

Netcompany



Microsoft 365 Design and Deployment Service

Changing Europe with responsible digitalisation

Empowering digital societies through responsible digitalisation

- Founded in 2000 in Copenhagen, Denmark, Netcompany delivers critical IT and Digital solutions across public and private sectors
- Supporting digital transformation for efficient, sustainable futures, we are a trusted partner in Supply Chain, Transportation, Utilities, and Government
- With our ‘Reuse, not Reinvent’ approach, we offer cross-sector and international best practices to support legacy modernization
- We accelerate and enable digital foundations with cloud, automating operations, and running mission-critical services with confidence

By the numbers

■ **8,260**

Employees
year-end 2024

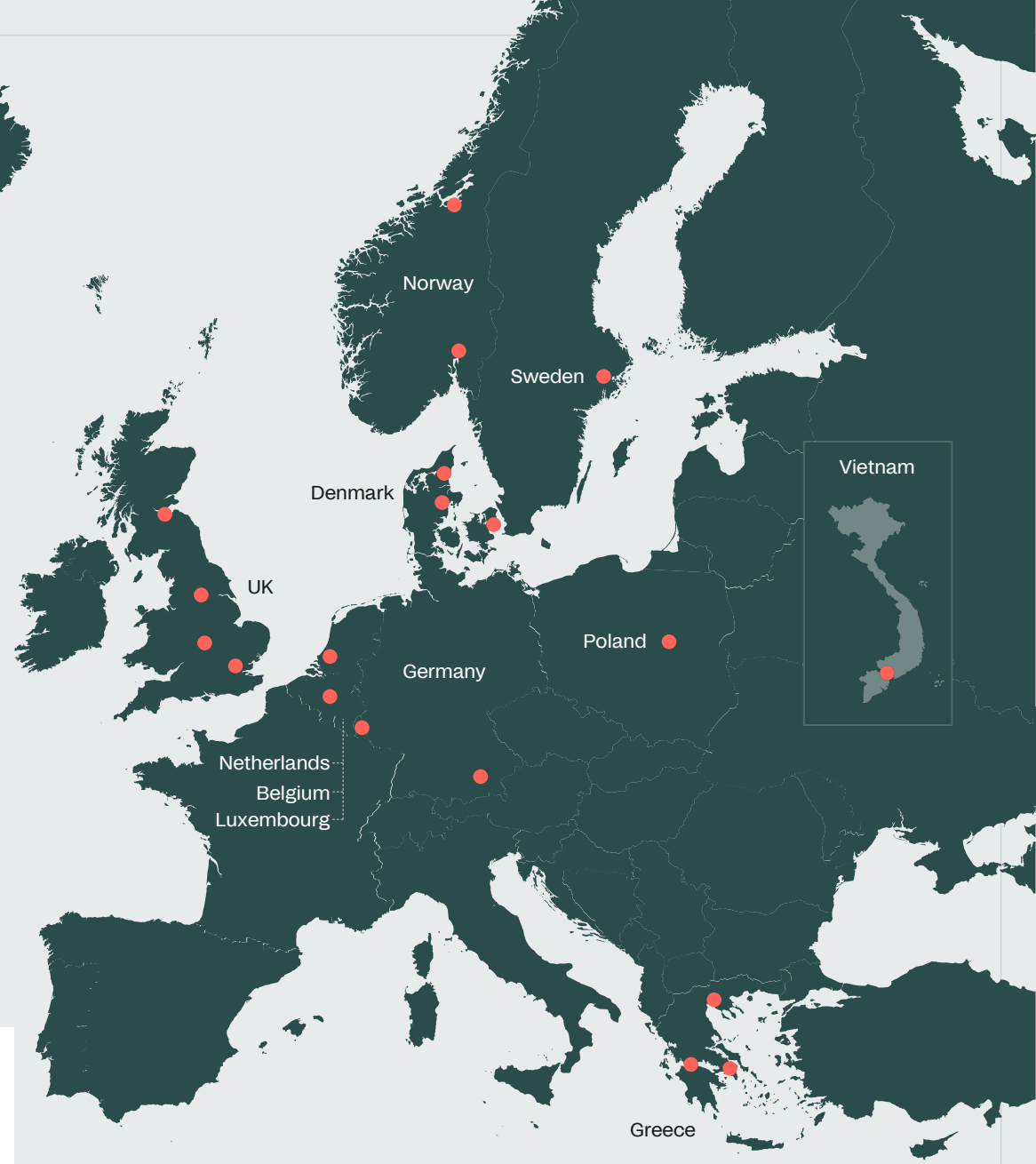
■ **£738m**

Group Revenue in
2024

■ **50+**

Nationalities represented
in workforce

Customers



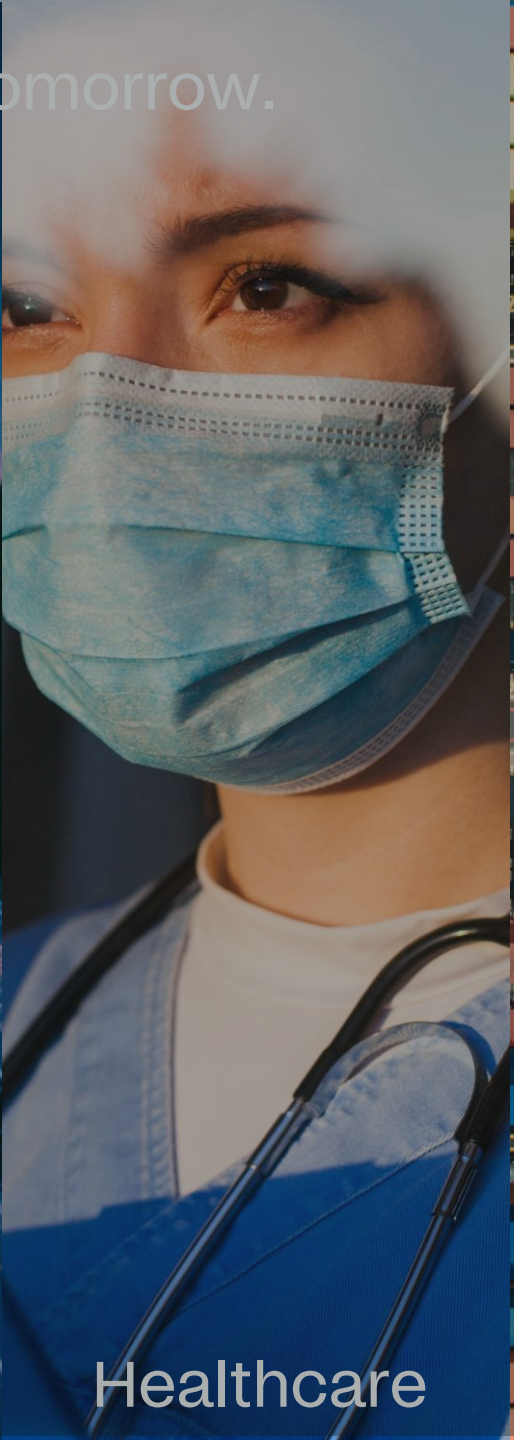
Running Today. Transforming Tomorrow.



Defence



Transport



Healthcare



Trade



Public Safety

Assuring the Resilience of the UK's National Infrastructure

Supporting the Strategic Road Network



The National Highways digital estate is a highly complex ecosystem, comprising 130 suppliers and 40 services.

Working as a trusted partner with National Highways since 2019, we have supported its Digital Services team to manage suppliers, reduce downtime, and deliver significant improvements to processes.



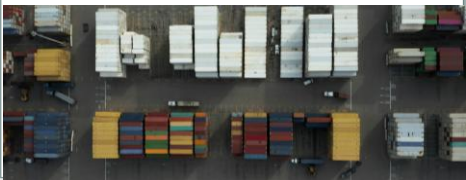
Streamlining UK-EU Trade with NCTS5



HM Revenue
& Customs

Netcompany's ERMIS solution replaced HMRC's 20-year-old legacy system with the **New Computerised Transit System Phase (NCTS)**.

The modernised, automated customs procedures for UK and EU traders improve efficiency and reduce waste.



Saving 600K+ hours in GP Surgery Administrative Work



Over 95% of **UK GP surgeries** are now processing 2.4+ million patient registrations through the NHS App.

Our work with NHS England has enabled the full digitalisation of the patient registration process, reducing what used to take weeks down to minutes.



Assuring National Security through Safe Modernisation



Home Office

We work with the **Home Office** to modernise critical national infrastructure, enhancing public safety.

Our expertise supports initiatives that bolster national security and Policing efforts, such as the NIAM (National Identity and Authentication Management) technology platform.



Migrating 47 Mission-Critical Applications to the Cloud



Ministry
of Defence

We worked with the **UK Ministry of Defence** to migrate 47 mission-critical applications to MODCloud, supporting over 330,000 military and civilian users.

This transformation strengthens security, reduces downtime, and enables future innovation.





Microsoft 365 Design and Deployment Service

Enable users to work from anywhere, anytime, on any device with Microsoft 365 modern workplace technologies. Empower your user base with Microsoft Teams for collaboration, OneDrive for Business & SharePoint online for file sharing, Viva engage for communication, Microsoft Intune & Autopilot for rapid device provisioning and cloud management, with Virtual Desktops & applications for edge use cases.

Service Features

1. Discovery of existing legacy estate toolsets via workshops
2. Select the right Microsoft 365 technologies
3. High-level & low-level design documents
4. Microsoft Intune, Windows Autopilot for mobile device management
5. Microsoft Teams, SharePoint & Viva for collaborations & communication
6. Microsoft 365 Co-Pilot control
7. Power Platforms including Power BI, Power Apps, Flow & Automate
8. Azure Virtual Desktops & applications, Windows 365
9. Fileshare with OneDrive for Business
10. Microsoft Teams Room devices

Service Benefits

1. Employee satisfaction, flexibility, multinational workforce, and team cultures
2. Reduced operational costs, savings through environment rationalisation
3. Governance, consultancy, design, and assurance of in-flight/new programmes
4. Integrated technology, multiple systems working harmoniously together
5. No geographic location restrictions, allowing for collaboration, productiveness, and innovation
6. Future readiness so customer can utilize new features and benefits
7. Adoption of new technology, more efficient ways of working
8. Clear assessment of benefits, costs, and efficiency with clear strategy-and-plan
9. Prioritises employee wellbeing by helping staff with flexible working
10. Modern infrastructure allows for flexible, scalable, and reliable environments



Modern Workplace Design and Migration Service

The Service

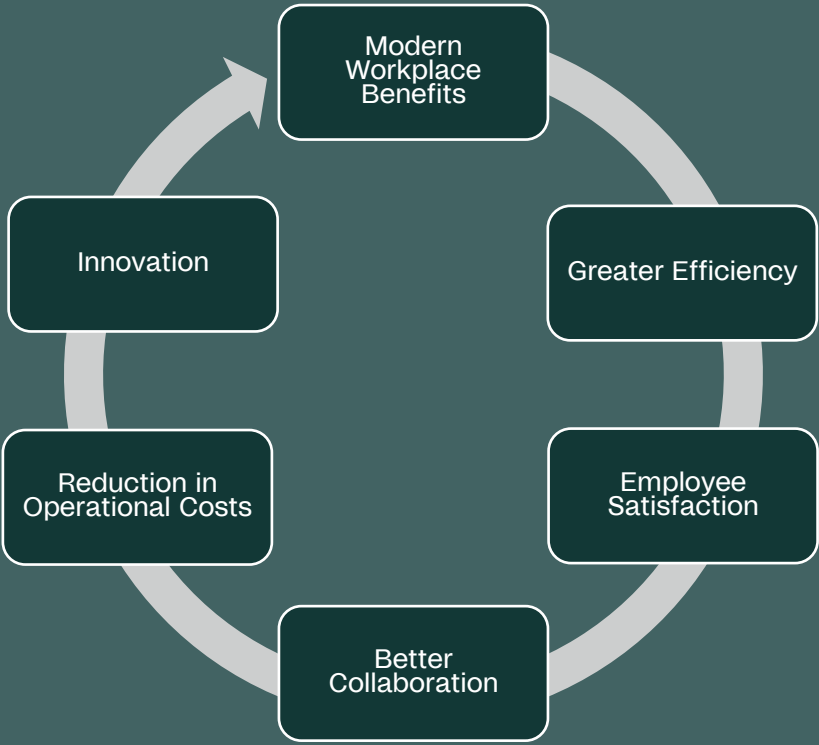
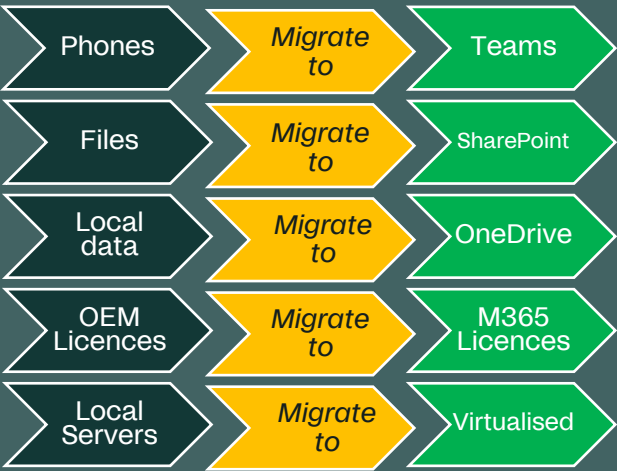
Netcompany specialise in modern workplace transformations to help organisations plan, scope, and adopt the new ways of working. Whether this be online only, on-premises, or a hybrid environment, our certified technicians have the necessary skills to design, develop, configure and deploy the requirements, in the most efficient manner.

The modern workplace is a “way of working” and not to be seen as a physical location. Teams from various geographic locations can collaborate, remain productive and innovate using the evolution of new technology methods.

What does it do?

The service allows for uplifting old, out of date systems and appliances, replacing them with new, modern, supported infrastructure.

Old technology vs New





Modern Workplace Design and Migration Service

How we do it

Netcompany have many years of experience working on modern workplace transformations, cloud transitions, migrations, and digital transformation deliveries. Our technical leads are experts at translating your vision into tangible outcomes using Netcompany's proven low risk approach, tailored to your specific delivery requirements.

To realise your organisation's objective, Netcompany will work to understand your current platforms and service models, then propose the technology and organisational changes that you will need to operate in a cloud-based environment. Once agreed, we'll install and configure the technology. We'll also work with you to assess and update your service model to reflect the opportunities that a cloud solutions can provide.

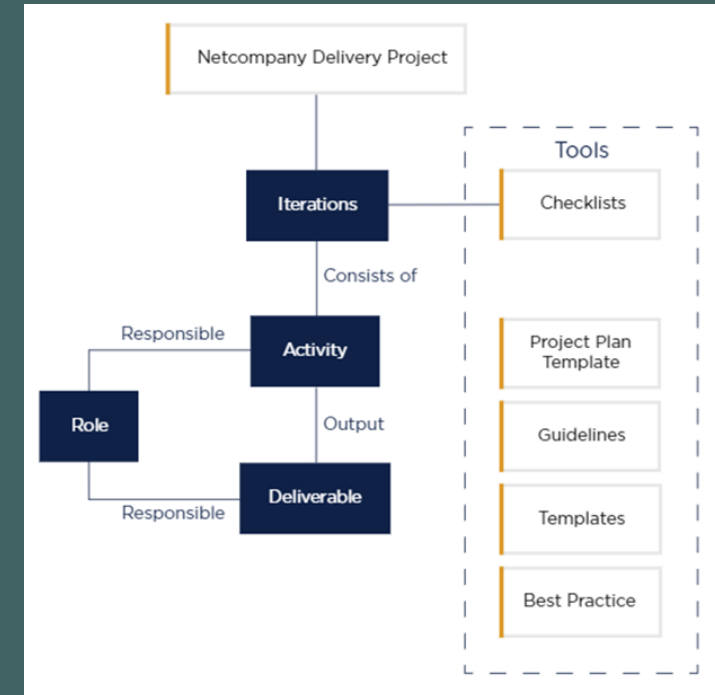
We achieve this by using our proven Methodology.

What is our Methodology and why do we use it?

Our delivery methodology consists of an agile development model, a stringent project management method, and tools to support the model and method. Each element complements the others.

All relevant tools are accessible by clicking through each of the links in the methodology toolkit. (see example illustration)

The core fundamentals that make up our methodology include creating checklists, detailed project plans, guidelines to measure against, using tried and tested templates and following industry best practices where applicable.





Modern Workplace Design and Migration Service

What do we offer?

Throughout the process we constantly review and use a variety of documentation:

- ❖ High Level Designs - providing an overview of all components that make up the total solution and their interactions.
- ❖ Detailed Designs - providing a detailed view of the individual technical components that make up the overall solution including logical and physical details.
- ❖ Configuration Items - providing the required configuration of individual components to be used during the implementation phases.
- ❖ Service Model - where for a cloud-based service, the integration of the service into the organisation's SIAM model is articulated.
- ❖ Operations Guide - the key tasks associated with your Hybrid Service along with handover documentation.
- ❖ Recovery Guide - where there is a recovery service, we'll tell you how to manage and recover to it.

The Framework



Associated Services

Cloud Assessment and Discovery, Cloud Architecture and Design.
Cloud Planning and Cloud Project Delivery, Cloud Transformation.
Cloud Service Integration and Management (SIAM) Service.



Modern Workplace Design and Migration Service

Discover and Assess

- ☐ Build the plan kick-off
- ☐ Environmental analysis
- ☐ Asset discovery & data collection

Plan

- ☐ Adoption and usage scenarios
- ☐ Identify risks and mitigation
- ☐ Identify planning

Art of the Possible

- ☐ Art of the possible kick-off Session
- ☐ Hybrid work model
- ☐ Journey to modernizing the workplace
- ☐ Benefit from cost savings by migrating services to the cloud
- ☐ Add business value
- ☐ Secure the environment

Design

- ☐ Planning kick-off
- ☐ Transition to cloud workshop
- ☐ Reports and recommendations

Implementation

- ☐ Acceptance and kick-off
- ☐ Transition to modern infrastructure
- ☐ Activation and enablement



Modern Workplace Design and Migration Service

Adoption of Best Practices

Design

During the design process, we collaborate with existing support teams and key personnel to share information gathered from the discovery phase, to create detailed high level and low-level design documents. During the implementation phase, we prepare the hosting environment and provision the service using the agreed baselines and guidelines. This is so we can run a proof-of-concept to demonstrate the environment is created within scope and is deemed ready for testing.

Implementation

Using proven and agreed baselines, the new services are provisioned in the cloud for pilot testing and readiness. The new services are created with the desired specifications or better. Performance, latency and security are actively monitored.

Pilot

A subset of pilot users/early adopters will test the migrated service to ensure that the newly migrated workload will deliver to the expectations set. The network access, server and application performance will be tested, which will contribute to the validation.

Validation

Once validation criteria has passed, feedback on the service is obtained to help further iron out any discrepancies. After agreement, the pilot process is signed off, the project can then commence.



Modern Workplace Design and Migration Service

Our People

Subject Matter Experts (SMEs)

- Project/Delivery Managers
- Architects
- Cloud Specialists
- Security Consultants
- Network Consultants
- Support Teams

Netcompany provide
all areas of key
personnel.



How we work

A photograph of a group of people in a meeting or conference. In the foreground, a man with a beard and short blonde hair, wearing a white shirt, is smiling and looking towards the right. Behind him, another man in a blue shirt is partially visible. To the right, a woman with long brown hair, wearing a grey jacket, is also looking towards the right. The background is blurred, showing other people in the room. The overall lighting is warm and professional.

We empower societies, companies and institutions to take control of their processes and data.

Dedicated to a Greener, Fairer Future

- Netcompany is more than a business; we're a community of employees, customers and partners committed to a sustainable and fair society.
- When working towards the Social Value Quality Mark, we developed a set of seven pledges. These support our alignment with the United Nations' Sustainable Development Goals and the UK Government's Social Value Model. Furthermore, they underpin the development of our social and environmental impact initiatives.
- We are proud to be the winner of awards and accolades from our work and contribution to social value creation and community well-being.



Social Value in 2024

■ Communities

Netcompany partners with schools, charities and SMEs to build digital skills, improve access to technology and create inclusive opportunities. Through volunteering, mentoring and targeted programmes, Netcompany reached **10,000 people** across **480 hours of volunteering** in 2024, running and contributing to events with Ahead partnership, Rebel Business School and more. Netcompany helped local areas strengthen in resilience, employability and long-term economic growth with the creation of **201 FTE jobs** across London, Birmingham, Leeds and Edinburgh of which 100% are **paid real living wage**.

■ People

Netcompany invests in our people through inclusive recruitment, apprenticeships and continuous learning. We delivered **7,000 hours of digital upskilling** through our dedicated Academy in areas of digital, management and personal development. We support underrepresented groups into meaningful careers, with **4 new apprentices** who are supported by our ERGs (Women, Multicultural, Veterans, LGBTQ, Neurodiversity). Netcompany has achieved demographic representation above the industry average in areas such as ethnic minority, who make up **46% of our workforce**. We promote fair pay, wellbeing and progression, delivering **180 hours of wellbeing intervention** in 2024 through access to specialists and webinars targeting mental and physical health, and financial management.

■ Environment

Netcompany is reducing carbon emissions through an **EV scheme adopted by 13% of our staff**, promoting green IT through project Green Team Charters and tackling tech waste through our partnership with Good Things Foundation. We embed sustainable practices in delivery and supply chains, ensuring our ecosystems meet minimum requirements and support biodiversity volunteering with the NHS.

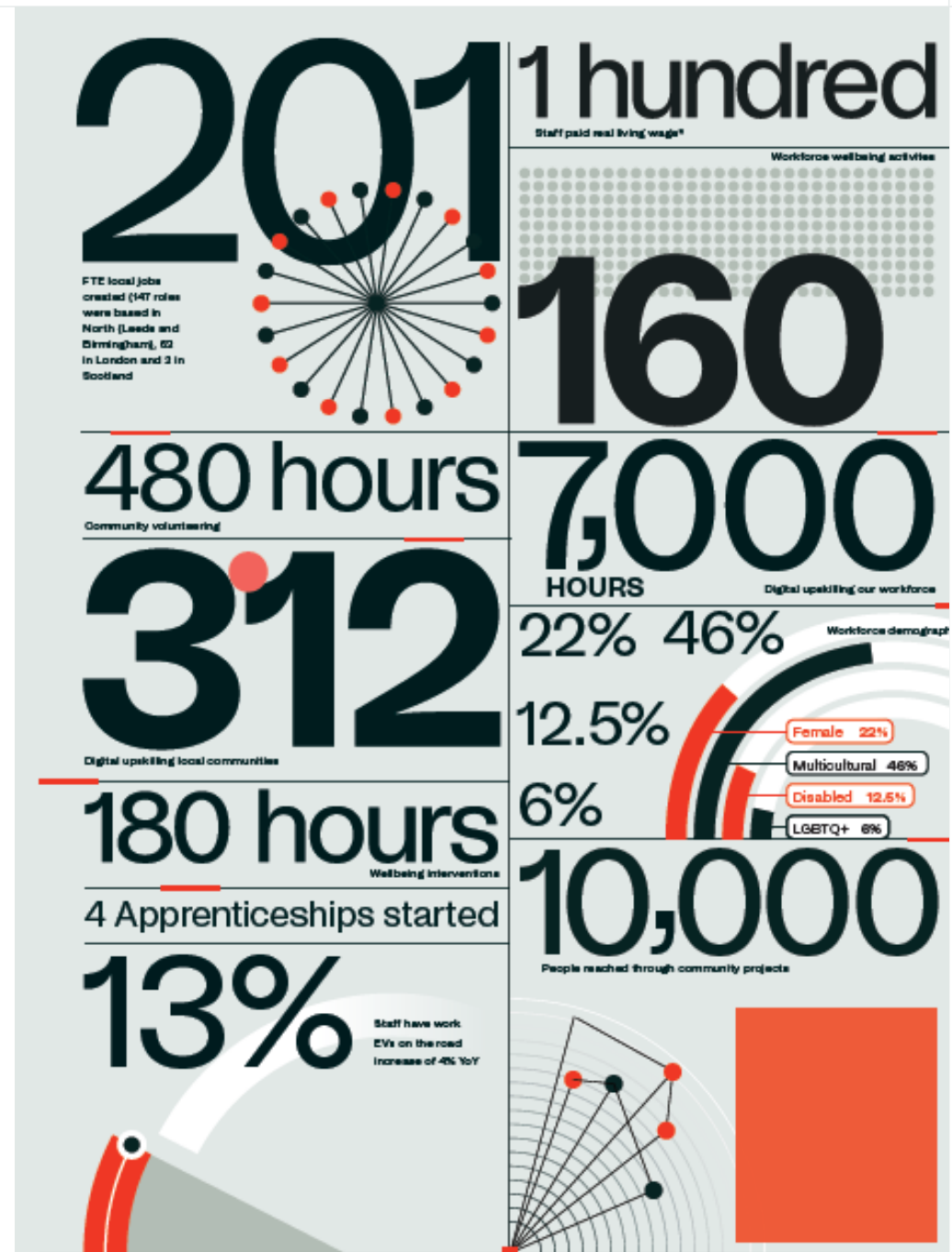


EMPLOYER
RECOGNITION SCHEME

GOLD AWARD
Proudly supporting those
who serve



disability
confident



Domain expertise across many industries

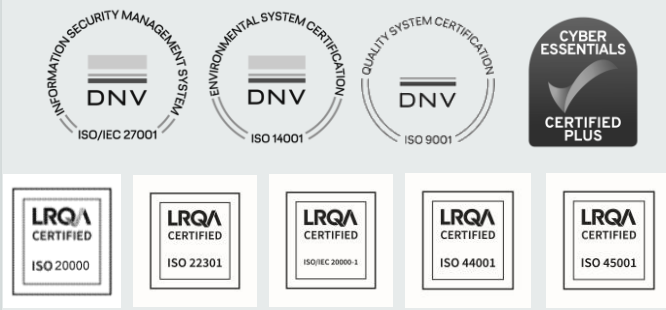
- With vast technology experience and deep public sector specific knowledge, we quickly create innovative solutions tailored to your goals, delivering outcomes to address the intricate challenges currently facing governments.
- Through our innovative delivery approach, true client partnerships and exceptional people, we design and deliver solutions that have dramatically increased user engagement and provide better citizen and customer experiences for us all.



We are the customer's partner first, the software vendor's second

Netcompany is a tech-agnostic IT solutions provider, and we are entirely independent – always opting for the precise mix of technologies that is optimal to your business.

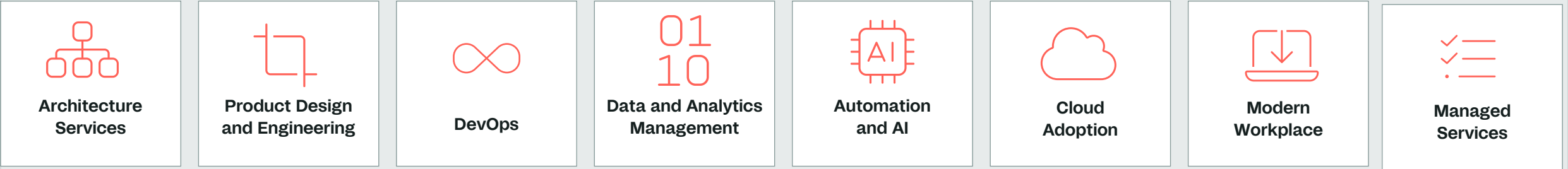
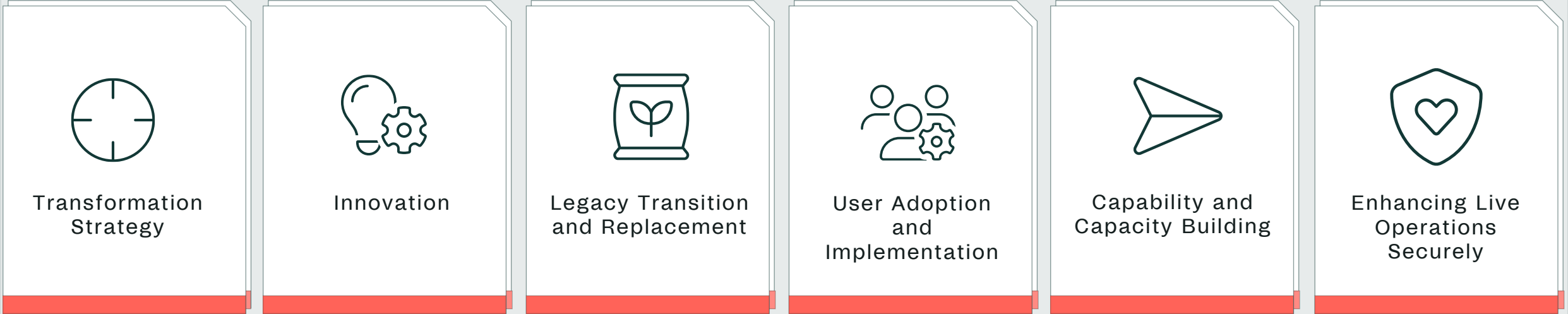
With expertise in all modern technologies and industry-targeted digital tools, we guide you through your options, combining components and software with the goal of finding the right balance between needs, agility and operating costs.



What We Do – and How

Championing Digital Sovereignty and Responsible Digitalisation, we deliver end-to-end IT services – even where others couldn't.

End-to-end transformation delivery capability



A singular delivery model that sets us apart



Open platform approach

- Legacy-free solutions with full customer ownership
- Technology agnostic – customer needs is the only thing that dictates technology choices
- Reusable components and portfolio of future-proof platforms and products



Access to unique talent

- IT people leading IT people
- No knowledge gaps
- Interdisciplinary and cross-organisational teams
- Scalable project cell structure



Building digital maturity

- Highly collaborative, on-site development approach
- We share our expertise and educate your organisation
- We nurture your digital maturity and independence



Controlled agile delivery

- A perfect mix of waterfall and agile virtues
- Control and predictability in harmony with lean, continuous improvements and adaptation

Next-generation digital transformation

Platforms for the future

A platform is something to build on. It's a solid foundation. It's safe. It's re-usable. In short, it's a responsible way of doing IT.

Why Netcompany platforms?



■ Reliability from re-use

Our platform approach prioritises successful re-use, ensuring consistency and reliability for clients, and reducing development redundancy with cutting-edge technical platforms.



■ Reduced risk

Our meticulous documentation and use of proven platforms provide a high level of transparency and agility, ensuring timely delivery with reduced risks.



Netcompany Platforms

Easily customisable, rapidly deployable,
and AI-ready - for the futureproof business.

CONTROL TOWER



PULSE™ is a control tower for a real-time data ecosystem that allows businesses to share and act on a single source of truth.

It facilitates adaptable planning and forecasting in changing circumstances, breaking down silos and providing a single view of plan, execution and results.



PROCESS AND ADMINISTRATION



AMPLIO™ is our platform for regulated case management and process automation in highly compliant environments. It's a powerful tool for digitising and controlling complex processes, providing a single source of truth for all business executions.



DIGITAL POST & ARCHIVE



AMI™ is a secure platform that connects businesses and people. As a Digital Wallet, it offers a range of compliant 'my site' features like archive, profile, sign, and pay-as-a-service.

Additionally, AMI allows fast data and document exchange with other businesses.



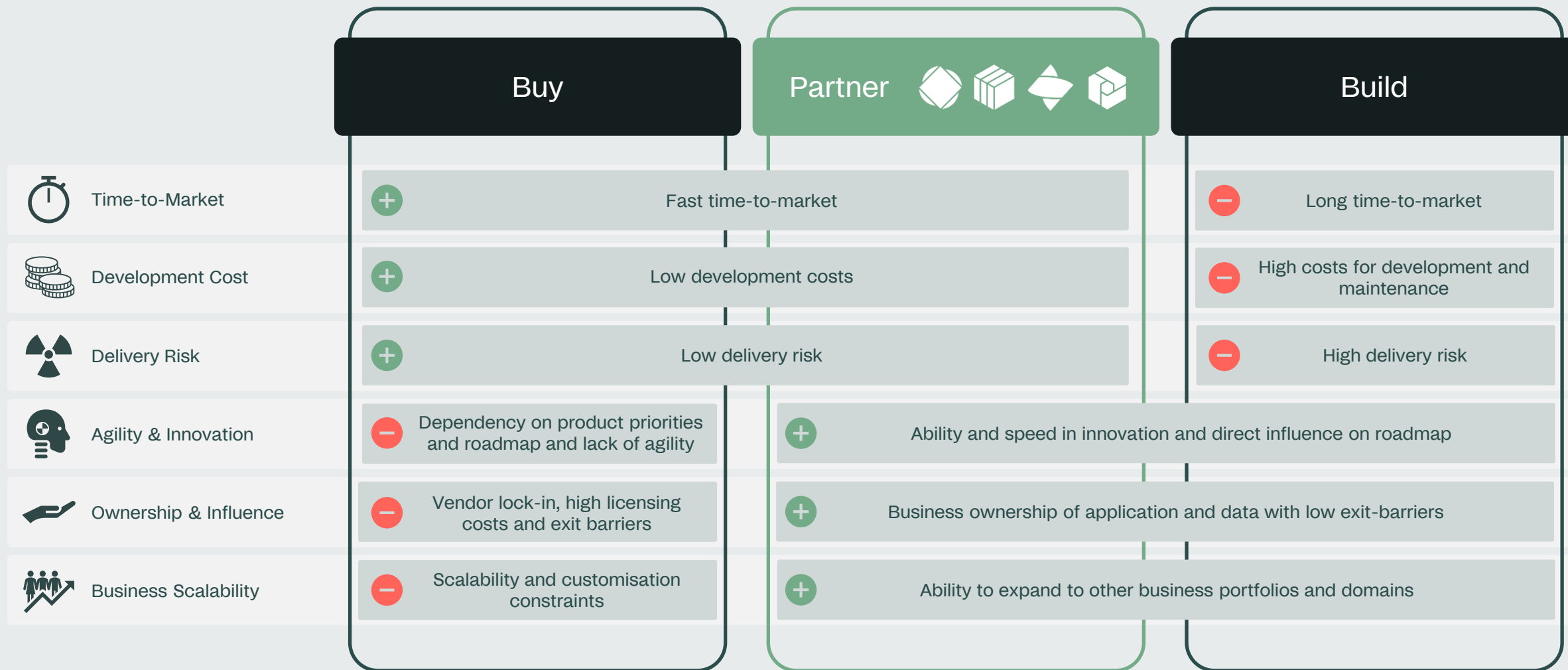
GENERATIVE AI PLATFORM

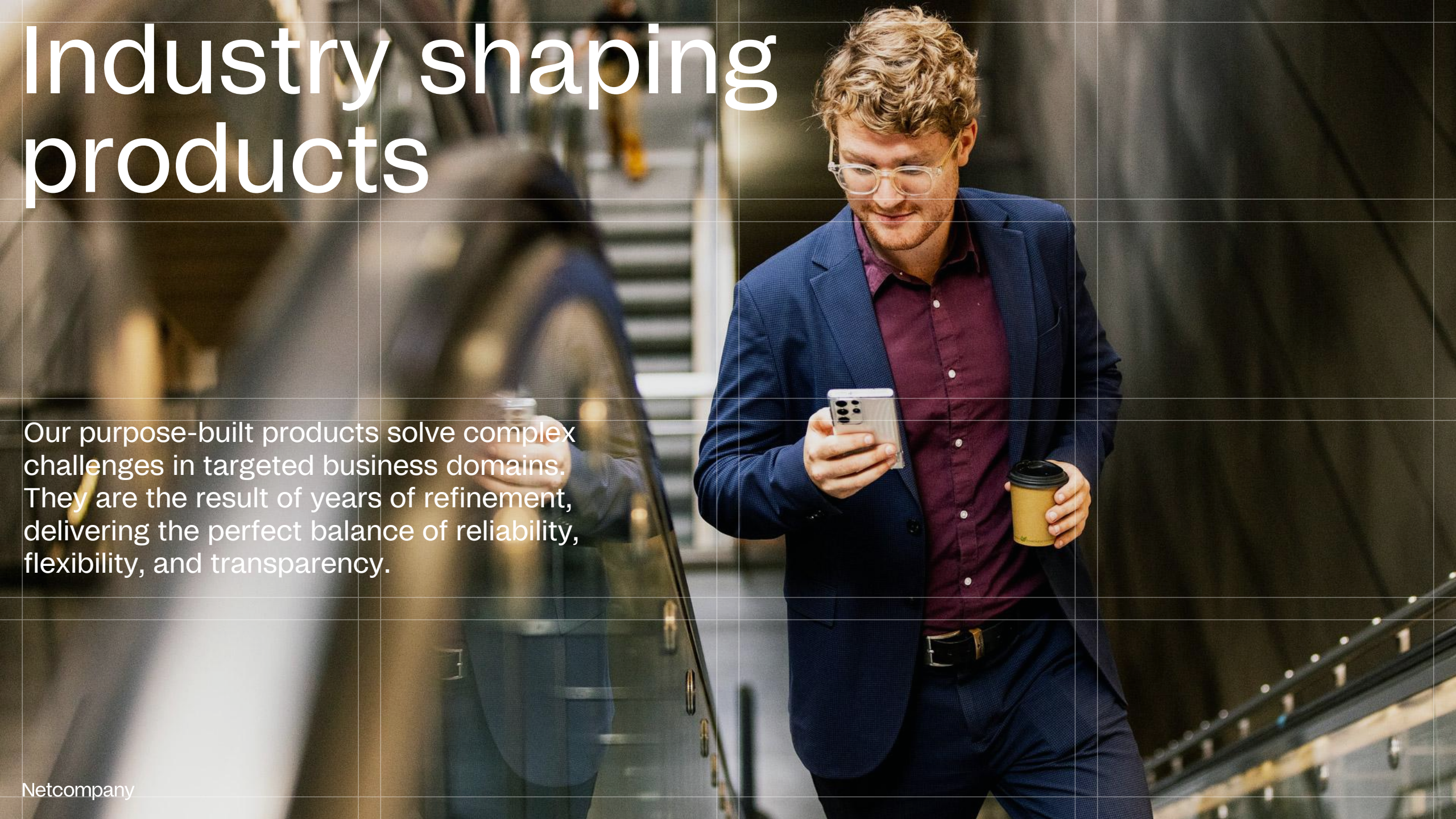


EASLEY AI™ orchestrates and leverages existing AI models, quickly connecting them to your unique business data, tools, and processes, centralising and storing data securely within EASLEY – not with the model provider – to ensure full transparency and governance of AI.



The strategic benefits of our platforms





Industry shaping products

Our purpose-built products solve complex challenges in targeted business domains. They are the result of years of refinement, delivering the perfect balance of reliability, flexibility, and transparency.

Why Netcompany products?

■ You could settle for a standard product

Off-the-shelf IT products promise speed and low cost with minimal custom work. Yet they often fall short of meeting your unique needs – leading to integration issues and hidden expenses.

■ Or choose the better way

Our range of products is designed to match your specific requirements. They offer modular integration, one transparent price to eliminate surprises, and an open-source foundation.

■ In short –

A generic IT product might seem appealing at first, but its long-term drawbacks – limited flexibility, rising costs, and integration headaches—can add up. Our products deliver the reliability, adaptability, and transparency your business needs – the result of years of refinement.



Netcompany Products

TAXATION

SOLON TAX™ is our built for purpose commercial-off-the-shelf (COTS) product for taxpayer and revenue management operations and process automation in complex revenue authority environments.



CUSTOMS

ERMIS™ is a dedicated, self-contained, reusable, and integrated family of customs solutions, with continuously evolving capabilities designed to be the customs operations management system of choice for customs administrations.



SOCIAL SECURITY

PERSEUS™ is our purpose-built commercial off-the-shelf (COTS) product for employers, insured persons, social security revenues, pensions, and benefits management operations. It facilitates process automation in complex social security environments.



DIGITAL BANKING

DX4B™ is our leading-edge digital banking solution, offering mobile banking, web banking, open banking, and digital wallets with a focus on interoperability and scalability.



RISK ANALYSIS

LUMENUS™ is a next-gen risk analysis solution designed for the public sector, offering increased usability, seamless interoperability, and a modern technology stack.



■ Our products are to our platforms what specialised tools are to a general-purpose toolkit.

While the latter reuse components across industries, our products target specific industries or business processes.

Together, they maximise our ability to reuse software at scale.

Our customers are the ones to reap the benefits.



Greater reliability



Lower costs



Fast deployment



**Simple, transparent
pricing scheme**

Netcompany

Want to know more?

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[Netcompany.com](https://netcompany.com)

