

G-Cloud15

Access Adam Housing Management Pricing Document

1 Access Adam Housing Management

Access Adam's digital platform facilitates the procurement and ongoing management of a broad range of local authority commissioned accommodation, including but not limited to Temporary Accommodation and Private Sector Leased. We streamline the commissioning process, including provider registration, commissioning, payments, contract management, compliance, and reporting. This enables you to source the most appropriate dwellings for tenants.

You can save time and source the most appropriate dwellings for your tenants by facilitating your organisations commissioning process through the product. Local Authorities are using our solution because they know that they can source accommodation for people in an effective and compliant manner. Widely used within the sector, in the last year over 40,000 compliant bookings have been made via the solution and a total of £850 million of housing spend has been securely managed in the past four years.

Using an established workflow, we simplify and handle letting processes for our customers, agents, and landlords, and offer a better choice of properties that are fit for purpose. The following activities are digitised and managed through the Access Adam Housing platform:

- Creating a compliant supply base
- Viewing real-time property availability
- Managing supplier bookings
- Procurement and contracting
- Compliance monitoring
- e-Invoicing and payments

2 G-Cloud Specific Pricing

The following represents G-Cloud specific pricing for Access Adam Housing Management. Pricing is based on the annual spend of the organisation.

Annual Spend	Up to £2m	£2m-£10m	£10m-£25m	£25m+
Annual Licence Fee	£25,000	£35,000	£50,000	£70,000

Customer Success

Customer Success Plan	Standard	Premier
Percentage of ARR (per year)	15%	25%

Evo Everywhere

Evo Everywhere is the AI platform provided with all Access solutions, delivering enterprise-grade AI capability within the customer's own security perimeter. Included within the platform base fee, all users have access to Evo Navigator and Evo Workflows. Power user licences additionally unlock Evo Researcher (knowledge synthesis and information retrieval), Workflows AI and the ability to Run Agents.

Tier	Platform Base Fee	Power User Licence
Evo Everywhere	20% of annual cost	£50 per user per month

Notes on Pricing / additional services

- Annual fee invoiced annually in advance
- Excludes VAT
- Pricing does not include portals, integrations, implementation services, project management or data migration
- Implementation services will be charged at our prevailing day rates with the number of days required to be determined by the scale of the project

Assumptions & Conditions

The solution is a web-based solution hosted by Access. There is no specific storage limits associated to the Customers use of the solution.

There are no limits on the number of users that can access the solution (Local Authority and Provider Users).

Example

Authority A spends £50million per annum on Temporary Accommodation, which will be managed via the Access Adam Housing solution, with the support of a Premier Customer Success Plan.

The core annual charges payable by the customer will include:

- Annual Licence Fee - £70,000
- Premier Customer Success Plan (25% of Annual Licence Fee) - £17,500
- **Total Annual Charge payable - £87,500**

Example as per the pricing notes, which could alter the annual charges payable by the customer.

3 Implementation Methodology

We aim to provide you with an excellent experience in getting up and running. Our Implementations packages range from small site implementations using our rapid FlightPath Implementation packages right up to larger solution projects where we would use our Access Implementation methodology. For the set-up process to be as successful as possible, we need to work together to achieve this.

Access FlightPath

Our FlightPath services have been designed to be remote-first, providing you with an improved low-risk implementation journey, no matter how your organisation is structured or wherever your employees are working.

We use video technology to facilitate face to face contact, so you still get the hands-on benefit of working with an Access expert and our years of software deployment expertise. We have also invested in product e- learning, so your users can learn our products at their own pace.

Our remote-first approach means that you have regular, accessible communication with us to keep you on track at every step of your journey and that your software can be delivered flexibly to suit the needs of your organisation and employees.

All our FlightPath consultants and on-boarders are not only certified in our products, they are also trained and certified in our remote-first FlightPath implementation methodology, including training in effectively delivering remote customer projects.

Each FlightPath implementation programme from Access follows a well- defined journey with key milestones. These milestones represent – at a high level – the individual phases of your implementation journey. We'll be using these milestones to help us both track and communicate progress towards successfully launching to your users. Our aim is to give you value from your investment as quickly and as fully as possible. Using our years of software deployment expertise, we have defined the FlightPath methodology. This is a journey based on best practice and designed to deliver timely value to you and your colleagues. And while it is ultimately your journey, we are here to support you all along the way.

Clear roles and responsibilities

At the 'Getting Started' milestone phase, you will receive a Welcome Pack. In here you'll find clarity on roles and responsibilities. What you'll need to do, and what we will do. Crucially our FlightPath approach also clarifies our joint expectations, helping us both understand the process that we will jointly commit to, in order to successfully launch your chosen software to your end-users in a timely and efficient manner.

Your onward journey

Even when your implementation has successfully landed, and you are in a position to go live with our software, we will ensure that you are successfully transitioned to the care of our Success Team.

The Success Teams include our support colleagues and Customer Success Managers and will be available to support you as you use your software and realise the benefits of your investment in your Access Solution.

Full details of our Flightpath implementations for Access Adam Housing can be found [here](#).

4 Service & Support Management Details

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product. To emphasise the importance of support to Access we have over 500 employees in the UK in our Support and Customer Success functions.

Support Commitment

We recognise that the systems, software and services we supply may be critical to the well-being of your business. Our aim is to ensure that you have continuous operational capability from our products. We will help you to achieve this by providing efficient support, resolving the majority of tickets at first-line contact.

We will help you maximise your return on investment by providing the best in technical assistance, advice and customer care. We own your support queries and will ensure that they are resolved as promptly and efficiently as possible.

We provide 2 main support plans as detailed below.

The Standard Plan

Get answers faster

As a Standard Plan customer you benefit from faster response times and can access our support teams via telephone and live chat, as well as through our Customer Success portal. To help your team be more productive, you are provided with continued access to our e-learning content as well as a programme of Success webinars, designed to keep you up to date with new features and share best-practice advice and guidance.

The Premier Plan

Boost productivity with direct access to the experts and achieve a higher return on investment

Our Premier Plan enables your team to achieve more and improve productivity through an ongoing relationship with your own designated Customer Success Manager. Your CSM will get to understand how you're using the technology and will advise you on how to get more from it.

Full details of our Customer Success Plans can be found [here](#).