

| Full Platform delivery                                                        | Recommended Buy Price |
|-------------------------------------------------------------------------------|-----------------------|
| <b>EncompaaS Managed SaaS Subscription</b> <i>Tiered user volume pricing*</i> |                       |
| Up to 1000 (minimum entry point of 500 user license)                          | £10.00                |
| 1,001 - 5,000                                                                 | £8.50                 |
| 5,001 - 10,000                                                                | £7.00                 |
| 10,001 - 25,000                                                               | £5.50                 |
| 25,001 - 50,000                                                               | £4.00                 |
| 50,001+                                                                       | £2.50                 |
| <b>SaaS (Azure Hosting and EncompaaS Platform)</b>                            | Contact Us            |

\*Hosting costs and location to be determined based on requirements. Contact us for more information

## Terms

- EncompaaS licensing matches the number of active end users/employees in organisation
- EncompaaS will invoice annually in advance and will work with customer quarterly to review user numbers
- Subscription includes provisioning, updates, 3<sup>rd</sup> level support, and native Connectors, such as Teams, Exchange On-Line, OneDrive, SharePoint On-Line and Network File shares
- Prices are in local currency and excluding tax
- As every customer's requirements vary, please contact us to discuss pricing in more detail

## Additional Information

Implementation services will be scoped and a statement of work provided. Please contact us to discuss your requirements.