

G-Cloud 15 Pricing Document

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G-Cloud 15 Resource Pricing

Standard rate card for Onshore UK Cleared Resources

Role Family	Job Title	Role Level	Rate
Architecture roles	Business Architect	Trainee business architect	525
Architecture roles	Business Architect	Associate business architect	775
Architecture roles	Business Architect	Business architect	875
Architecture roles	Business Architect	Lead business architect	1275
Architecture roles	Data architect	Data architect	875
Architecture roles	Data architect	Senior data architect	1275
Architecture roles	Data architect	Chief data architect	1525
Architecture roles	Enterprise architect	Enterprise architect	775
Architecture roles	Enterprise architect	Senior enterprise architect	875
Architecture roles	Enterprise architect	Lead enterprise architect	1275
Architecture roles	Enterprise architect	Principal enterprise architect	1525
Architecture roles	Network architect	Associate network architect	775
Architecture roles	Network architect	Network architect	875
Architecture roles	Network architect	Lead network architect	1275
Architecture roles	Security architect	Security architect	875
Architecture roles	Security architect	Lead security architect	1275
Architecture roles	Security architect	Principal security architect	1525
Architecture roles	Solution architect	Associate solution architect	775
Architecture roles	Solution architect	Solution architect	875
Architecture roles	Solution architect	Senior solution architect	975
Architecture roles	Solution architect	Lead solution architect	1275
Architecture roles	Solution architect	Principal solution architect	1525

Architecture roles	Technical architect	Associate technical architect	775
Architecture roles	Technical architect	Technical architect	875
Architecture roles	Technical architect	Senior technical architect	975
Architecture roles	Technical architect	Lead technical architect	1275
Architecture roles	Technical architect	Principal technical architect	1525
Role Family	Job Title	Role Level	Rate
Chief digital and data roles	Chief data officer	Chief data officer	1875
Chief digital and data roles	Chief information security officer	Chief information security officer	1875
Chief digital and data roles	Chief technology officer	Chief technology officer	1875
Role Family	Job Title	Role Level	Rate
Cyber security roles	Cyber security audit and assurance	Lead cyber security audit and assurance	925
Cyber security roles	Cyber security audit and assurance	Principal cyber security audit and assurance	1025
Cyber security roles	Cyber security governance and risk management	Associate cyber security governance and risk manager	775
Cyber security roles	Cyber security governance and risk management	Lead cyber security governance and risk manager	925
Cyber security roles	Cyber security governance and risk management	Principal cyber security governance and risk manager	1025
Cyber security roles	Cyber security monitoring	Associate cyber security monitoring	775
Cyber security roles	Cyber security monitoring	Lead cyber security monitoring	925
Cyber security roles	Cyber security monitoring	Principal cyber security monitoring	1025

Cyber security roles	Cyber security incident response	Associate cyber incident response	775
Cyber security roles	Cyber security incident response	Lead cyber security incident response	925
Cyber security roles	Cyber security incident response	Principal cyber security incident response	1025
Cyber security roles	Cyber security vulnerability management	Associate cyber security vulnerability management	775
Cyber security roles	Cyber security vulnerability management	Lead cyber security vulnerability management	925
Cyber security roles	Cyber security vulnerability management	Principal cyber security vulnerability management	1025
Cyber security roles	Cyber security digital forensics	Associate cyber security digital forensics	775
Cyber security roles	Cyber security digital forensics	Lead cyber security digital forensics	925
Cyber security roles	Cyber security digital forensics	Principal cyber security digital forensics	1025
Cyber security roles	Cyber security testing	Associate cyber security testing	775
Cyber security roles	Cyber security testing	Lead cyber security penetration testing	925
Cyber security roles	Cyber security testing	Principal cyber security testing	1025
Cyber security roles	Cyber security secure design	Associate cyber security secure systems architecture and design	775
Cyber security roles	Cyber security secure design	Lead cyber security secure systems architecture and design	925
Cyber security roles	Cyber security secure design	Principal cyber security secure systems architecture and design	1025

Role Family	Job Title	Role Level	Rate
Data roles	Analytics engineer	Trainee analytics engineer	525
Data roles	Analytics engineer	Analytics engineer	675
Data roles	Analytics engineer	Senior analytics engineer	875
Data roles	Analytics engineer	Lead analytics engineer	1075
Data roles	Analytics engineer	Head of analytics engineering	1275
Data roles	Data analyst	Associate analyst	675
Data roles	Data analyst	Data analyst	875
Data roles	Data analyst	Senior data analyst	1075
Data roles	Data analyst	Principal data analyst	1275
Data roles	Data engineer	Data engineer	775
Data roles	Data engineer	Senior data engineer	875
Data roles	Data engineer	Lead data engineer	1075
Data roles	Data engineer	Head of data engineering	1275
Data roles	Data ethicist	Data ethics lead	1075
Data roles	Data ethicist	Head of data ethics	1275
Data roles	Data governance manager	Data governance manager	875
Data roles	Data governance manager	Lead data governance manager	1075
Data roles	Data governance manager	Head of data governance	1275
Data roles	Data scientist	Trainee data scientist	525
Data roles	Data scientist	Associate data scientist	675
Data roles	Data scientist	Data scientist	875
Data roles	Data scientist	Principal data scientist	975
Data roles	Data scientist	Lead data scientist	1075
Data roles	Data scientist	Head of data science	1275
Data roles	Machine learning engineer	Senior machine learning engineer	875

Data roles	Machine learning engineer	Lead machine learning engineer	1075
Data roles	Performance analyst	Associate performance analyst	675
Data roles	Performance analyst	Performance analyst	775
Data roles	Performance analyst	Senior performance analyst	875
Data roles	Performance analyst	Lead performance analyst	1075
Data roles	Performance analyst	Head of performance analysis	1275
Role Family	Job Title	Role Level	Rate
IT Operations Roles	Application operations engineer	Associate application operations engineer	525
IT Operations Roles	Application operations engineer	Application operations engineer	675
IT Operations Roles	Application operations engineer	Senior application operations engineer	775
IT Operations Roles	Application operations engineer	Lead application operations engineer	925
IT Operations Roles	Application operations engineer	Principal application operations engineer	1025
IT Operations Roles	Business relationship manager	Business relationship manager	675
IT Operations Roles	Business relationship manager	Senior business relationship manager	775
IT Operations Roles	Business relationship manager	Lead business relationship manager	925
IT Operations Roles	Change and release manager	Configuration analyst	675
IT Operations Roles	Change and release manager	Change and release analyst	675
IT Operations Roles	Change and release manager	Change and release manager	775

IT Operations Roles	Command and control centre manager	Operations analyst	675
IT Operations Roles	Command and control centre manager	Senior operations analyst	775
IT Operations Roles	Command and control centre manager	Operational control manager	925
IT Operations Roles	Command and control centre manager	Head of command and control	1025
IT Operations Roles	End user computing engineer	Associate end user computing engineer	525
IT Operations Roles	End user computing engineer	End user computing engineer	675
IT Operations Roles	End user computing engineer	Senior end user computing engineer	775
IT Operations Roles	End user computing engineer	Lead end user computing engineer	925
IT Operations Roles	End user computing engineer	Principal end user computing engineer	1025
IT Operations Roles	IT service manager	IT service analyst	675
IT Operations Roles	IT service manager	IT service manager	775
IT Operations Roles	IT service manager	Senior IT service manager	925
IT Operations Roles	IT service manager	Head of IT service management	1025
IT Operations Roles	Incident manager	Incident manager	775
IT Operations Roles	Incident manager	Major incident manager	925
IT Operations Roles	Infrastructure engineer	Associate infrastructure engineer	525
IT Operations Roles	Infrastructure engineer	Infrastructure engineer	675
IT Operations Roles	Infrastructure engineer	Senior infrastructure engineer	775
IT Operations Roles	Infrastructure engineer	Lead infrastructure engineer	925
IT Operations Roles	Infrastructure engineer	Principal infrastructure engineer	1025

IT Operations Roles	Infrastructure operations engineer	Associate infrastructure operations engineer	525
IT Operations Roles	Infrastructure operations engineer	Infrastructure operations engineer	675
IT Operations Roles	Infrastructure operations engineer	Senior infrastructure operations engineer	775
IT Operations Roles	Infrastructure operations engineer	Lead infrastructure operations engineer	925
IT Operations Roles	Infrastructure operations engineer	Principal infrastructure operations engineer	1025
IT Operations Roles	Problem manager	Problem analyst	675
IT Operations Roles	Problem manager	Problem manager	775
IT Operations Roles	Service desk manager	Service desk analyst	675
IT Operations Roles	Service desk manager	Senior service desk analyst	775
IT Operations Roles	Service desk manager	Service desk manager	925
IT Operations Roles	Service desk manager	Head of service desk	1025
IT Operations Roles	Service transition manager	Service acceptance analyst	675
IT Operations Roles	Service transition manager	Service readiness analyst	675
IT Operations Roles	Service transition manager	Service transition manager	775
IT Operations Roles	Service transition manager	Lead service transition manager	925
Role Family	Job Title	Role Level	Rate
Product and delivery roles	Business analyst	Trainee business analyst	525
Product and delivery roles	Business analyst	Junior business analyst	675
Product and delivery roles	Business analyst	Business analyst	775
Product and delivery roles	Business analyst	Senior business analyst	925
Product and delivery roles	Business analyst	Lead business analyst	1025
Product and delivery roles	Business analyst	Head of business analysis	1275
Product and delivery roles	Delivery manager	Associate delivery manager	675

Product and delivery roles	Delivery manager	Delivery manager	875
Product and delivery roles	Delivery manager	Senior delivery manager	1075
Product and delivery roles	Delivery manager	Head of (Agile) delivery management	1275
Product and delivery roles	Digital portfolio manager	Digital portfolio analyst	675
Product and delivery roles	Digital portfolio manager	Digital portfolio manager	875
Product and delivery roles	Digital portfolio manager	Senior digital portfolio manager	1075
Product and delivery roles	Digital portfolio manager	Head of portfolio	1275
Product and delivery roles	Product manager	Associate product manager	525
Product and delivery roles	Product manager	Product manager	675
Product and delivery roles	Product manager	Senior product manager	875
Product and delivery roles	Product manager	Lead product manager	1075
Product and delivery roles	Product manager	Head of product	1275
Product and delivery roles	Programme delivery manager	Programme delivery manager	1075
Product and delivery roles	Service owner	Service owner	1075
Role Family	Job Title	Role Level	Rate
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	Tester (QAT)	675
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	QAT analyst	675
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	Senior QAT analyst	775
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	Lead QAT analyst	925
Quality assurance testing (QAT) roles	Test engineer	Tester (test engineer)	675
Quality assurance testing (QAT) roles	Test engineer	Test engineer	675

Quality assurance testing (QAT) roles	Test engineer	Senior test engineer	775
Quality assurance testing (QAT) roles	Test engineer	Lead test engineer	925
Quality assurance testing (QAT) roles	Test manager	Test manager	925
Quality assurance testing (QAT) roles	Test manager	Head of test	1025
Role Family	Job Title	Role Level	Rate
Software development roles	Development operations (DevOps) engineer	Apprentice DevOps engineer	425
Software development roles	Development operations (DevOps) engineer	Junior DevOps engineer	525
Software development roles	Development operations (DevOps) engineer	DevOps engineer	675
Software development roles	Development operations (DevOps) engineer	Senior DevOps engineer	875
Software development roles	Development operations (DevOps) engineer	Senior DevOps engineer - management	925
Software development roles	Development operations (DevOps) engineer	Lead DevOps engineer	1075
Software development roles	Development operations (DevOps) engineer	Lead DevOps engineer - management	1125
Software development roles	Frontend developer	Apprentice frontend developer	425
Software development roles	Frontend developer	Junior frontend developer	525
Software development roles	Frontend developer	Frontend developer	675
Software development roles	Frontend developer	Senior frontend developer	875
Software development roles	Frontend developer	Lead frontend developer	1075

Software development roles	Frontend developer	Head of frontend development	1275
Software development roles	Software developer	Apprentice Developer	425
Software development roles	Software developer	Junior Developerr	525
Software development roles	Software developer	Developer	675
Software development roles	Software developer	Senior Developer	875
Software development roles	Software developer	Senior Developer - management	925
Software development roles	Software developer	Lead Developer	1075
Software development roles	Software developer	Lead Developer - management	1125
Role Family	Job Title	Role Level	Rate
User-centred design roles	Accessibility specialist	Junior accessibility specialist	525
User-centred design roles	Accessibility specialist	Accessibility specialist	675
User-centred design roles	Accessibility specialist	Senior accessibility specialist	775
User-centred design roles	Accessibility specialist	Head of accessibility	925
User-centred design roles	Content designer	Associate content designer	425
User-centred design roles	Content designer	Junior content designer	525
User-centred design roles	Content designer	Content designer	675
User-centred design roles	Content designer	Senior content designer	775
User-centred design roles	Content designer	Lead content designer	925
User-centred design roles	Content designer	Head of content design	1025
User-centred design roles	Content strategist	Content strategist	775
User-centred design roles	Graphic designer	Associate graphic designer	425

User-centred design roles	Graphic designer	Junior graphic designer	525
User-centred design roles	Graphic designer	Graphic designer	675
User-centred design roles	Graphic designer	Senior graphic designer	775
User-centred design roles	Graphic designer	Lead graphic designer	925
User-centred design roles	Graphic designer	Head of graphic design	1025
User-centred design roles	Interaction designer	Associate interaction designer	425
User-centred design roles	Interaction designer	Junior interaction designer	525
User-centred design roles	Interaction designer	Interaction designer	675
User-centred design roles	Interaction designer	Senior interaction designer	775
User-centred design roles	Interaction designer	Lead interaction designer	925
User-centred design roles	Interaction designer	Head of interaction design	1025
User-centred design roles	Service designer	Associate service designer	425
User-centred design roles	Service designer	Junior service designer	525
User-centred design roles	Service designer	Service designer	675
User-centred design roles	Service designer	Senior service designer	775
User-centred design roles	Service designer	Lead service designer	925
User-centred design roles	Service designer	Head of service design	1025
User-centred design roles	Technical writer	Technical writer	775
User-centred design roles	Technical writer	Lead technical writer	925
User-centred design roles	User researcher	Associate user researcher	425
User-centred design roles	User researcher	Junior user researcher	525
User-centred design roles	User researcher	User researcher	675
User-centred design roles	User researcher	Senior user researcher	775
User-centred design roles	User researcher	Lead user researcher	925
User-centred design roles	User researcher	Head of user research	1025

(Mobilise Cloud Services Limited uses the standard Call-off Terms as detailed in the G-Cloud 15 Call-off Contract. Any special terms shall be detailed in the Order Form as agreed by Mobilise and the Customer).

Travel & Subsistence

Where possible, Mobilise will provide people that are local to the area in which work will be undertaken and where expenses will not be incurred. Where this is not possible, Mobilise reserves the right to charge travel and subsistence expenses in addition to the DDaT rates – this includes work being undertaken within central London. No expenses will be incurred for work undertaken in any of Mobilise office locations by staff that are local to these offices.

Payment Terms

As detailed in our T&Cs, our Rate Card assumes that all work undertaken will be on a Time and Materials basis with billing monthly in arrears based on actual utilisation.

- Standards for Consultancy Day Rate cards
- Consultant's Working Day – 7.5 hours exclusive of travel and lunch
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 09:00 – 17:00 Monday to Friday
- Travel and Subsistence – As detailed above
- Professional Indemnity Insurance – included in day rate.

Re-sell of Cloud Services as part of a Managed Service

As part of any managed services provided, either the customer can procure any cloud services directly or if required, Mobilise is able to leverage its relationship with the major Cloud Vendors. Pricing will be at vendors list price plus a management fee of 0.75% to cover CCS fees on this framework.

Amazon Web Services (AWS) Re-sell Services

Mobilise Cloud Services are an authorised AWS Public Sector Re-sell Partner. We can also re-sell under the One Government Value Agreement (OGVA).

All AWS pricing can be found here: <https://aws.amazon.com/pricing/>

Microsoft Azure Re-sell Services

Mobilise Cloud Services are an authorised Cloud Service Provider (CSP)

All Azure pricing can be found here: <https://azure.microsoft.com/en-gb/pricing/>

Google Cloud Re-sell Services

Mobilise Cloud Services are an authorised Google Cloud Re-sell Partner.

All Google Cloud pricing can be found here: <https://cloud.google.com/pricing>

Managed Cloud Pricing

Managed Services Pricing will be modelled based on the estimated time to run a service using the day rates within this pricing document.

The amount of time estimated will depend on the size of the customer's cloud estate, the scope of the services required and the service level requirements (i.e. Service times, acknowledgement and fix times).

All Managed Servicing Pricing will be transparent and volume discounts as stated within this document will apply.

Volume Discounts

Discounts of 5% are applied to any SoW greater than £100,000 in value excluding any resell of cloud services.