvements to processes.



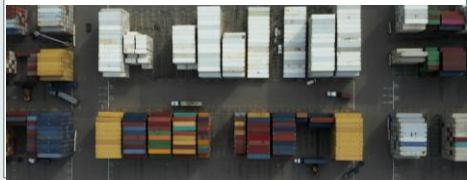
Streamlining UK-EU Trade with NCTS5



HM Revenue
& Customs

Netcompany's ERMIS solution replaced HMRC's 20-year-old legacy system with the **New Computerised Transit System Phase (NCTS)**.

The modernised, automated customs procedures for UK and EU traders improve efficiency and reduce waste.



Saving 600K+ hours in GP Surgery Administrative Work



Over 95% of **UK GP surgeries** are now processing 2.4+ million patient registrations through the NHS App.

Our work with NHS England has enabled the full digitalisation of the patient registration process, reducing what used to take weeks down to minutes.



Assuring National Security through Safe Modernisation



Home Office

We work with the **Home Office** to modernise critical national infrastructure, enhancing public safety.

Our expertise supports initiatives that bolster national security and Policing efforts, such as the NIAM (National Identity and Authentication Management) technology platform.



Migrating 47 Mission-Critical Applications to the Cloud



Ministry
of Defence

We worked with the **UK Ministry of Defence** to migrate 47 mission-critical applications to MODCloud, supporting over 330,000 military and civilian users.

This transformation strengthens security, reduces downtime, and enables future innovation.





Microsoft Tenant to Tenant Design & Migration Service

Tenant migrations are complex, with many moving parts. Netcompany, a Microsoft Gold Partner, has a proven track record in multi-tenant to tenant design migration services. We use industry best practices, guidelines, and tried-and-tested methodologies, to migrate services such as Subscriptions, M365 Apps, mailboxes, Intune, SharePoint, OneDrive, Teams and PowerApps.

Service Features

1. Experts in cloud migration activities.
2. Highly skilled Microsoft Certified consultants, with security clearance.
3. End-to-end tenant migration and architecture services.
4. Detailed assessment of environments.
5. Automation of tasks and processes to streamline migration activities.
6. Multiple subscription and licensing opportunities.
7. Flexibility and scalable growth with acquisitions and mergers.
8. Efficient planning for large and complex projects..
9. Excellent reporting tools for stakeholder updates.
10. Access to Microsoft FastTrack services.

Service Benefits

1. Significant savings in resources, maintenance, and lower real-world costs.
2. Multiple services running concurrently during migration for seamless operations.
3. Increased compliance to protect valuable information and reputation.
4. Enhanced cyber security and monitoring, using industry leading tools.
5. Simplified management of infrastructure in a single online portal.
6. Opportunities to adopt new company branding.
7. Location changes. All services hosted in fewer environments.
8. Greater chance of adoption and acceptance, with better decision making.
9. Low-risk migration strategies with full Microsoft support.
10. Maintaining business continuity and readiness.



Microsoft Tenant to Tenant Design & Migration Service

The Service

Tenant migrations are very complex with many moving parts. Netcompany, a Microsoft Gold Partner, has a proven track record in multi-tenant to tenant design migration services. We use industry best practices, guidelines, and tried-and-tested methodologies, to migrate services such as subscriptions, M365 Apps, Mailboxes, Intune, SharePoint, OneDrive, Teams and PowerApps.

Netcompany's tenant migration service covers all cloud types including public, private and hybrid cloud environments.

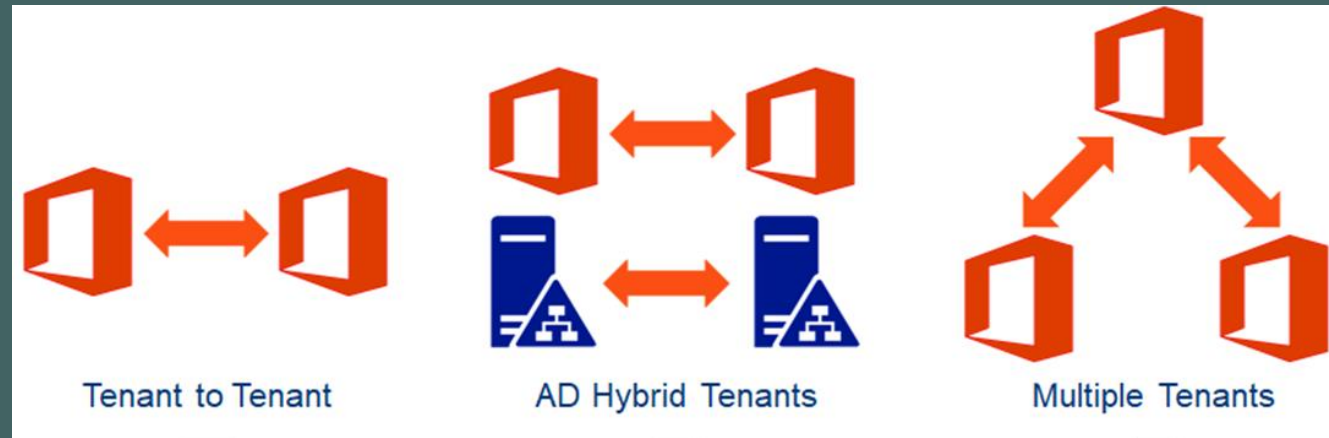
We adopt our tried and tested migration methodologies using Microsoft partner, third party

and in-house tools to help deliver your cloud vision.

The service will assess, discover, plan, architect, design and implement the solution. The service offering will include all end-to-end cloud solutions for the stakeholder and achieve and realise the end goals.

Using modern cloud technologies including IaaS, SaaS and PaaS, as well as flexibility across providers including Azure, AWS and Google, Netcompany will support, guide and action your transition to a cloud solution.

Once complete, we can offer ongoing managed support services where requested.





Microsoft Tenant to Tenant Design & Migration Service

How we do it

Netcompany have many years of experience working on modern workplace transformations, cloud transitions, migrations, and digital transformation deliveries. Our technical leads are experts at translating your vision into tangible outcomes using Netcompany’s proven, low risk, approach, tailored to your specific delivery requirements.

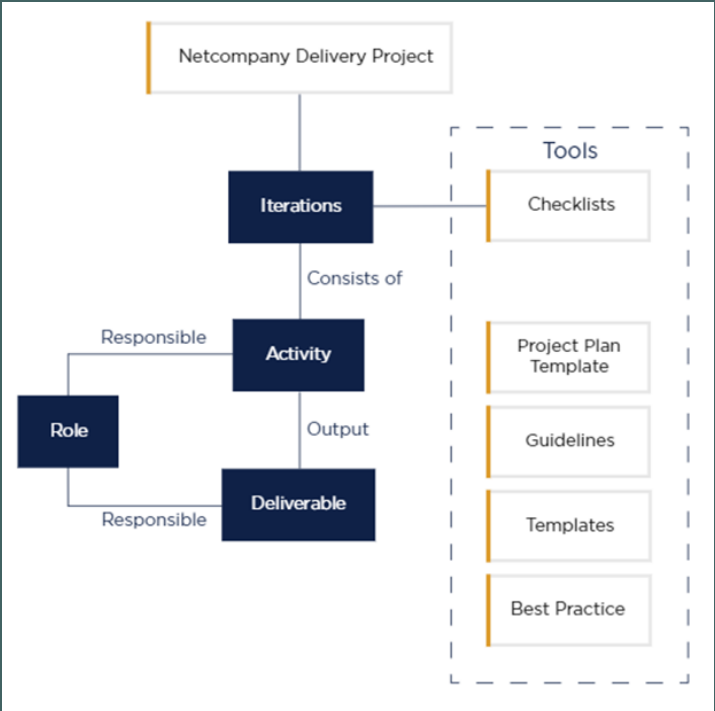
To realise your organisation’s objective, Netcompany will work to understand your current platforms and service models, then propose the technology & organisational changes that you will need to operate a in a cloud-based environment. Once agreed we’ll install and configure the technology. We’ll also work with you to assess and update your service model to reflect the opportunities that a cloud solutions can provide.

We achieve this by using our proven Methodology.

Our Methodology and how we use it

Our delivery methodology consists of an agile development model, a stringent project management method and tools to support the model and method. Each element complementing each other.

The core fundamentals that make up our methodology include, creating checklists, detailed project plans, guidelines to measure against, using tried and tested templates and following industry best practices where applicable.





Microsoft Tenant to Tenant Design & Migration Service

What does it do?

Tenant migrations are very complex with many moving parts. Why migrate tenants?

Netcompany, a Microsoft Gold Partner, has a proven track record in multi-tenant to tenant design migration services. We use industry best practices, guidelines, and tried-and-tested methodologies, to migrate services such as subscriptions, M365 Apps, Mailboxes, Intune, SharePoint, OneDrive, Teams and PowerApps.

Netcompany operates support services in line with an agreed service model and always aims to ensure that it comprehensively covers your organisation's needs. Our first step will be to arrange a consultation meeting and collect your requirements. Once we understand your requirements and the details of your environment, we'll adapt our standard service model to you.

Netcompany will also ensure that the management information (billing) you receive from your IaaS/ PaaS/SaaS providers matches your usage to ensure there are no unexpected surprises.

If your organisation would prefer that we provide your public, private, hybrid or community cloud as an IaaS or PaaS service, we can provide innovative pricing structures that include our complete range of management activities to an agreed service model.

Our discovery service involves regular planned face to face meetings with key stakeholders, workshops with SMEs, and site and departmental champions in your organisation, to get a deeper understanding of the environment, business processes, and widely used/bespoke applications. We run in-depth hardware and software inventories using custom written PowerShell scripts, tools and readily available software. Finally, we carry out data gathering exercises to obtain better insights into volumes of data to help plan the storage migration activities.

Why migrate to a new tenant?

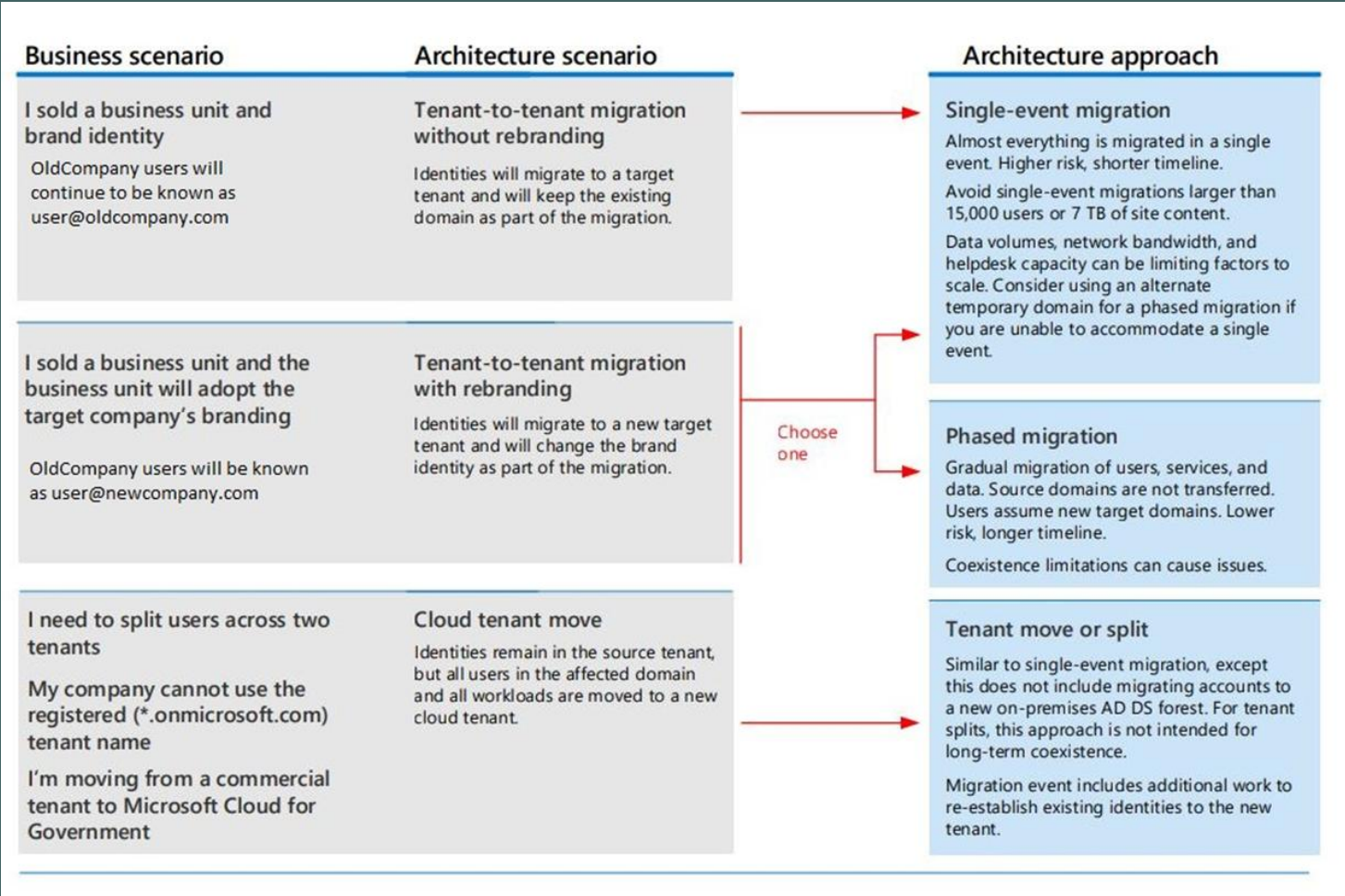
Tenant to tenant migrations are becoming more common. Many companies are going through acquisitions, mergers and divestitures.

Whether companies are moving from a source tenant to a new tenant, utilising a "new name domain" or moving from a source tenant to a new tenant, utilising the "same name domain", Netcompany can offer an approach to suit the needs of the customer.



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The Approach

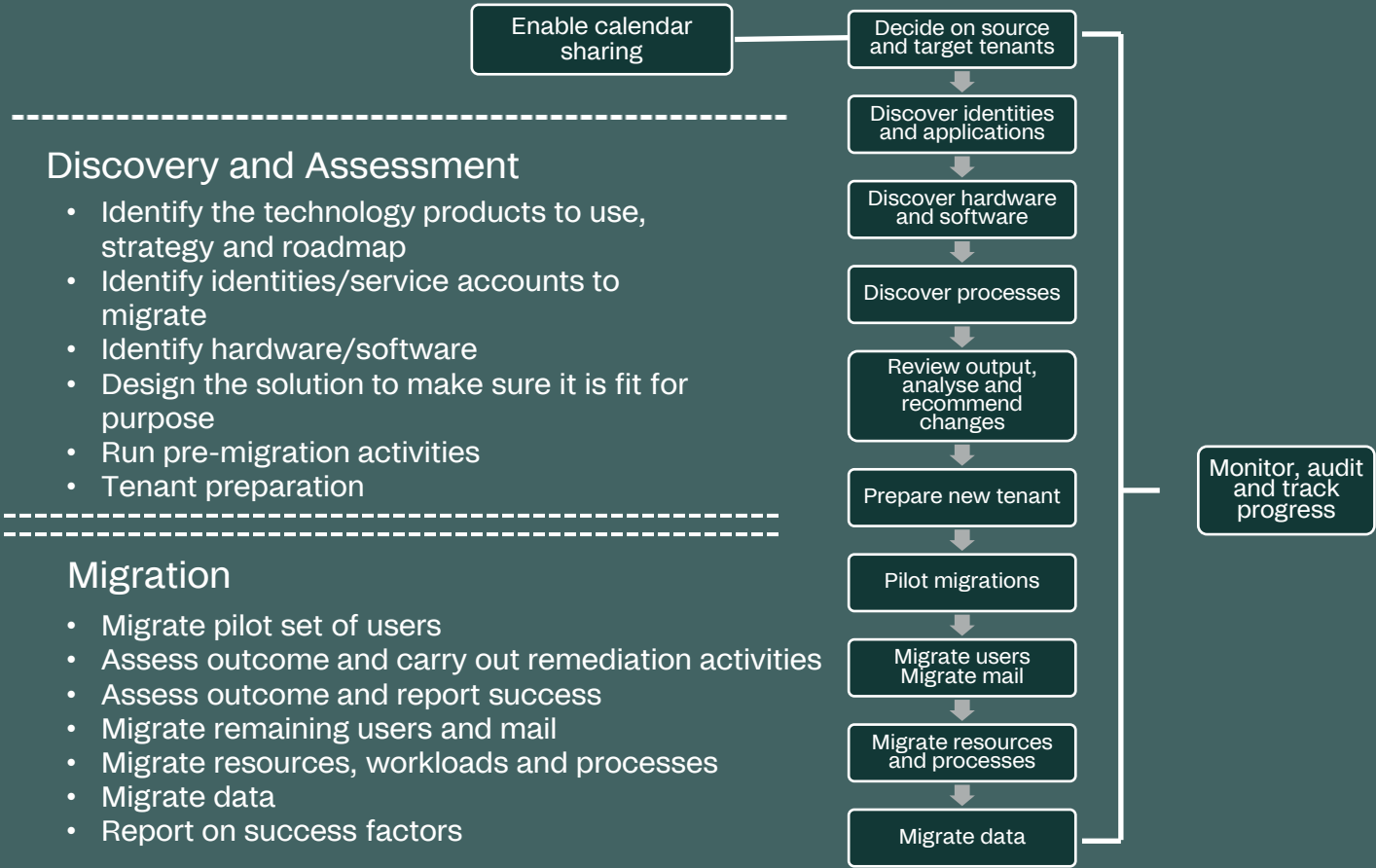




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How we do it

The Microsoft 365 tenant to tenant migration is performed using PowerShell scripts, third-party tools created in-house by Netcompany and readily available cloud provider software.





Microsoft Tenant to Tenant Design & Migration Service

Adoption of Best Practices

Design

During the design process, we collaborate with existing support teams and key personnel to share information gathered from the discovery phase, to create detailed high level and low-level design documents. During the implementation phase, we prepare the hosting environment and provision the service using the agreed baselines and guidelines. This is so we can run a proof-of-concept to demonstrate the environment is created within scope and is deemed ready for testing.

Implementation

Using proven and agreed baselines, the new services are provisioned in the cloud for pilot testing and readiness. The new services are created with the desired specifications or better. Performance, latency and security are actively monitored.

Pilot

A subset of pilot users/early adopters will test the migrated service to ensure that the newly migrated workload will deliver to the expectations set. The network access, server and application performance will be tested, which will contribute to the validation.

Validation

Once validation criteria has passed, feedback on the service is obtained to help further iron out any discrepancies. After agreement, the pilot process is signed off, the project can then commence.



Microsoft Tenant to Tenant Design & Migration Service

Our People

Subject Matter Experts (SMEs)

- Project/Delivery Managers
- Architects
- Cloud Specialists
- Security Consultants
- Network Consultants
- Support Teams

Netcompany
provide all areas of
key personnel.



How we work

A photograph of a group of people in a meeting or conference. In the foreground, a man with a beard and short blonde hair, wearing a white shirt, is smiling and looking towards the right. Behind him, another man in a blue shirt is partially visible. To the right, a woman with long brown hair, wearing a grey jacket, is also looking towards the right. The background is blurred, showing other people in the room. The overall lighting is warm and professional.

We empower societies, companies and institutions to take control of their processes and data.

Dedicated to a Greener, Fairer Future

- Netcompany is more than a business; we're a community of employees, customers and partners committed to a sustainable and fair society.
- When working towards the Social Value Quality Mark, we developed a set of seven pledges. These support our alignment with the United Nations' Sustainable Development Goals and the UK Government's Social Value Model. Furthermore, they underpin the development of our social and environmental impact initiatives.
- We are proud to be the winner of awards and accolades from our work and contribution to social value creation and community well-being.



Social Value in 2024

■ Communities

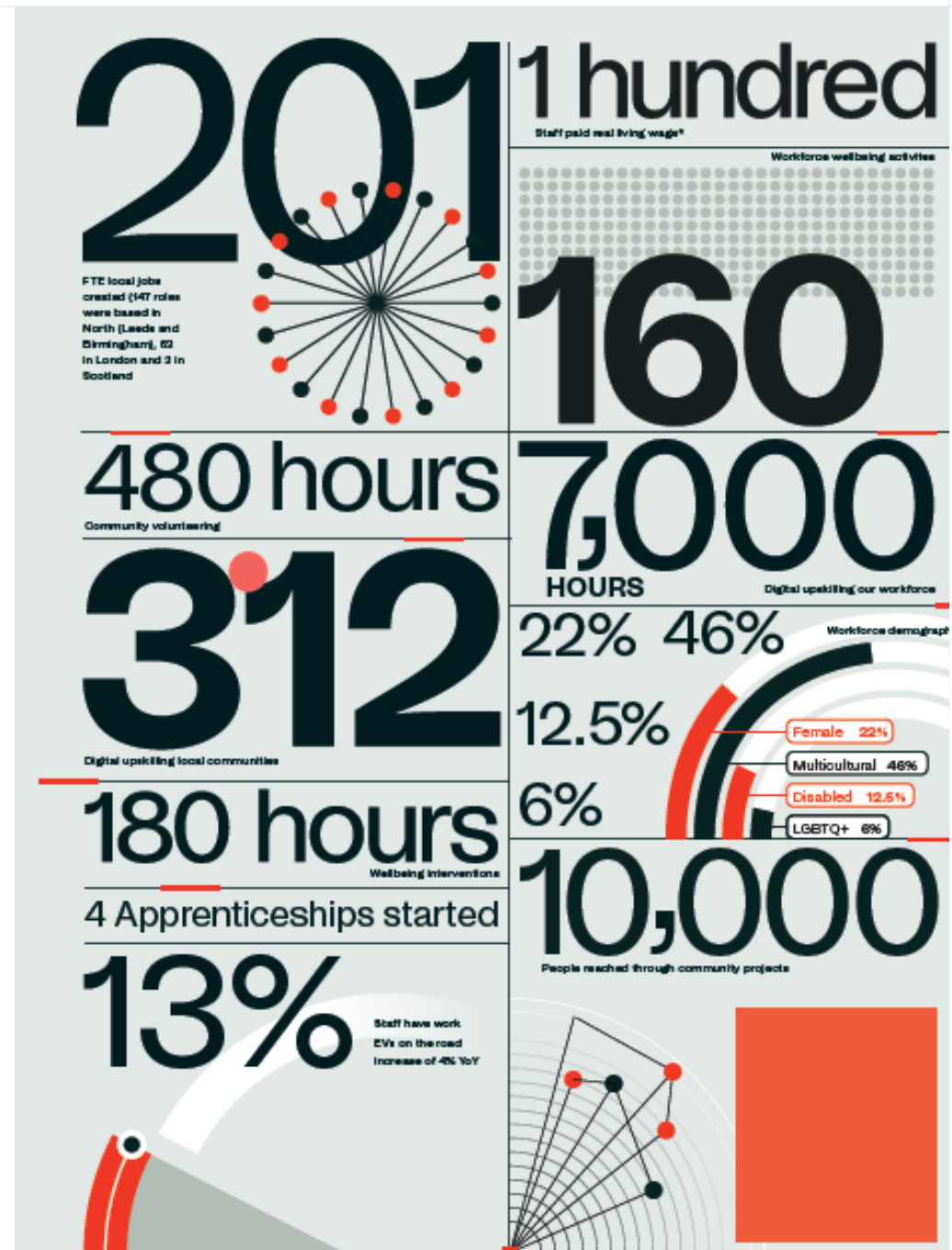
Netcompany partners with schools, charities and SMEs to build digital skills, improve access to technology and create inclusive opportunities. Through volunteering, mentoring and targeted programmes, Netcompany reached **10,000 people** across **480 hours of volunteering** in 2024, running and contributing to events with Ahead partnership, Rebel Business School and more. Netcompany helped local areas strengthen in resilience, employability and long-term economic growth with the creation of **201 FTE jobs** across London, Birmingham, Leeds and Edinburgh of which 100% are **paid real living wage**.

■ People

Netcompany invests in our people through inclusive recruitment, apprenticeships and continuous learning. We delivered **7,000 hours of digital upskilling** through our dedicated Academy in areas of digital, management and personal development. We support underrepresented groups into meaningful careers, with **4 new apprentices** who are supported by our ERGs (Women, Multicultural, Veterans, LGBTQ, Neurodiversity). Netcompany has achieved demographic representation above the industry average in areas such as ethnic minority, who make up **46% of our workforce**. We promote fair pay, wellbeing and progression, delivering **180 hours of wellbeing intervention** in 2024 through access to specialists and webinars targeting mental and physical health, and financial management.

■ Environment

Netcompany is reducing carbon emissions through an **EV scheme adopted by 13% of our staff**, promoting green IT through project Green Team Charters and tackling tech waste through our partnership with Good Things Foundation. We embed sustainable practices in delivery and supply chains, ensuring our ecosystems meet minimum requirements and support biodiversity volunteering with the NHS.



Domain expertise across many industries

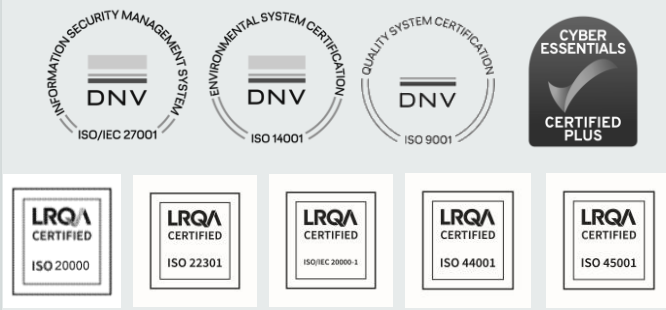
- With vast technology experience and deep public sector specific knowledge, we quickly create innovative solutions tailored to your goals, delivering outcomes to address the intricate challenges currently facing governments.
- Through our innovative delivery approach, true client partnerships and exceptional people, we design and deliver solutions that have dramatically increased user engagement and provide better citizen and customer experiences for us all.



We are the customer's partner first, the software vendor's second

Netcompany is a tech-agnostic IT solutions provider, and we are entirely independent – always opting for the precise mix of technologies that is optimal to your business.

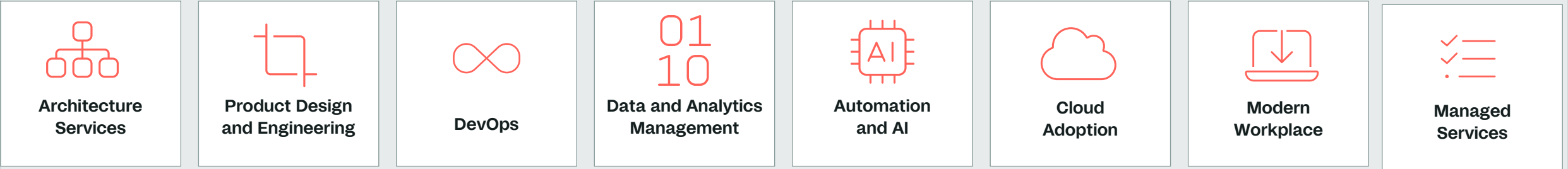
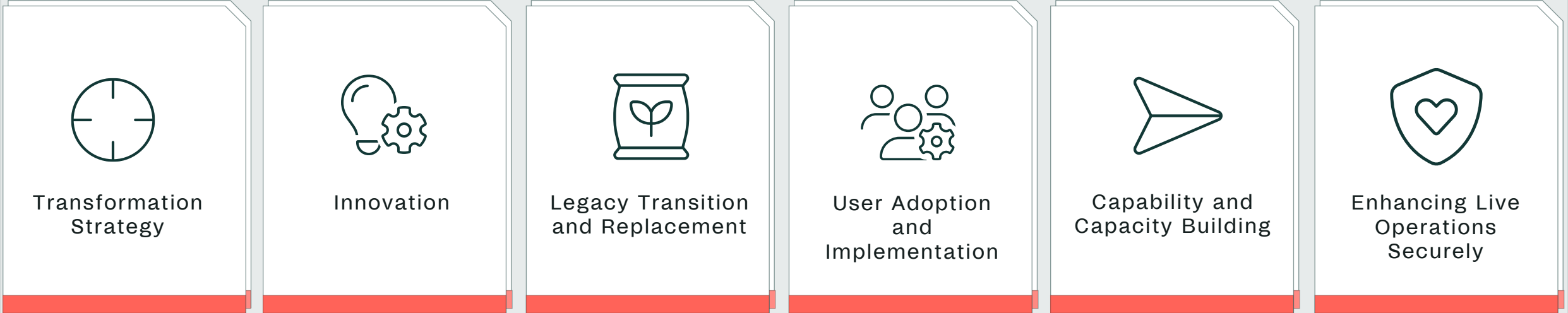
With expertise in all modern technologies and industry-targeted digital tools, we guide you through your options, combining components and software with the goal of finding the right balance between needs, agility and operating costs.



What We Do – and How

Championing Digital Sovereignty and Responsible Digitalisation, we deliver end-to-end IT services – even where others couldn't.

End-to-end transformation delivery capability



A singular delivery model that sets us apart



Open platform approach

- Legacy-free solutions with full customer ownership
- Technology agnostic – customer needs is the only thing that dictates technology choices
- Reusable components and portfolio of future-proof platforms and products



Access to unique talent

- IT people leading IT people
- No knowledge gaps
- Interdisciplinary and cross-organisational teams
- Scalable project cell structure



Building digital maturity

- Highly collaborative, on-site development approach
- We share our expertise and educate your organisation
- We nurture your digital maturity and independence



Controlled agile delivery

- A perfect mix of waterfall and agile virtues
- Control and predictability in harmony with lean, continuous improvements and adaptation

Next-generation digital transformation

Platforms for the future

A platform is something to build on. It's a solid foundation. It's safe. It's re-usable. In short, it's a responsible way of doing IT.

Why Netcompany platforms?



■ Reliability from re-use

Our platform approach prioritises successful re-use, ensuring consistency and reliability for clients, and reducing development redundancy with cutting-edge technical platforms.



■ Reduced risk

Our meticulous documentation and use of proven platforms provide a high level of transparency and agility, ensuring timely delivery with reduced risks.



Netcompany Platforms

Easily customisable, rapidly deployable,
and AI-ready - for the futureproof business.

CONTROL TOWER



PULSE™ is a control tower for a real-time data ecosystem that allows businesses to share and act on a single source of truth.

It facilitates adaptable planning and forecasting in changing circumstances, breaking down silos and providing a single view of plan, execution and results.



PROCESS AND ADMINISTRATION



AMPLIO™ is our platform for regulated case management and process automation in highly compliant environments. It's a powerful tool for digitising and controlling complex processes, providing a single source of truth for all business executions.



DIGITAL POST & ARCHIVE



AMI™ is a secure platform that connects businesses and people. As a Digital Wallet, it offers a range of compliant 'my site' features like archive, profile, sign, and pay-as-a-service.

Additionally, AMI allows fast data and document exchange with other businesses.



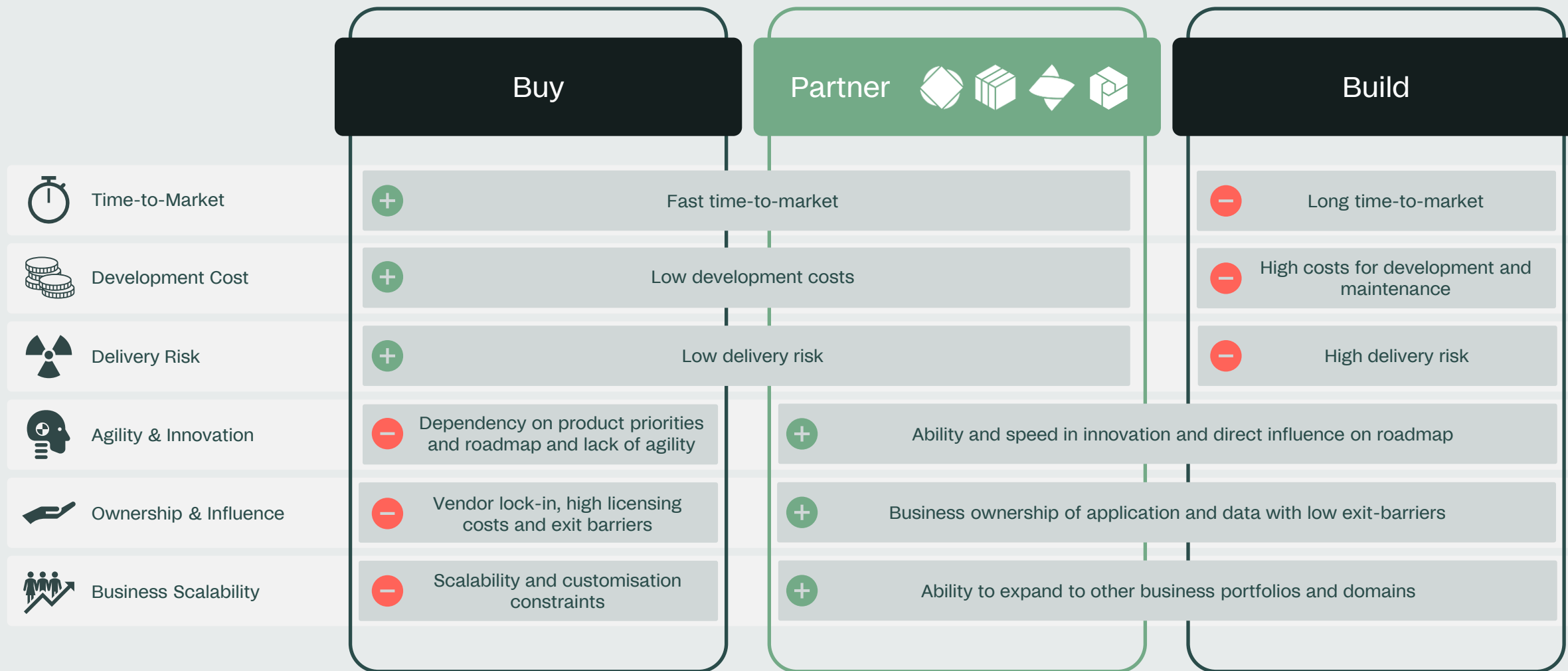
GENERATIVE AI PLATFORM

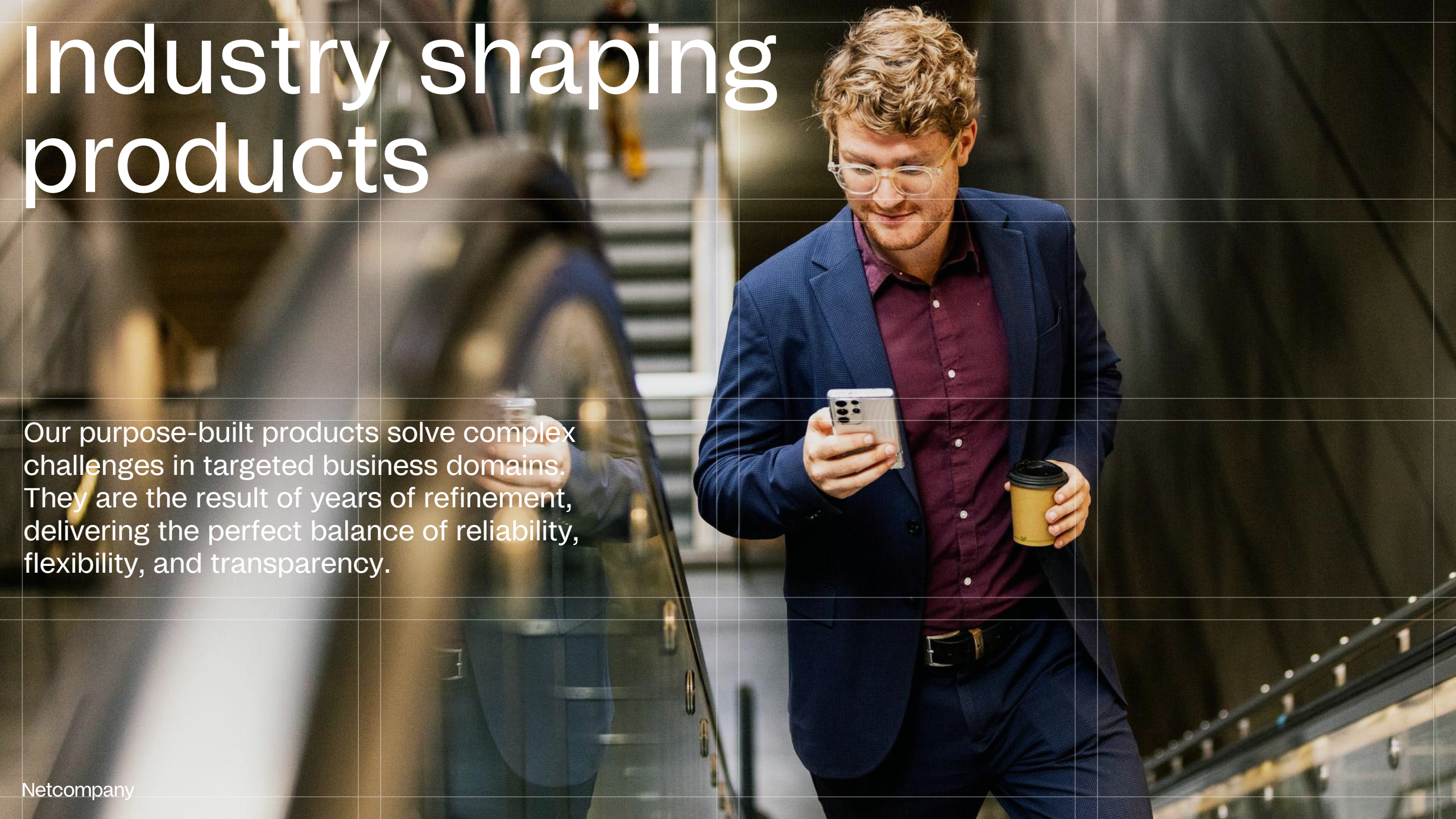


EASLEY AI™ orchestrates and leverages existing AI models, quickly connecting them to your unique business data, tools, and processes, centralising and storing data securely within EASLEY – not with the model provider – to ensure full transparency and governance of AI.



The strategic benefits of our platforms





Industry shaping products

Our purpose-built products solve complex challenges in targeted business domains. They are the result of years of refinement, delivering the perfect balance of reliability, flexibility, and transparency.

Why Netcompany products?

■ You could settle for a standard product

Off-the-shelf IT products promise speed and low cost with minimal custom work. Yet they often fall short of meeting your unique needs – leading to integration issues and hidden expenses.

■ Or choose the better way

Our range of products is designed to match your specific requirements. They offer modular integration, one transparent price to eliminate surprises, and an open-source foundation.

■ In short –

A generic IT product might seem appealing at first, but its long-term drawbacks – limited flexibility, rising costs, and integration headaches—can add up. Our products deliver the reliability, adaptability, and transparency your business needs – the result of years of refinement.



Netcompany Products

TAXATION

SOLON TAX™ is our built for purpose commercial-off-the-shelf (COTS) product for taxpayer and revenue management operations and process automation in complex revenue authority environments.



CUSTOMS

ERMIS™ is a dedicated, self-contained, reusable, and integrated family of customs solutions, with continuously evolving capabilities designed to be the customs operations management system of choice for customs administrations.



SOCIAL SECURITY

PERSEUS™ is our purpose-built commercial off-the-shelf (COTS) product for employers, insured persons, social security revenues, pensions, and benefits management operations. It facilitates process automation in complex social security environments.



DIGITAL BANKING

DX4B™ is our leading-edge digital banking solution, offering mobile banking, web banking, open banking, and digital wallets with a focus on interoperability and scalability.



RISK ANALYSIS

LUMENUS™ is a next-gen risk analysis solution designed for the public sector, offering increased usability, seamless interoperability, and a modern technology stack.



■ Our products are to our platforms what specialised tools are to a general-purpose toolkit.

While the latter reuse components across industries, our products target specific industries or business processes.

Together, they maximise our ability to reuse software at scale.

Our customers are the ones to reap the benefits.



Greater reliability



Lower costs



Fast deployment



Simple, transparent pricing scheme

Netcompany

Want to know more?

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[Netcompany.com](https://netcompany.com)

