

G-Cloud15

Access Education

Finance

Pricing Document

1 Access Education Finance

[Access Education Finance](#) is designed exclusively for the education sector. We've worked with school finance managers and leading education figures to make our school and academy accounting software fit for purpose, easy to use and fully compliant with DfE and ESFA requirements. And, because all our software is delivered through our cloud-based platform, Access Workspace, it can be accessed all in one place, anytime, anywhere, on any device – with single sign on and no extra IT cost.

Available for individual maintained schools, Single Academy Trusts, Multi Academy Trusts and Local Authorities.

Integration directly with [Access Education Budgets](#) means you can track real-time spending against planned expenditure. You can quickly create cash flow forecasts and get a full picture of past, present and future financial performance. A discounted rate applies for any establishment purchasing both Access Education Finance and Access Education Budgets.

2 G-Cloud Specific Pricing

The following represents G-Cloud specific pricing for Access Education Finance. Pricing can be based on pupil numbers and/or per school. A subscription allows for up to 100 per users per school. All prices exclude VAT.

Single Academy Trust*

Cost Per Annum		
Software	Site Licence	Per Pupil Cost
Access Education Finance	£4145	£1.10
Access Workspace	£207	£0.06

** Inclusive of Flightpath B*

Additional Modules available (Access Education Budgets, Access Assets, Making Tax Digital)

Multi Academy Trusts*

	Cost Per Annum Per Site		
School Size	MAT Central Licence	Site Licence	Per Pupil Cost
Access Education Finance	£4552	£1038	£1.30
Access Workspace	£228	£52	£0.07

** Inclusive of Flightpath B*

Additional £100 per annum (733 Flexpoints) for every additional 5 schools – providing 1 day training per annum.

Additional Modules available (Access Education Budgets, Access Assets, Making Tax Digital).

Maintained Schools* (Individual Procurement)

	Cost Per Annum	
School Type	Primary / Nursery / Special	Secondary / All Through / Sixth Form
Access Education Finance	£3045	£4123
Access Workspace	£152	£206

** Inclusive of Flightpath A*

Additional Modules available (Access Education Budgets, Access Assets, Making Tax Digital).

For groups, clusters or Federations of schools we are able to provide discounted rates for onboarding and training in groups of up to 10 Schools.

Local Authority Procurement (Maintained Schools – minimum of 10 schools)

Number of Schools	10-20	21-50	51-100	101-200	201+
Access Education Finance	£1260	£1008	£857	£756	£680
Access Education Budgets*	£344	£311	£279	£262	£230

** Access Education Budgets optional module and cost based on procuring Access Education Finance. Includes a 15% discount off budget only price.*

Both Modules inclusive of Access Workspace.

Implementation and Training for Local Authority Group Procurement.

Local Authority Group Procurement assumes that the LA procure on behalf of the schools and charge the cost back to the schools with an uplift to provide 1st line support and ongoing training as part of a managed service provision. A Standard Customer Success Plan is required as a minimum to provide second line support to the LA team.

We offer a Train the Trainer package to train and accredit the LA team. We can also provide training to schools in groups of up to 10.

Software	Cost (Initial Year unless stated)
Education Finance – Scoping Session	£1100 per phase of school (Primary / Secondary)
Education Finance – Project Management Time (Non-Standard Flightpath)	£110 per school
Education Budgets Project Management time (Annual Container Build)	£2079 per Annum – sold as 1386 Flex Points
LA Train the Trainer package	£5500 (LA team to deliver training to individual schools)
Training Session (Finance and / or Budgets)	£1100 per day (Group Training for up to 10 schools). Note – Finance Training requires 6 half day sessions equating to £3300 per 10 schools.
Bespoke report creation if required to meet central finance team requirements – scoping required.	3 days scoping @ £1100 per day (one off cost) and annual license cost of 5% of software cost.

Additional Modules

Access Education Budgets*

For any establishment procuring Access Education Budgets in addition to Access Education finance, a 15% additional discount is applied to purchasing budgets alone through G-Cloud.

Individual Schools – Single Academy Trusts, Maintained School & Independent Schools* (Individual Procurement)

	Cost Per Annum Per Site				
Academy Size	0-250 Pupils	251-500 Pupils	501-1000 Pupils	1001-1500 Pupils	1501+ Pupils
Access Education Budgets	£663	£765	£969	£1122	£1275
Access Workspace	£33	£38	£48	£56	£64

* Inclusive of Flightpath A

Multi Academy Trusts*

	Cost Per Annum Per Site				
Academy Size	0-250 Pupils	251-500 Pupils	501-1000 Pupils	1001-1500 Pupils	1501+ Pupils
Access Education Budgets	£663	£765	£969	£1122	£1275
Access Workspace	£33	£38	£48	£56	£64
	Cost Per MAT				
MAT CENTRAL BUDGET					
No Academies	2-4	5-8	9-12	13-16	17+
MAT Central	£468	£361	£234	£72	£0

* Inclusive of Flightpath B

* Annual costs inclusive of Access Workspace and Flightpath

Access Assets*

Software	Cost Per Annum (Per school / MAT)
Access Assets	£550

* Annual costs inclusive of Access Workspace

One off Implementation cost - £550

Access Making Tax Digital*

Software	Cost Per Annum (Per school / MAT)
Access Making Tax Digital	£295

* Annual costs inclusive of Access Workspace

One off Implementation cost - £550

Evo Everywhere

Evo Everywhere is the AI platform provided with all Access solutions, delivering enterprise-grade AI capability within the customer's own security perimeter. Included within the platform base fee, all users have access to Evo Navigator and Evo Workflows. Power user licences additionally unlock Evo Researcher (knowledge synthesis and information retrieval), Workflows AI and the ability to Run Agents.

Tier	Platform Base Fee	Power User Licence
Evo Everywhere	20% of annual cost	£50 per user per month

Customer Success

Customer Success Plans need to be included.

Customer Success Plan	Essential	Standard	Premium
Percentage of ARR (per year)	0%	15%	25%

*Minimum cost of Premier Success Plan of £10,000 per year across all products purchased from the access group.

Examples of Pricing

Local Authority - 75 Schools (72 Primary, 3 Secondary)

LA Train the Trainer and providing school training and 1st line support as part of managed service provision.

Software	Annual Licence Cost
Access Education Finance	£65625
Access Workspace	Inclusive above
Support	Annual Cost
Standard Success Plan	£9844
Implementation	One off cost
Scoping Sessions (Primary and Secondary)	£2,000
Project management (75 school set up)	£8250
Training	One off Cost
Train the Trainer package	£5,500

Multi Academy Trust – 5 Schools

(School A 150 Pupils, School B 80 Pupils, School C 400 Pupils, School D 1200 Pupils, School E 102 Pupils)

Software	Annual Licence Cost
MAT Central License	£4551
Site License X 5	£5190
Per Pupil Cost – 1932 pupils	£2511
Access Workspace	£613
Support	Annual Cost
Standard Success Plan	£1930
Implementation & Training	Annual Cost
Flightpath B	Inclusive

Single Academy Trust – 500 Pupils

Software	Annual Licence Cost
Access Education Finance Site License	£4,145
Access Education Finance Per Pupil Cost	£550
Access Workspace	£234.75
Support	Annual Cost
Standard Success Plan	£739.46
Implementation & Training	Annual Cost
Flightpath B	Inclusive

Maintained School – Secondary

Software	Annual Licence Cost
Access Education Finance	£4,123
Access Workspace	£206
Support	Annual Cost

Essential Success Plan	Inclusive
Implementation & Training	Annual Cost
Flightpath A	Inclusive

3 Implementation Methodology

We aim to provide you with an excellent experience in getting up and running. Our Implementations packages range from small site implementations using our rapid FlightPath Implementation packages right up to larger solution projects where we would use our Access Implementation methodology. For the set-up process to be as successful as possible, we need to work together to achieve this.

Access FlightPath

Our FlightPath services have been designed to be remote-first, providing you with an improved low-risk implementation journey, no matter how your organisation is structured or wherever your employees are working.

We use video technology to facilitate face to face contact, so you still get the hands-on benefit of working with an Access expert and our years of software deployment expertise. We have also invested in product e- learning, so your users can learn our products at their own pace.

Our remote-first approach means that you have regular, accessible communication with us to keep you on track at every step of your journey and that your software can be delivered flexibly to suit the needs of your organisation and employees.

All our FlightPath consultants and on-boarders are not only certified in our products, they are also trained and certified in our remote-first FlightPath implementation methodology, including training in effectively delivering remote customer projects.

Each FlightPath implementation programme from Access follows a well- defined journey with key milestones. These milestones represent – at a high level – the individual phases of your implementation journey. We'll be using these milestones to help us both track and communicate progress towards successfully launching to your users. Our aim is to give you value from your investment as quickly and as fully as possible. Using our years of software deployment expertise, we have defined the FlightPath methodology. This is a journey based on best practice and designed to deliver timely value to you and your colleagues. And while it is ultimately your journey, we are here to support you all along the way.

Clear roles and responsibilities

At the 'Getting Started' milestone phase, you will receive a Welcome Pack. In here you'll find clarity on roles and responsibilities. What you'll need to do, and what we will do. Crucially our FlightPath approach also clarifies our joint expectations, helping us both understand the process that we will jointly commit to, in order to successfully launch your chosen software to your end-

users in a timely and efficient manner.

Your onward journey

Even when your implementation has successfully landed, and you are in a position to go live with our software, we will ensure that you are successfully transitioned to the care of our Success Team.

The Success Teams include our support colleagues and Customer Success Managers and will be available to support you as you use your software and realise the benefits of your investment in your Access Solution.

Full details of our Flightpath implementations for Access Education Finance [can be found here](#).

LA Group Procurement involves bespoke and personalised set up for each individual LA.

4 Service & Support Management Details

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product. To emphasise the importance of support to Access we have over 500 employees in the UK in our Support and Customer Success functions.

Support Commitment

We recognise that the systems, software and services we supply may be critical to the well-being of your business. Our aim is to ensure that you have continuous operational capability from our products. We will help you to achieve this by providing efficient support, resolving the majority of tickets at first-line contact.

We will help you maximise your return on investment by providing the best in technical assistance, advice and customer care. We own your support queries and will ensure that they are resolved as promptly and efficiently as possible.

We provide 3 main support plans as detailed below.

The Essential Plan

The online service The Essential Plan is available to all Access customers as part of your license fee and provides you with easy-to-access online support for all your queries, facilitated via our Customer Success portal.

The Standard Plan

Get answers faster

As a Standard Plan customer you benefit from faster response times and can access our support teams via telephone and live chat, as well as through our Customer Success portal. To help your team be more productive, you are provided with continued access to our e-learning content as well as a programme of Success webinars, designed to keep you up to date with new features and share best-practice advice and guidance.

The Premier Plan

Boost productivity with direct access to the experts and achieve a higher return on investment

Our Premier Plan enables your team to achieve more and improve productivity through an ongoing relationship with your own designated Customer Success Manager. Your CSM will get to understand how you're using the technology and will advise you on how to get more from it.

Full details of our Customer Success Plans can be found here [Customer Success Plans](#)