ZELLIS HCM AND ZELLISONE

Pricing Matrix

G Cloud 15

October 2026



Contact details

Name	Rachel Horsley
Position	Director, Public Sector
Address	Zellis UK Limited 740 Waterside Drive, Aztec West, Almondsbury, Bristol BS32 4UF
Mobile	0800 0420315
Email	bidsupport@zellis.com
Website	www.zellis.com

1. ZellisONE

Product/Service (PEPM)	No of Employees				
ZellisONE Bundle Options	1000–2000	2001-3000	3001-5000	5001-10000	10001+
ZellisONE HR & Payroll	£4.25	£3.29	£2.61	£2.08	£1.43
ZellisONE Payroll	£3.25	£2.89	£2.30	£1.73	£1.10
Additional Modules					
Expenses	£0.47	£0.41	£0.32	£0.25	£0.19
Compensation Review	£0.68	£0.59	£0.46	£0.35	£0.25
Recruitment	£1.02	£0.87	£0.69	£0.55	£0.43
Performance Management	£0.85	£0.73	£0.58	£0.46	£0.37
Learning Management	£0.68	£0.58	£0.46	£0.36	£0.29
ZellisONE WFM	£1.60	£1.38	£1.08	£0.86	£0.69
Key Metric Forecasting	£0.53	£0.45	£0.36	£0.28	£0.23
Labour Demand Generation	£0.53	£0.45	£0.36	£0.28	£0.23
Labour Optimisation	£0.53	£0.45	£0.36	£0.28	£0.23
Zellis Intelligent Assistant					
Assist	Included	Included	Included	Included	Included
Elevate	£2.16	£1.59	£1.35	£1.17	£1.13

2. Zellis HCM Cloud

Product/Service (PEPM)	No of Employees				
HCM Bundle Options	1000–2000	2001-3000	3001-5000	5001-10000	10001+
HCM HR & payroll edition HR, Payroll, Case management, NMW/NLW monitoring, Off payroll working, Self-service, Reporting, Leave management	£3.54	£2.96	£2.35	£1.86	£1.19
HCM payroll edition Payroll, Direct pay, HR interface, NMW/NLW monitoring, Off payroll working, PDF Payslip output to HRIS	£2.71	£2.41	£2.07	£1.44	£0.92

3. Additional Modules

Modules (PEPM)					
	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Expenses	£0.29	£0.25	£0.23	£0.20	£0.16
Talent & Performance	£0.34	£0.29	£0.27	£0.24	£0.19
Time & Attendance (Core Module)	£1.05	£1.05	£1.05	£0.87	£0.65
Pensions Admin	£0.83	£0.72	£0.66	£0.57	£0.46
Training Administration	£0.12	£0.10	£0.09	£0.08	£0.07
Onboarding	£0.17	£0.15	£0.13	£0.12	£0.09
Premium Report Packs	£0.20	£0.10	£0.07	£0.04	£0.02
Compensate Job Salary Planning	£1.28	£0.97	£0.68	£0.46	£0.30
Please Note: Excludes the cost to implement, configure and train the customer but is fully inclusive of licence, hosting, support, and maintenance.					

4. Managed Payroll Services

Managed Payroll Services					
Fully Managed Payroll	1000–2000	2001-3000	3001-5000	5001-10000	10001+

Managed Payroll Services					
Monthly Payroll	£3.15	£2.58	£2.26	£2.02	£1.79
Payroll Bureau Service	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Monthly Payroll	£1.37	£1.10	£0.96	£0.85	£0.75

Managed Payroll Services Notes

The above pricing excludes the cost to implement, configure, and train the customer. PEPMs quoted relate to services component only.

5. Professional Services

Standard rate card

Service	Day Rate £
Implementation Consultancy	£900
Technical Consultancy/Installation	£900
Management and Advisory Consultancy	£2,890
Training	£400 per person
Bespoke Consultancy	£900

Application Management Services (AMS)					
Employee Volume	1000–2000	2001-3000	3001-5000	5001-10000	10001+
Start Up Fee	£2,400	£2,400	£2,400	£3,600	£3,600
Annual Fee	£10,000	£15,000	£20,000	£25,000	£40,000
Support Level - % of HCM /ZellisONE					
Employee Volume	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Advanced	15%	15%	15%	15%	15%
Premier	30%	30%	30%	30%	30%
Premium Hosting – % of HCM/ZellisONE					
Employee Volume	1000 – 2000	2001-3000	3001-5000	5001-10000	10001+
Premier *	20%	20%	20%	20%	20%
Dedicated Service Area	30%	30%	30%	30%	30%
Additional Test Environment	20%	20%	20%	20%	20%
Tertiary Database	20%	20%	20%	20%	20%
HSM Backed Dedicated Security Certificate	10%	10%	10%	10%	10%

* Premier is mandatory in order to unlock other Premium Hosting features.

6. Other Services

6.1. Zellis Background Checking

Check Name	Price
Employer Reference Check (per ref)	£10.00
Employer Reference Check (3 Year History)	£25.00
Employer Reference Check (5 Year History)	£42.00
Employer Reference Check (6 Year History)	£50.00
Financial & ID Check	£10.00
Bank Account Check	£5.00
ID Check	£6.50
Financial Check	£10.00
CV Gap	£10.00
Professional Reference (Excluding Institutional Costs)	£10.00
Academic Reference (Excluding Institutional Costs)	£12.00
Highest Education Qualification (HED) (Including Institutional Costs)	£24.00
Director's check	£15.00
Sanctions Check	£10.00
Media check	£25.00
Driving License Check	£10.00
RTW Check	£6.50
Digital ID	£6.50
Digital RTW - <500 (Annual volume commitment)	£6.50
Digital RTW - 501-1500 (Annual volume commitment)	£6.05
Digital RTW - 1501-3000 (Annual volume commitment)	£5.50
Digital RTW - 3001-5000 (Annual volume commitment)	£5.05
Digital RTW - 5001-10000 (Annual volume commitment)	£4.75
Basic DBS	£24.00
Standard DBS	£26.00
Enhanced DBS	£48.00
Digital Basic DBS (Includes Digital ID Verification and Digital Address Check)	£31.50
Digital Standard DBS (Includes Digital ID Verification and Digital Address Check)	£33.50
Digital Enhanced DBS (Includes Digital ID Verification and Digital Address Check)	£55.50
CIFAS	£7.50
FCA Register	£7.50

4.2. Recurring Consultancy Services

Flexi/BiaaS Days	Charge
6 days	£6,480
12 days	£12,420
24 days	£24,480

4.3. Faster Payments

EE's Up to	Charge
2,500	£3,745
5,000	£5,350
10,000	£7,490
15,000	£11,235
20,000	£14,980
30,000	£22,470

4.3. BACS & Printing

Service	Charge
BACS	£100/Per File
Printing – payslip	£0.69 (Per Payslip)
Printing – P45	£1.19 (Per P45)
Printing – P11D	£1.39 (Per P11D)

7. Assumptions

The charges set out above are based on the following assumptions

General	
1	Prices are in GBP and exclude VAT and expenses.
2	The recurring charges are based on the assumption that the Buyer will subscribe to a Zellis package which includes both implementation and recurring services and that the Buyer will pay Zellis charges for the Implementation in addition to the above recurring charges.
3	The agreement will continue in force for a minimum of 3 years and where the Buyer exercises its right to extend for such periods as extended by the Buyer in accordance with the terms of the agreement.
HCM Service	
4	Software licensing is predicated on an 'up to' model, for example a licence for 2000 employees means the customer can have up to 2000. Employees are defined as the maximum total authorised number of individuals whether active or inactive who have a live record held by or for the Customer (including its Affiliates) in the System's database.
5	Data and application storage is unlimited and will automatically scale in line with your licence. A standard allocation of document storage is also provided. Additional document storage is available if needed and may be chargeable.
6	Test environments are provided as standard. Additional environments are available for additional fees.
7	Pricing includes hosting, rental licence, application storage, support, maintenance and upgrades. Mirrored Production and DR data centres enable DR provision to be included as standard.
8	Electronic documentation, such as pay slips and P60s, is provided via self -service as standard. Printed documentation is available, chargeable at the cost of print and delivery.
9	Managed payroll prices are based on our standard service definition. Please refer to our service description for more details.
11	Managed Service pricing does not include technology
12	The charges assume that TUPE will not apply and as such Zellis will bear no costs arising from TUPE.
13	Additional HRO services are available to managed payroll customers.
14	Travel, accommodation, and subsistence will be re-charged at cost unless agreed otherwise
15	Services are delivered on a time and materials basis unless agreed otherwise
16	Please contact us to obtain a professional services quote tailored to requirements
17	It is assumed our standard implementation methodology will be used
18	Stationary is customisable but standard templates are proposed in the costs provided
19	Bespoke customisation and interfaces are possible but not proposed in the prices provided