

Pricing

Moodle Managed Hosting & related services

Catalyst IT Europe Limited

Version 1.0

January 2026

Commercial in Confidence

catalyst 

expert open source solutions

First Floor, 36 Frederick Place
Brighton BN1 4EA, United Kingdom
+44 1273 929450 // info@catalyst-eu.net // www.catalyst-eu.net

Table of Contents

1 Managed Hosting.....	3
2 Code Management.....	4
3 Educator Pack.....	4
4 Support Hours.....	4
5 Optional Service Additions.....	5
6 Cloud Services/Integrations.....	5
Integrations.....	6
7 Migration and Upgrade Projects.....	6
8 Training and Support.....	7
Trainings.....	7
Moodle Educators' Qualification.....	7
Moodle Administrators Qualification.....	7
9 Development project rates.....	7
Sprint Purchase rates.....	7
Continuous Enhancement Packages.....	8
10 SFIA Rate card.....	8
Hourly rates.....	8
11 Third party subscription rates.....	9

1 Managed Hosting

Active Users	Object Storage	Standard	Premium	Enterprise	Sovereign
	Prem/Ent				
1500	0.5Tb	£ 12,500			£ 44,900
3000	1Tb	£ 14,000	£ 17,500		£ 44,900
5000	1.5Tb	£ 20,000	£ 25,400		£ 44,900
10000	2Tb	£ 31,500	£ 39,700		£ 44,900
15000	2.5Tb	£ 45,500	£ 57,100	£ 71,900	£ 44,900
20000	3Tb	£ 58,000	£ 73,100	£ 92,100	£ 57,500
25000	3.5Tb	£ 63,000	£ 79,500	£ 100,100	£ 62,600
30000	4Tb		£ 87,400	£ 110,100	£ 68,900
35000	4.5Tb		£ 93,200	£ 117,400	£ 73,400
40000	5Tb		£ 99,100	£ 124,800	£ 78,000
45000	5.5Tb		£ 103,300	£ 130,200	£ 81,400
50000	6Tb		£ 109,400	£ 137,900	£ 86,200
75000	7TB			£ 163,800	£ 102,400 s
100000	8TB			£ 186,100	£ 116,300
125000	9TB			£ 212,700	£ 132,900
150000	10TB			£ 237,500	£ 148,500
200000	11TB			£ 265,100	£ 165,700
250000	12TB			£ 294,700	£ 184,200
Per user >250k				£ 1.20	£ 0.80

2 Code Management

Active Users	Core Code
<3000	£ 10,100
<25000	£ 12,100
<50000	£ 14,500
<150000	£ 21,700
<250000	£ 32,700
>250000	£ 40,300

3 Educator Pack

Educator Pack	£ 8,000
Additional sites	£ 4,500

4 Support Hours

Level	Hours per month		Cost
Basic	4	Self-serve Dashboard	£ 7,200
Bronze	8	Dashboard + Monthly summary call	£ 14,400
Silver	16	Dedicated Account Champion	£ 28,800
Gold	24	Annual Strategy Meetings	£ 43,200

5 Optional Service Additions

	Standard	Premium	Enterprise	Sovereign
Client monitoring probes			£ 2,400	£ 2,400
Regional Loss DR			£ 4,800	£ 4,800
24/7 Staging			£ 1,800	INC
PreProd		£ 7,200	£ 7,200	£ 5,400
Code aligned sandbox		£ 4,800	£ 4,800	£ 3,600
Prod data aligned sandbox		£ 7,200	£ 7,200	£ 5,400
Read Only DB endpoint		£ 4,800	£ 4,800	£ 3,600
Client dev collaboration		Consulting rates	INC	INC
Scheduled core upgrades with PM		£ 10,500	INC	INC
Non LTS point core upgrade		£ 3,600	£ 3,600	£ 3,600
Rolling point upgrades			£ 7,200	£ 7,200
Additional upgrade environment		£ 4,800	£ 4,800	£ 4,800
Overnight releases – Per release		£ 1,200	£ 1,200	£ 1,200

6 Cloud Services/Integrations

	Standard	Premium	Enterprise	Sovereign
Email	£ 3,600	£ 3,600	£ 3,600	£ 2,700
SMS		£ 3,600	£ 3,600	£ 2,700
Stack/GeoMaxima		£ 3000	£ 3000	£ 3000
CodeRunner/Jobe		£ 3000	£ 3000	£ 3000
S3 Course backup		Free but may incur additional storage costs		
MIS/SRS integration		Chargable as project cost		
Matomo		Free but on request only - upto 5 accounts		

Integrations

	Implementation	Maintenance
	Year 1	Year 2-x
Authentication/SSO	£ 4,800	£ 2,400
HR Synchronisation *	£ 4,800	£ 2,400
* subject to review of HR system and requirements		
Plugin installation	£ 600	
Plugin security, maintainability and performance full review *	£ 1,200	May incur costs on upgrade

Discounts are available for plugin groups

* Catalyst reserve the right to refuse third party and custom code as a result of these reviews
Catalyst reserve the right to terminate any third party or custom code during service if security or performance issues impacting the site are determined

Custom report development	£ 1,400	
---------------------------	---------	--

7 Migration and Upgrade Projects

Baseline		£9,600
Content migration (Database and Filestore 'lift and shift')	Per 500Gb total filestore	£1,200
Content migration (Course Backup and Restore)*	Per 50 courses (MOOSH)	From £ 1,400
Urgent upgrade – unsupported version		£9,600
Upgrade Steps	Per additional upgrade step	£1,200

Bulk Backup and Restore migration of courses final costs will be dependent on the scale and content of the courses and may incur additional costs. NOTE: Catalyst's recommended migration path is a full database and filestore 'lift and shift'

8 Training and Support

Trainings

	Session time	Attendees	Cost	Additional Attendee
Half day	3 hour face to face	Upto 6	£ 1,050	£ 140
Full day	2* 3 hour face to face	Upto 6	£ 2,100	£ 280

Expenses are chargeable on top of rates where delivery is on site and face to face.

Moodle Educators' Qualification

	Per person	6 person group	Unlimited completers
Dedicated MEQ training space			
Catalyst MEQ facilitators	£ 1,400	£ 7,000	£ 21,000
12 months to complete			

Moodle Administrators Qualification

	Per person	6 person group
Dedicated MAQ training space		
Catalyst MAQ facilitators	£ 1,900	£ 9,500
12 months to complete		

9 Development project rates

Sprint Purchase rates

Sprint = 2 weeks * 35 hours per week, dedicated developer	£ 10,500
---	----------

Continuous Enhancement Packages

	Enhancer	Builder	Innovator
Hours per month	20	40	80
	Backlog manager	Enhancer + Annual strategy and roadmap on site visit	Builder + additional site visit
	£36,000	£144,000	£72,000

10 SFIA Rate card

	Strategy and architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and skills	Relationships and engagement
Follow						
Assist						
Apply		£1,200	£1,200	£1,200	£1,200	£1,200
Enable		£1,200	£1,200	£1,200	£1,200	£1,200
Ensure or advise	£1,400	£1,400	£1,200	£1,200	£1,400	£1,400
Initiate or influence	£1,400	£1,400	£1,200	£1,200	£1,400	£1,400
Set strategy or inspire	£1,600	£1,600	£1,400	£1,400	£1,400	£1,600

Hourly rates

Standard	£ 150				
Consulting	£ 175				
Strategic	£ 200				

Hours outside standard business hours incur double rates

Standards for consultancy day rate cards

Consultant's working day: 8 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Office hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage, subsistence: Payable at HMRC mileage rates or at travel ticket cost as appropriate.

Accommodation and subsistence payable at cost.

Professional indemnity insurance: included in day rate

11 Third party subscription rates

These rates are as currently published on submission of this document to the Digital Market Place. They are set by the relevant upstream provider and are outside Catalyst's control. These costs may be amended as per requirements of the upstream provider, please confirm latest pricing with Catalyst.

Active Users	MWP	Totara	Totara	Mahara
		L&E	L&E&P	
1500	£ 7,550	£ 7,600	£ 10,320	£ 4,600
3000	£ 8,000	£ 8,520	£ 11,590	£ 6,400
5000	£ 11,600	£ 13,180	£ 16,880	£ 6,400
10000	£ 16,050	£ 18,660	£ 23,460	£ 8,500
15000	£ 31,600	£ 26,120	£ 30,590	£ 12,700
20000	£ 31,600	£ 32,020	£ 36,940	£ 12,700
25000	£ 31,600	£ 37,140	£ 49,870	£ 12,700
30000	£ 39,250	£ 37,140	£ 49,870	£ 12,700
35000	£ 39,250	£ 43,850	£ 53,710	£ 21,200
40000	£ 39,250	£ 43,850	£ 53,710	£ 21,200
45000	£ 39,250	£ 47,620	£ 59,520	£ 21,200
50000	£ 39,250	£ 47,620	£ 59,520	£ 21,200
75000	£ 51,600	£ 62,930	£ 77,550	
100000	£ 51,600	£ 62,930	£ 77,550	
125000		£ 78,670	£ 90,680	
150000		£ 78,670	£ 90,680	
200000		£ 78,670	£ 90,680	
250000		£ 78,670	£ 90,680	