

G-Cloud15

Access Adam

Social Care

Pricing Document

1 Access Adam Social Care

Access Adam Social Care Commissioning supports local authorities to achieve greater performance and improve the quality of local social care services. Streamline processes quickly and efficiently, allowing you to respond faster to urgent care placements. With automated regulatory compliance built into the system, you can be reassured that each provider meets the individual's requirements, creating a fair and high-quality marketplace. Operated through a cloud-based technology platform, our end-to-end process manages provider engagement and compliance, brokerage and care sourcing, package management, invoicing and payment, provider contact management, and reporting.

Utilising our leading technology solutions to support Social Care Commissioners, Access has a proven track record of delivering excellent results across a range of metrics. Whether that be Provider Compliance, faster more efficient care provisioning, improved quality of care, or greater value for money, our solution has been designed to support commissioners along every step of the process. Additionally, using the technology to streamline processes means internal resources can focus on care delivery and market sustainability rather than focusing on repetitive and unnecessary back-office administration. Integration with Social Care Case Management further reduces the need to maintain multiple systems and removes antiquated offline and double keying processes.

Rich reporting capabilities are built in, which provides you the insight to better inform decision making at every stage of the process. The platform is highly configurable, modularised, and can be operated alongside other third-party solutions, meaning authorities can tailor the solution to meet their local needs.

2 G-Cloud Specific Pricing

The following represents G-Cloud specific pricing for Access Adam Social Care. Pricing is based on the annual adult social care spend of the organisation.

Social Care	Up to £5m	£5m-£25m	£25m-£100m	£100m+
Single Category	£15,000	£20,000	£30,000	£40,000
Up to 5 Categories	£35,000	£40,000	£50,000	£60,000
Additional 5 Categories	£20,000	£25,000	£40,000	£50,000

Invoicing £25,000

Invoicing is a set fee and includes Access processing payments on behalf of the customer.

Provider Management /Eforms £30,000

The provider management portal is a set fee and is inclusive of the Eforms module.

Evo Everywhere

Evo Everywhere is the AI platform provided with all Access solutions, delivering enterprise-grade AI capability within the customer's own security perimeter. Included within the platform base fee, all users have access to Evo Navigator and Evo Workflows. Power user licences additionally unlock Evo Researcher (knowledge synthesis and information retrieval), Workflows AI and the ability to Run Agents.

Tier	Platform Base Fee	Power User Licence
Evo Everywhere	20% of annual cost	£50 per user per month

Customer Success

Customer Success Plan	Standard	Premium
Percentage of ARR (per year)	15%	25%

Notes on Pricing / additional services

- Annual fee invoiced annually in advance
- Excludes VAT
- Implementation services will be charged at our prevailing day rates with the number of days required to be determined by the scale of the project.

Assumptions & Conditions

The solution is a web-based solution hosted by Access. There is no specific storage limits associated to the Customers use of the solution.

There are no limits on the number of users that can access the solution (Local Authority and Provider Users).

Example

Authority A spends £50million per annum on Social Care across 5 categories, which will be managed via the Access Adam Social Care solution, with the support of a Premier Customer Success Plan. Invoicing will not be included in the scope of the solution, however Provider Management/Eforms will be.

The core annual charges payable by the customer will include:

- Annual Licence Fee (5 Categories) - £50,000
- Provider Management/Eforms Annual fee - £30,000
- Premier Customer Success Plan (25% of Annual Licence Fee & Provider Management) - £20,000
- **Total Annual Charge payable - £100,000**

3 Implementation Methodology

We aim to provide you with an excellent experience in getting up and running. Our Implementations packages range from small site implementations using our rapid FlightPath Implementation packages right up to larger solution projects where we would use our Access Implementation methodology. For the set-up process to be as successful as possible, we need to work together to achieve this.

Access FlightPath

Our FlightPath services have been designed to be remote-first, providing you with an improved low-risk implementation journey, no matter how your organisation is structured or wherever your employees are working.

We use video technology to facilitate face to face contact, so you still get the hands-on benefit of working with an Access expert and our years of software deployment expertise. We have also invested in product e- learning, so your users can learn our products at their own pace.

Our remote-first approach means that you have regular, accessible communication with us to keep you on track at every step of your journey and that your software can be delivered flexibly to suit the needs of your organisation and employees.

All our FlightPath consultants and on-boarders are not only certified in our products, they are also trained and certified in our remote-first FlightPath implementation methodology, including training in effectively delivering remote customer projects.

Each FlightPath implementation programme from Access follows a well- defined journey with key milestones. These milestones represent – at a high level – the individual phases of your implementation journey. We'll be using these milestones to help us both track and communicate progress towards successfully launching to your users. Our aim is to give you value from your investment as quickly and as fully as possible. Using our years of software deployment expertise, we have defined the FlightPath methodology. This is a journey based on best practice and designed to deliver timely value to you and your colleagues. And while it is ultimately your journey, we are here to support you all along the way.

Clear roles and responsibilities

At the 'Getting Started' milestone phase, you will receive a Welcome Pack. In here you'll find clarity on roles and responsibilities. What you'll need to do, and what we will do. Crucially our FlightPath approach also clarifies our joint expectations, helping us both understand the process

that we will jointly commit to, in order to successfully launch your chosen software to your end-users in a timely and efficient manner.

Your onward journey

Even when your implementation has successfully landed, and you are in a position to go live with our software, we will ensure that you are successfully transitioned to the care of our Success Team.

The Success Teams include our support colleagues and Customer Success Managers and will be available to support you as you use your software and realise the benefits of your investment in your Access Solution.

Full details of our Flightpath implementations for Access Adam Care Commissioning can be found [here](#).

4 Service & Support Management Details

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product. To emphasise the importance of support to Access we have over 500 employees in the UK in our Support and Customer Success functions.

Support Commitment

We recognise that the systems, software and services we supply may be critical to the well-being of your business. Our aim is to ensure that you have continuous operational capability from our products. We will help you to achieve this by providing efficient support, resolving the majority of tickets at first-line contact.

We will help you maximise your return on investment by providing the best in technical assistance, advice and customer care. We own your support queries and will ensure that they are resolved as promptly and efficiently as possible.

We provide 2 main support plans as detailed below.

The Standard Plan

Get answers faster

As a Standard Plan customer you benefit from faster response times and can access our support teams via telephone and live chat, as well as through our Customer Success portal. To help your team be more productive, you are provided with continued access to our e-learning content as well as a programme of Success webinars, designed to keep you up to date with new features and share best-practice advice and guidance.

The Premier Plan

Boost productivity with direct access to the experts and achieve a higher return on investment

Our Premier Plan enables your team to achieve more and improve productivity through an ongoing relationship with your own designated Customer Success Manager. Your CSM will get to understand how you're using the technology and will advise you on how to get more from it.

Full details of our Customer Success Plans can be found here [Customer Success Plans](#).