

Netcompany



Security Design and Deployment Service

Changing Europe with responsible digitalisation

Empowering digital societies through responsible digitalisation

- Founded in 2000 in Copenhagen, Denmark, Netcompany delivers critical IT and Digital solutions across public and private sectors
- Supporting digital transformation for efficient, sustainable futures, we are a trusted partner in Supply Chain, Transportation, Utilities, and Government
- With our ‘Reuse, not Reinvent’ approach, we offer cross-sector and international best practices to support legacy modernization
- We accelerate and enable digital foundations with cloud, automating operations, and running mission-critical services with confidence

By the numbers

■ **8,260**

Employees
year-end 2024

■ **£738m**

Group Revenue in
2024

■ **50+**

Nationalities represented
in workforce

Customers



Running Today. Transforming Tomorrow.



Defence



Transport



Healthcare



Trade



Public Safety

Assuring the Resilience of the UK's National Infrastructure

Supporting the Strategic Road Network



The National Highways digital estate is a highly complex ecosystem, comprising 130 suppliers and 40 services.

Working as a trusted partner with National Highways since 2019, we have supported its Digital Services team to manage suppliers, reduce downtime, and deliver significant improvements to processes.



Streamlining UK-EU Trade with NCTS5



HM Revenue
& Customs

Netcompany's ERMIS solution replaced HMRC's 20-year-old legacy system with the **New Computerised Transit System Phase (NCTS)**.

The modernised, automated customs procedures for UK and EU traders improve efficiency and reduce waste.



Saving 600K+ hours in GP Surgery Administrative Work



Over 95% of **UK GP surgeries** are now processing 2.4+ million patient registrations through the NHS App.

Our work with NHS England has enabled the full digitalisation of the patient registration process, reducing what used to take weeks down to minutes.



Assuring National Security through Safe Modernisation



Home Office

We work with the **Home Office** to modernise critical national infrastructure, enhancing public safety.

Our expertise supports initiatives that bolster national security and Policing efforts, such as the NIAM (National Identity and Authentication Management) technology platform.



Migrating 47 Mission-Critical Applications to the Cloud



Ministry
of Defence

We worked with the **UK Ministry of Defence** to migrate 47 mission-critical applications to MODCloud, supporting over 330,000 military and civilian users.

This transformation strengthens security, reduces downtime, and enables future innovation.





Security Design and Deployment Services

Netcompany provides comprehensive, tailored services to assess your existing security posture. This informs our recommendations for cloud-native security tooling and implementation. Our proven methodologies ensure high-security solutions designed, provisioned, and implemented to meet industry compliant standards. Trust us for robust security across your environments.

Service Features

1. Security Posture health checks for cloud or legacy on-premises estates
2. Implement Defender for Cloud protective monitoring solution
3. Implement application protection services for your application estate
4. Design and implement customised zero-trust solutions for your organisation
5. Security services designed for public, private and hybrid cloud environments
6. Design identity and access management policies and structures
7. Security training for administrators and for users
8. Design and implement Azure Sentinel (SIEM) solution
9. Real-time integration of threat intelligence
10. Implement device protection solutions for Windows 10 and 11 estates

Service Benefits

1. Increases your estates security posture
2. Decreases the security attack surface of your environment
3. Automate response to threats within your infrastructure
4. Minimize administrative overhead when dealing with threats
5. Ensure your organisation is protected from outside and inside attackers
6. Empower users to work securely from anywhere, anytime
7. Close security gaps and minimize risk of lateral movement
8. Allows organisations to gain access control over multi-cloud environments
9. Defence against complex malware and cyberattacks
10. Higher level of security over your organisation's data estate



Security Design and Deployment Services

The Service

Netcompany provide design, deployment, and support services of Modern Security technologies including protecting multiple cloud types such as public, private or hybrid cloud as well as on-premises environments. Our service also extends to protecting IaaS, PaaS, SaaS environments.

We work with our customers to understand and assess their existing security footprint and existing environment. With this knowledge, along with years of experience in security services, design and deployment plan which is customised to meet the clients' requirements.

Whether your organisation requires a partner to select and deploy a security service, or whether you require an expert partner to review your existing estate's security footprint and make recommendations, Netcompany's Modern Security services can deliver the skills your organisation requires to help secure your resources.

Netcompany offer the following security focused services:

- Security posture health check
- Modern security design & implementation
- Security training for administrators and for users

What does it do?

Our Modern Security services allows the customer piece of mind that their cloud, on-premises, and even hybrid estates have a good security posture and are protected against outside and inside threats.

By utilising Cloud native security tooling, customers can reduce total cost of ownership that comes with managing security services that are hosted on-premises.

By working with Netcompany, our security services provide your organisation with peace of mind and a robust security posture for your estate. Our threat management & Monitoring services offer a proactive service.

Our security design and deployment offering includes utilising Microsoft 365 tooling, including Defender for Cloud, App Protection, Device Security, Azure Sentinel and Azure Lighthouse.

Associated Services

Device security design and deployment, application security design and deployment, cloud estate security posture health check.



Security Design and Deployment Services

How we do it

Netcompany use a tried and tested methodology for designing and implementing security services and threat protection, management and support services that have been refined over hundreds of successful transformations and deliveries.

We help define security strategy, understand where the gaps are in our existing estate and work with you to design a solution which is focused on filling those gaps as well as increasing your estate's security posture.

Discovery/Assess

The discovery phase is used to obtain information on existing security posture from the estate which enables key business and technical requirements to be documented. Where the solution has already been designed, Netcompany assesses the organisations chosen providers offerings against those requirements to confirm it meets best practice guidelines.

Art of the Possible

During this process, we showcase the art of the possible for Microsoft Security services and tooling, catered to the custom needs of your organisation, we can cover several workshops to help you make informed decisions on your Modern Security footprint.

Build the Plan

Following the 'art of the possible' we want to map a plan of adoption for Microsoft Security services. We will dive into the following areas:

- Adoption of zero trust
- Network security readiness
- App security analysis

Design & Implementation

During the design & implementation process we work in collaboration with your team, with the information gathered in the discovery phase we develop a high-level and detailed low-level design document. When implementing the security service, we look to test features and policies in a test environment which ensures that the configuration is fit for purpose.

Pilot

Following on from the design phase, a pilot is run to deploy the new security services to a group of users who are known as early adopters/champions to ensure the new security feature does not have a negative effect on user productivity or the user experience. This is done by piloting the new security feature/service on a cross section of the user base. During the pilot we can also fine-tune the service deployment method to users in readiness for the main production deployment.

Feedback is essential and we work with the users to ensure the service remain on track to meet the agreed objectives. Once feedback is received and the pilot is signed off, the project can move on.

Deployment

A transition plan is created which shapes the final deployment approach. Each group of users is appropriately scheduled to deliver the most effective deployment from a user perspective.

User perception and experience is important in any security service deployment project and Netcompany has found that by keeping close to users with regular and clear communication and providing feedback channels, the success of the project is greatly enhanced.

How we work

A photograph of a group of people in a meeting or conference. In the foreground, a man with a beard and short blonde hair, wearing a white shirt, is smiling and looking towards the right. Behind him, another man in a blue shirt is partially visible. To the right, a woman with long brown hair, wearing a grey jacket, is also looking towards the right. The background is blurred, showing other people in the room. The overall lighting is warm and professional.

We empower societies, companies and institutions to take control of their processes and data.

Dedicated to a Greener, Fairer Future

- Netcompany is more than a business; we're a community of employees, customers and partners committed to a sustainable and fair society.
- When working towards the Social Value Quality Mark, we developed a set of seven pledges. These support our alignment with the United Nations' Sustainable Development Goals and the UK Government's Social Value Model. Furthermore, they underpin the development of our social and environmental impact initiatives.
- We are proud to be the winner of awards and accolades from our work and contribution to social value creation and community well-being.



Social Value in 2024

■ Communities

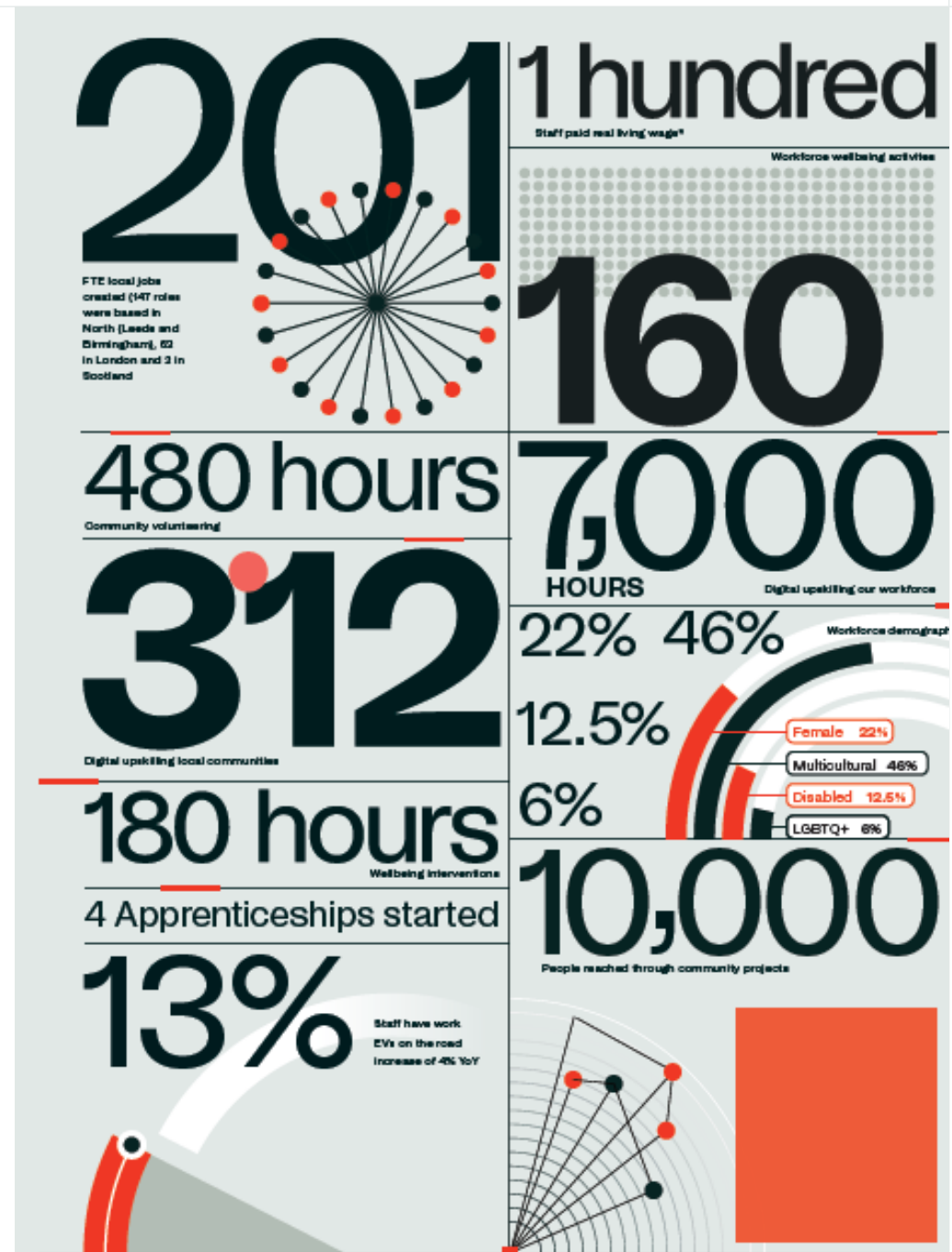
Netcompany partners with schools, charities and SMEs to build digital skills, improve access to technology and create inclusive opportunities. Through volunteering, mentoring and targeted programmes, Netcompany reached **10,000 people** across **480 hours of volunteering** in 2024, running and contributing to events with Ahead partnership, Rebel Business School and more. Netcompany helped local areas strengthen in resilience, employability and long-term economic growth with the creation of **201 FTE jobs** across London, Birmingham, Leeds and Edinburgh of which 100% are **paid real living wage**.

■ People

Netcompany invests in our people through inclusive recruitment, apprenticeships and continuous learning. We delivered **7,000 hours of digital upskilling** through our dedicated Academy in areas of digital, management and personal development. We support underrepresented groups into meaningful careers, with **4 new apprentices** who are supported by our ERGs (Women, Multicultural, Veterans, LGBTQ, Neurodiversity). Netcompany has achieved demographic representation above the industry average in areas such as ethnic minority, who make up **46% of our workforce**. We promote fair pay, wellbeing and progression, delivering **180 hours of wellbeing intervention** in 2024 through access to specialists and webinars targeting mental and physical health, and financial management.

■ Environment

Netcompany is reducing carbon emissions through an **EV scheme adopted by 13% of our staff**, promoting green IT through project Green Team Charters and tackling tech waste through our partnership with Good Things Foundation. We embed sustainable practices in delivery and supply chains, ensuring our ecosystems meet minimum requirements and support biodiversity volunteering with the NHS.



Domain expertise across many industries

- With vast technology experience and deep public sector specific knowledge, we quickly create innovative solutions tailored to your goals, delivering outcomes to address the intricate challenges currently facing governments.
- Through our innovative delivery approach, true client partnerships and exceptional people, we design and deliver solutions that have dramatically increased user engagement and provide better citizen and customer experiences for us all.



We are the customer's partner first, the software vendor's second

Netcompany is a tech-agnostic IT solutions provider, and we are entirely independent – always opting for the precise mix of technologies that is optimal to your business.

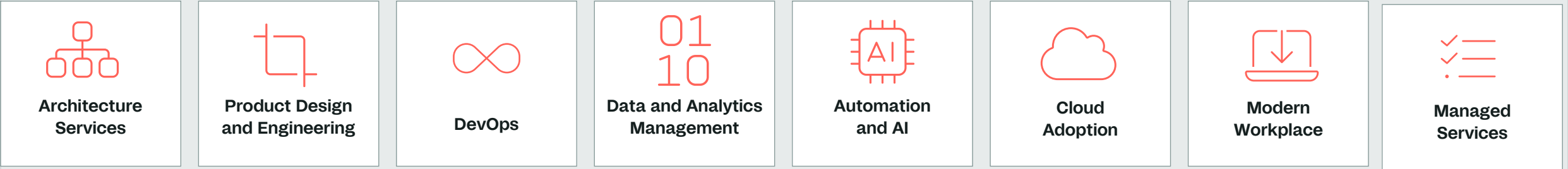
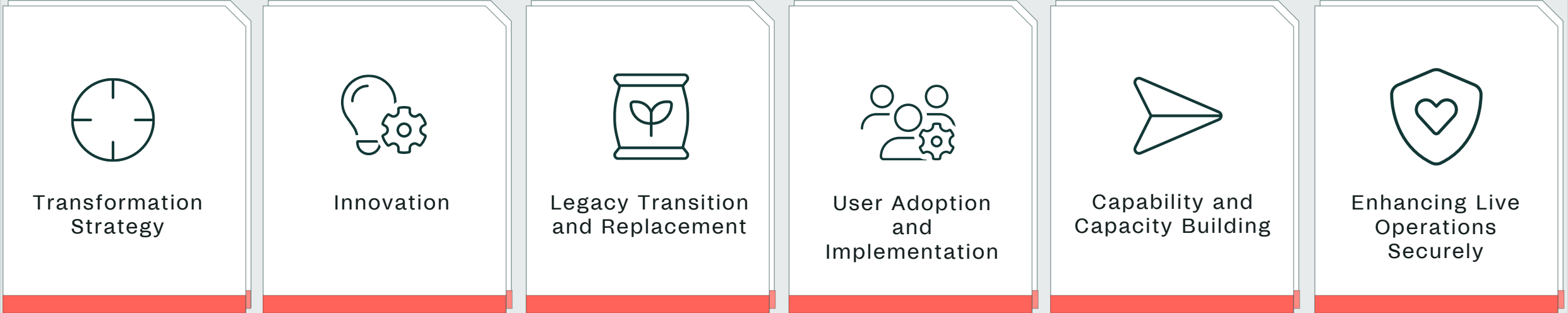
With expertise in all modern technologies and industry-targeted digital tools, we guide you through your options, combining components and software with the goal of finding the right balance between needs, agility and operating costs.



What We Do – and How

Championing Digital Sovereignty and Responsible Digitalisation, we deliver end-to-end IT services – even where others couldn't.

End-to-end transformation delivery capability



Underpinned by our delivery expertise

Methodology

Business Analysis

Change Management

Project Management

Dev & Test

A singular delivery model that sets us apart



Open platform approach

- Legacy-free solutions with full customer ownership
- Technology agnostic – customer needs is the only thing that dictates technology choices
- Reusable components and portfolio of future-proof platforms and products



Access to unique talent

- IT people leading IT people
- No knowledge gaps
- Interdisciplinary and cross-organisational teams
- Scalable project cell structure



Building digital maturity

- Highly collaborative, on-site development approach
- We share our expertise and educate your organisation
- We nurture your digital maturity and independence



Controlled agile delivery

- A perfect mix of waterfall and agile virtues
- Control and predictability in harmony with lean, continuous improvements and adaptation

Next-generation digital transformation

Platforms for the future

A platform is something to build on. It's a solid foundation. It's safe. It's re-usable. In short, it's a responsible way of doing IT.

Why Netcompany platforms?



■ Reliability from re-use

Our platform approach prioritises successful re-use, ensuring consistency and reliability for clients, and reducing development redundancy with cutting-edge technical platforms.



■ Reduced risk

Our meticulous documentation and use of proven platforms provide a high level of transparency and agility, ensuring timely delivery with reduced risks.



Netcompany Platforms

Easily customisable, rapidly deployable,
and AI-ready - for the futureproof business.

CONTROL TOWER



PULSE™ is a control tower for a real-time data ecosystem that allows businesses to share and act on a single source of truth.

It facilitates adaptable planning and forecasting in changing circumstances, breaking down silos and providing a single view of plan, execution and results.



PROCESS AND ADMINISTRATION



AMPLIO™ is our platform for regulated case management and process automation in highly compliant environments. It's a powerful tool for digitising and controlling complex processes, providing a single source of truth for all business executions.



DIGITAL POST & ARCHIVE



AMI™ is a secure platform that connects businesses and people. As a Digital Wallet, it offers a range of compliant 'my site' features like archive, profile, sign, and pay-as-a-service.

Additionally, AMI allows fast data and document exchange with other businesses.



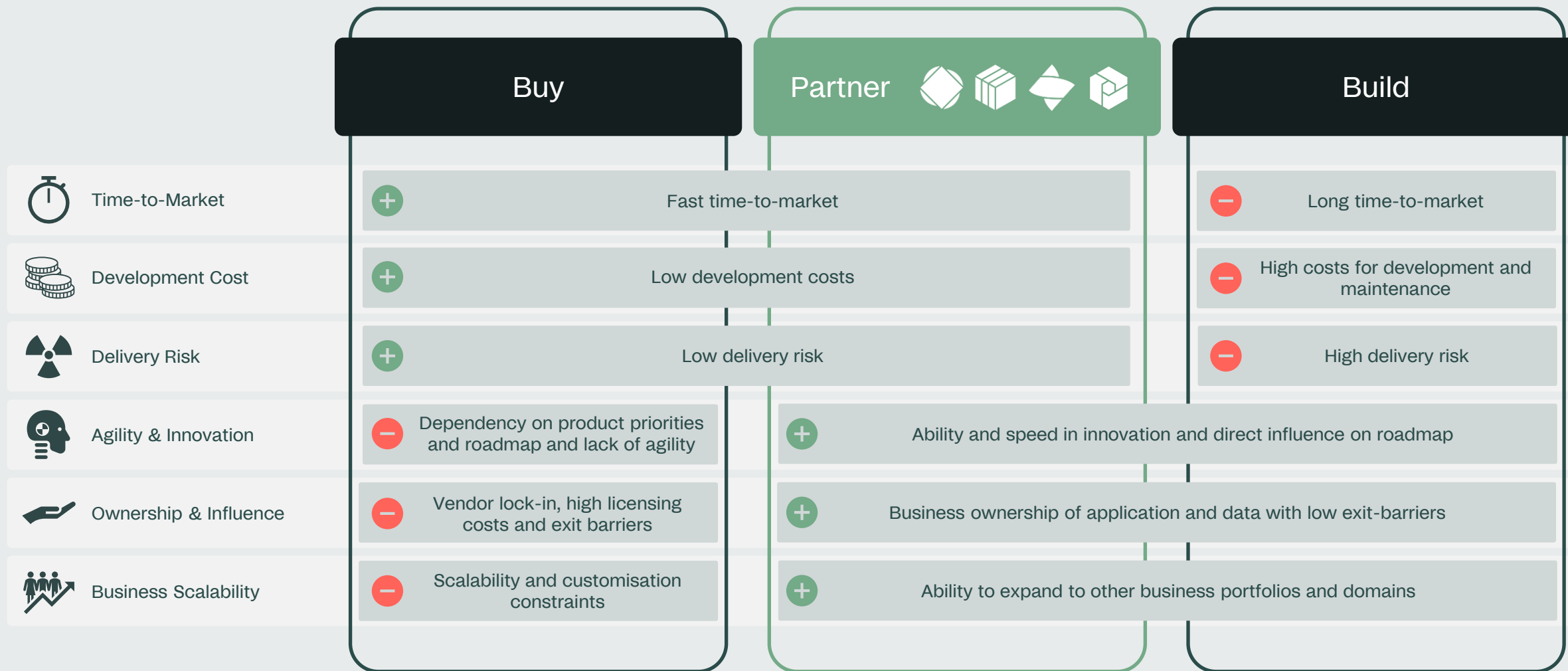
GENERATIVE AI PLATFORM

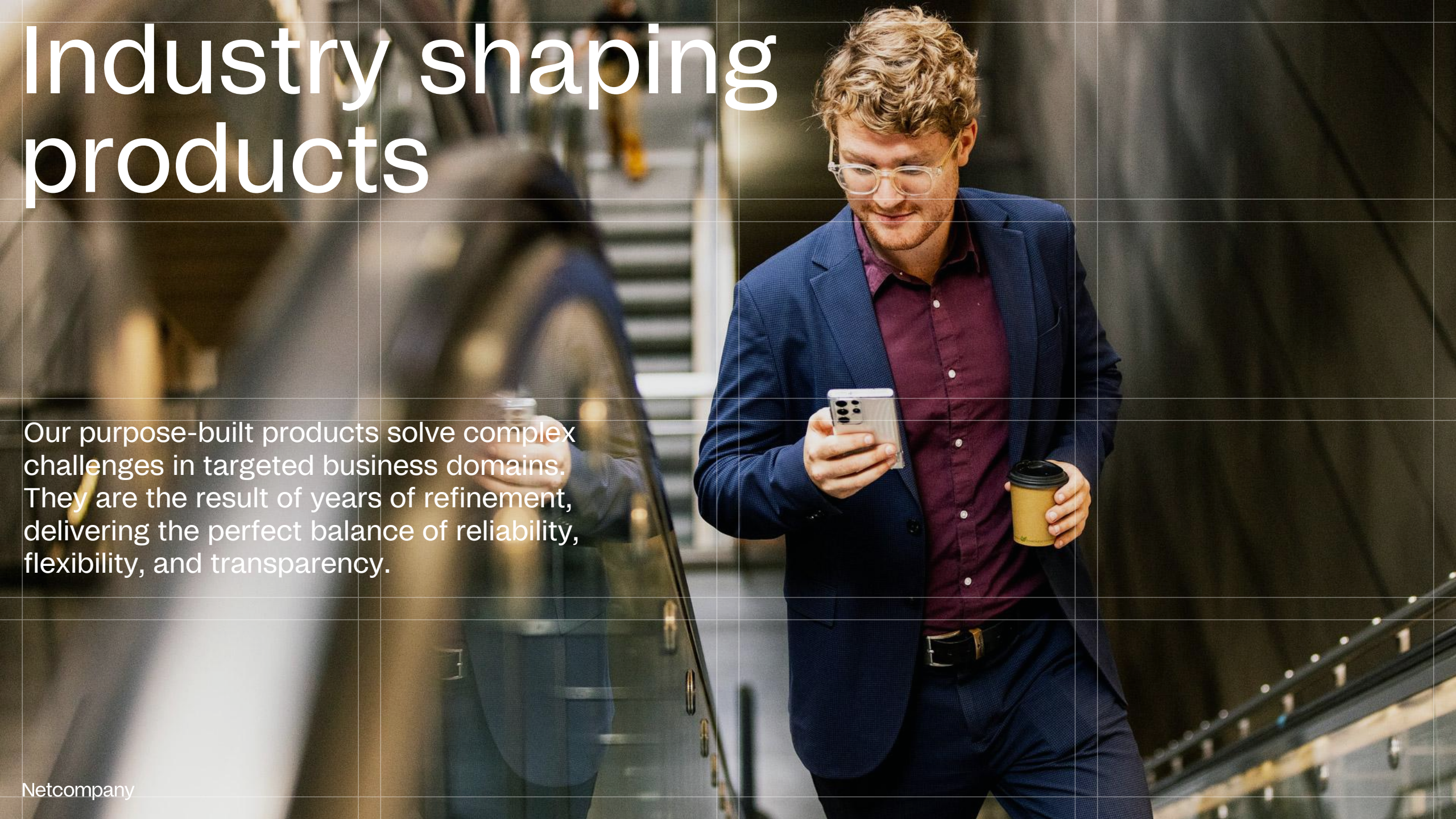


EASLEY AI™ orchestrates and leverages existing AI models, quickly connecting them to your unique business data, tools, and processes, centralising and storing data securely within EASLEY – not with the model provider – to ensure full transparency and governance of AI.



The strategic benefits of our platforms





Industry shaping products

Our purpose-built products solve complex challenges in targeted business domains. They are the result of years of refinement, delivering the perfect balance of reliability, flexibility, and transparency.

Why Netcompany products?

■ You could settle for a standard product

Off-the-shelf IT products promise speed and low cost with minimal custom work. Yet they often fall short of meeting your unique needs – leading to integration issues and hidden expenses.

■ Or choose the better way

Our range of products is designed to match your specific requirements. They offer modular integration, one transparent price to eliminate surprises, and an open-source foundation.

■ In short –

A generic IT product might seem appealing at first, but its long-term drawbacks – limited flexibility, rising costs, and integration headaches—can add up. Our products deliver the reliability, adaptability, and transparency your business needs – the result of years of refinement.



Netcompany Products

TAXATION

SOLON TAX™ is our built for purpose commercial-off-the-shelf (COTS) product for taxpayer and revenue management operations and process automation in complex revenue authority environments.



CUSTOMS

ERMIS™ is a dedicated, self-contained, reusable, and integrated family of customs solutions, with continuously evolving capabilities designed to be the customs operations management system of choice for customs administrations.



SOCIAL SECURITY

PERSEUS™ is our purpose-built commercial off-the-shelf (COTS) product for employers, insured persons, social security revenues, pensions, and benefits management operations. It facilitates process automation in complex social security environments.



DIGITAL BANKING

DX4B™ is our leading-edge digital banking solution, offering mobile banking, web banking, open banking, and digital wallets with a focus on interoperability and scalability.



RISK ANALYSIS

LUMENUS™ is a next-gen risk analysis solution designed for the public sector, offering increased usability, seamless interoperability, and a modern technology stack.



■ Our products are to our platforms what specialised tools are to a general-purpose toolkit.

While the latter reuse components across industries, our products target specific industries or business processes.

Together, they maximise our ability to reuse software at scale.

Our customers are the ones to reap the benefits.



Greater reliability



Lower costs



Fast deployment



Simple, transparent pricing scheme

Netcompany

Want to know more?

Richard Davies
Country Managing Partner, UK
info.uk@netcompany.com

[Netcompany.com](https://netcompany.com)

