

Netcompany



User Centred Digital Innovation

Changing Europe with responsible digitalisation

Empowering digital societies through responsible digitalisation

- Founded in 2000 in Copenhagen, Denmark, Netcompany delivers critical IT and Digital solutions across public and private sectors
- Supporting digital transformation for efficient, sustainable futures, we are a trusted partner in Supply Chain, Transportation, Utilities, and Government
- With our ‘Reuse, not Reinvent’ approach, we offer cross-sector and international best practices to support legacy modernization
- We accelerate and enable digital foundations with cloud, automating operations, and running mission-critical services with confidence

By the numbers

8,260

Employees
year-end 2024

£738m

Group Revenue in
2024

50+

Nationalities represented
in workforce

Customers



Running Today. Transforming Tomorrow.



Defence



Transport



Healthcare



Trade



Public Safety

Assuring the Resilience of the UK's National Infrastructure

Supporting the Strategic Road Network



The National Highways digital estate is a highly complex ecosystem, comprising 130 suppliers and 40 services.

Working as a trusted partner with National Highways since 2019, we have supported its Digital Services team to manage suppliers, reduce downtime, and deliver significant improvements to processes.

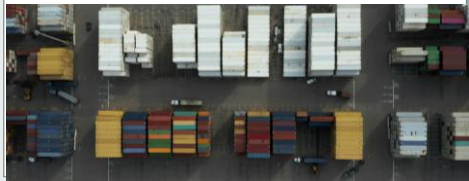


Streamlining UK-EU Trade with NCTS5



Netcompany's ERMIS solution replaced HMRC's 20-year-old legacy system with the **New Computerised Transit System Phase (NCTS)**.

The modernised, automated customs procedures for UK and EU traders improve efficiency and reduce waste.



Saving 600K+ hours in GP Surgery Administrative Work



Over 95% of **UK GP surgeries** are now processing 2.4+ million patient registrations through the NHS App.

Our work with NHS England has enabled the full digitalisation of the patient registration process, reducing what used to take weeks down to minutes.



Assuring National Security through Safe Modernisation



We work with the **Home Office** to modernise critical national infrastructure, enhancing public safety.

Our expertise supports initiatives that bolster national security and Policing efforts, such as the NIAM (National Identity and Authentication Management) technology platform.



Migrating 47 Mission-Critical Applications to the Cloud



We worked with the **UK Ministry of Defence** to migrate 47 mission-critical applications to MODCloud, supporting over 330,000 military and civilian users.

This transformation strengthens security, reduces downtime, and enables future innovation.





USER CENTRED DIGITAL INNOVATION

Netcompany's User Centred Digital Innovation approach jump-starts your digital transformation journey. In fast-paced, engaging workshops, we challenge and support you to create new approaches to challenging user and business issues, bringing cutting-edge technology and approaches to your organisation to improve delivery and value realisation.

Service Features

1. Align on context and objectives to set innovation themes.
2. Explore digital transformation possibilities.
3. Understand and apply new technologies and cross-industry approaches.
4. Run engaging, high-energy innovation sessions with your teams.
5. Generate and prioritise innovation opportunities.
6. Assess the scope and benefits of ideas.
7. Map high-level user and business journeys.
8. Design ready-to-run innovation experiments.
9. Identify quick wins and innovation champions.
10. Create an innovation roadmap and portfolio.

Service Benefits

1. Get inspired by real-world innovation success stories.
2. Spot relevant global and cross-sector trends.
3. Leverage Netcompany's proven transformation expertise.
4. Access best practices from leading sectors and technologies.
5. Encourages thinking beyond current constraints to envision more ambitious possibilities.
6. Discover new technologies and approaches for adoption.
7. Realise tangible improvements and measurable benefits.
8. Create future-proof transformation strategies.
9. Build engagement and momentum for digital transformation.
10. Enhance organisational capability and confidence in innovation.



USER CENTRED DIGITAL INNOVATION

What is the service?

We guide teams through a short, highly engaging and structured approach to innovation to improve the design, planning, and delivery of digital transformation.

We showcase tailored, relevant examples of innovation to stimulate creative thinking and help your organisation break free from existing solutions, constraints and ways of thinking and to raise the level of ambition for digital transformation.

Netcompany's innovation approach is ideal for teams looking to inject creativity and pace and build engagement and momentum for digital transformation.

How do we do it?

Our innovation approach is split into three parts:

- 1) **Prepare:** We understand your context and challenges to prepare relevant innovation pitches and design engaging, high energy innovation workshops
- 2) **Innovation Day Workshops:** Your team works with our design and innovation experts in illuminating and fast-paced sessions that bring new perspectives to your business and customer challenges
 - Key members of your team have 5 minutes each to present the business context and challenges
 - We demonstrate the best of the market in technology, customer experience, and delivery in a series of innovation pitches
 - We work together in groups to rapidly identify innovation experiments to transform your business

- We help you pick the innovation experiments that will deliver the greatest benefits / align most with your goals
- Our designers work with you in groups to map out how innovation experiments will work and identify quick wins

3) **Day Two Workshops:** To continue to build momentum "Day Two" looks in more detail at the Customer Journey, Technology Design and Implementation Planning for your highest priority Innovation Experiments.

The team

An engagement director leads the overall innovation approach and is responsible for delivering the outcomes. An innovation and user centred design lead and service designer are responsible for understanding the user and business context, identifying innovation themes and examples of innovation and preparing and running the innovation and day two workshops. Digital consultants support workshop facilitation depending on the size of the group, ensuring that all can participate and the benefit of the session is maximized.

Outputs and deliverables

The innovation day generates great ideas for improvement that you can take away and implement with a simple plan with next steps and an assigned champion for each innovation experiment.

"Day two" works through the next level of detail and creates innovation briefs suitable for business case development and project initiation.



USER CENTRED
DIGITAL
INNOVATION

Example agenda for the day ■

- Lead by Netcompany
- Lead by you
- Break

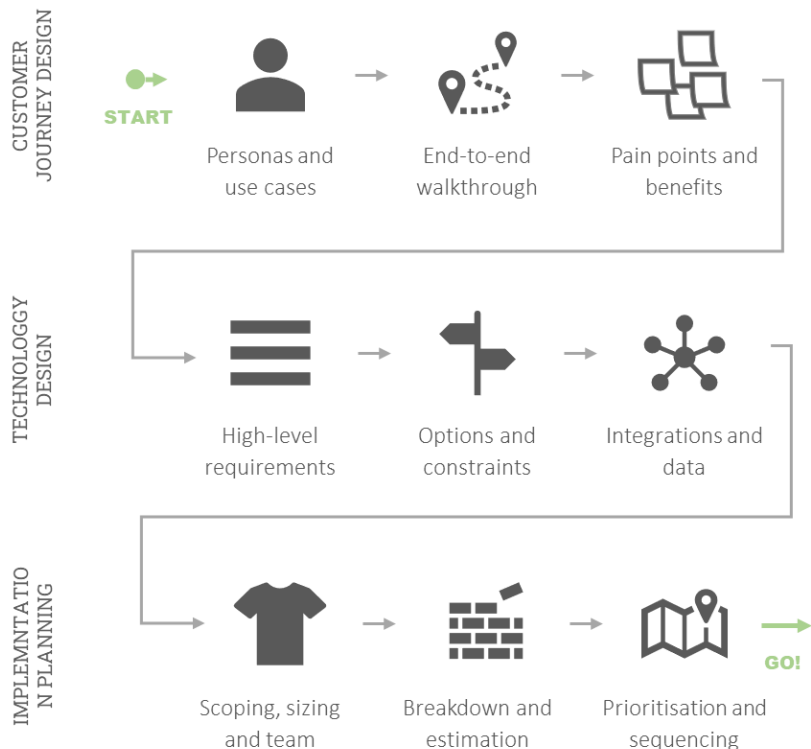
09:00 AM	Arrive & breakfast
	Intro to the day
10:00 AM	5 Minute Context Briefings (3-5 speakers)
11:00 AM	4 – 7 x Innovation challenges: • Innovation pitch (10 mins) • Identify innovation experiments (5 mins)
12:00 PM	
1:00 PM	Lunch (optional lunch and learn session)
2:00 PM	Play back Innovation Experiments
	Prioritisation
3:00 PM	Break
4:00 PM	Experiment mapping (in groups)
5:00 PM	Wrap up and next steps



USER CENTRED DIGITAL INNOVATION

Day Two

Taking innovation into delivery



09:00 AM	Arrive & breakfast
10:00 AM	Customer journey design
11:00 AM	Break
12:00 PM	Technology design
1:00 PM	Lunch
2:00 PM	Implementation planning
3:00 PM	Playback Innovation brief
4:00 PM	Wrap-up and next steps
5:00 PM	

How we work

A photograph of a group of people in a meeting or conference. In the foreground, a man with a beard and short blonde hair, wearing a white shirt, is smiling and looking towards the right. Behind him, another man in a blue shirt is partially visible. To the right, a woman with long brown hair, wearing a grey jacket, is also looking towards the right. The background is blurred, showing other people in the room. The overall lighting is warm and professional.

We empower societies, companies and institutions to take control of their processes and data.

Dedicated to a Greener, Fairer Future

- Netcompany is more than a business; we're a community of employees, customers and partners committed to a sustainable and fair society.
- When working towards the Social Value Quality Mark, we developed a set of seven pledges. These support our alignment with the United Nations' Sustainable Development Goals and the UK Government's Social Value Model. Furthermore, they underpin the development of our social and environmental impact initiatives.
- We are proud to be the winner of awards and accolades from our work and contribution to social value creation and community well-being.



Social Value in 2024

■ Communities

Netcompany partners with schools, charities and SMEs to build digital skills, improve access to technology and create inclusive opportunities. Through volunteering, mentoring and targeted programmes, Netcompany reached **10,000 people** across **480 hours of volunteering** in 2024, running and contributing to events with Ahead partnership, Rebel Business School and more. Netcompany helped local areas strengthen in resilience, employability and long-term economic growth with the creation of **201 FTE jobs** across London, Birmingham, Leeds and Edinburgh of which 100% are **paid real living wage**.

■ People

Netcompany invests in our people through inclusive recruitment, apprenticeships and continuous learning. We delivered **7,000 hours of digital upskilling** through our dedicated Academy in areas of digital, management and personal development. We support underrepresented groups into meaningful careers, with **4 new apprentices** who are supported by our ERGs (Women, Multicultural, Veterans, LGBTQ, Neurodiversity). Netcompany has achieved demographic representation above the industry average in areas such as ethnic minority, who make up **46% of our workforce**. We promote fair pay, wellbeing and progression, delivering **180 hours of wellbeing intervention** in 2024 through access to specialists and webinars targeting mental and physical health, and financial management.

■ Environment

Netcompany is reducing carbon emissions through an **EV scheme adopted by 13% of our staff**, promoting green IT through project Green Team Charters and tackling tech waste through our partnership with Good Things Foundation. We embed sustainable practices in delivery and supply chains, ensuring our ecosystems meet minimum requirements and support biodiversity volunteering with the NHS.

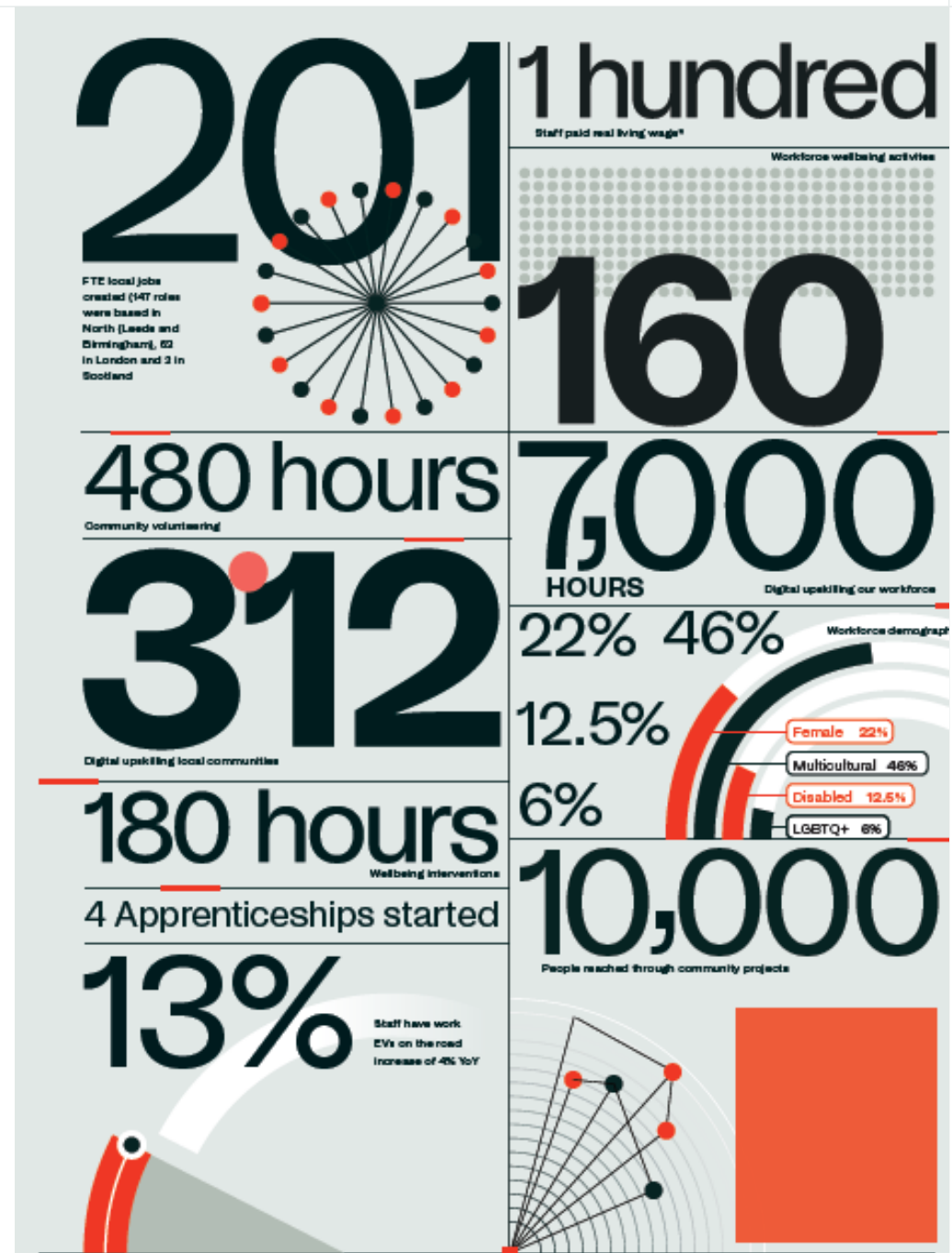


EMPLOYER
RECOGNITION SCHEME

GOLD AWARD
Proudly supporting those
who serve



disability
confident



Domain expertise across many industries

- With vast technology experience and deep public sector specific knowledge, we quickly create innovative solutions tailored to your goals, delivering outcomes to address the intricate challenges currently facing governments.
- Through our innovative delivery approach, true client partnerships and exceptional people, we design and deliver solutions that have dramatically increased user engagement and provide better citizen and customer experiences for us all.



We are the customer's partner first, the software vendor's second

Netcompany is a tech-agnostic IT solutions provider, and we are entirely independent – always opting for the precise mix of technologies that is optimal to your business.

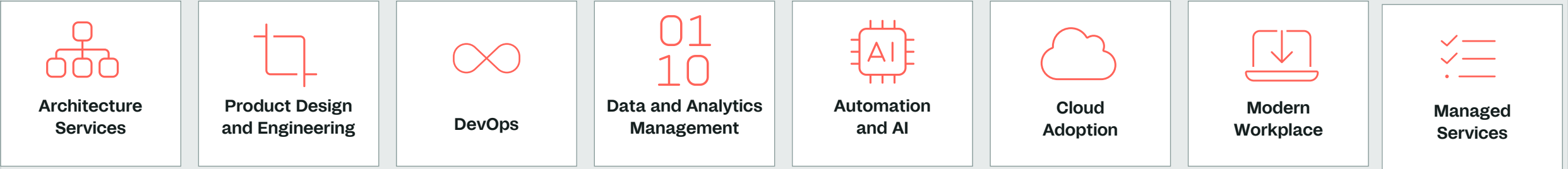
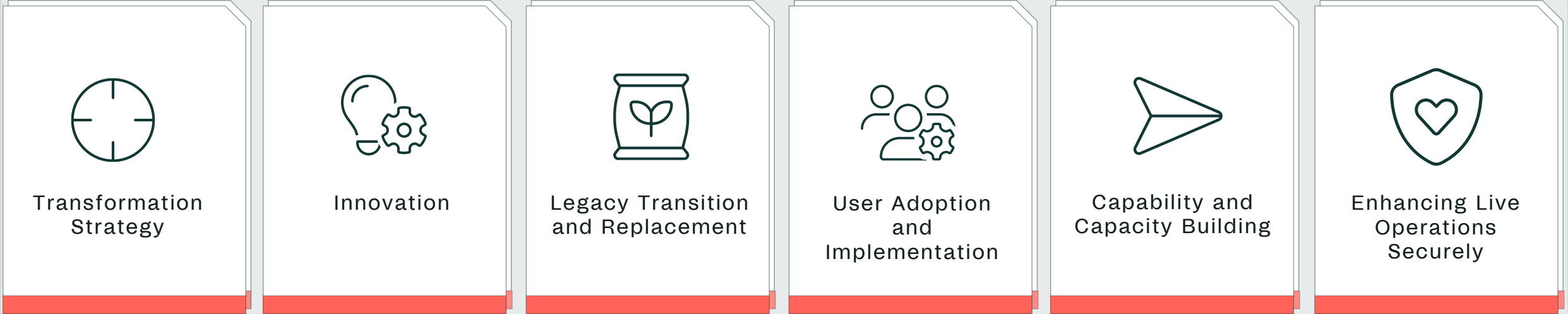
With expertise in all modern technologies and industry-targeted digital tools, we guide you through your options, combining components and software with the goal of finding the right balance between needs, agility and operating costs.



What We Do – and How

Championing Digital Sovereignty and Responsible Digitalisation, we deliver end-to-end IT services – even where others couldn't.

End-to-end transformation delivery capability



A singular delivery model that sets us apart



Open platform approach

- Legacy-free solutions with full customer ownership
- Technology agnostic – customer needs is the only thing that dictates technology choices
- Reusable components and portfolio of future-proof platforms and products



Access to unique talent

- IT people leading IT people
- No knowledge gaps
- Interdisciplinary and cross-organisational teams
- Scalable project cell structure



Building digital maturity

- Highly collaborative, on-site development approach
- We share our expertise and educate your organisation
- We nurture your digital maturity and independence



Controlled agile delivery

- A perfect mix of waterfall and agile virtues
- Control and predictability in harmony with lean, continuous improvements and adaptation

Next-generation digital transformation

Platforms for the future

A platform is something to build on. It's a solid foundation. It's safe. It's re-usable. In short, it's a responsible way of doing IT.

Why Netcompany platforms?



■ Reliability from re-use

Our platform approach prioritises successful re-use, ensuring consistency and reliability for clients, and reducing development redundancy with cutting-edge technical platforms.



■ Reduced risk

Our meticulous documentation and use of proven platforms provide a high level of transparency and agility, ensuring timely delivery with reduced risks.



Netcompany Platforms

Easily customisable, rapidly deployable,
and AI-ready - for the futureproof business.

CONTROL TOWER



PULSE™ is a control tower for a real-time data ecosystem that allows businesses to share and act on a single source of truth.

It facilitates adaptable planning and forecasting in changing circumstances, breaking down silos and providing a single view of plan, execution and results.



PROCESS AND ADMINISTRATION



AMPLIO™ is our platform for regulated case management and process automation in highly compliant environments. It's a powerful tool for digitising and controlling complex processes, providing a single source of truth for all business executions.



DIGITAL POST & ARCHIVE



AMI™ is a secure platform that connects businesses and people. As a Digital Wallet, it offers a range of compliant 'my site' features like archive, profile, sign, and pay-as-a-service.

Additionally, AMI allows fast data and document exchange with other businesses.



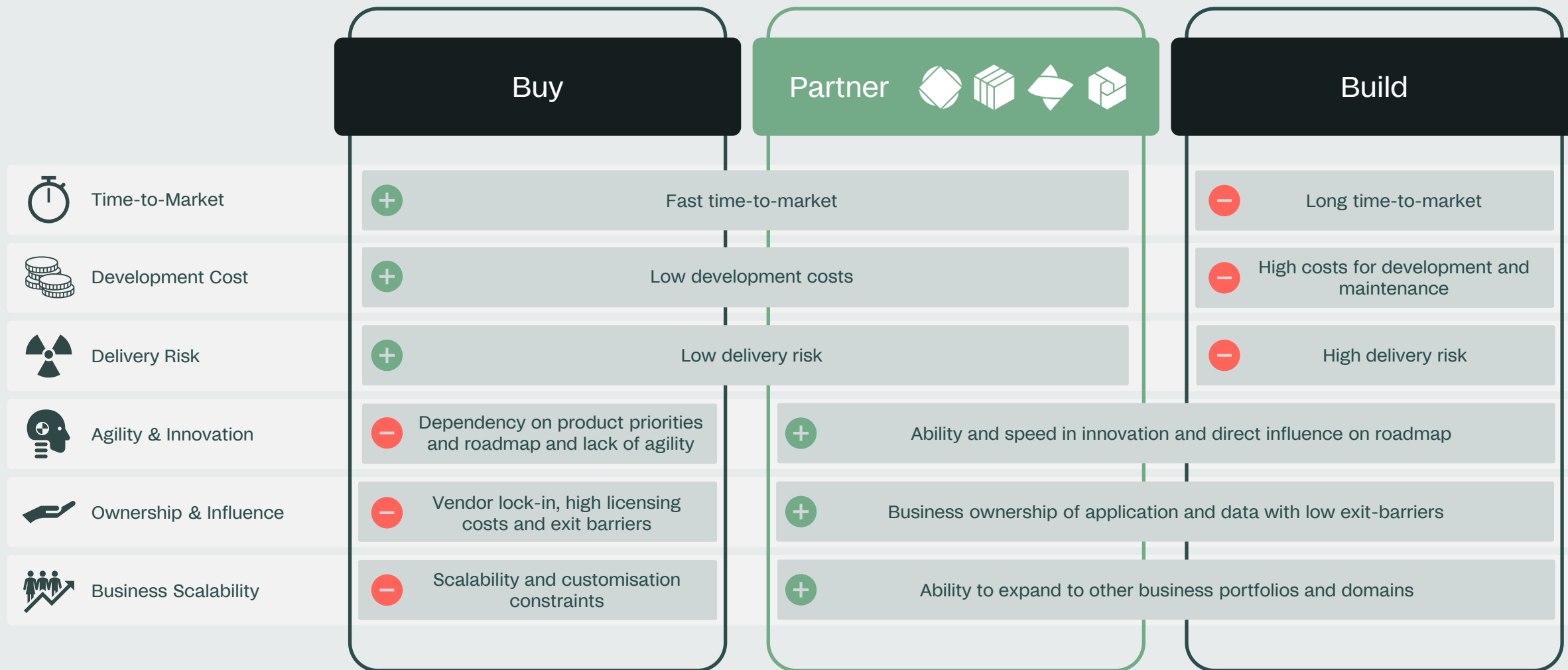
GENERATIVE AI PLATFORM

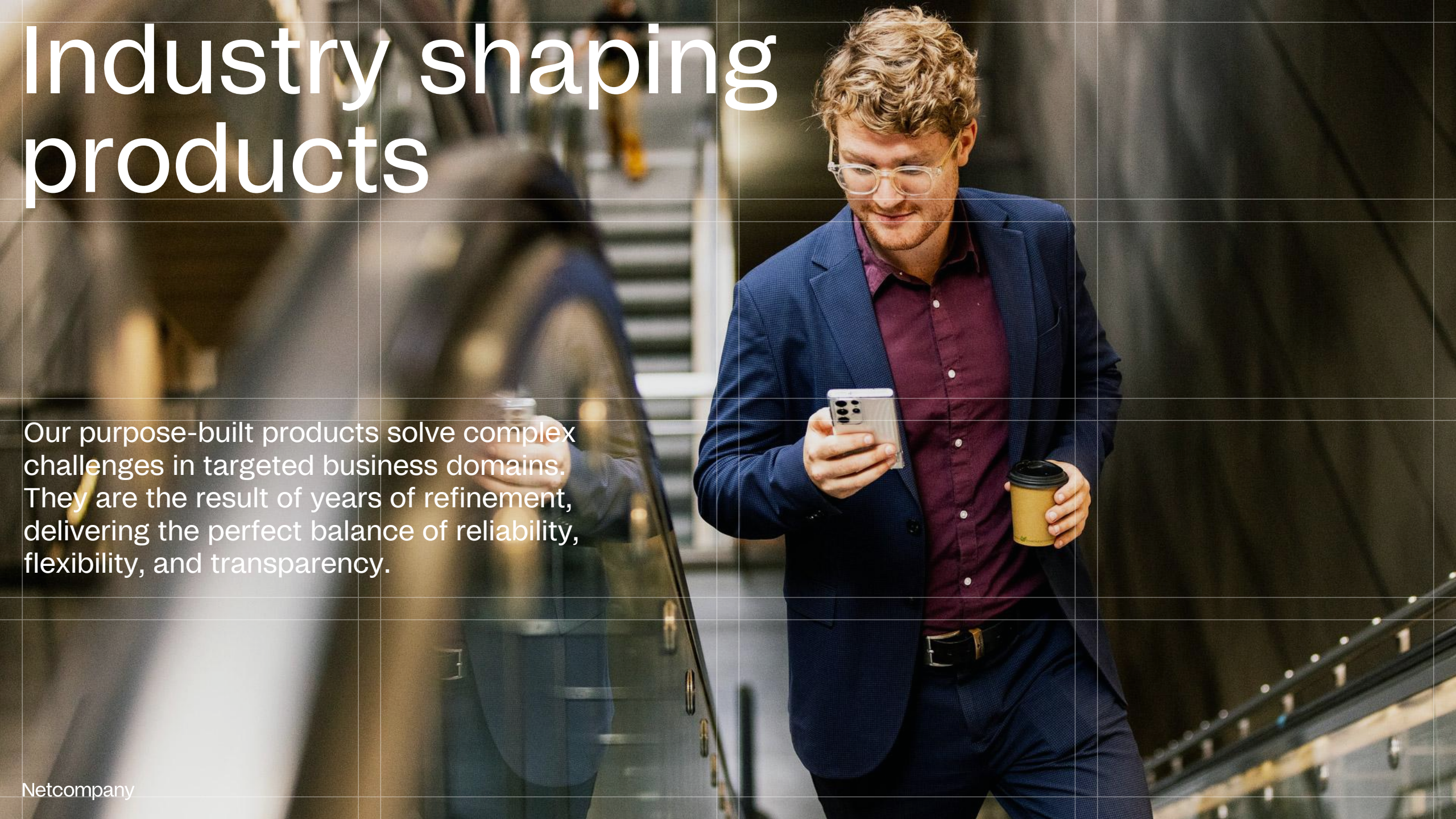


EASLEY AI™ orchestrates and leverages existing AI models, quickly connecting them to your unique business data, tools, and processes, centralising and storing data securely within EASLEY – not with the model provider – to ensure full transparency and governance of AI.



The strategic benefits of our platforms





Industry shaping products

Our purpose-built products solve complex challenges in targeted business domains. They are the result of years of refinement, delivering the perfect balance of reliability, flexibility, and transparency.

Why Netcompany products?

■ You could settle for a standard product

Off-the-shelf IT products promise speed and low cost with minimal custom work. Yet they often fall short of meeting your unique needs – leading to integration issues and hidden expenses.

■ Or choose the better way

Our range of products is designed to match your specific requirements. They offer modular integration, one transparent price to eliminate surprises, and an open-source foundation.

■ In short –

A generic IT product might seem appealing at first, but its long-term drawbacks – limited flexibility, rising costs, and integration headaches—can add up. Our products deliver the reliability, adaptability, and transparency your business needs – the result of years of refinement.



Netcompany Products

TAXATION

SOLON TAX™ is our built for purpose commercial-off-the-shelf (COTS) product for taxpayer and revenue management operations and process automation in complex revenue authority environments.



CUSTOMS

ERMIS™ is a dedicated, self-contained, reusable, and integrated family of customs solutions, with continuously evolving capabilities designed to be the customs operations management system of choice for customs administrations.



SOCIAL SECURITY

PERSEUS™ is our purpose-built commercial off-the-shelf (COTS) product for employers, insured persons, social security revenues, pensions, and benefits management operations. It facilitates process automation in complex social security environments.



DIGITAL BANKING

DX4B™ is our leading-edge digital banking solution, offering mobile banking, web banking, open banking, and digital wallets with a focus on interoperability and scalability.



RISK ANALYSIS

LUMENUS™ is a next-gen risk analysis solution designed for the public sector, offering increased usability, seamless interoperability, and a modern technology stack.



■ Our products are to our platforms what specialised tools are to a general-purpose toolkit.

While the latter reuse components across industries, our products target specific industries or business processes.

Together, they maximise our ability to reuse software at scale.

Our customers are the ones to reap the benefits.



Greater reliability



Lower costs



Fast deployment



Simple, transparent pricing scheme

Netcompany

Want to know more?

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