






Dugdale Digital Solutions

Digital Marketplace Prices May 2024

Pricing is for either
outright purchase OR
24 month contract

Product code	Description	Quantity	Outright Purchase Price per key £	Cloud Pricing	
				1st year monthly price £	subsequent monthly price £
OTP c100	1-button time based OATH OTP 6 digit key fob 	500	£17.50	1.09	0.77
		1,000	£17.00	1.06	0.74
		2,000	£16.00	1.00	0.70
		5,000	£15.00	0.94	0.66
		10,000	£14.00	0.88	0.61
		20,000	£13.50	0.84	0.59
		50,000	£13.00	0.81	0.57
OTP c200	1-button time based OATH OTP 8 digit key fob 	500	£17.50	1.09	0.77
		1,000	£17.00	1.06	0.74
		2,000	£16.00	1.00	0.70
		5,000	£15.00	0.94	0.66
		10,000	£14.00	0.88	0.61
		20,000	£13.50	0.84	0.59
		50,000	£13.00	0.81	0.57
OTP c200 - I30	1-button time based OATH OTP 8 digit key fob Waterproof casing 	500	£17.50	1.09	0.77
		1,000	£17.00	1.06	0.74
		2,000	£16.00	1.00	0.70
		5,000	£15.00	0.94	0.66
		10,000	£14.00	0.88	0.61
		20,000	£13.50	0.84	0.59
		50,000	£13.00	0.81	0.57

Notes

1. All prices exclude VAT and delivery. Airfreight and delivery to UK address will be charged at £500 + VAT per delivery
2. Minimum purchase 500 cards
3. For larger volumes further quantity discounts will be applied
4. MOQ of 1,000 unit per order for customised logo and charges extra £0.50 in unit price, while 20,000+ unit per order for free;
5. MOQ of 50,000 unit per order for customised casing color and charges extra £0.8 in unit price, while 50,000+ unit per order for free;
6. OTP Hardware Token comes with standard 2 year warranty (3 years on request);
7. Prices are based on £1 = US\$1.30. Prices may vary if exchange rates vary.

For monthly contract purchase the following clauses apply:

8. Minimum contract term is 24 months
9. Ownership of products passes to customer upon payment of the last instalment of 24 month contract
10. Lost or broken items will be charged for the remaining months on the contract
11. Replacement for lost or broken items will be charged for as a new product