

G-Cloud15

Access Financials

Pricing Document

1 Access Financials

Access Financials is a powerful cloud-based finance solution delivering efficiency, accuracy, and visibility for growth. With a multi-dimensional reporting structure, the system provides exceptional flexibility for reviewing business performance across branches, departments, groups, funds, or projects.

The system is highly secure, always up to date with the latest functionality, and provisioned from UK-based data centres. Access Financials brings together sophisticated multi-currency and multi-company accounting software with AI-powered bank reconciliation, project accounting, procurement, fixed assets, time-recording, billing, invoice processing and operations financial management into one integrated finance platform. With one data source, the same information is available on the go to both finance and non-finance users. Access Expense and Access Lightyear (OCR) for accounts payable automation is available as an additional option.

Access Financials is delivered through Access Evo, an AI-enabled digital platform that unifies systems, data and users within a single, secure environment. Through single sign-on, Access Evo provides personalised dashboards, integrated analytics, collaboration tools, cloud-based document storage, and integration with 250+ third-party applications. The AI-Powered Copilot Assistant enables natural language querying for instant answers to financial queries, delivering actionable insights in seconds.

Designed as an easy-to-use and intuitive accounting solution, data is instantly available ranging from management reports, Profit & Loss, Balance Sheet, Creditor/Debtor reporting to project utilisation and Work in Progress. Partial VAT, SOFA and Fund Reporting is supported. The modular design means you can build an integrated financial system capable of managing the unique needs of your organisation—today and in the future. Data entered once follows standard workflows and ensures complete data integrity.

With over 25 years' experience supporting organisations with turnovers ranging from £2m to £200m, and working with over 20,000 UK Finance Professionals, Access Financials meets even the most complex business demands.

2 G-Cloud Specific Pricing

The following represents G-Cloud specific pricing for Access Financials.

*Minimum spend on Financials is £18,750 (Excluding CSPs).

Number of Users	1st	2nd +
Core Accounts Single Currency Annual User Licence (excludes Customer Success Plan)	£10,000	£1,500

Below represents pricing for Timesheet, Purchasing and Project / Billing users.

This is per annum and excludes Customer Success Plan:

User	10-25	25-100	100+	500+
Timesheet	£200	£150	£100	£50
Purchasing	£250	£200	£150	£50
Projects and Billing	£250	£200	£150	£50

Pricing for Purchasing & Accounts Payable Automation (OCR) – see the Access Lightyear Pricing.

Pricing for Expenses - see the Access Expense Pricing.

Evo Everywhere

Evo Everywhere is the AI platform provided with all Access solutions, delivering enterprise-grade AI capability within the customer's own security perimeter. Included within the platform base fee, all users have access to Evo Navigator and Evo Workflows. Power user licences additionally unlock Evo Researcher (knowledge synthesis and information retrieval), Workflows AI and the ability to Run Agents.

Tier	Platform Base Fee	Power User Licence
Evo Everywhere	20% of annual cost	£50 per user per month

Customer Success

Customer Success Plan	Standard	Premier
Percentage of ARR (per year)	15%	25%

Notes on Pricing / additional services

- Annual fee invoiced annually in advance
- Excludes VAT

Example

An organisation has a requirement for 3 core accounts users, 20 Timesheet / Expense users and 20 Purchasing users. Price per annum is calculated as follows.

Core Accounts – (1 x £10,000 + 2 x £1,500) = £13,000

Timesheet / Expense Users – = £4,000

(£200 x 20 named users) Purchasing – (£250 = £5,000
x 20 named users)

Total = £22,000

Standard CSP (15% of Annual Cost) = £3,300

Includes FlightPath C = Included

Not included in annual fee

Services x 4 days Consulting days - £4,725

Project Management x 6 days - £ 8,100

TOTAL £12,825

Summary

Annual Costs	One Time Costs
£25,300	£12,825

3 Implementation Methodology

We aim to provide you with an excellent experience in getting up and running with Access Financials. Our Implementations packages range from small site implementations using our rapid FlightPath Implementation packages right up to larger solution projects where we would use our Access Implementation methodology. For the set-up process to be as successful as possible, we need to work together to achieve this.

Access FlightPath

Our FlightPath services have been designed to be remote-first, providing you with an improved low-risk implementation journey, no matter how your organisation is structured or wherever your employees are working.

We use video technology to facilitate face to face contact, so you still get the hands-on benefit of working with an Access expert and our years of software deployment expertise. We have also invested in product e-learning, so your users can learn our products at their own pace.

Our remote-first approach means that you have regular, accessible communication with us to keep you on track at every step of your journey and that your software can be delivered flexibly to suit the needs of your organisation and employees.

All our FlightPath consultants and on-boarders are not only certified in our products, they are also trained and certified in our remote-first FlightPath implementation methodology, including training in effectively delivering remote customer projects.

Each FlightPath implementation programme from Access follows a well- defined journey with key milestones. These milestones represent – at a high level – the individual phases of your implementation journey. We'll be using these milestones to help us both track and communicate progress towards successfully launching to your users. Our aim is to give you value from your investment as quickly and as fully as possible. Using our years of software deployment expertise, we have defined the FlightPath methodology. This is a journey based on best practice and designed to deliver timely value to you and your colleagues. And while it is ultimately your journey, we are here to support you all along the way.

Full details of our FlightPath for Access Financials can be found here:

[FlightPath Access Financials](#)

[FlightPath Access Financials for Health and Social Care](#)

[Flightpath for Not For Profit \(NFP\) Access Financials](#)

Access Implementation Methodology

For larger scale implementations, the Access Implementation Methodology (AIM) ensures that all of our on-boarders and consultants work to a set of common standards and also helps our clients understand their role in a successful implementation.

Each project is unique in terms of its objectives, complexities, duration and the skills of the personnel involved, however our clients' projects often share the common goal of demonstrating value at the earliest opportunity. This forms the basis of our Time to Value (TTV) on-boarding methodology.

The Concept of Time-To-Value

"Time To Value (TTV) is a term that describes the period of time between a request for a specific value and the initial delivery of the value requested." In simple terms, and applying it practically, it is the gap between purchasing the software and the point in which you feel you have experienced value.

The approach follows these principles:

- Collaboratively led and managed
- Focuses initially on people, organisation and absence data with an inclusion of self-service to initiate value and employee engagement, delivered on a fixed deliverable / fee basis
- Will have a dedicated Access Solution Delivery Manager & Build Consultant
- Follows SaaS on-boarding principles and milestones within an agile framework Focuses on standard as possible, different as necessary discipline
- Configuration can be carried out remotely out by the Build Consultant or by the customer with Build Consultant advice

Our TTV approach is designed for customers who require a route to efficiency and self-sufficiency through standard functionality.

The benefits of implementing with this approach are:

- You will gain the benefit of management and maintenance of live data through our solution more efficiently.
- Provides an effective foundation for any later project phases
- You will achieve earlier value from the purchase with a more efficient use of consultancy time
- The assisted configuration and period of system familiarisation helps to cement the training and ensures the configuration completed is done so using best practice guidelines
- You will gain confidence and become self-sufficient quicker
- You are more likely to require less UAT and go-live assistance days as they will be in a better position to support their end users
- You will be more able to complete configuration and roll-out future phases with no/less Access consultancy
- You are more likely to continue to improve the solution based on their requirements following Go-Live You are less likely to need assistance adapting the solution for future business process changes

Implementation timescale is dependent on the scale of the solution being implemented, with simpler implementations (e.g single Legal Entity, single currency, 1 to 5 users), with a Flightpath delivery 8 to 10 weeks. A larger implementation using the AIM Methodology would be 4-6 months.

4 Service & Support Management Details

Providing you and your users with a high level of incident support is of prime importance to us. As well as being able to answer your queries, our support staff will also be able to inform you about the latest software releases, and provide hints and tips to ensure you are getting the most out of your product. To emphasise the importance of support to Access we have over 500 employees in the UK in our Support and Customer Success functions.

Support Commitment

We recognise that the systems, software and services we supply may be critical to the well-being of your business. Our aim is to ensure that you have continuous operational capability from our products. We will help you to achieve this by providing efficient support, resolving the majority of tickets at first-line contact.

We will help you maximise your return on investment by providing the best in technical assistance, advice and customer care. We own your support queries and will ensure that they are resolved as promptly and efficiently as possible.

We provide 2 main support plans as detailed below.

The Standard Plan

Get answers faster

As a Standard Plan customer you benefit from faster response times and can access our support teams via telephone and live chat, as well as through our Customer Success portal. To help your team be more productive, you are provided with continued access to our e-learning content as well as a programme of Success webinars, designed to keep you up to date with new features and share best-practice advice and guidance.

The Premier Plan

Boost productivity with direct access to the experts and achieve a higher return on investment

Our Premier Plan enables your team to achieve more and improve productivity through an ongoing relationship with your own designated Customer Success Manager. Your CSM will get to understand how you're using the technology and will advise you on how to get more from it.

Full details of our Customer Success Plans can be found here [Customer Success Plans](#)