

SERVICE FEATURES

- ✓ Review of public cloud spend data to establish current position
- ✓ Evaluate the maturity of the current processes
- ✓ Highlight current anomalies and quick wins
- ✓ Form the FinOps organisation to assist finance and engineering teams
- ✓ Report costs from multi-perspectives to be understood by key stakeholders
- ✓ Drive the development of a cloud spend strategy
- ✓ Articulate the procurement strategy for cloud providers to align to
- ✓ Negotiate excellent value pre-paid and enterprise discounts
- ✓ Provide the process to maintain the service post engagement
- ✓ Provide closing report highlighting the benefits of the engagement

SERVICE BENEFITS

- ✓ Drives ownership of spend to teams using the cloud services
- ✓ Moves to real time/near real time decision making
- ✓ Avoid cost surprises and anomalies through data analysis
- ✓ Accelerates the move to managed budgeting and forecasting
- ✓ Drives procurement action to lower cost of delivery
- ✓ Help to establish a FinOps decision and accountability structure
- ✓ Take advantage of the variable cost of public cloud
- ✓ Agree discounts, RI's, volume/custom discounts with cloud providers

OVERVIEW

The Finyx Cloud Cost Optimisation Service provides a full end to end review of your cloud spend to deliver recommendations on how to manage cloud spend more effectively. The service is best utilised by existing or forming FinOps functions to help accelerate cloud financial management disciplines and drive business value.

FINOPS AT FINYX

Finyx have a proven track record of providing high quality FinOps consulting services. Our delivery capability includes professionals who have previously worked at software vendors, cloud infrastructure providers as well as ex-big 4 consultants with deep expertise in delivering and operationalising FinOps solutions.

We understand the challenges that come with implementing FinOps, and are uniquely placed to provide truly independent, vendor agnostic, consulting in this area. We can help you initiate a FinOps programme following the six principles of FinOps.

- Teams need to collaborate.
- Decisions are driven by the business value of cloud.
- Everyone takes ownership of their cloud usage.
- FinOps reports should be accessible and timely.
- A centralized team drives FinOps.
- Take advantage of the variable cost model of the cloud.

We also assist organisations to improve existing FinOps practices, including process improvement, cost reduction, reporting improvements, scope assessment and use case reviews.

ABOUT US



INSIGHT

Through many years of developing solutions for our clients we know "what good feels like" and we have the insight to assist them in getting there.

EXPERIENCE

Finyx has a broad range of capabilities and can assist with all aspects of IT Transformation; from defining the strategy and roadmap, through describing and procuring required solutions, to providing a project office and overseeing service migrations.

EXECUTION

Finyx are active in both the Public and Private sectors; we have a history of building long-standing client relationships and returning to support them on further engagements.