

Plus Us Workforce Services – Workforce Manager & Neutral Vendor

Important note: All prices shown are *ceiling prices* and are subject to discussion and negotiation at call-off stage, depending on scope, volumes and service model.

1. Pricing Principles

Plus Us operates a transparent, activity-based pricing model designed to be simple, auditable and predictable for public sector buyers. Charges are aligned to actual workforce activity (hours worked or payroll throughput), ensuring buyers only pay for services delivered.

There are no hidden fees, bundled uplifts or mandatory add-ons. Implementation, configuration, training and standard support are included unless explicitly stated otherwise.

2. Workforce Manager Technology (Neutral Vendor / Workforce Technology)

Our fee includes:

- Workforce Manager system access
- Vacancy and booking workflows
- Agency supply chain governance
- Timesheet validation and consolidated invoicing
- Reporting and management information
- Implementation, configuration and mobilisation
- Training, UAT support and onboarding
- Ongoing support and system maintenance
- Direct Engagement (DE) capability (see below)

3. Supply chain Management, Payroll & Direct Engagement (DE)

Plus Us's core service is Supply chain management and payroll of temporary workers. We also offer a Direct Engagement model (where applicable).

Ceiling prices:

- 2.5% payroll throughput fee
- +0.5% where Workforce Manager technology is also used
- Total combined ceiling: 3.0%

Our service includes compliant payroll, tax, pension processing, on-boarding, worker support, reporting and audit.

In Neutral Vendor deployments, DE capability can optionally be enabled at no additional cost for eligible worker groups, allowing buyers to retain the significant savings achieved.

4. Commercial Flexibility

Pricing can be structured as:

- Per-hour fees
- Percentage-of-payroll fees
- License fees
- Platform access fees charged directly to agency suppliers
- Blended or capped models

This flexibility allows alignment to buyer preference, workforce profile and financial governance requirements.