

G-Cloud15

Access Careers Centre powered by Abintegro

Pricing Document

1. Access Careers Centre (Abintegro)

Access Careers Centre is an interactive virtual career development solution. Our three pillars align to all stages of Career Development:

Assess

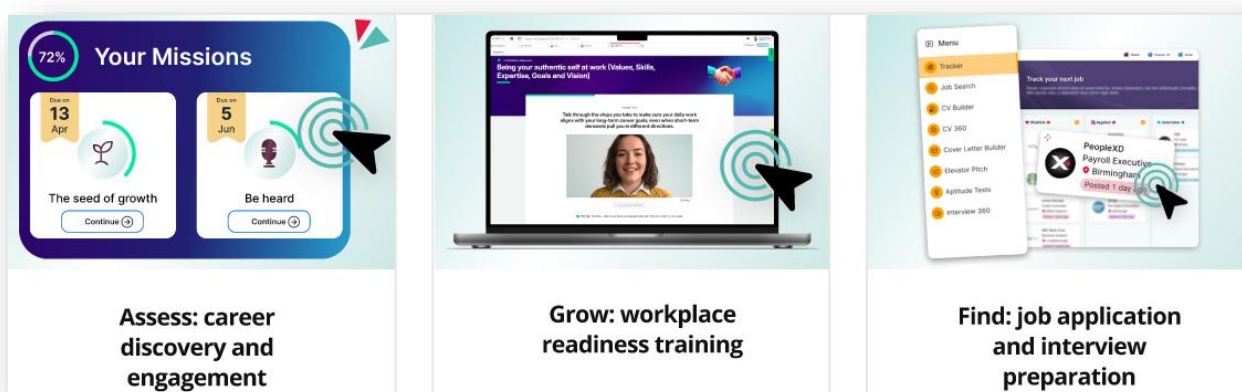
Assess empowers individuals to evaluate their strengths interests and career options independently. Creating a foundation for targeted development. Advisors are enabled to focus on strategic coaching with meaningful insights to guide conversations.

Grow

Grow uses e-learning and AI coached practice scenarios to help individuals develop genuine workplace confidence and capability. Ideal for continuous improvement and enhancing employability.

Find

Find helps individuals discover employment opportunities and prepare for career moves by providing tools for CV optimisation, interview practice, and tracking their job search journey.



Access Careers Centre is a Cloud based AI-powered SaaS solution. We enable new features and updates on behalf of customers.

Below is a summary of the key system features:

Accessible to users globally

Access Careers Centre can be accessed by unlimited users on any device with access to the internet via a simple log-in process. Users can be added quickly by

an administrator and linked to a specific team to ensure the correct set up and authorisation routes are followed.

Personalised Coaching Dashboard

Access Careers Centre personalises the learning and coaching experience for every user from first login replicating the experience of traditional face to face coaching.

Interactive tools, eLearning, videos, assessments

CAREER COACHING VIDEOS: personal brand, communication, resilience, change, mindset, Emotional Intelligence, stress management, ADHD, women in business, productivity, collaboration, self-awareness, mentoring, coaching, first-time management and more

PERSONALITY ASSESSMENTS: personality, temperament, strengths, learning styles, decision-making, assertiveness, emotional control, management skills, giving feedback, stress management, workplace culture, motivation.

ELEARNING: 1000+ assets covering essential skills and behaviour – AI, management skills, leadership, team-work, coaching, project management, negotiation, remote working, collaboration, conflict management, emotional intelligence, resilience, cultural change

INTERACTIVE TOOLS: Career Pulse confidence assessment, Curated Programmes, Intelligent Career Quiz, Elevator Pitch Builder, Career Planner, Interview Simulator, Auto CV Analysis, Practice Aptitude Tests

Programmes to address your objectives

ONLINE PROGRAMMES: Build programmes of activity to develop your desired skills, behaviours or career issues, using Access Careers Centre resources & your content

TRACKABLE ACTIONS: Individuals complete career assessments, tests, coaching videos, career skills e-learning, completes a soft skills course, works on their personal brand, creates their career plan, listens to podcasts, documents reflections

NOTIFICATIONS: Individuals notified via email and within platform to continue on their learning journey and with related content to explore

PRE-BUILT PLANS: Library to use off-the-shelf or as a powerful shortcut to creating bespoke programmes: Self-Awareness, Workplace Skills, Career Conversations, Well-being, Resilience, Collaboration, Emotional Intelligence and more

Measure confidence growth

CAREER PULSE: Measure employee career development confidence covering personal career challenges, skills and behaviours, or customise to measure your choice of competencies

PERSONALISED LEARNING PROGRAMME: Individuals receive instant personalised feedback & curated personalised learning programme prioritised according to employee need

VIEW CONFIDENCE GROWTH: Individual re-scores during and after learning programme completion, creating a live dashboard visualising their personal career development gain overtime, and providing you with aggregated dashboards showing career development gain per competence across your organisation

1 G-Cloud Specific Pricing

The following represents G-Cloud specific pricing for Access Careers Centre.

Number of Users	1-249	249-499	500-999	1000+
Annual User Licence Access Careers Centre - Assess & Grow	£40.00	£30.00	£20.00	£15.00
Annual User Licence Access Careers Centre - Assess, Grow & Find	£110.00	£75.00	£48.00	£32.00

A comprehensive career journey spanning self-discovery, skills development, and job search with AI coaching, integrated learning content, and real-time analytics across every touchpoint. Delivered across three core pillars: Assess (self-discovery tools) → Grow (skills development) → Find (job search & applications).

Notes on Pricing / additional services

- Annual fee invoiced annually in advance
- Set up costs based on customer requirements
- Minimum users 250
- Prices include basic customer success plan, standard customer success plan is available for an additional 15% and premium for an additional 25%
- Excludes VAT

2. Implementation Methodology

We believe wholeheartedly that the functionality that our software offers our customers is very important, but it is only half of the value equation, how the system is rolled out is critical if full value from your new investment is to be achieved.

We also know that you may view new software implementations with some trepidation and many customers can find this period daunting. In fact, for some customers, this may be the first software roll out they have managed. We recognise this and we have designed our best practise, remote-first implementation services to help ensure you have a great experience and are looked after along the way, so that the whole process is less daunting... this is our FlightPath implementation approach.

Seamless implementation, delivered 100% remotely

Our FlightPath services have been designed to be remote-first, providing you with an improved low-risk implementation journey, no matter how your organisation is structured or wherever your employees are working.

We use video technology to facilitate face to face contact, so you still get the hands-on benefit of working with an Access expert and our years of software deployment expertise. We have also invested in product e- learning, so your users can learn our products at their own pace.

Our remote-first approach means that you have regular, accessible communication with us to keep you on track at every step of your journey and that your software can be delivered flexibly to suit the needs of your organisation and employees.

All our FlightPath consultants and on-boarders are not only certified in our products, they are also trained and certified in our remote-first FlightPath implementation methodology, including training in effectively delivering remote customer projects.

You have control, but we are never far from your side.

Each FlightPath implementation programme from Access follows a well- defined journey with key milestones. These milestones represent – at a high level – the individual phases of your implementation journey. We'll be using these milestones to help us both track and communicate progress towards successfully launching to your users. Our aim is to give you value from your investment as quickly and as fully as possible. Using our years of software deployment expertise, we have defined the FlightPath methodology. This is a journey based on best practice and designed to deliver timely value to you and your colleagues. And while it is ultimately your journey, we are here to support you all along the way.

Clear roles and responsibilities

At the 'Getting Started' milestone phase, you will receive a Welcome Pack. In here you'll find clarity on roles and responsibilities. What you'll need to do, and what we will do. Crucially our FlightPath approach also clarifies our joint expectations, helping us both understand the process that we will jointly commit to, in order to successfully launch your chosen software to your end-users in a timely and efficient manner.

Your onward journey

Even when your implementation has successfully landed, and you are in a position to go live with our software, we will ensure that you are successfully transitioned to the care of our Success Team.

The Success Teams include our support colleagues and Customer Success Managers and will be available to support you as you use your software and realise the benefits of your investment in your Access Solution.

Full details of our Careers Centre FlightPath implementations can be found here; [Careers Centre FlightPath](#)

3. Service & Support Management Details

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product. To emphasise the importance of support to Access we have over 500 employees in the UK in our Support and Customer Success functions.

Support Commitment

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product.

We provide 3 main support plans as detailed below.

The Essential Plan

The online service The Essential Plan is available to all Access customers as part of your license fee and provides you with easy-to-access online support for all your queries, facilitated via our Customer Success portal.

The Standard Plan

Get answers faster - As a Standard Plan customer you benefit from faster response times and can access our support teams via telephone and live chat, as well as through our Customer Success portal. To help your team be more productive, you are provided with continued access to our e-learning content as well as a programme of Success webinars, designed to keep you up to date with new features and share best-practice advice and guidance.

The Premier Plan

Boost productivity with direct access to the experts and achieve a higher return on investment - Our Premier Plan enables your team to achieve more and improve productivity through an ongoing relationship with your own designated Customer Success Manager. Your CSM will get to understand how you're using the technology and will advise you on how to get more from it.

Full details of our Customer Success Plans can be found here [Customer Success Plans](#)

Support Commitment

Access offered our tiered Success Plan's – encapsulating the 4 pillars of Support services, Advisory Services, Knowledge and Success Services (details below)

- Support Services – this is the reactive element for when things don't go as you would have expected and need help from our support teams. From online to your very own designated Technical Support Engineer
- Advisory Services – when you need to know how to do something, or want to explore your options for doing something. Our Customer Success Portal is pivotal in this but we also realise that from time to time your teams may wish to ask a question of an expert. Our advisory services include Task Based Advice and Guidance from the product experts
- Knowledge – this component of the Success Plans provide you access to content to improve your product knowledge, so that you understand what your chosen solution is capable of.
- Success Services – delivered by our Customer Success Managers, they will engage with your to help you get what you need to get the best from your solution.