



Tiger Lens Pricing FOR G-Cloud 15

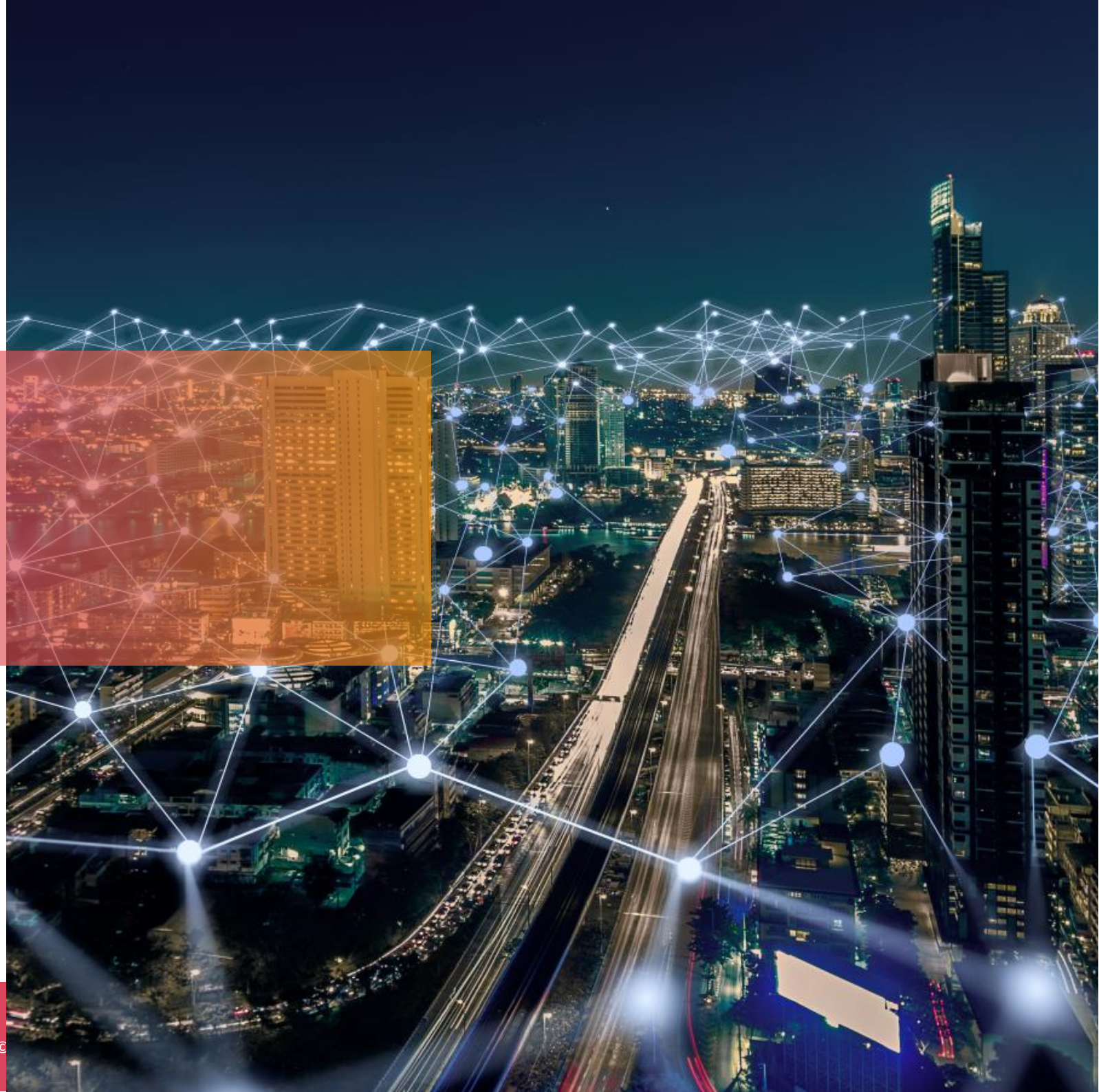


Table of Contents

Table of Contents.....1

Tiger Lens Subscription and Setup Costs2

 Ideal Support and Managed Services3

 Discount and Purchase Schemes.....3



Tiger Lens Subscription and Setup Costs

	Phase 1: Engagement	Phase 2: Results & Relationship			Phase 3: Supporting Resource
	Lens Insights	Lens Optimisation	Lens Subscription		Lens Remediation
	Initial review of customer tenant	Single consultative engagement	Ongoing engagement & Lens subscription		Remediation service acting on information from optimisation
Term	One-off	One-off	24-month	Phase 2 Setup + Subscription term cost	One-off
Pricing model based on M365 Users	Setup cost, per customer per tenant	Setup cost, per customer per tenant	Subscription per customer tenant		Setup cost, per customer per tenant
Up to 100	£937.50	£3,125.00	£5,000.00	£8,125.00	£4,375.00
101-250	£1,187.50	£3,750.00	£5,000.00	£8,750.00	£4,375.00
251-500	£1,562.50	£4,375.00	£5,000.00	£9,375.00	£5,625.00
501-1000	£1,875.00	£5,000.00	£5,000.00	£10,000.00	£5,625.00
1001-2500	£2,187.50	£5,937.50	£6,250.00	£12,187.50	£5,625.00
2501-5000	£2,500.00	£6,875.00	£12,500.00	£19,375.00	£7,187.50
5001-10000	£2,812.50	£7,812.50	£25,000.00	£32,812.50	£7,187.50
10001-25000	£4,375.00	£8,750.00	£62,500.00	£71,250.00	£8,437.50
25001-50000	£5,625.00	£9,687.50	£125,000.00	£134,687.50	£8,437.50
50001-100000	£6,875.00	£10,562.50	£250,000.00	£260,562.50	£9,375.00
100000+	POA	POA	POA		POA

Ideal Support and Managed Services

Ideal Support and Managed services provide value add supporting expert customer care on top of standard vendor maintenance agreements. These are tailored to the specific requirements of the customer, to meet specific customer SLAs and priced accordingly. This will be agreed with the customer in advance.

Discount and Purchase Schemes

Ascom provides discount schemes based on requirements. We will pass on any discounts from our vendor (Tiger) directly to our customers.

All software pricing specification within this Pricing Document has been based on standard discounts. Without knowing the requirements or magnitude of any potential order, it is not possible to calculate our pricing any other way. Our vendors offer a number of discount schemes, whereby customers may be eligible to achieve a higher level of discount. Upon agreement of any discount schemes from Ascom, Ideal will pass on this discount to our customers



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